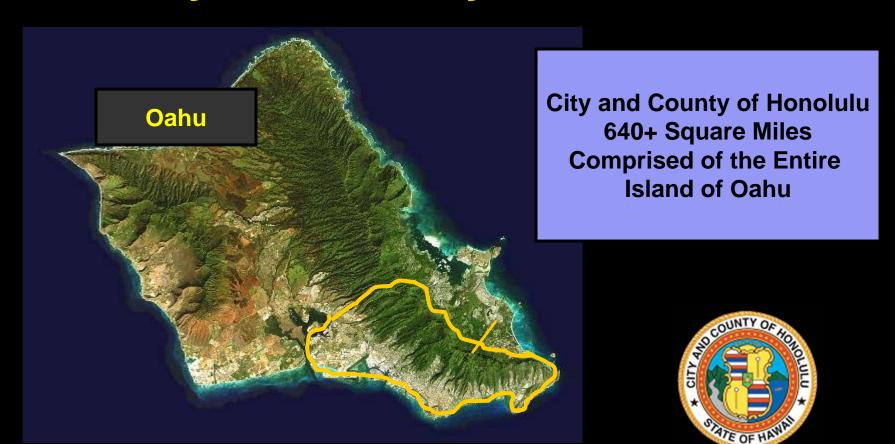


# The Mainframe is DEAD! Long Live the Enterprise Server

Gordon J. Bruce (MBA)

Director/CIO City and County of Honolulu

# City and County of Honolulu



- Population ~ 950,000
- 10th Largest County in U.S.A

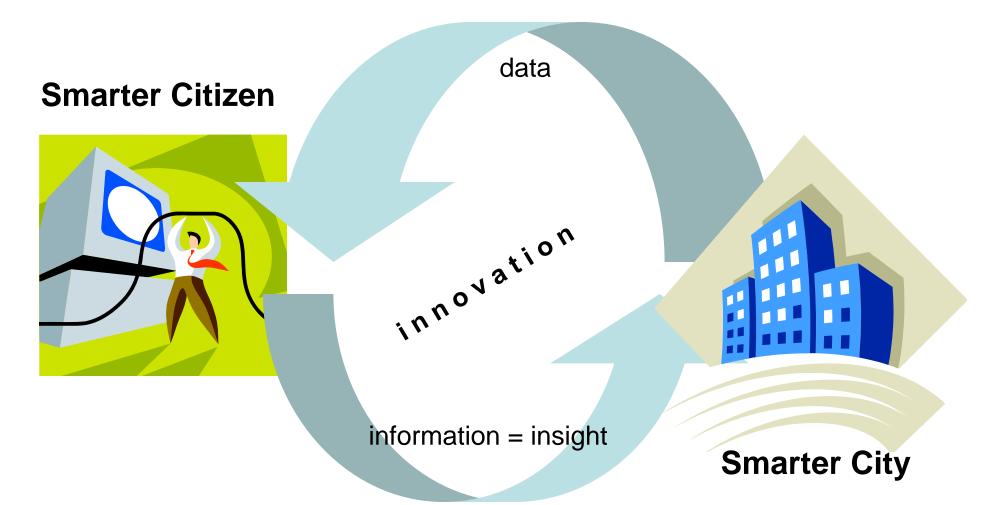
No. of Street, or other party of the last	1	New York	8,175,133	
	2	Los Angeles	3,792,621	
September 1	3	Chicago	2,695,598	
Million Co.	4	Houston	2,099,451	
	5	Philadelphia	1,526,006	
	6	Phoenix	1,445,632	
scialoss, illustration	7	San Antonio	1,327,407	
	8	San Diego	1,307,402	
	9	Dallas	1,197,816	
		onolulu		953,207
	11	San Jose	945,942	- The sales
	12	Jacksonville	821,784	The state of the s
	13	Indianapolis	820,445	
	14	San Francisco	805,235	
	15	Austin	790,390	Census 2010

# City & County of Honolulu Agencies

- Budget and Fiscal Services
- Community Services
- Corporation Counsel
- Customer Service
- Design & Construction
- Emergency Management
- Emergency Services
- Enterprise Services
- Environmental Services
- Facilities Maintenance
- Fire / Police
- Human Resources
- Information Technology
- State of Hawaii Systems

- Medical Examiner
- Parks and Recreation
- Planning and Permitting
- Prosecuting Attorney
- Royal Hawaiian Band
- Transportation Services
- Board of Water Supply
- Honolulu Authority for Rapid Transit
- Economic Development
- Office of Housing
- Neighborhood Commission
- Culture and the Arts

### The Vision



**Trust in Government** 

# Experience

"The Budget should be balanced!

