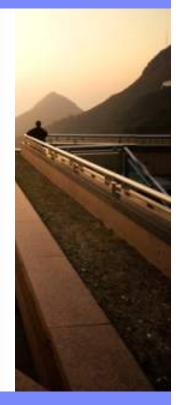


## SOA Made Simple: From Front-End to End-to-End

Larry Bowden Vice President - IBM Workplace Software Solutions IBM Software Group – Lotus Software



### The basics: What is SOA?

... a service?

A repeatable business task – e.g., check customer credit; open new account



## ... service oriented architecture (SOA)?

An IT **architectural style** that supports integrating your business as linked services

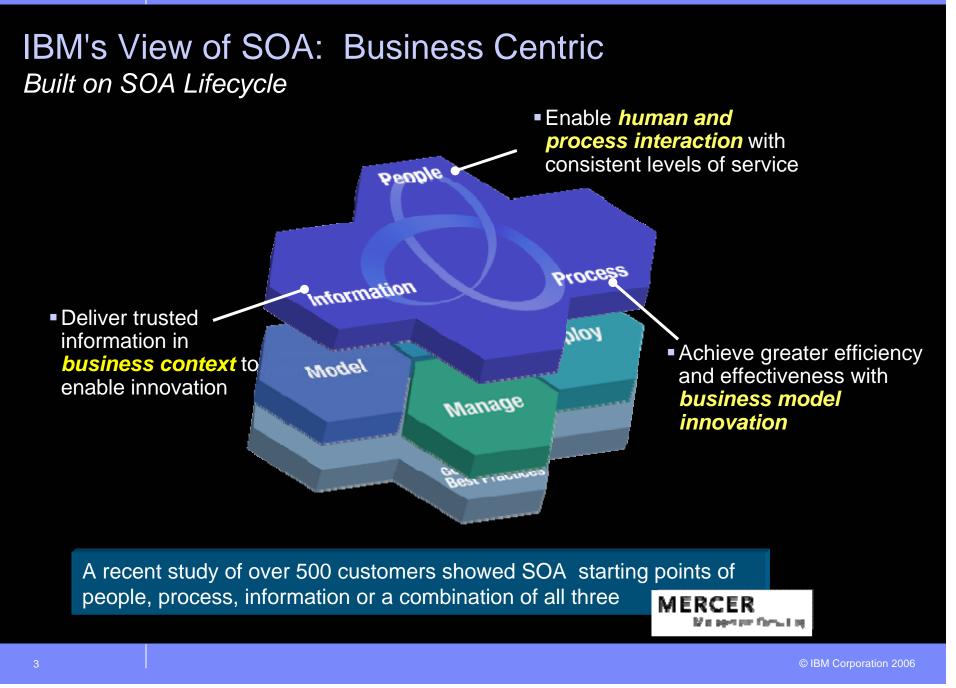
## application?

A set of **related & integrated** services that support a business function

#### SOA impacts every aspect of IT and business.

© IBM Corporation 2006

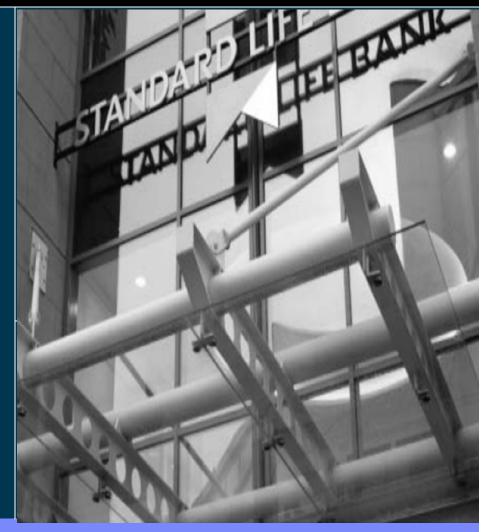






### Standard Life Saves Time and Money In Development

- Significant decrease in client application development times
- Achieved a services re-use of over 50%
- 300 business services in production
- 70 applications consume those 300 services
- Sustained a 900% increase in workload with no increase in operational staff
- Saved company 4£million in application development costs to date



### Lessons Learned

- Initial project selection is critical (find the right project with high ROI,)
- Skills are critical, identify, nurture, augment teams with proven talent
- Establish governance and method which underpins alignment of business and IT
- Smaller business oriented project with complete and deep use of SOA is best first step



