



# 顛覆企業傳統ROI

# 資訊革新論壇 *The New ROI*

*Return on Information*

資訊創造報酬率，迎接ROI大革新

海量資料分析術

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# 關鍵字

- ✓ Data grow, insight is mission critical
  - ✓ 20% performance increase
  - 49% revenue increase
  - 30% better ROI
  - ✓ Faster gain insight
  - ✓ Time to value
  - ✓ Improve IT economics
  - ✓ PureData System for Analytics
    - Appliance design
    - Easy set up and use
    - Run minutes, not hours
- 資料成長趨勢
  - 企業面臨挑戰
  
  - 快速獲得洞察
  - 立即得到價值
  - IT 更上一層樓
  - 您的Appliance



# 如何提高資訊創造報酬率的 成功第一步

## 分享議題

- 資料成長趨勢
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# 海量資料成長趨勢



## - Where is big data coming from?

? TBs of data every day

12+ TBs of tweet data every day



25+ TBs of log data every day



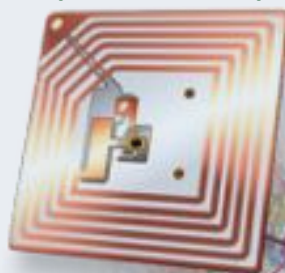
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30 billion RFID tags today (1.3B in 2005)



76 million smart meters in 2009... 200M by 2014

4.6 billion camera phones world wide



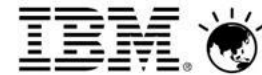
100s of millions of GPS enabled devices sold annually



2+ billion people on the Web by end 2011



# 企業會面臨哪些種類的訊息？



**Non-Traditional Data**  
(Unconventional Semi-Structured or Unstructured)



PureData System for Analytics (Netezza)

**Traditional Data**  
(Structured)



Persistent Data

In-Motion Data

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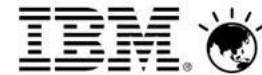
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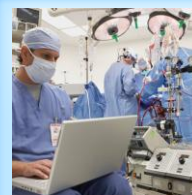
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# 企業面臨挑戰



*Multi-channel customer sentiment and experience analysis*



*Detect life-threatening conditions at hospitals in time to intervene*



*Predict weather patterns to plan optimal wind turbine usage, and optimize capital expenditure on asset placement*