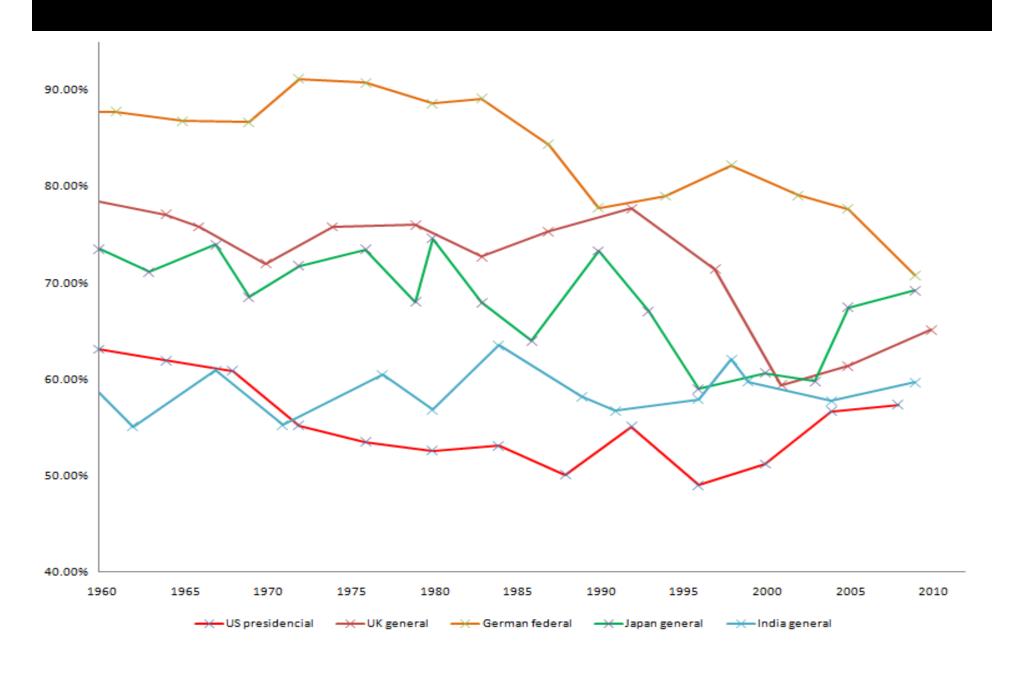
The Treasury should be refilled!

Public Debt should be reduced!

The arrogance of officialdom should be controlled...assistance to foreign lands should be curtailed lest (we) become bankrupt..."

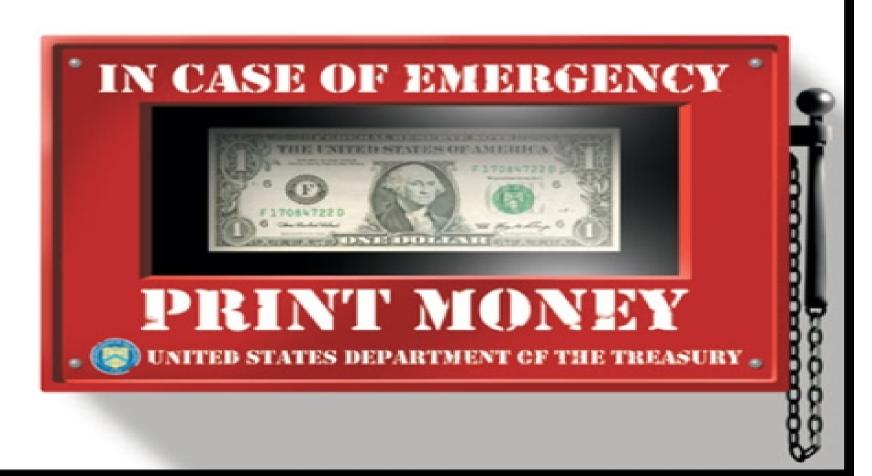
~Cicero in Rome 55 B.C.