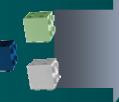


### People Centric Approach - Greater Value through SOA Intuitive & Adaptive User Experience

#### Value

Improve people productivity through interactions with information and people in the context of a business process

Why SOA? Composite applications created, deployed, and updated faster with SOA portlets



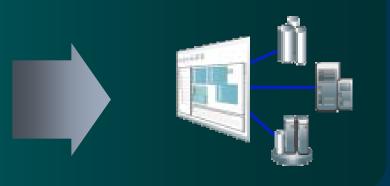


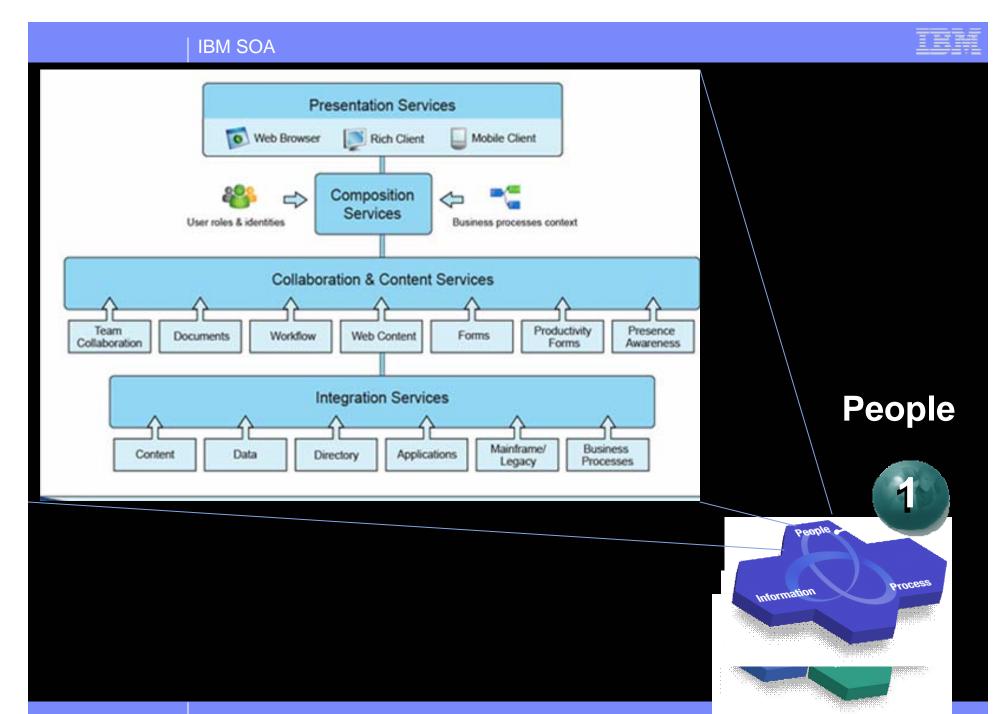
#### **Start with**

Build a view of a key business process by integrating information in front of people to improve decision making

#### **Next steps**

Manage performance more efficiently with alert-driven dashboards tied to key metrics







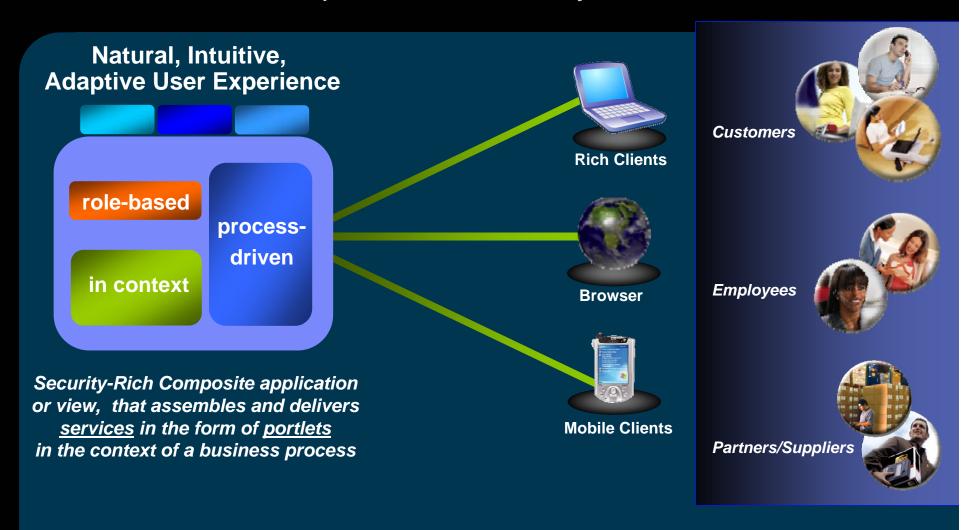
### Enterprise Portals Represent a Compelling First SOA Project

### "Through 2007, an <u>enterprise portal</u> will be <u>the first major application of SOA concepts</u> for more than 50 percent of enterprises (0.6 probability)."