*Make risk decisions based on real-time transactional data*



*Identify criminals and threats from disparate video, audio, and data feeds*

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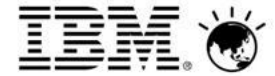
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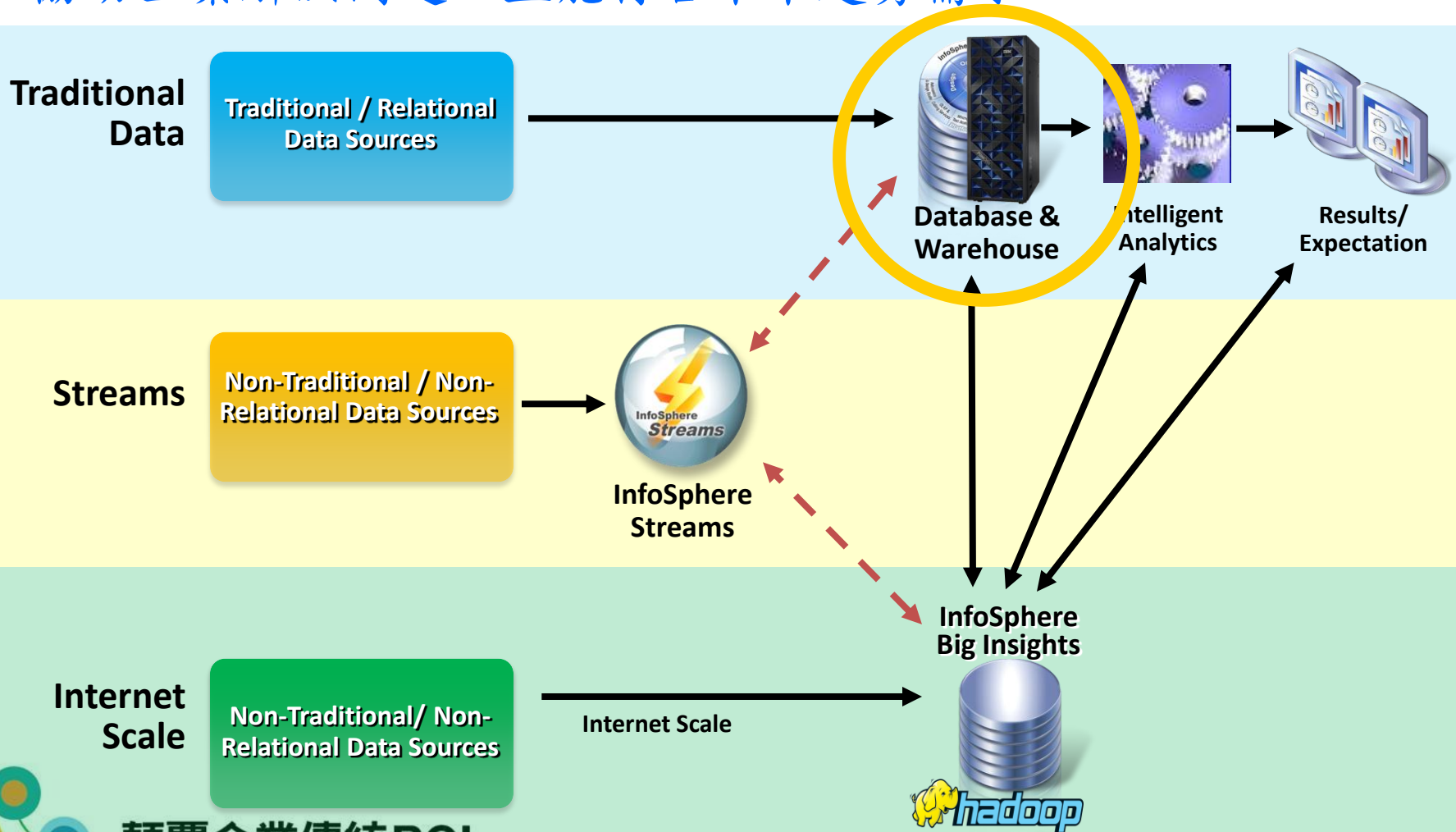
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# IBM 具備完整海量資料解決方案



- 協助企業解決問題，並能符合未來趨勢需求



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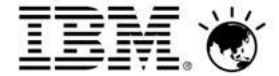
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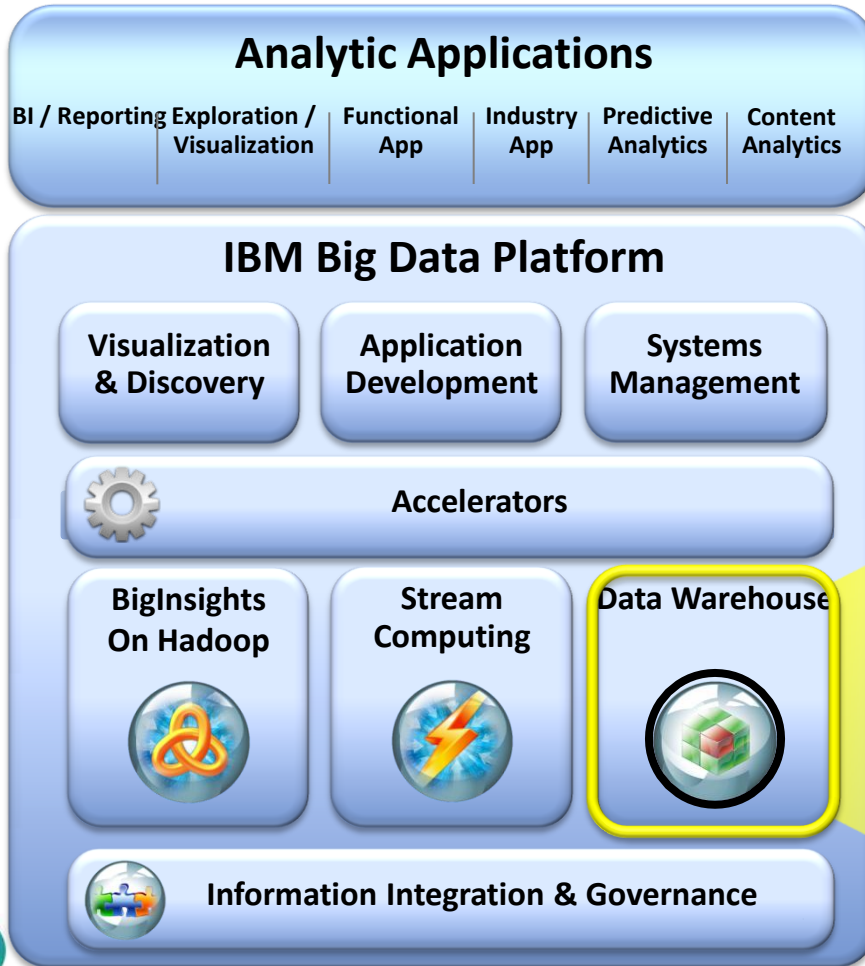
# 快速獲得洞察