# **Government Metrics = Voter Turnout**



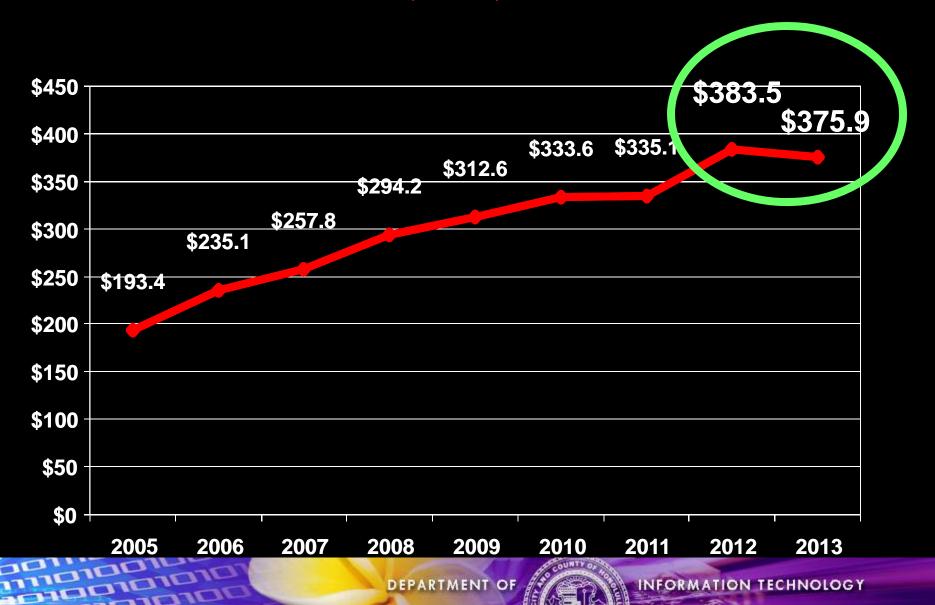
# **Government: There is NO MORE Money!**





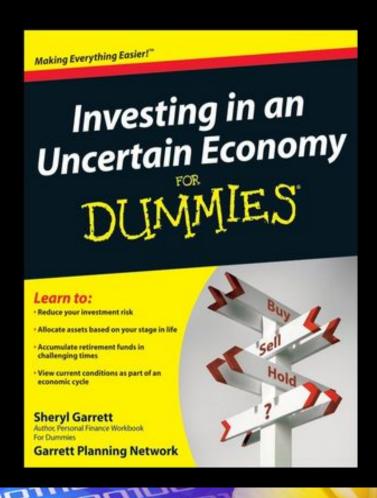
# Honolulu City-Wide Debt Service

(Millions)

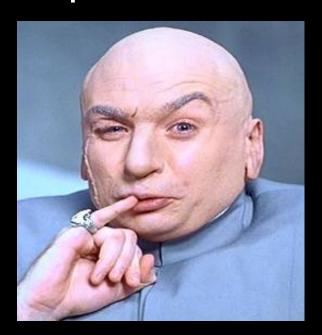


# **Today – Put it Simply**

#### **Economic Crisis**

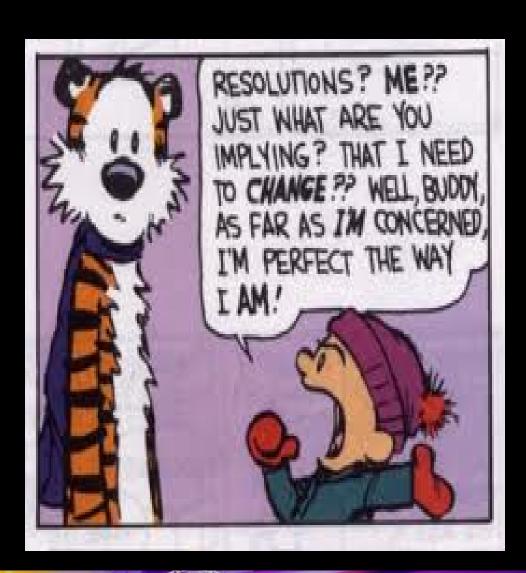


Loss of Confidence in Government/Business Leadership



# From an IT Perspective

- Massive change for enterprises
- Implications for IT leaders is unsettling
- Opportunity: Smart IT = Smart Reuse



# How Does IT Pull IT Off



# (NY Yankees) Rich Teams (Private Sector)

Poor Teams (50 Feet of CRAP)

Oakland A's (Government)



"If we pull this off, we change the game. We change the game for Good."

~ Billy Beane



"Your goal shouldn't be to buy players. Your goal should be to buy wins. In order buy wins, you need to buy runs."

