



# IBM SolutionsConnect 2014

A New Era of Smart

Expert Integrated System



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# IT LANDSCAPE



# Technology is reshaping industries



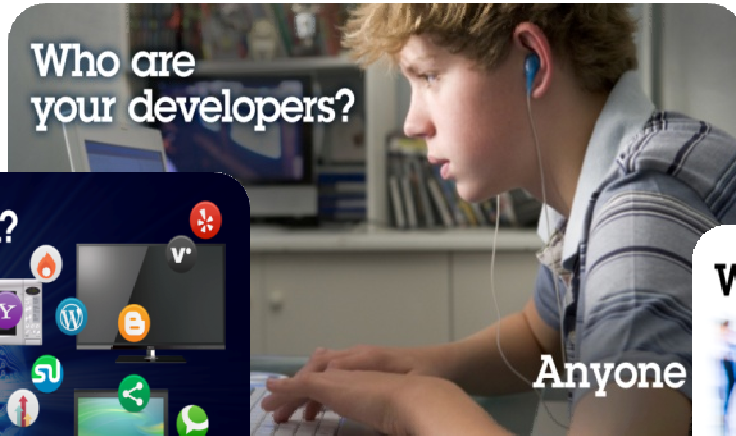
Mobile



Social



Big Data



Who are your developers?

Anyone



What is an application?

Anything



Who can access your information?

Everyone



Who is influencing your business?

Anyone

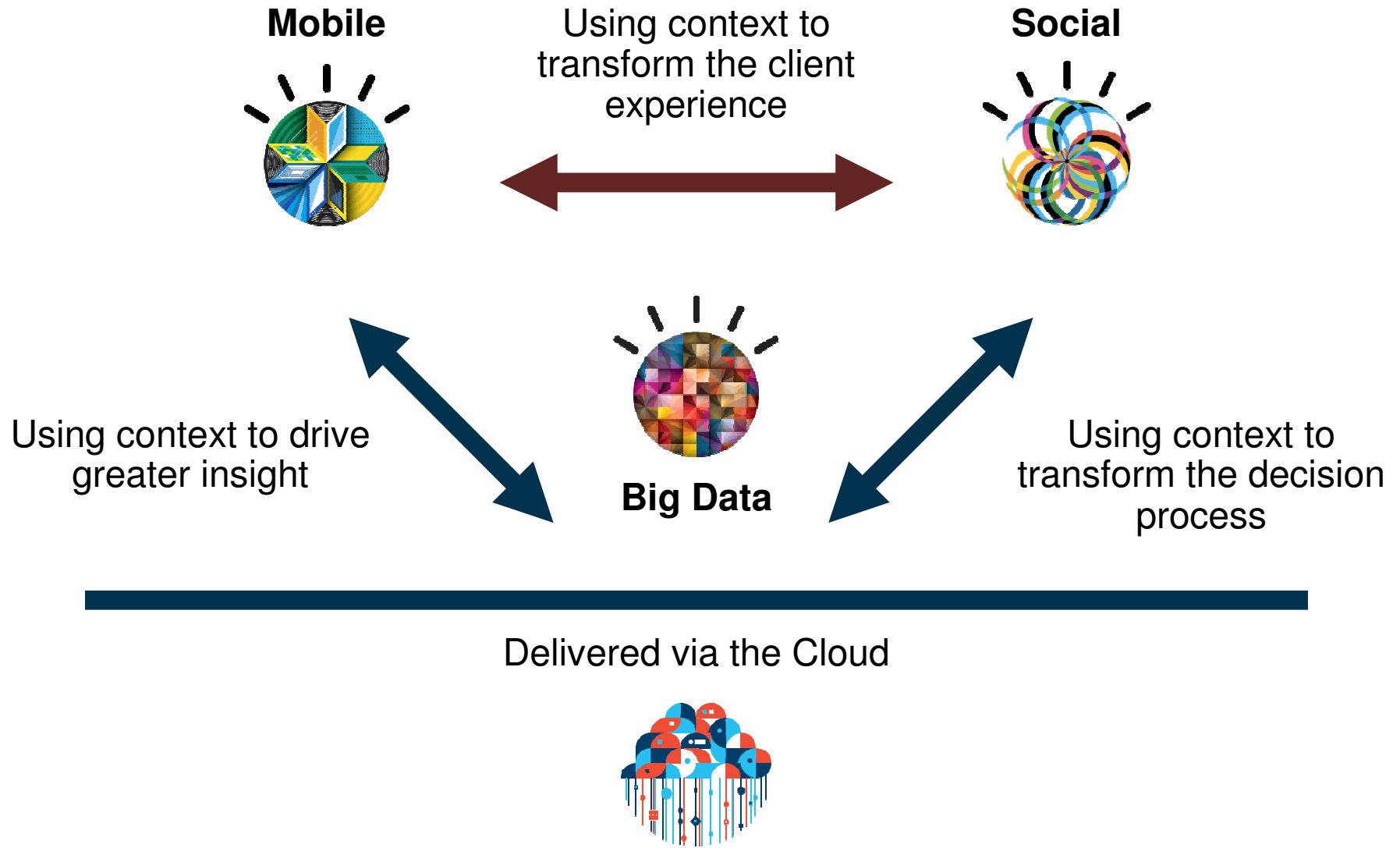


Where do transactions happen?

Everywhere

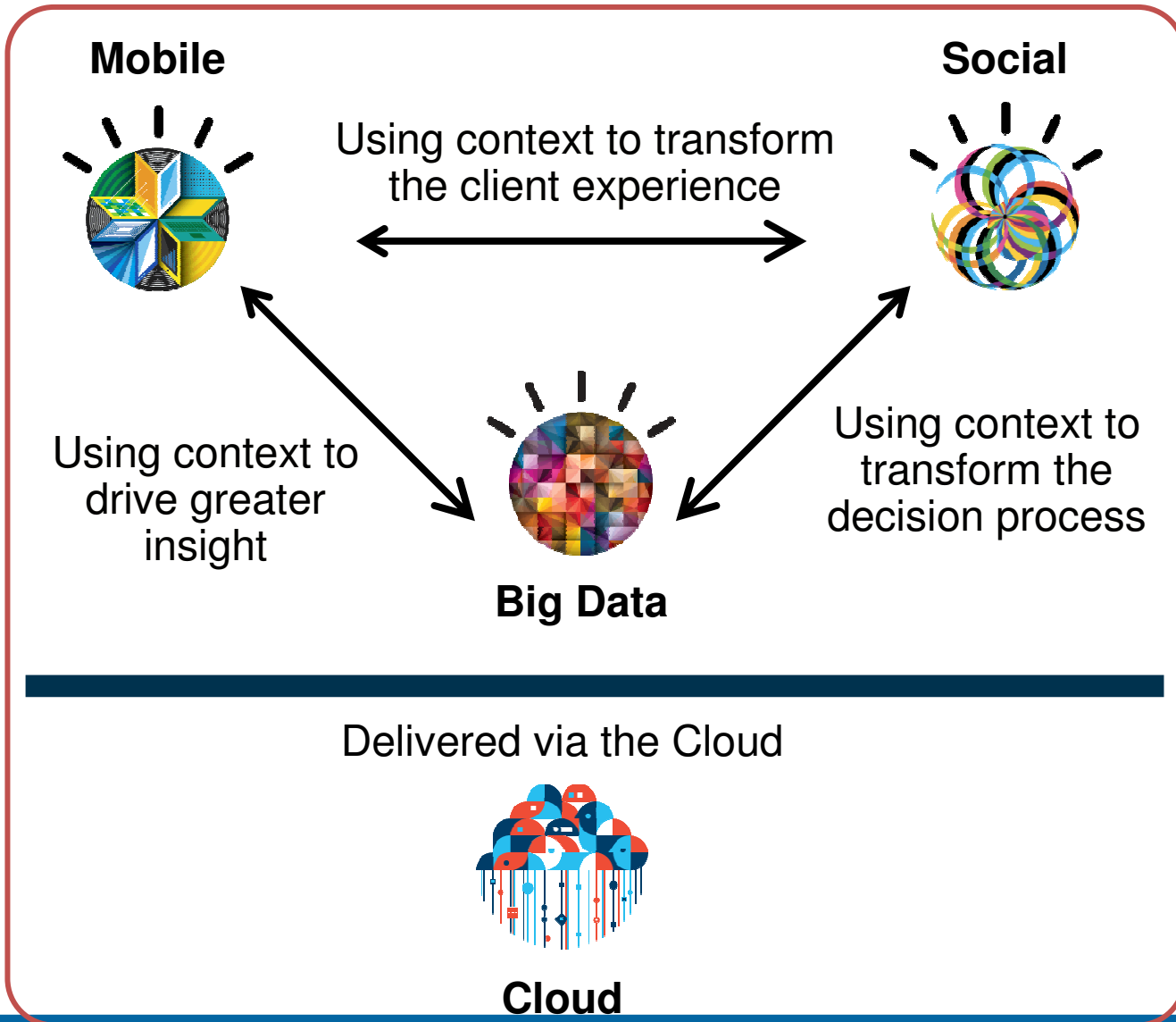


These trends also drive more engaging applications





# These Trends Drive new Systems of Engagement...But...



BUT...Current IT approaches hinder client **Agility** and **Responsiveness** to new opportunities enabled through Systems of Engagement