- 在Big Data規劃下，提供極速與大承載平台

*PureData  
System for Analytics  
(Netezza)*

New

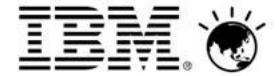


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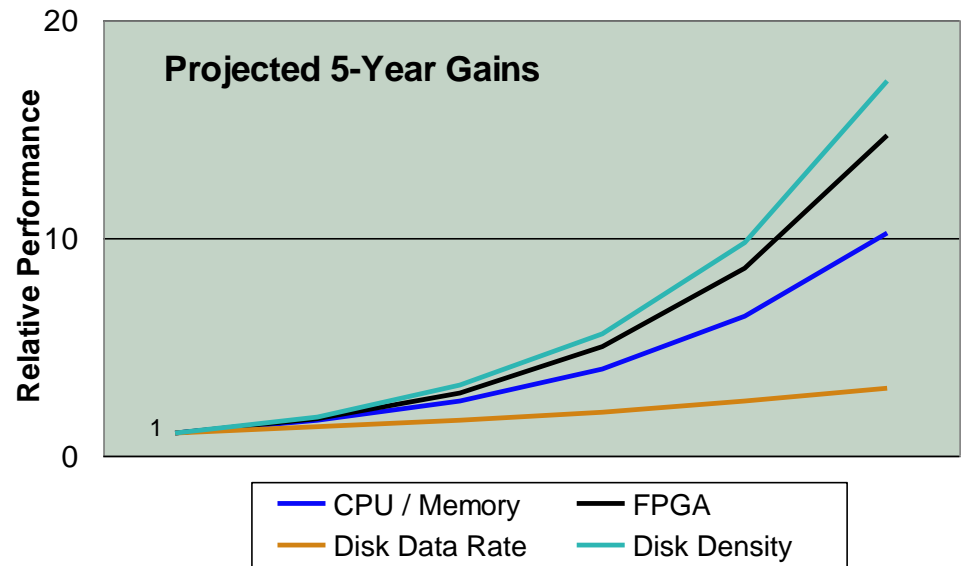


- 結合強大的三大關鍵技術

**Leveraging the MPP, FPGA, CPU  
Technology Advantage is Key**

## 海量平行處理(MPP)

- Low power, high performance, embedded CPUs
- Low power, high integration, flexible FPGAs



## 系統架構：善用 CPU + FPGA 未來五年性能的快速提升

- CPU performance is outpacing disk (Technology Trends – I/O is losing the war)
- Use FPGA to reduce data needed from disk
- Data has a great deal of redundancy that FPGA algorithms can exploit efficiently

## 資料壓縮技術

- Allows us to read / write less bits to disk, and process them in real time within FPGA

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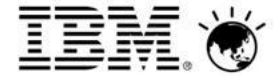
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# 立即得到價值

- Time to Value



## *Other DW platform*



*Put everything together,  
and hope it runs right*

## *IBM PureData System for Analytics*



*Turn the  
key and go*

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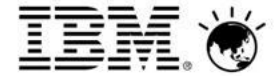
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# 立即得到價值