Analytical source: Gene Phifer, Gartner Research; Publication Date: 12 October 2005/ID Number: G00132930 Gartner 10/12/05



### Dynamically Delivered Portal and Workplace Environment Based on Choice, Openness, Flexibility



_		-	=	_
	-		- 4	
=		-	17	E

### SOA and Portal

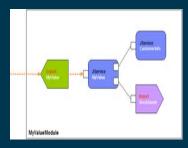
#### Portlets are the natural way for users to interact with an enterprise "Service"

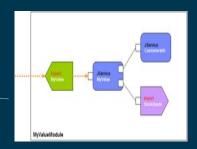
#### Flight Selection Portlet Flight Selection Service Flight Select Portlet \_ 🗆 Frankfurt, Germany (FRA) to Economy Air 450.00\$ New York City, NY, USA (JRA) Pakistan ē. Departure: 2002/10/05, 19:05 - Return: 2002/10/09, 07:30 Frankfurt, Germany (FRA) to 450.00\$ Economy Air JService New York City, NY, USA (JRA) France CustomerInfo ŝ Departure: 2002/10/05, 19:05 - Return: 2002/10/07, 15:10 Frankfurt, Germany (FRA) to Business Lufthansa 1,400.00 New York City, NY, USA (JRA) JService ē. MyValue **MvValue** Departure: 2002/10/05, 19:05 - Return: 2002/10/07, 09:45 Frankfurt, Germany (FRA) to Business British 1,299.00 New York City, NY, USA (JRA) Airways \$ Departure: 2002/10/05, 09:45 - Return: 2002/10/10, 09:45 Frankfurt, Germany (FRA) to First Air 2,100.00 New York City, NY, USA (JRA) Class Pakistan \$ ŝ Departure: 2002/10/05, 09:45 - Return: 2002/10/09, 19:05 **MyValueModule** Frankfurt, Germany (FRA) to Business Lufthansa 1,299.00 New York City, NY, USA (JRA) Ē: Departure: 2002/10/05, 07:30 - Return: 2002/10/10, 07:30 Business American 900.00\$ Frankfurt, Germany (FRA) to New York City, NY, USA (JRA) Airlines ē. Departure: 2002/10/05, 15:10 - Return: 2002/10/07, 19:05 refresh list



### **SOA** and Portal

Portal page create an assembly of the individual interfaces to a number of services





According to the users identity and role

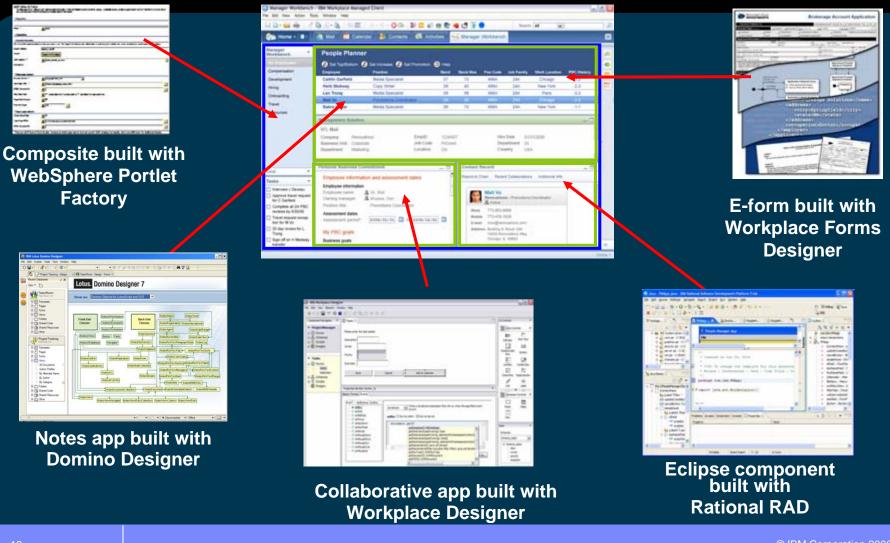
ValueModu

 Creating a "place" to perform a particular business function



### Power of SOA with Portal

Services can be built with a variety of tools and developer skills & independently from the assembly.



