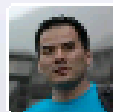




遠端協同合作，發揮團隊最大戰力



Roger Cheng

ADVISORY I/T SPECIALIST: TECHNICAL SALES SUPPORT

849-9346 / 2-8723-9346

我有空 @ Lotus Sametime Seminar @ 恆逸

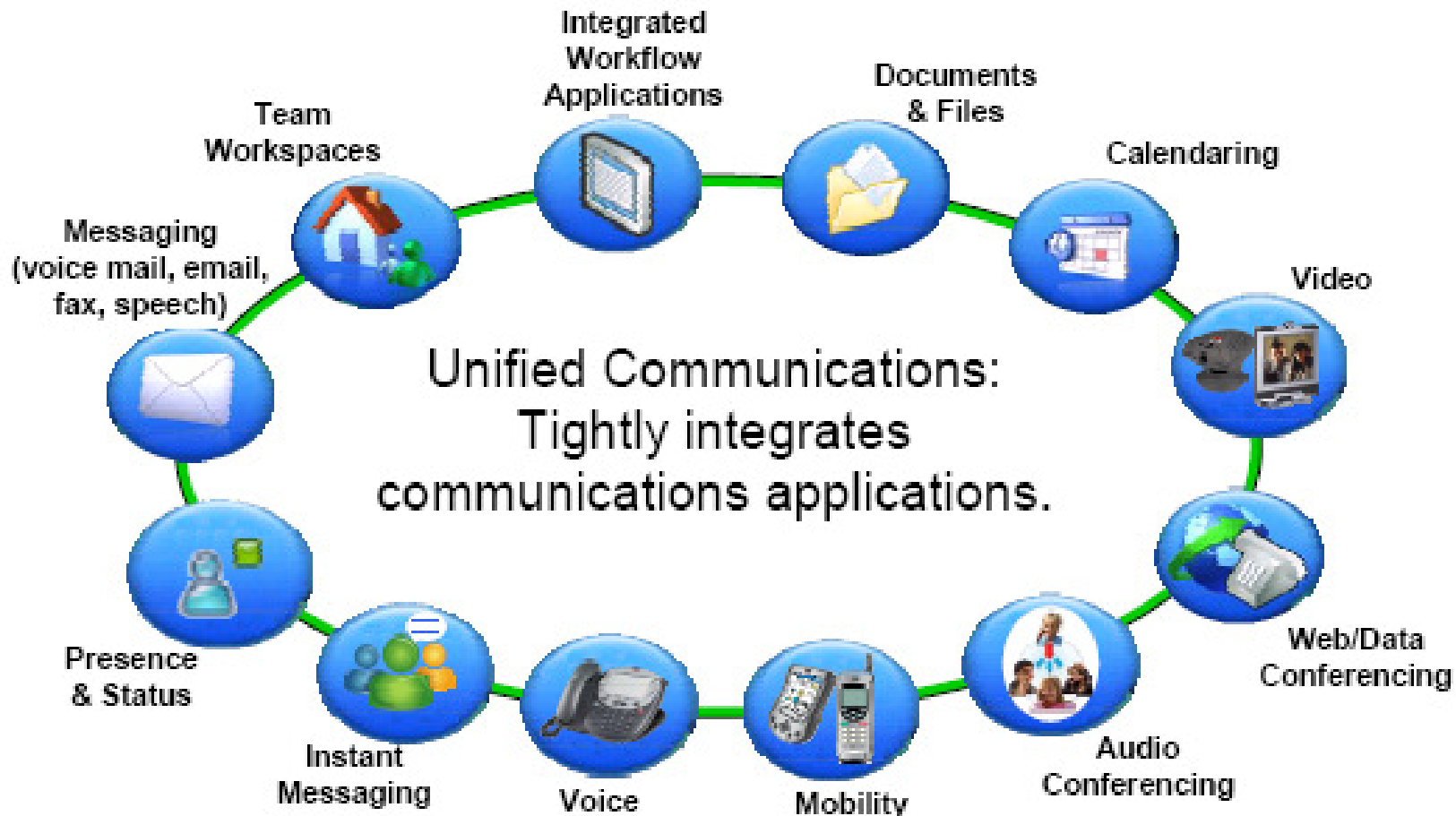


CREATED WITH LOTUS® SYMPHONY™



整合式通訊平台

使用IT平台整合在企業內部各種溝通工具及協作系統，使企業能以最快速最有效率的方式遂行各種業務任務



整合式通訊對企業的迫切性

- 節省成本
 - ▶ 金融風暴
 - ▶ 節支差旅及郵電費用
 - ▶ 綠色節能
- 加速遂行企業流程
 - ▶ 更快速的做出回應
 - ▶ 更有效協同合作
 - ▶ 整合使用者現有使用應用程式
- 整合現有通訊系統
 - ▶ 視訊會議系統
 - ▶ 音訊會議bridges



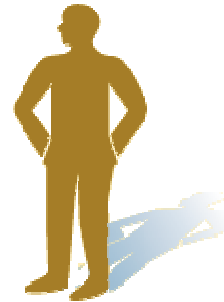
您目前的現狀是否如此

景氣不佳，但是差旅支出
還是繼續成長

員工常常在第一時間無法
連絡到要聯絡的同事

公司分布於各據點，需要
更靈活的溝通工具

電話費支出一個月比一個
月多



員工常用MSN談公事

大家對e-mail的依賴太重
了，但往往10封信裡面
只有1封是非常重要的

視訊會議及Net Meeting光
設定就要花十幾二十分鐘

目前環境所導致的問題



企業現況: The problem with e-mail (and telephones)



(1) 我收到一個客戶的問題，我把這個問題轉寄給 Eric...



(2) 一小時後，我還未等到 Eric 的回信



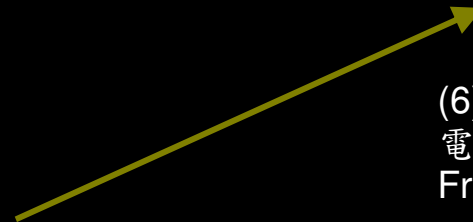
(3) 又過了一個小時，Eric 還是沒有回信，所以我打他手機...



(4) ...進到語音信箱



(5) 所以我打他的桌上分機...



(6) ...Eric 同事 Brian 幫忙接起電話，告訴我這件事可能要找 Frank 負責



浪費了四小時，什麼事情都沒有完成，重回到步驟1

• 全球超過1千八百萬使用者的Sametime



Product of the Year

– UC Magazine, 1Q 2008



IBM Lotus Sametime – 2008 North American Enterprise Product of the Year



“Compared to Microsoft, IBM has a more open approach to UC and doesn't have plans to develop its own IP Telephony platform.”

– Ovum, Role of Mobility in Unified Communications, Sept 2008



Leadership Quadrant

“Gartner Magic Quadrant for Unified Communications”

– September 2008



Most used Enterprise IM solution

– Osterman Research, “Presence, IM and Real-Time Communication Trends 2008-2011” Sept 2008

•2008年使用者增加



30% more
customers in last year

60% new sales

Lotus Sametime®

1/3 were
Outlook/Exchange
shops

Advanced

• Lotus Sametime – 三大功能



線上狀態

人在哪裡?
是否有空?