- Time to Value 最佳營運能力



**1 PB on PureData System for Analytics**

**7 years of historical data**

**100-200% annual data growth**



***“NYSE ... has replaced an Oracle relational database with a data warehousing appliance from PDA, allowing it to conduct rapid searches of 650 terabytes of data.”***

- ComputerWeekly.com

Source: <http://www.computerweekly.com/Articles/2008/04/14/230265/NYSE-improves-data-management-with-datawarehousing.htm>

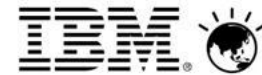
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# 立即得到價值

- Time to Value 迅速贏得商機



“

eHarmony

*They shipped us a box, we put it into our data center and plugged into our network. Within 24 hours we were up and running. I'm not exaggerating, it was that easy.*

”

- Joseph Essas, Vice President of Technology,  
eHarmony



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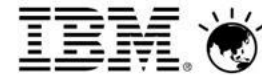
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# 立即得到價值

- Time to Value 最快決策與行銷



“ nielsen

*...when something took 24 hours I could only do so much with it, but when something takes 10 seconds, I may be able to completely rethink the business...*

- SVP Application Development,  
Nielsen

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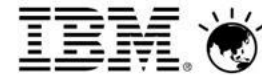
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# IT更上一層樓

- Improve IT economics



## *Other DW platform*



Requires constant tuning  
and maintenance

## *IBM PureData System for Analytics*



Turn the  
key and go



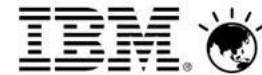
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# IT更上一層樓



- Improve IT economics 提升技術層次



This is what **PureData System for Analytics (Netezza)** has done in the data warehousing market: **It has totally changed the way we think about data warehousing.**



- Philip Howard, Bloor Research

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# IT更上一層樓



- Improve IT economics 最容易管理與使用



**iBasis**  
a KPN company

*“Our data warehouse team consists of one to two employees that we need once every three months, to do small changes for release verifications.”*

- Mark Saponar, CIO, iBasis, a KPN Affiliate

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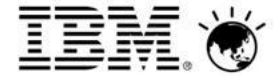
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# 您的Appliance

- IBM PureData System for Analytics (Netezza)



Powered by  
Netezza Technology

## 最大特色

- 優化設計的一體設備 Appliance
- 三合一的系統 Database, Server and Storage
- 標準介面 ODBC, JDBC, OLE-DB, SQL
- 海量平行處理 MPP (Massively Parallel Processing)
- 極速分析與大承載平台

## 給您的優勢與好處

- (1)最佳效能性 Speed: **10~100x** faster than traditional system
- (2)最易使用性 Simplicity: Minimal administration and tuning
- (3)最高擴充性 Scalability: Peta-scale user data capacity

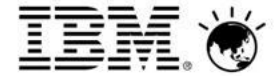
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# 您的Appliance



- 全球超過500個客戶在各個領域

Smarter Healthcare



Multi-channel



Finance



Log Analysis



Homeland Security



Traffic Control



Telecom



Search Quality



Manufacturing



Trading Analytics



Fraud and Risk



Retail: Churn, NBO

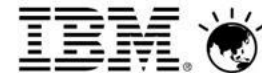


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# 您的Appliance



- 全球超過500個客戶與豐富經驗

Digital Media	ACXION AOL bluekai CBS Interactive epsilon Kelley Blue Book THE TRUSTED RESOURCE MediaMath nielsen
Financial Services	FICO HBOS plc ICE KCB LOAN PERFORMANCE M&I NYSE Euronext
Government	Lawrence Livermore National Laboratory NEX NSF Pacific Northwest NATIONAL LABORATORY Sandia National Laboratories US Army Corps of Engineers
Health & Life Sciences	MASSACHUSETTS Fletcher Allen HEALTH CARE In alliance with The University of Vermont Japan Medical Data Center Marshfield Clinic PREMIER Shire Wolters Kluwer Health
Retail / Consumer Products	Ahold Burlington CATALINA MARKETING Guitar Center Neiman Marcus PACSUN ROSS DRESS FOR LESS SAPPORO Yum!
Telecom	Carphone Warehouse iBasis a KPN affiliate NTT docomo orange Virgin media WIND XO Communications
Other	Con-way FOXWOODS RESORT + CASINO Marriott MidwestISO Energizing the Heartland OLYMPUS Ryder