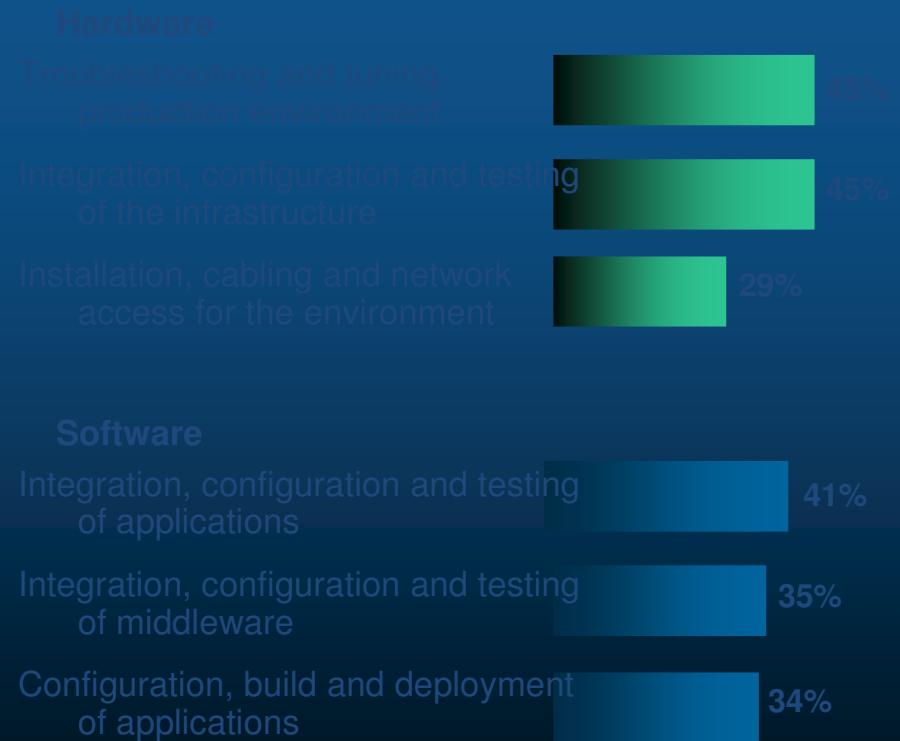
# Clients struggle to overcome barriers of time, cost and risk

## Typical IT Project Time and Budget

Phase	Time (days)	Budget
Specify/design	73 - 96	14% - 16%
Procure	57 - 112	19% - 21%
Implement	74 - 93	12%
Configure/test	74 - 80	10% - 11%
Cluster & HA	66 - 104	11% - 12%
Backup	44 - 108	10%
Tune	89 - 98	9% - 10%
Management	67 - 110	9 - 10%