~ Peter Brand

# Attain the Vision 7 Steps to Reduce the CRAP

- Change the CRAP out of how government conducts its business
- Risk the CRAP out of your political career as an appointee
- Antagonize the CRAP out of the Citizen to get them engaged
- Progress occurs and the CRAP starts to flow... if you get my drift

### 1. Leadership

TRAL 9 E. AIROF 11



CITY AND COUNTY OF HONOLULU

OFFICE OF THE MAYOR

FORMULE MAYOR

AUGUST 16. 1968

Ulring my 14 years as Mayor of the City and County of Monolulu, a have watched this island experience an unparalleled population growth. I have had a deep and growing concern thout the effects of this growth upon the operational and motal responsibilities of our local government. We used government today, with its obligation to the tapageer, can afford to be responsive to the needs of its constituents without the adoption of the newest and most modern technical innovations.

The city and County of Homolulu has settled upon the end of a computer as one of the new reshablescies workliches (to local government in satisfying our operational and service responsibilities to the community. We have made broad application of the computer in administrative areas such as financial accounting, voter registration, civil service, payroll, a state centralized Drivers License File and a Motor Vehicle Registration Pile.

But perhaps the most significant application has been in the area of public agety, our initial emphasis in the area of law enforcement was prompted by the grave national concern for the increasing crime rate in the United States.

The IRM 360 computer has provided our policemer with practically instantaneous information as their fingertips through the use of terminal communication with computer stored files, Only through this instantaneous considerable in the control of the computer in the developing the essential increases in productivitys manner to constitute the computer in solving the information of the computer in solving their information requirements.

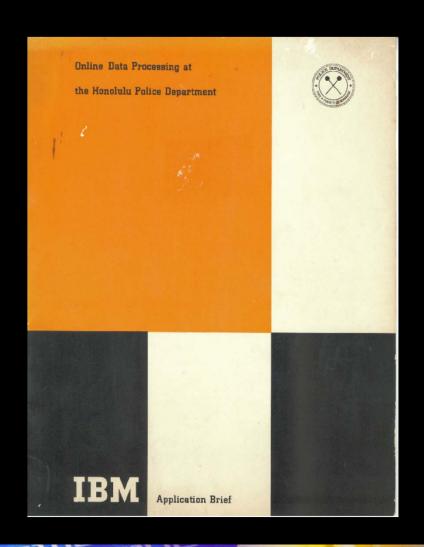
The City and County of Homolulu looks forward to the further development of this nex technology and its application to the rapidly expanding needs of this growing island community.

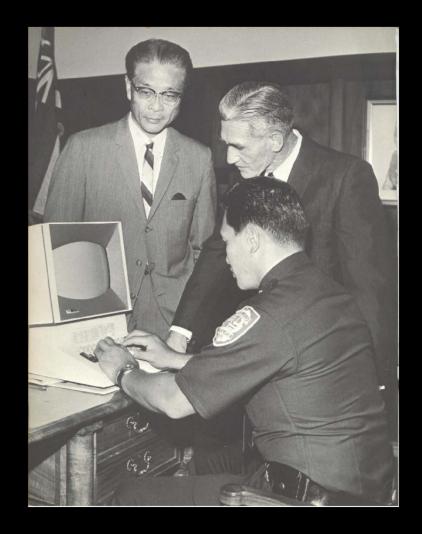
Maid Blaidell
NEAL 8. BLAISDELL
Mayor
City and Courty of Honolulu

Left to Right: City and County of Honolulu Police Chief Deniel S. C. Liu,
Mayor Neal S. Blaisdell and, scated, Police Offices Norman Lau

"During my 14 years as Mayor of the City and County of Honolulu, I have watched this island experience an unparalleled population growth. I have had a deep and growing concern about the effects of this growth upon the operational and social responsibilities of our local government. No such government today, with its obligation to the taxpayer, can afford to be responsive to the needs of its constituents without the adoption of the newest and most modern technical innovation." Mayor Blaisdell 1968