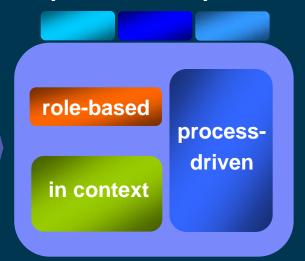
© IBM Corporation 2006



### **Dynamic Delivery of Vital Interaction Services**



#### Natural, Intuitive, Adaptive User Experience

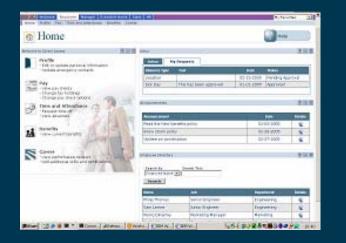


Security-Rich Composite application or view, that assembles and delivers <u>services</u> in the form of <u>portlets</u> in the context of a business process



### IBM<sup>®</sup> Workplace<sup>™</sup> for SAP<sup>®</sup> Software

- Offers SAP customers new ways to extend, enrich, & complement existing investments...in an SOA environment
- Faster, less-expensive integration with SAP and non-SAP processes and data sources
- Greater productivity with world-class dashboard & collaboration capabilities



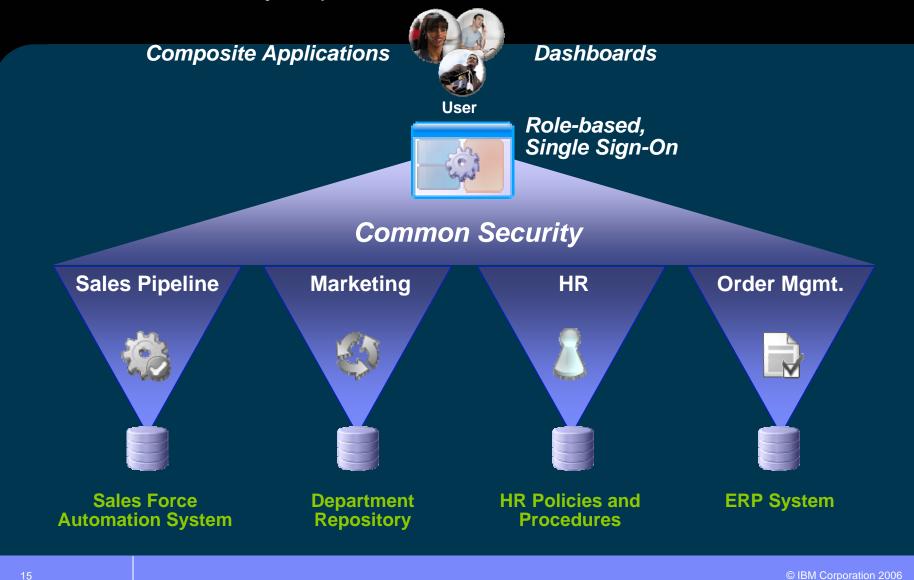
		EM WebSphere Portal - Microsoft Internet Explorer						<u> </u>				
ftware		ER Ver Fronten Tool Ma							wy Partal (# Edit my partie) (T) Eap auto			
						~	_				Powered by Bowstreet	
				Executive Norme	tales Operation			(1-0			Ny favorites	Y
			Financi High Medium Sales High	New YTD Coers Larget New YTD ROE a New Globe trace	lina Frofit is at lea n.traik el - New opportuni 1 Co New opportuni	(View all) y > 1,000,000	EBITDA in Mili	Toolbar @	Key Performa Objectives Financials Operating Profit Oress Hargin Pattern on Equity Sales Execute	2004 2003 ¥TD \$44,155,500 \$4,652 \$2,200,800 \$2,805	Target Chan 500 10.0% 11.9 500 12.0% 27.4 17% 1.0% 0.64	
Constant Travel Constants	Property line	-	High	New 1.000.000			20 In the second	10.	Number of New Customers	320	345 9.0% 7.99	•
Invest E-spanse Parent							No.		Average Deal Size Organizational		209 2.0% 1.01	
							-	/7-0	Headcount Turnover		439 5.0% 3.00 .5% 1.0% 0.20	
Salas - Parale Lando				100		I	BM.	Turker (2) Start	- Overpartsmin My Team Name Riles Nordpone Sender Santes Earl Overpane	y =-Underparforming	/1-	
Travel Expense Sun	amary								Wallace Stokely Maria Vasquez			
Nama -		_									Stacal Intranet	
Splater [		-										
Top Paymen												
child TE Minana and Langa rubi in linear, planate public V rube is ACT Autom, planate publicht für USE annual: C luint Autog the Automot Mysic Ng. Planas sees AL, plan annugst, hindung mean annual information, planat write drafts on the luint, e.g., date	Mana she would be	ie perioja d'île i nas nel pos catal	Res.	Ang titl East during loss of 107		10	3					
Expanse Description	Date	Payment Type	* <b>US</b> #	CONS	GST	CONS Tetal	Tetal	4				
Iransportation			10,000,000	Lating many	C. La Carlos de La C	a.						
	_			-			Tringer In					
Stat 1 2		E WHE	WHW.	10 162	1034	Ser Las	032 224	1				