**34%** of new IT projects (US) deploy late

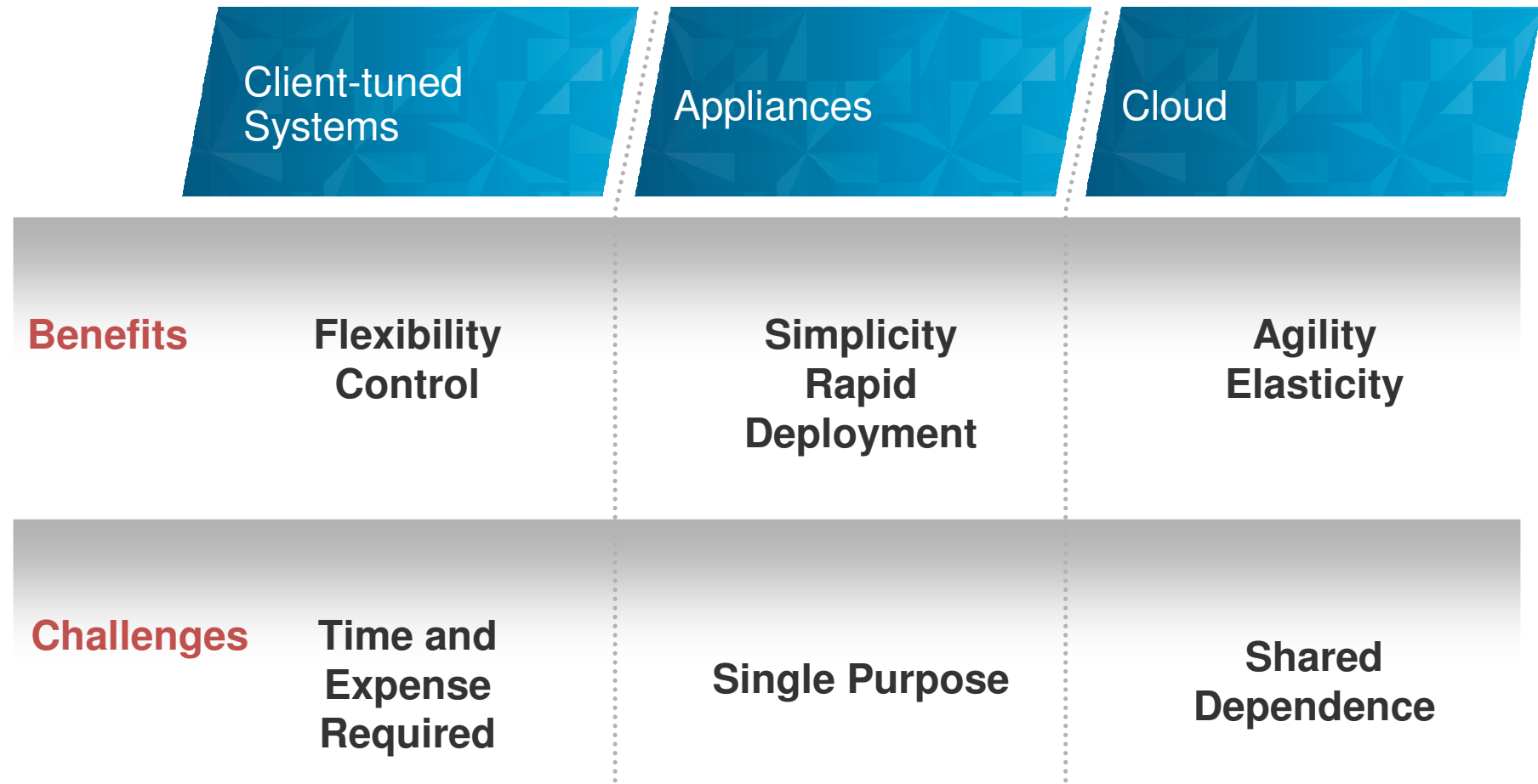
## Top Causes of Project Delays



From a commissioned study conducted by Forrester Consulting on behalf of IBM



Organisations have tried various approaches to close the gap

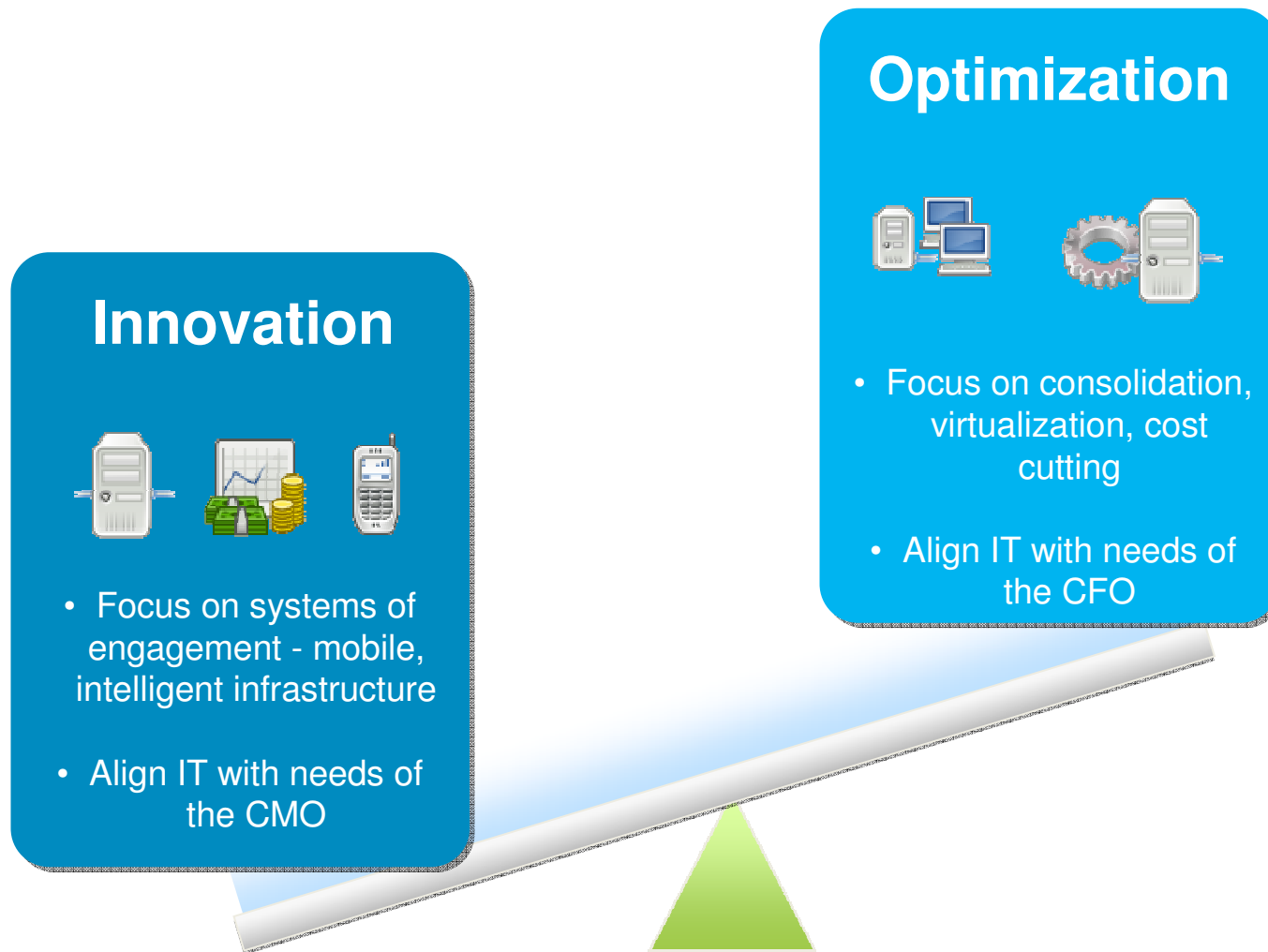


*What if you could have the best of all three?*





PureSystems - helps IT leaders shift the balance of investments to Innovation, helping drive Business Agility & Market Responsiveness for their business





# IBM's APPROACH

PureSystems - IBM Innovations for the Most Demanding Workloads



# The IBM PureSystems Family Fundamentally Change the Economics and Experience of IT

## PureSystems

*Systems with integrated expertise and built for cloud*

### Built-in Expertise

*Capturing and automating what experts do* – from the infrastructure patterns to the application patterns



### Integration by Design

*Deeply integrating and tuning hardware and software* – in a ready-to-go workload optimized system

### Simplified Experience

*Making every part of the IT lifecycle easier* - with integrated management of the entire system and a broad open ecosystem of optimized solutions



The PureSystems family that changed the economics of IT and accelerate time to value

## PureFlex



Infrastructure

*Delivering Infrastructure Services*

## PureApplication



Application Platform

*Delivering Platform Services*

## PureData



Data Platform

*Delivering Data Services*



# PUREAPPLICATION SYSTEMS

Innovations to meet requirements of demanding workloads



# Attributes Of Demanding Workload

- Ease of deploying the workload environment
- Ease of replicating the workload environment
- Ease of maintaining the workload environment
- Handling unpredictable spike
- Ease of DR infrastructure setup



## PureApplication System is...

- A pre-integrated **cloud application platform (PaaS)**
- Shipped **ready to run**
- Designed to be **simple**

Broad, open, and extensible ecosystem of available **pattern content**

Enterprise-class **cloud application platform** with integrated **pattern engine**

Fault tolerant **hardware infrastructure**



Small rack  
(25U)

Large rack  
(42U)



## PureApplication System – Capabilities

Application patterns from IBM and partners

### Patterns of Expertise

- 100+ ISV business applications
- Business intelligence
- Business process management
- Web experience (Portal)

Integrates an application platform optimized for enterprise applications

### Application Platform

- Application Optimization
- System wide Management
- Automation & Scaling
- Caching & Elasticity
- Application Centric Provisioning
- Usage Metering
- Security
- Monitoring
- App Lifecycle Management
- License Management
- Self-service
- Data management

Inherits the capabilities of **PureFlex System**

### System Infrastructure

- Integrated Server, Storage, Network
- Power Management
- Storage & VM Optimization
- Virtualization
- Integrated System Management
- Provisioning
- Security
- Monitoring
- IT Lifecycle Management
- System design



PureApplication System adds deep application-aware value to its PureFlex foundation!