# Drivers Licensing / Motor Vehicle Registration IBM System 360

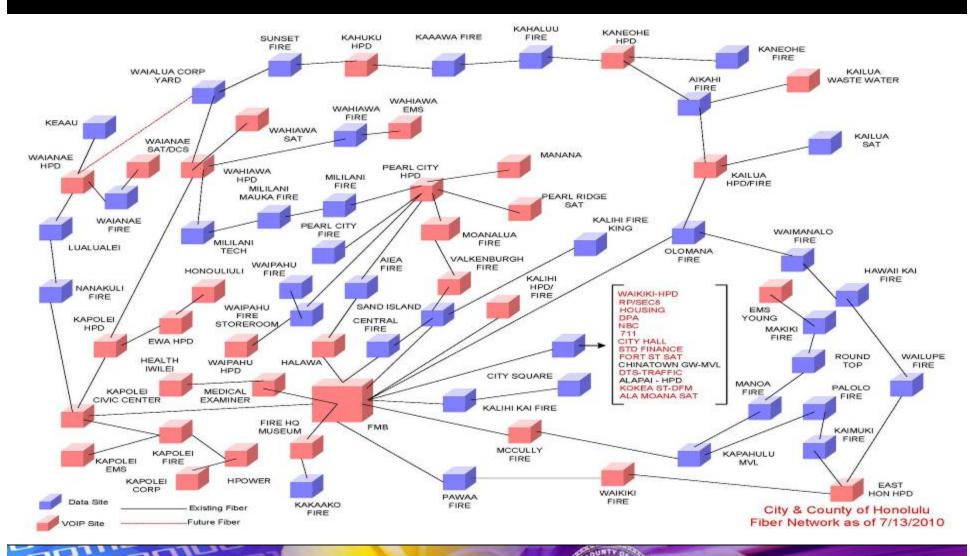




# 2. Re-evaluate Your Technology Architecture



# **Network/Security Infrastructure** Build on It - VOIP/VTC/Cloud



#### 3. Determine What Drives Your Business

- Dispersed Customer/Citizen Demand
  - Drive to satisfy the need of dispersed customers/colleagues
  - Dispersed customers/colleagues use more than one company product
  - Centralized IT provides coherent view
  - Business Outcome: Increased revenue, reduced costs, high value







#### **External Services**











Target Communities

Intelligence & Awareness Deliverables



**Business** 

**Visitors** 

Activists

Schools

Residents

Labor

Media

Medical

NGO

Transportation

Safety

Maintenance

Sanitation

**Permits** 

**Facilities** 

Hospitality

Traffic

Events Mgmt

**WEB/Mobility Portal** 

SOA Middleware Foundation

Process

ESB

App Server

City Solutions

**ERP** 

Maximo

CAN-DO

**HNL 311** 

**Operational Environment** 

Mainframe

Cloud

Technology Framework

### 4. Exploit the Obvious



System Z With IFL



**DS8100** 



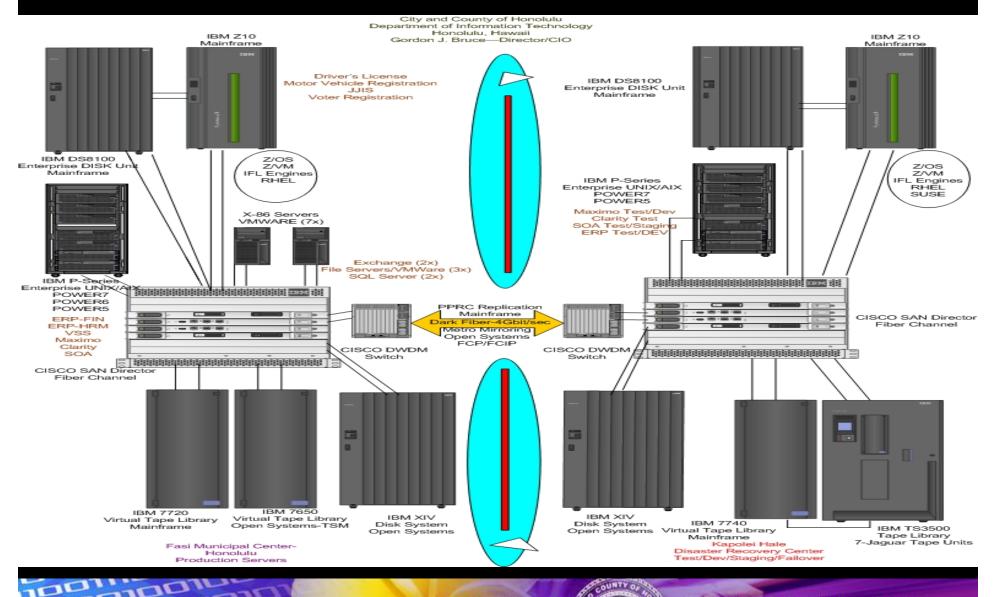
XIV SAN

- Evaluate MF Strategy
- Develop Migration Plan
- Partner IBM/Sirius
- Test
- Deploy (Z9 Lease)
- Upgrade (Z10 Lease)
- Enhance (IFL)
- Upgrade/Upgrade/Up