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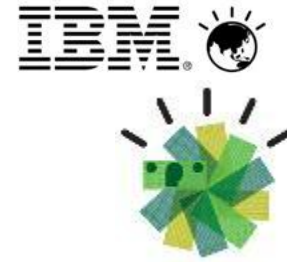
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# 您的Appliance

- 在金融業



Create a customer-focused enterprise



**Smarter  
Financial**

Optimize enterprise risk management



Increase flexibility and streamline operations



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## NYSE Euronext improves data management with **PureData System for Analytics (Netezza)** data warehousing

### Need

- Greater flexibility to meet market demands
- Reduce the time taken to access business-critical data on its network, which was taking 26 hours
- The previous Oracle system trawled through large amounts of irrelevant information to complete searches

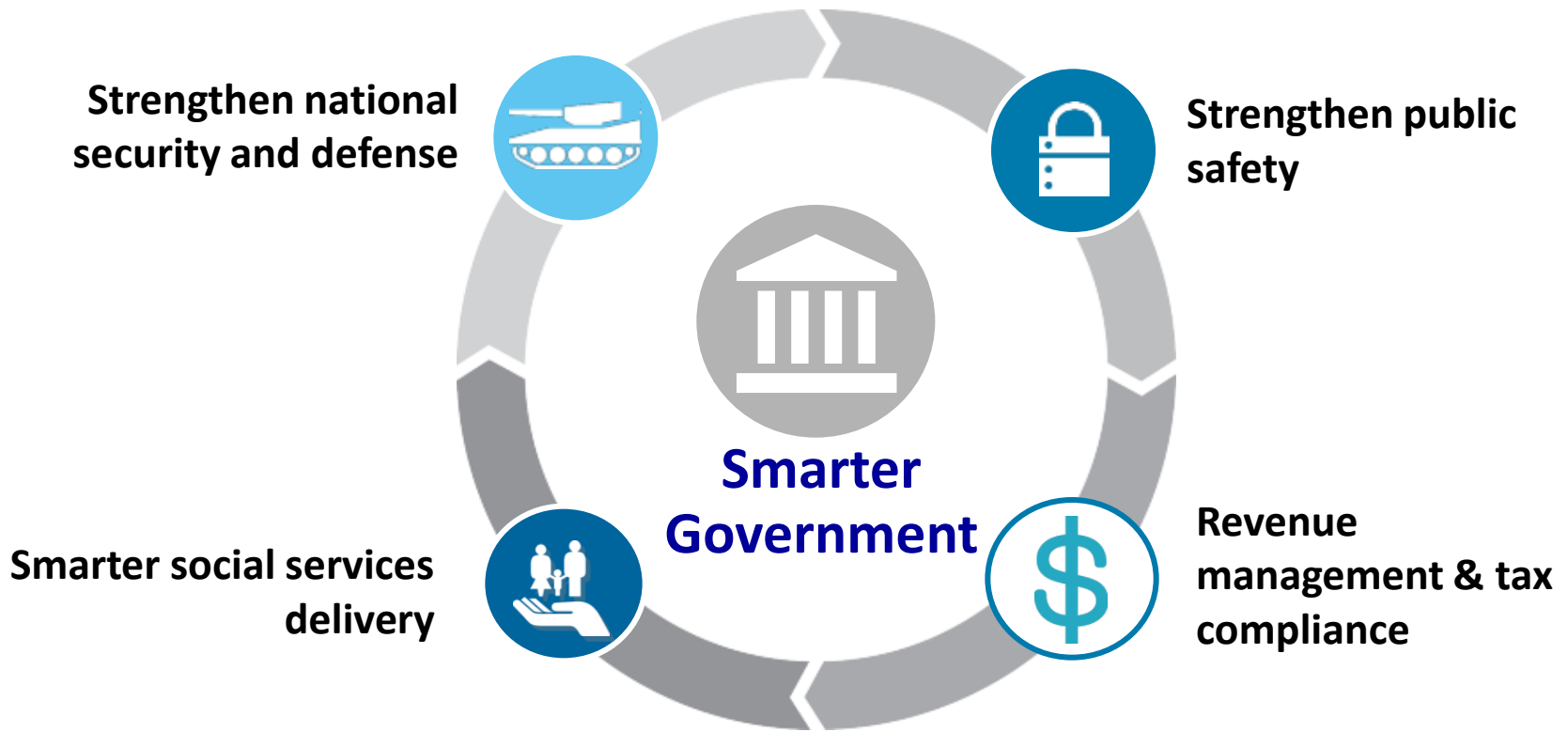
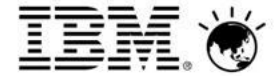
### Benefits