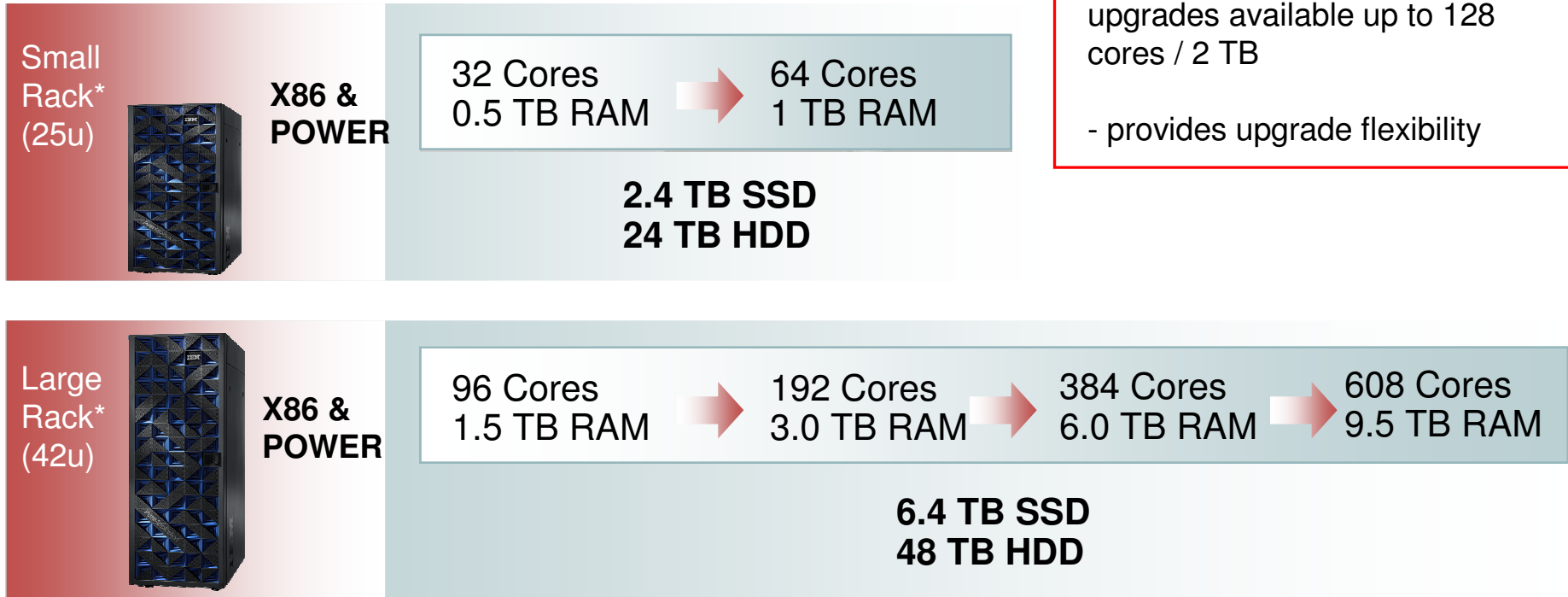




## PureApplication System Configurations

\* Incremental 32 core/0.5TB upgrades available up to 128 cores / 2 TB

- provides upgrade flexibility



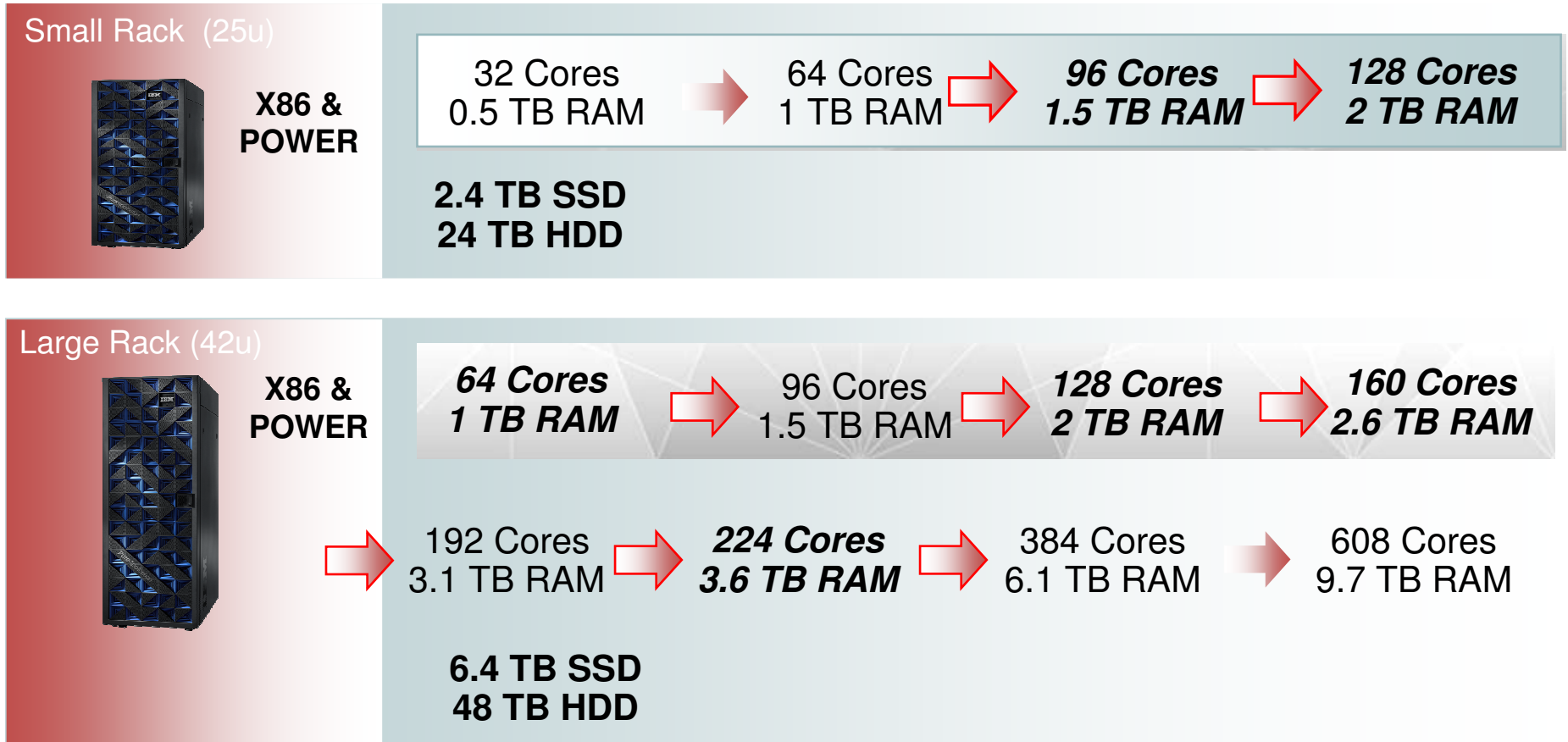
### All configurations include:

- Rack, Chassis, PDUs
- Networking (Top of Rack, Chassis & Fibre)
- **Pre-integrated software entitled for full capacity of configuration:** OS, Hypervisor, application server, database, Java runtime, cloud provisioning, management and full stack monitoring

→ Upgrade configurations **without taking an outage**



# PureApplication System Configurations



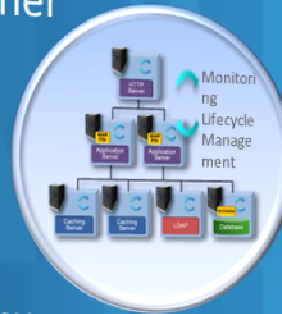
- Existing models and upgrades remain unchanged



## Shift from providing individual infrastructure components to delivering software patterns

Software Patterns: Proven best practices and expertise learned from decades of client and partner engagements

- **Pre-defined architecture** of an application or Cloud service
- **Captures best practices** for complex tasks
- Optimized into **a repeatable deployable form with full lifecycle management**



Three ways to get the value of patterns of expertise

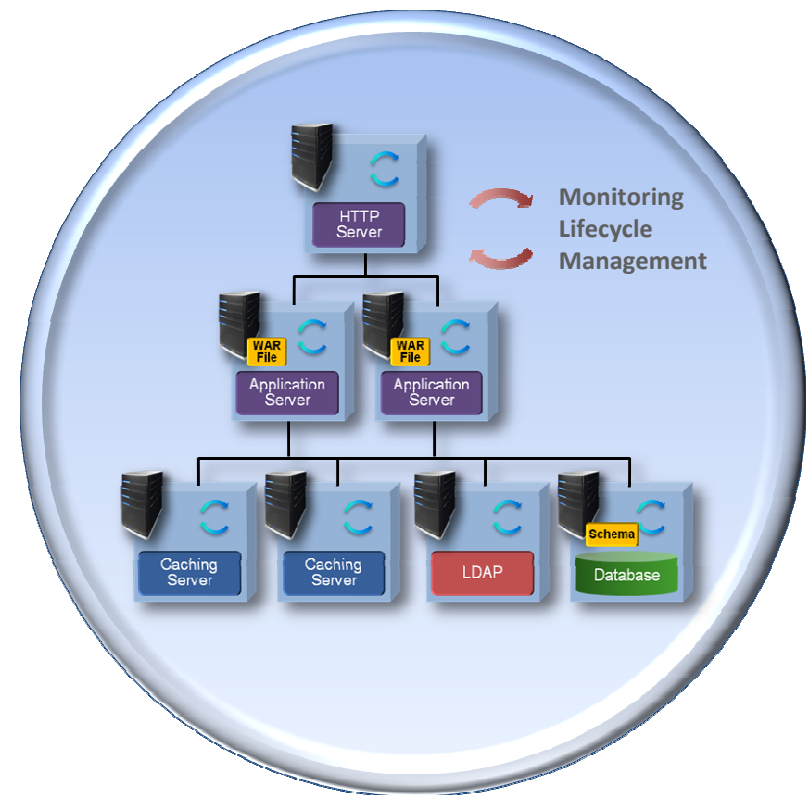
- Use **IBM** patterns of expertise throughout the system
- Patterns : Leverage **third-party** application patterns of expertise
- Capture **your own** expertise