- Pre-built functions utilize SAP & other applications to enable better business strategy execution
- Rapid application development environment with many pre-built assets
- Flexible, new capabilities via intelligent, interactive Web-based forms



### The Answer to the Problem

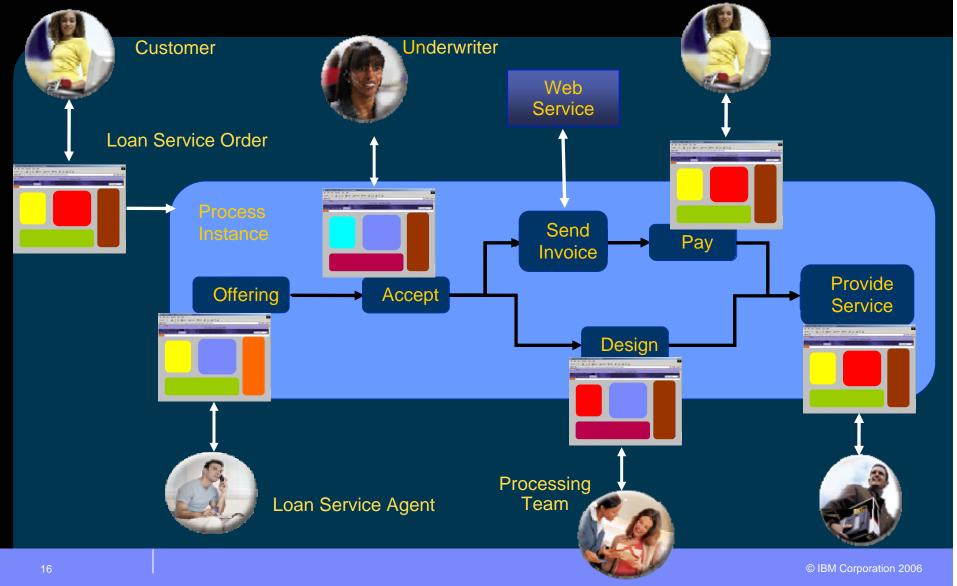
An environment that easily adapts to the needs of each user, in their role