- Ability to conduct rapid searches of 650 TB of data; storing over 1 PB on PDA (Netezza)
- Time to access business-critical data reduced from 26 hours to 2 minutes; short time to value – up & running within weeks



# 您的Appliance

- 在政府機構



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# Augmenting the data warehouse environment

Taxation and Revenue agency  
Super-charges complex analyses with **PureData System for Analytics (Netezza)**

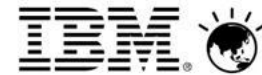
European State Revenue Service replaces sluggish data warehouse system and is able to access information in near real-time, generate reports 12 times faster than before and rapidly perform ad-hoc queries to complete complex analytical work

Actionable Insight



# 您的Appliance

- 在醫療業



Build sustainable  
healthcare systems



Collaborate to improve  
care and outcomes



Smarter  
Healthcare



Increase access to  
healthcare




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# The State University of New York (SUNY) at Buffalo gains insights from big data to slow progression of multiple sclerosis

## Need

- Researchers needed to quickly build models using a range of variable types and run them on a high-performing environment on huge data sets spanning more than 2,000 genetic and environmental factors that may contribute to multiple sclerosis (MS) symptoms

## Benefits

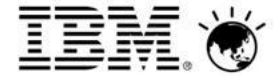
- Able to reduce the time required to conduct analysis from 27.2 hours to 11.7 minutes
- Researchers are empowered to look for potential factors contributing to the risk of developing MS





# 您的Appliance

- 在電信業



Build Smarter Networks that are **optimized** and can be monetized



Deliver Smarter Services that generate new sources of **revenue**

Transform Operations to achieve business & **service** excellence

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## T-Mobile scales engineering success with **IBM PureData System for Analytics (Netezza)**

### Need

- Provide longer retention and more meaningful results for click stream data

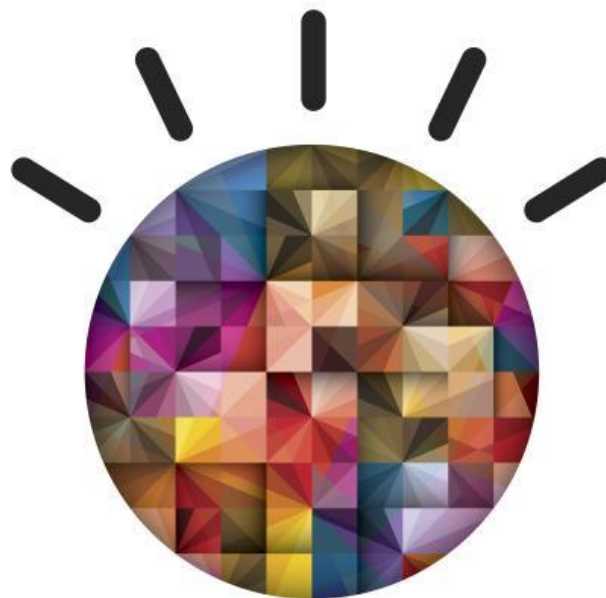
### Benefits

- Reduce tax and call-routing fees by using the data stored to defend against false claims
- Acquire dropped-call and churn-reduction analysis capabilities
- Increase network availability by identifying and fixing any network “holes”
- Storage capacity increased from 100 TB to 2 PB

**T** · · · Mobile · · ·



For more information:  
[ibm.com/bigdata](http://ibm.com/bigdata)



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