**Patterns of Expertise:** Proven best practices and expertise for complex tasks learned from decades of client and partner engagements that are captured, lab tested and optimized *into a deployable form*

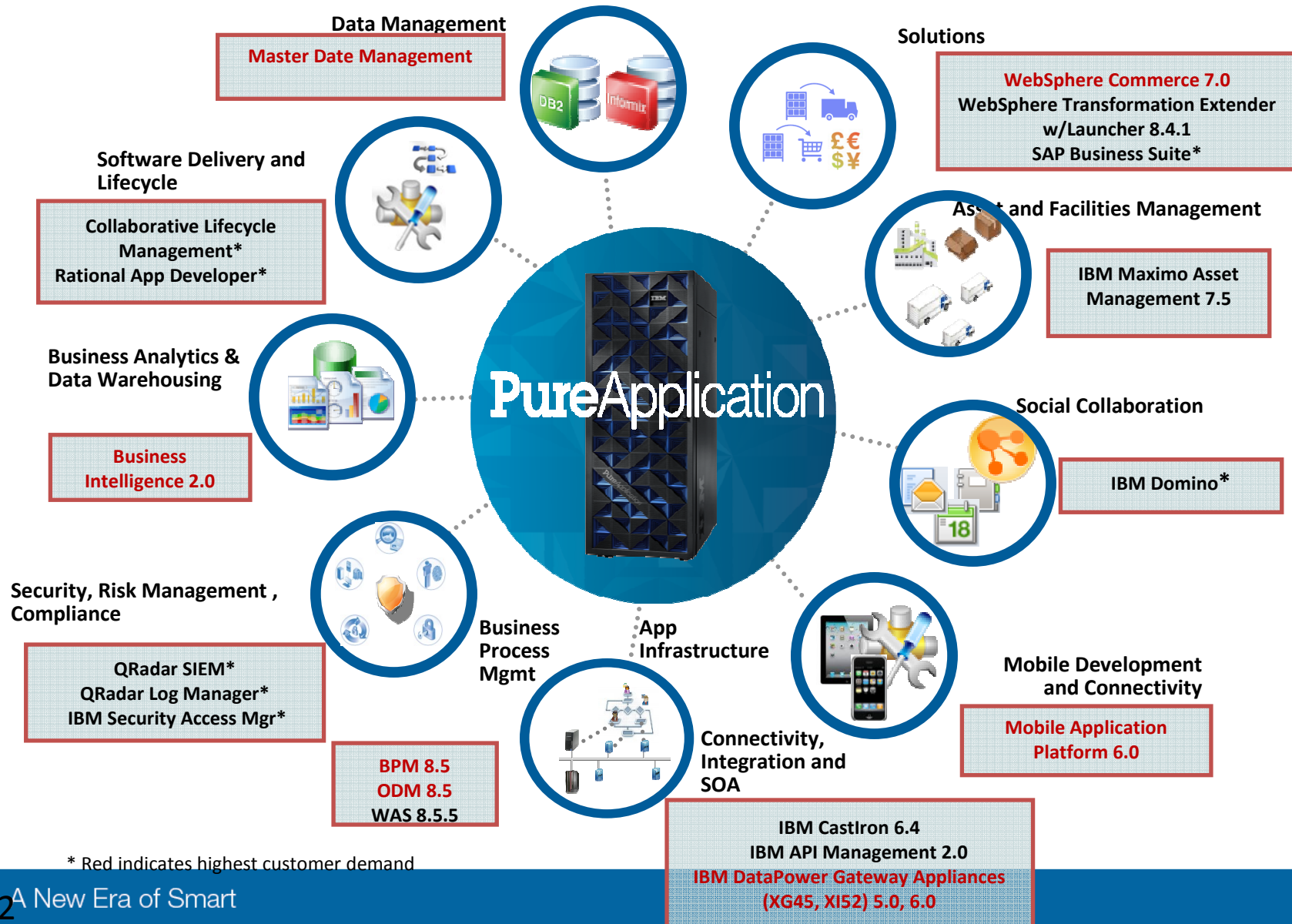
**What is a Pattern?**

- The pre-defined architecture of an application
- For each component of the application (i.e. database, web server, etc)
  - Pre-installation on an operating system
  - Pre-integration across components
  - Pre-configured & tuned
  - Pre-configured Monitoring
  - Pre-configured Security
  - Lifecycle Management
- In a **deployable form**, resulting in **repeatable deployment** with **full lifecycle management**
- **Delivering** superior results:
  - **Simplicity:** Simpler skills requirements
  - **Agility:** Faster time-to-value
  - **Control:** Lower risk and errors
  - **Efficiency:** Reduced costs and resources