## Integrating Process and Flow into Portal and Workplace Environment

Delivers rich composite applications with orchestrated workflow

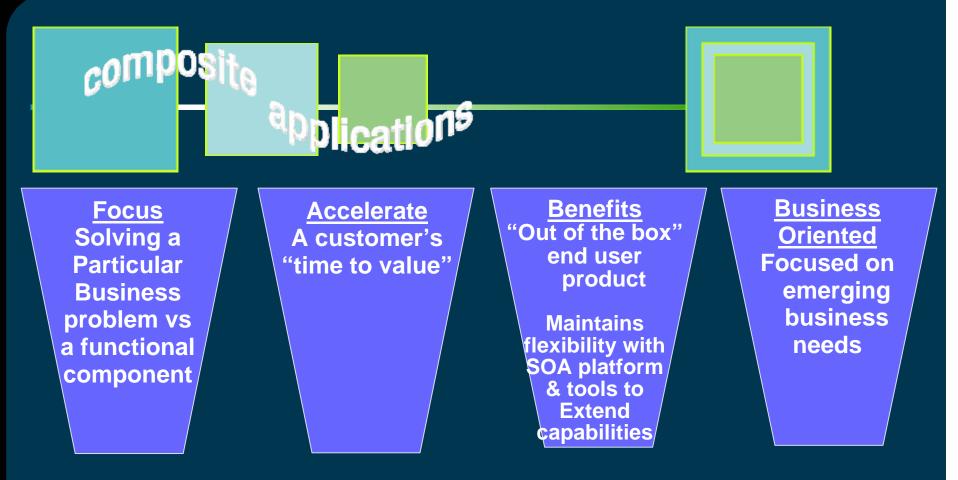






### **IBM Workplace Composite Products**

### Extending Portal to solve specific business needs



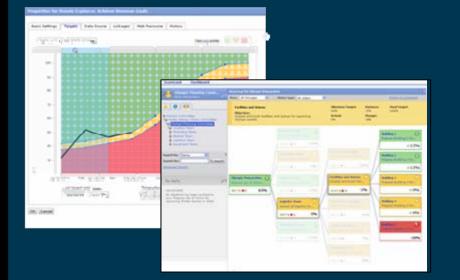


## IBM Workplace for Business Strategy Execution

Simply a better way to manage your business objectives

- Translates company strategy into specifics for execution
- Cascades, interlocks and links objectives
- Supports real time management of interactions, metrics, and dependencies
- Rapid resolution of existing and projected gaps in plans





- A dynamic change management system to quickly push, reach agreement, and implement modified objectives
- Embeds collaborative services to support correcting objective shortfalls
- Tools to rapidly build and link composite, rolebased dashboards



# IBM Workplace Dashboard Framework and Workplace Dashboards

Workplace dashboards and Workplace Dashboard Framework extend WebSphere Portal to drive faster time-to-value, enabling accelerated deployment of role-based dashboard solutions.

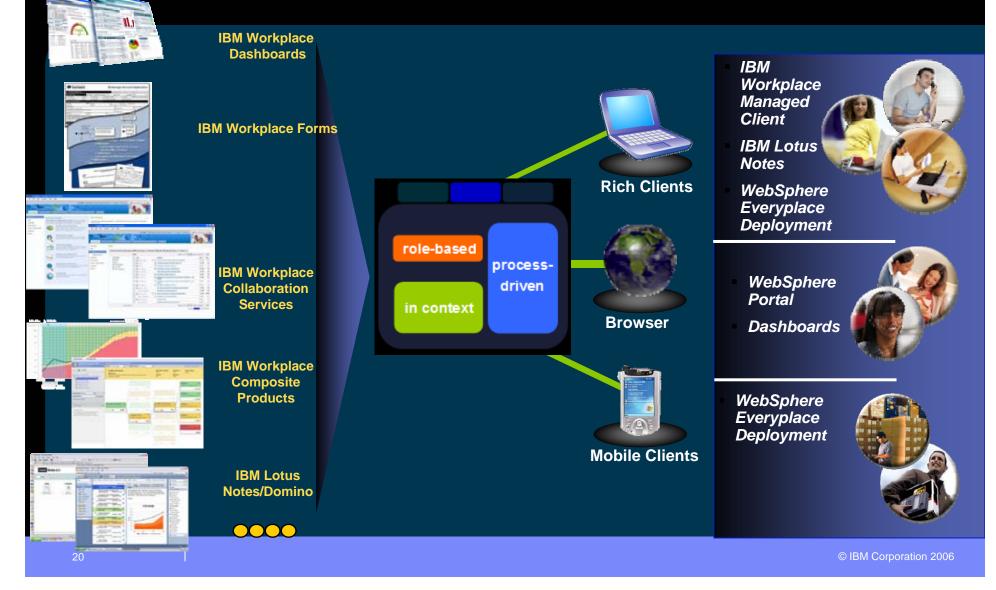


## Automation Change Action

Workplace Dashboard Framework and pre-built Workplace Dashboards help executives and business users to proactively monitor business performance, make more informed decisions, and quickly resolve business issues.



### IBM WebSphere® Portal: Bringing Together Key Elements to the Front-End





SOA Defines the Architecture for an On-Demand **Business** 

Portal and workplace environments provide secure & managed interaction between people, process, & information

Portals represent a key "first-step" SOA project with potentially low risk and rapid ROI

people will consume the value of your SOA for productive use

High-Performance Workplaces are the "places" where











## Thank You



© IBM Corporation 2006