Drivers Licensing / Motor Vehicle Registration Since 1968... How's that ROI



#### **Architecture**



## 5. Identify Waste

DEPARTMENT OF

#### Efficiency

- Desire to reduce costs
- Standardize/Centralization of corporate and IT decisions
- Eliminate redundancies, conflicting processes and duplications
- Need to integrate business processes with centralized IT
- Maximize what you already have invested in
  - People/Hardware/Software



It's always comforting seeing taxes well spent.

# 6. Be a Visionary

- Virtual Desktop
  - Successful Pilot
  - **Apps Migrated**
- Expand Use of IFL
  - Oracle
  - Maximo
  - Red Hat Linux
  - SUSE
- Open Source
  - Ruby on Rails
  - Cloud
  - Google Docs
  - Open Office
- Upgrade (AFM)
  - Enhance (X86)



### 7. Risk Adverse

- Provide Better Information
  - Allows people to make better decisions
  - Provides more accurate, more timely info
  - OR just more info than the business or client had before



http://can-do.honolulu.gov/documents/search

# Citizen Engagement – Save \$/Find \$



"We need to be a lean, clean, smart city that is looking to tomorrow."

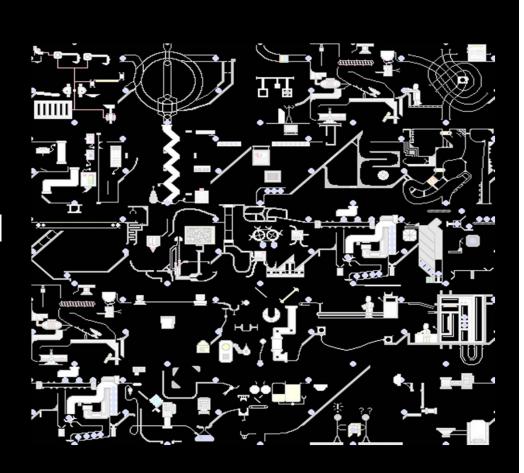
Mayor Peter Carlisle Inaguration Speech - Oct 2010



#### **Smarter Processes**

### Improve Processes

- Reduces costs
- Speed deliverables and output
- IT is used to overhaul the way you do business
- IT improves effectiveness, efficiencies



http://can-do.honolulu.gov/apps

# **Smarter Experience**

- Enhance the CitizenExperience
  - Data can be used to cement a relationship
  - Personalize
  - IT has colleague (business) and customer data



## **Deliver Measurable Improvements**

- "We put a system in that turned....
- "We put this in and it drove more....
- "We put this in and it found....
- "We put this in and in enabled....
- "We put your smart phrase here
- DELIVERABLE and MEASURABLE!!!



# The Challenge/Opportunity

- No qualified staff
- No local training

- Train in house
- IBM Academic Initiative
- HPU Master the
   Mainframe Competition





# NO EXPERIENCE NECESSARY. JUST A DESIRE TO WIN GREAT PRIZES!

#### MASTER THE MAINFRAME:

An Enterprise Systems Contest

No experience with mainframes is necessary. In fact, the contest is designed for students with little or no mainframe experience. You just need to bring drive and a competitive spirit.

#### PRIZES INCLUDE:

- Samsung Galaxy Tab 10.1
- \$100 pre-paid debit cards
- Trips to the mainframe lab in Poughkeepsie, NY
- Custom Master the Mainframe T-shirts



Enrollment begins: 9/6

Contest takes place: 10/3 - 12/28

To sign up, visit: ibm.com/university/contest

# **Fitch**Ratings

"Unlike many of its mainland peers, Honolulu remains financially strong due to its diversified economy, stable revenue base and proven conservative management."

DEPARTMENT OF

# **Fitch**Ratings

"The City's continued success at controlling costs and its considerable financial flexibility underlie these strengths."



# RANKS HONOLULU THE NUMBER 1 DIGITAL CITY IN THE U.S.

#### November 2011



AA+
Bond Rating •
Outlook Stable







# **Work Magic With What You Have**



- 71% Fortune 500 are System Z
- All 25 World Banks use Mainframe
- 9 out of 10 Health Ins.
   Providers use the Mainframe
- Many Governments including ours