# IBM Patterns of Expertise Optimize Leading Software Capabilities

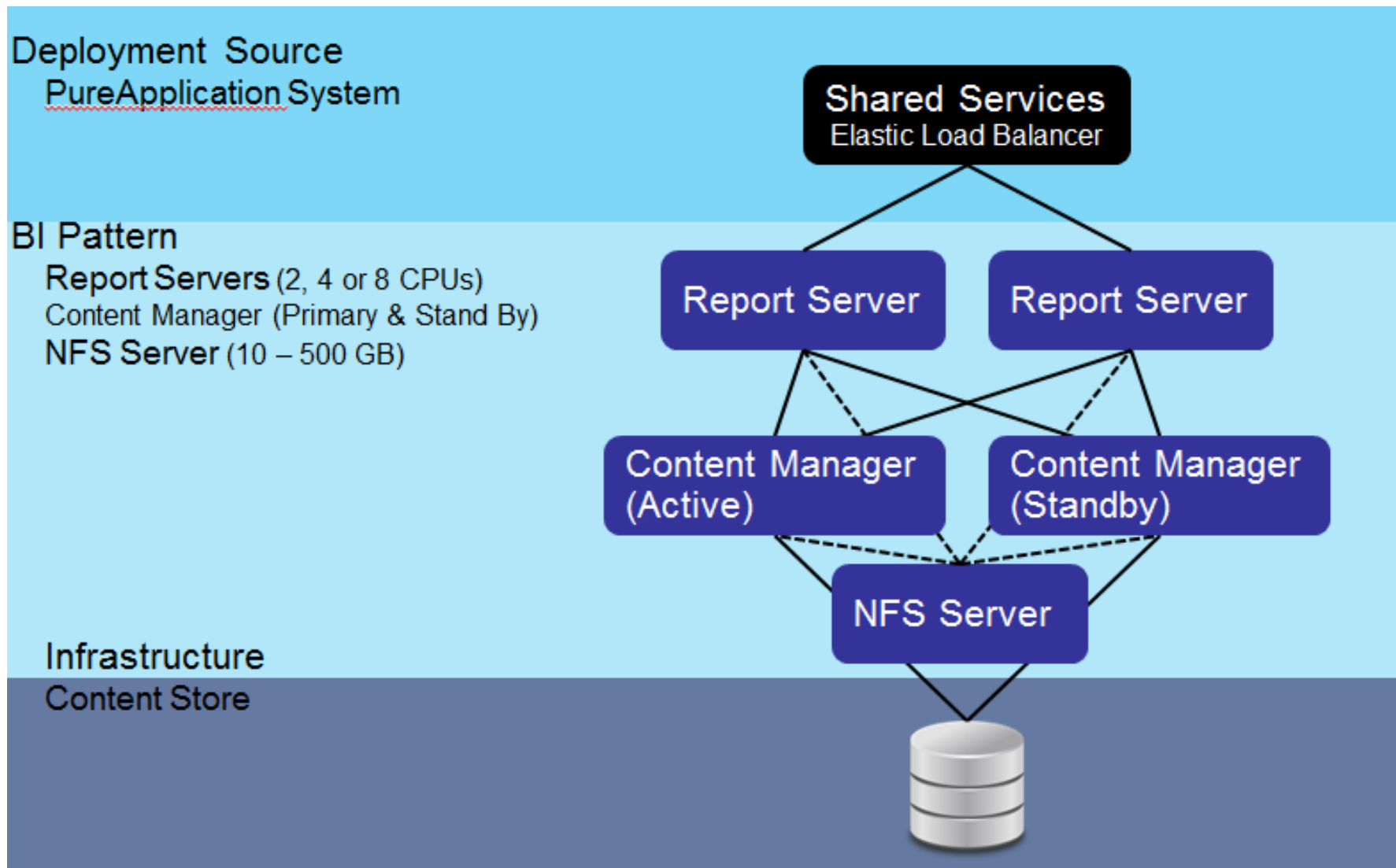




# Demanding Workload : Patterns Of Expertise

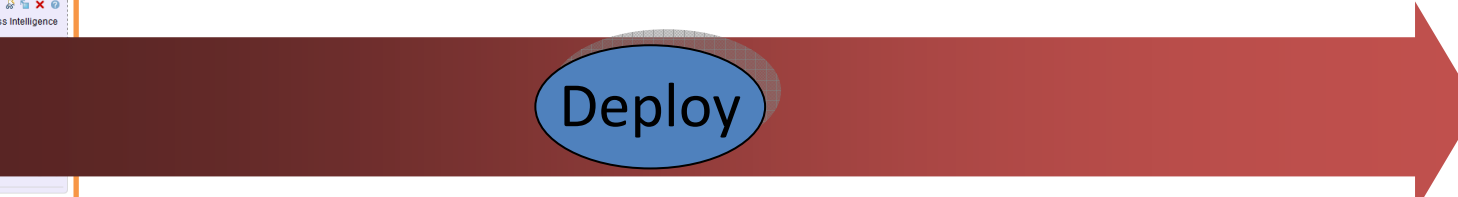
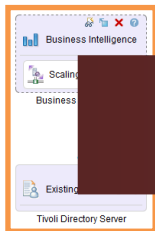


## The IBM Business Intelligence Pattern 2.0





# Global Bank Production Business Intelligence Deployment



Time taken to Deploy/Provision the environment - **29 minutes**

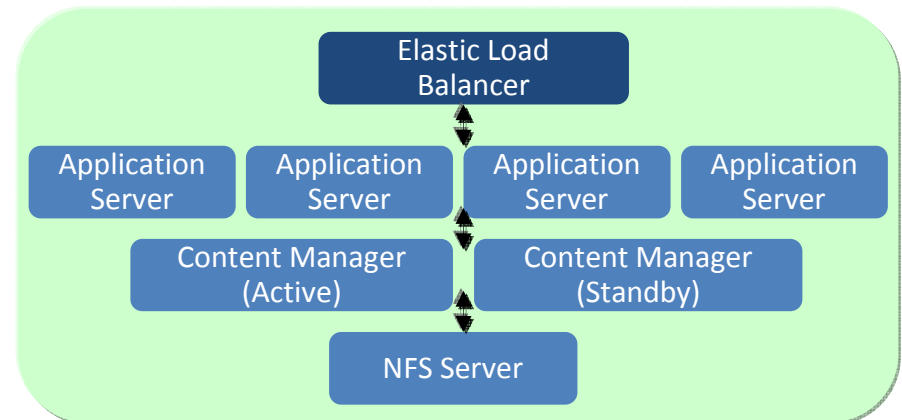
**Infrastructure Breakdown**

- Application servers - 4 x [8vCPU's/64GB RAM/62GB Disk]
- Content Manager servers - 2 x [8vCPU's/18GB RAM/62GB Disk]
- NFS Server - 1 x [4vCPU's/8GB RAM/62GB Disk]

**52vCPU's/296GB RAM/434 GB DISK**

Additional Activities:

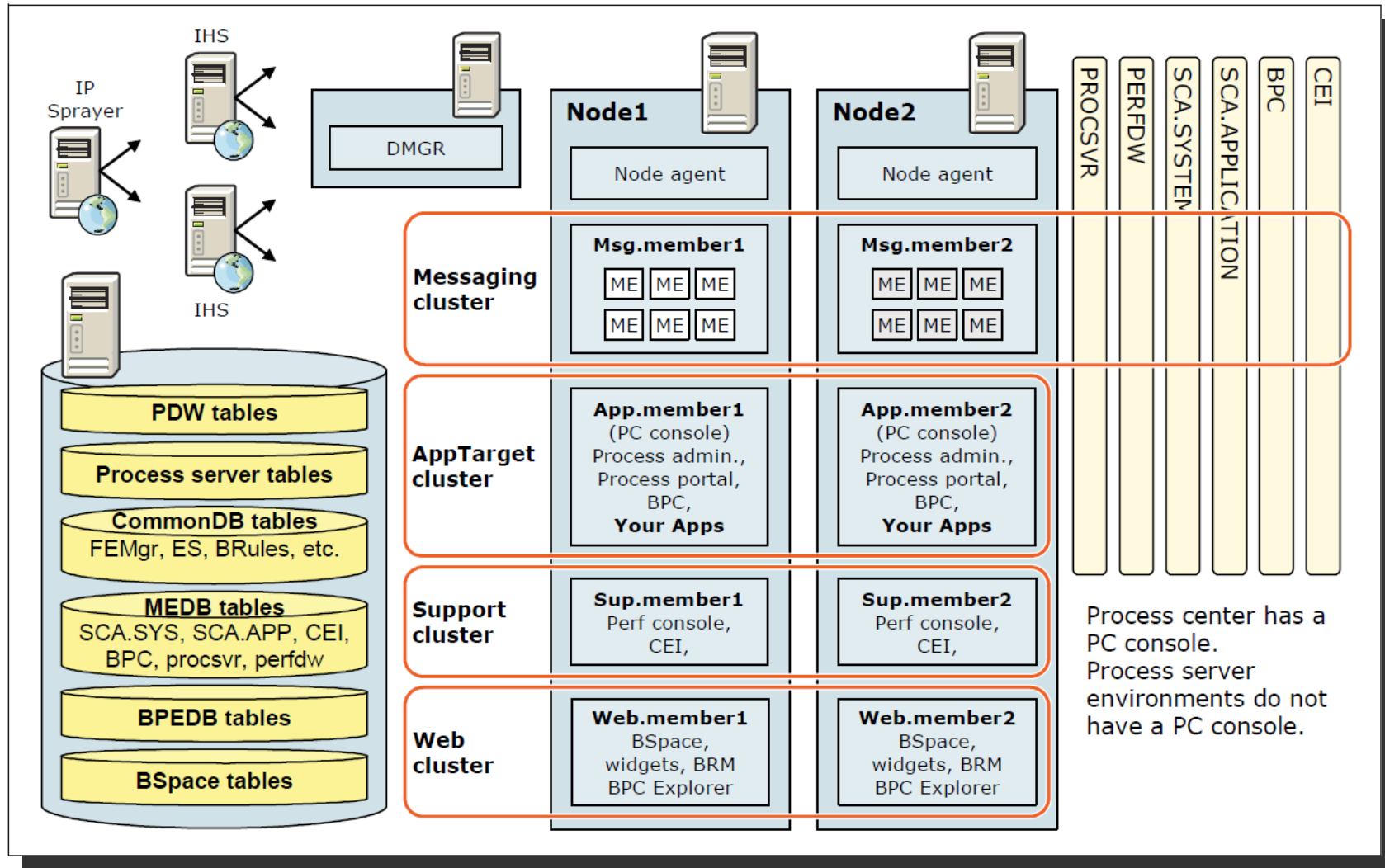
- Successfully **applied fix pack to the running production** environment with a single click and minimal downtime (**~12 mins.**)
- **Infrastructure monitoring and logging** of deployed servers from the monitoring console
- General **configuration management operations** tasks such updating passwords/changing setting etc. from the operations console







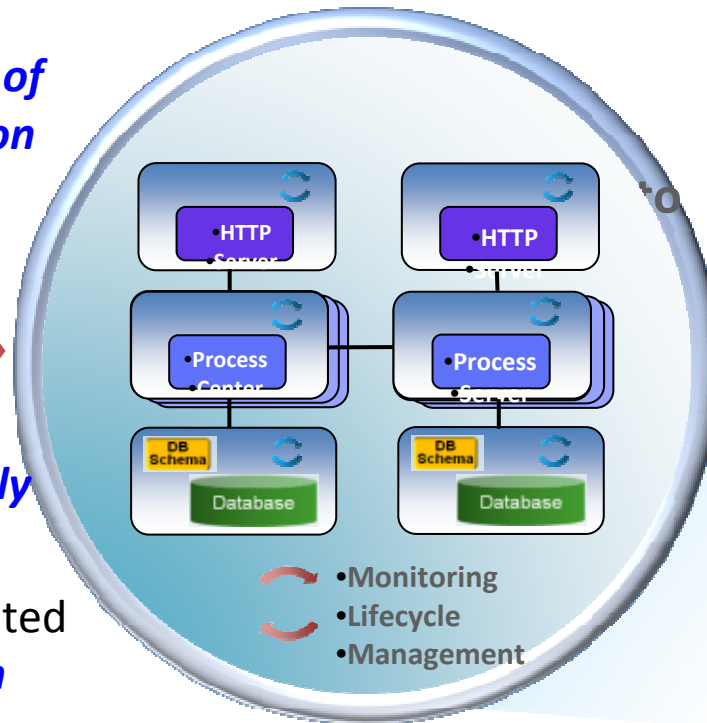
# IBM BPM Best Practice (“Golden”) Topology





# Spin up Business Process Environments in Minutes

- *Significantly simplify the provisioning and management of development, test, or production BPM environments*



PureApplication



- Provides IBM recommended *highly available elastic* golden topology
- Reduces the time with an automated *setup* of these environments *from days to minutes*
- Enables *repeatable deployment* with the *ability to customize* and extend the pattern to better meet your requirements
- Easier environment management and maintenance with the ability to *monitor and apply maintenance at the pattern level* instead of individual server instances.



# Accelerate Time to Value with PureApplication System Patterns of Expertise

		Traditional	With PureAS
<i>Increasing speed and flexibility</i>	<i>Test provisioning</i>	<i>Weeks</i>	<i>Minutes</i>
	<i>Change management</i>	<i>Months</i>	<i>Days/hours</i>
	<i>Release management</i>	<i>Weeks</i>	<i>Minutes</i>
	<i>Service access</i>	<i>Administered</i>	<i>Self-service</i>
	<i>Standardization</i>	<i>Complex</i>	<i>Reuse/share</i>
<i>Reducing costs</i>	<i>Metering/billing</i>	<i>Fixed cost</i>	<i>Variable cost</i>
	<i>Server/storage utilization</i>	<i>10-20%</i>	<i>~ 70 %</i>
	<i>Payback period</i>	<i>Years</i>	<i>Months</i>



## PureApplication System's capabilities go beyond Patterns of Expertise & Resource pooling

- **Rapid and reliable provisioning** of pattern-based application environments
  - Self-service provisioning of the most complex environments
  - Reusable to save time, reduce costs and risk
- **Improved, accelerated application development** lifecycles
  - Enables test environments to be deployed and deleted as needed
  - Eliminates expensive, difficult-to-control “just in case” test environments and images
- **Single pane of glass management** (including software license usage and enforcement) simplifies administration, reduces cost
- **Automated monitoring** and management of application policies, SLAs, and system performance
  - Automatically adjusts and optimizes resources as needed
  - Migrates and/or provisions resources automatically to avoid incidents; identifies and isolates problems to facilitate resolution
- **Automated patching and updates** – use of pre-integrated and pre-tested downloads simplifies upgrades, reduces cost; applicable across both hardware and software components



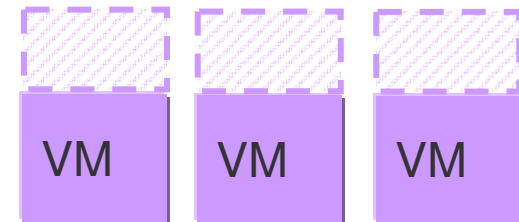


## Automated Vertical and Horizontal Scaling

### Faster response times during usage spikes

- Smooth response times under load with automated vertical scaling
- PureApplication System offers options for scaling patterns to address demand spikes:
  - **Vertical**: increase CPU/memory resource allocated to existing nodes/server instances
  - **Horizontal**: add additional VMs, start additional nodes/server instances, tie into existing environment
  - **Combination**: try vertical scaling first, then move to horizontal scaling
- Decision to scale a pattern up is made based on policies specified by user
  - Types of policies available differ by pattern

#### Vertical Scaling



**Adding resource to an existing VM** takes **seconds**

#### Horizontal Scaling



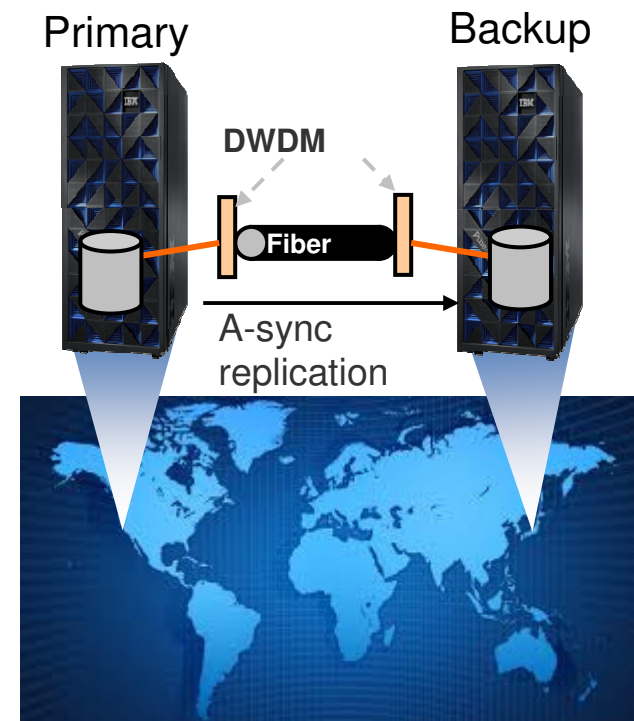
**Adding a VM** takes **minutes**



## PureApplication System - Disaster Recovery in 5 Clicks

Delivering easy-to-use **cross-site disaster recovery** for applications - setup in just 5 clicks!

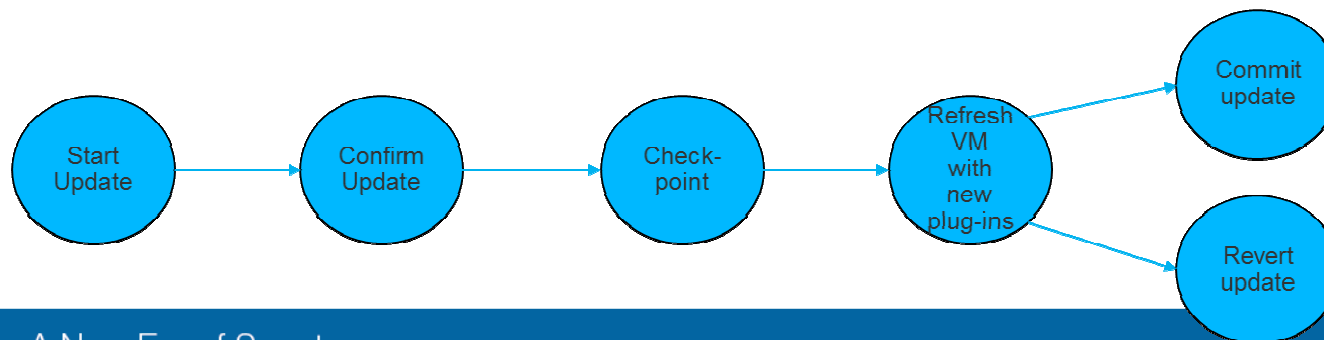
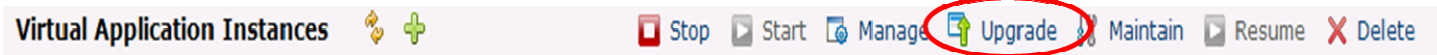
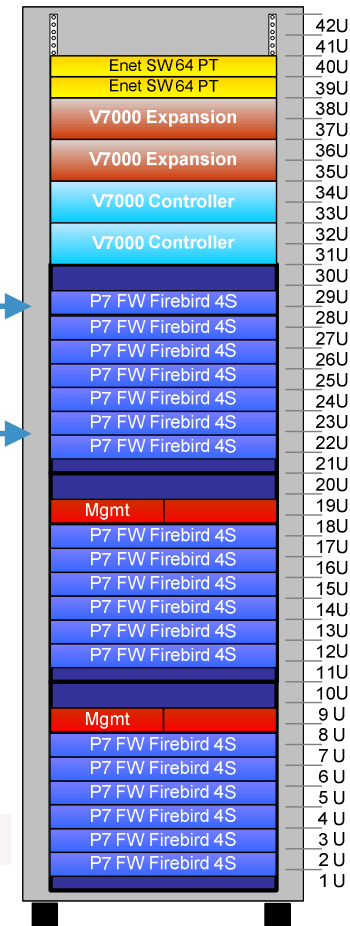
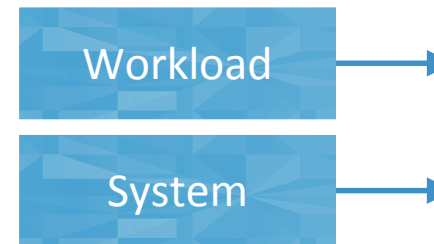
- Active/passive replication DR solution setup **in just 5 clicks** on each system!
- Achieve business continuity for **all applications** running on the system
- Begin recovery from planned or unplanned failures with two clicks
- Up to 8,000 km between systems
  - Uses asynchronous replication for improved performance
- Recovery Point Objectives (RPOs):
  - Planned failover: **zero** data loss
  - Unplanned failover: **near zero** data loss
- Recovery Time Objectives (RTOs) vary on application startup time, between 2-8 hours





# PureApplication System – Maintenance and Updates

- Maintenance consists of applying single update package
  - System Update
  - Content update
- Updates can be
  - Cumulative
  - Emergency fixes
- Packaging
  - Single monolithic package for system
  - Separate upgrades for content or single package





# IBM PureApplication System Integration by design



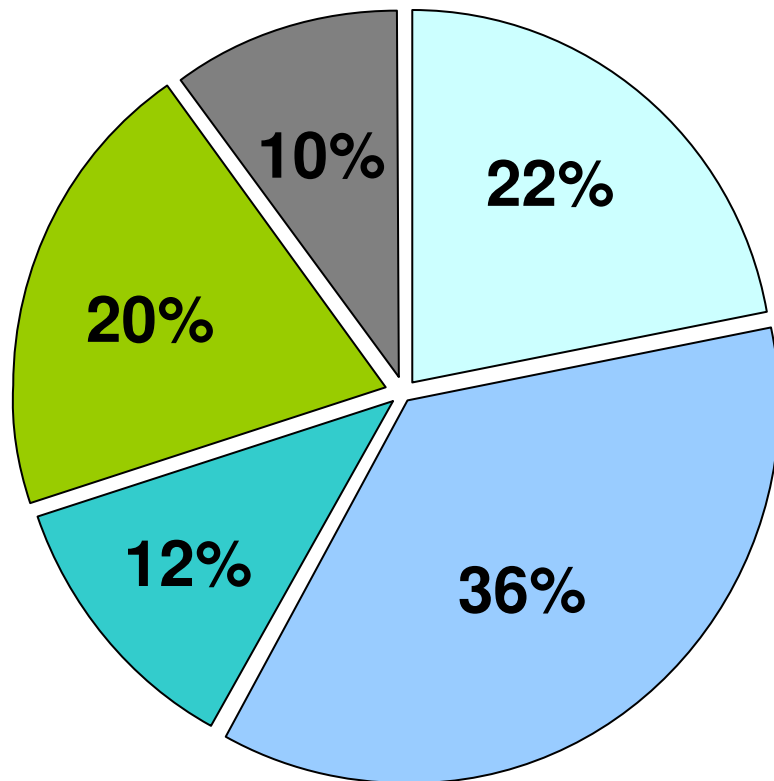
## Optimizes the complete solution stack:

- All hardware and software components factory integrated and optimized
- Virtualized across the stack for efficiency
- Unified management, monitoring & maintenance
- Integrated and elastic application and data runtimes
- Application patterns allocate system and application resources for optimal performance, security and reliability





Recap - Traditionally IT spent valuable resources managing the applications and infrastructure instead of innovating



Typical percentage of time spent on each task category

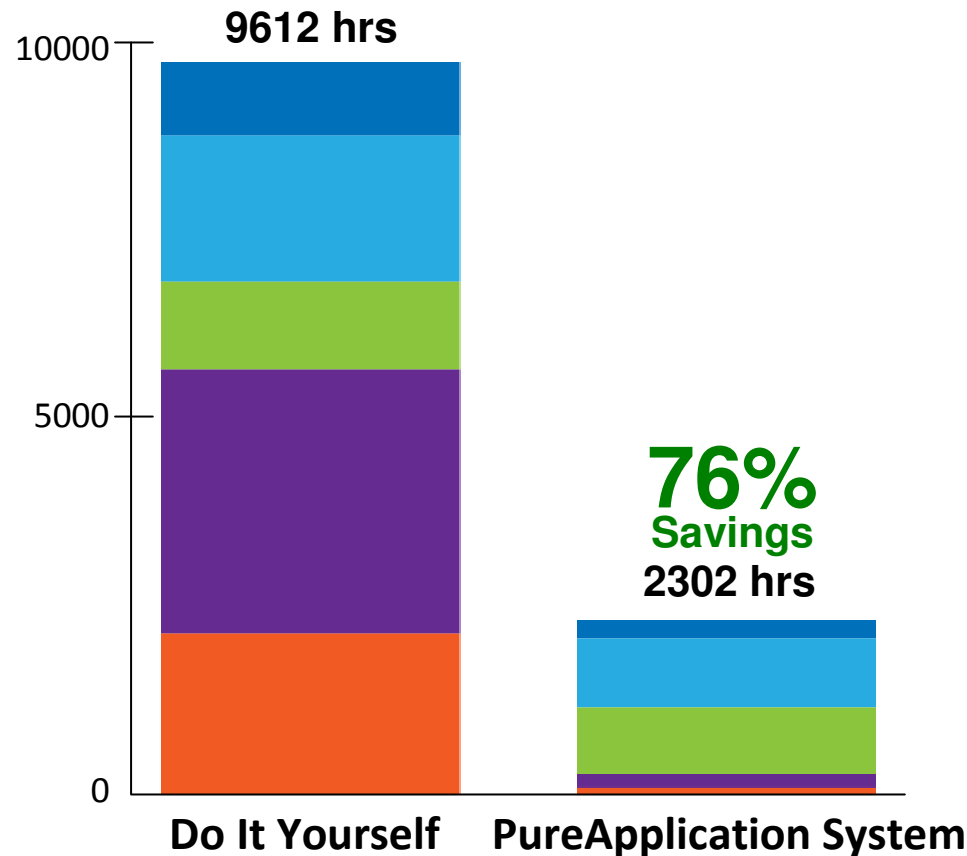
- Deployment Management**  
– Hardware set-up and software deployment
- Incident/Capacity Management**  
– Monitor and respond automatically
- Asset Management**  
– Hardware and software asset tracking
- Security Management**  
– Access control
- Change Management**  
– Hardware and software changes

Allocation based on customer data from IBM study



# IBM PureApplication System Accelerates Demanding workload deployment with savings across the IT lifecycle

Labor Hours Spent\*



- Deployment**
  - Fully assembled and configured
  - Pre-installed management software
  - Fast pattern-based deployment
- Incident/capacity management**
  - Centrally monitor and resolve issues
  - Automatic scaling
- Asset management**
  - Track license usage of products
- Security management**
  - Centralized access control
- Change management**
  - Visibility into relationships of virtual images in a workload
  - Automatically apply changes to desired virtual servers

\*Note: Do It yourself used 9 blades (144 cores). IBM PureApplication System used 3 nodes (96 cores). Each system has the capacity to run 72 workloads where each workload can sustain a peak throughput of 1720 page elements per second.



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**Thank You**