即時傳訊


線上交談,
視訊及語音

線上會議

遠距會議
線上桌面分享









IBM Lotus Sametime


Roger Cheng
 ADVISORY I/T
 SPECIALIST: TECHNICAL SALES
 SUPPORT
 849-9346 / 2-8723-9346
 我有空

Out of box



-  Instant Messaging & Web Conf
-  File transfer with virus scanning
-  Send instant image
-  Voice/Video chat
-  Chat History
-  Microsoft Outlook & Office integration

Presence and Location awareness
Directory integration



Mobile Clients

Gateway for external IM service

External IM Services:
Sametime, AOL, Yahoo, Google

Invite others



Group



one-on-one

Invite others



Max 5 people

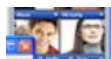
Business Partner Integration



Audio conferencing



Web conferencing



Video conferencing



Telephony integration

Enterprise Audio Conferencing Solution

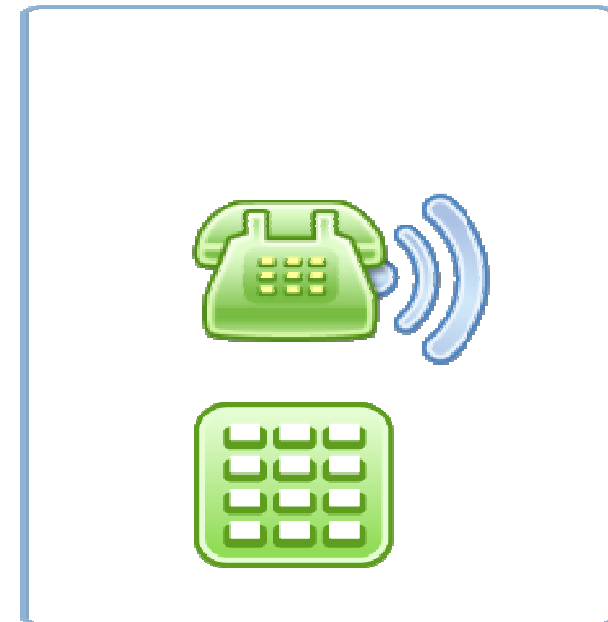
Enterprise Web Conferencing Solution

Enterprise Video Conferencing Solution

Enterprise PBX

Integrate with many leading Audio / Video & Telephony providers:

Lotus Sametime



任何地方都可以使用Sametime

Kelly Hardt/Chicago/Renovations - [started: 9:03:04 AM]

Participants (2): Kelly Hardt, Sam Curman

Chat history:

- Sam Curman: I think we really need to talk about the upcoming marketing campaign.
- Kelly Hardt: Good idea. What's the status on the new proposal?
- Sam Curman: I spoke to the guy yesterday, and he said things were a little behind...
- Kelly Hardt: Hmm. Can we continue this conversation by phone?

Mail - Inbox - IBM Lotus Notes

Selected email:

Re: Cross-sell Opportunity
 From: Anya Blank, Gail Chao
 To: Sam Curman
 Subject: Request from marketing director

OPEN FINANCIAL NETWORK

Market Research: New Market Trends for 2009

Performance Update: Reduce Costs (0% to 40%), Increase Credit Lines (0% to 30%)

My Objectives: Performance Update

Product Line Revenue and Accountability

Product line	Sales region	Revenue	First name	Last name	Email	Dynamic email
Consumer Electronics	Americas	\$239,059.73	Betty	Zechman	bzzechman@renovations.com	Betty Zechman
		\$252,961.24	Frank	Adams	fadams@renovations.com	Frank Adams
		\$492,626.96	Heather	Reeds	treeds@renovations.com	Heather Reeds
		\$256,577.02	Shawn	Dray	sdray@renovations.com	Shawn Dray
		\$205,677.02	Ted	Amadio	tamadio@renovations.com	Ted Amadio

Current year, Sales region, Revenue: 2004-2007

Product Line: Consumer Electronics, Entertainment Media, Home Pro, Home Video, Music, Personal Accounts

Manager: Gardner Raynes

Workspace

Meeting agenda:

- Contract presentation
- Background
- The Buzz

Participants: Jasmine Hoj, Samantha Daryn, Ted Amadio, Anya Blank, Gail Chao, Sam Curman, Mike Moller, George Bandini, Kelly Hardt, Heather Reeds, Mike Morrison, Kristin MacGyver, Amy Blum, Larry Moriarty, Paula Starky, Thom Frankel, Heather Reeds, Gail Chao.

Renovations Marketing

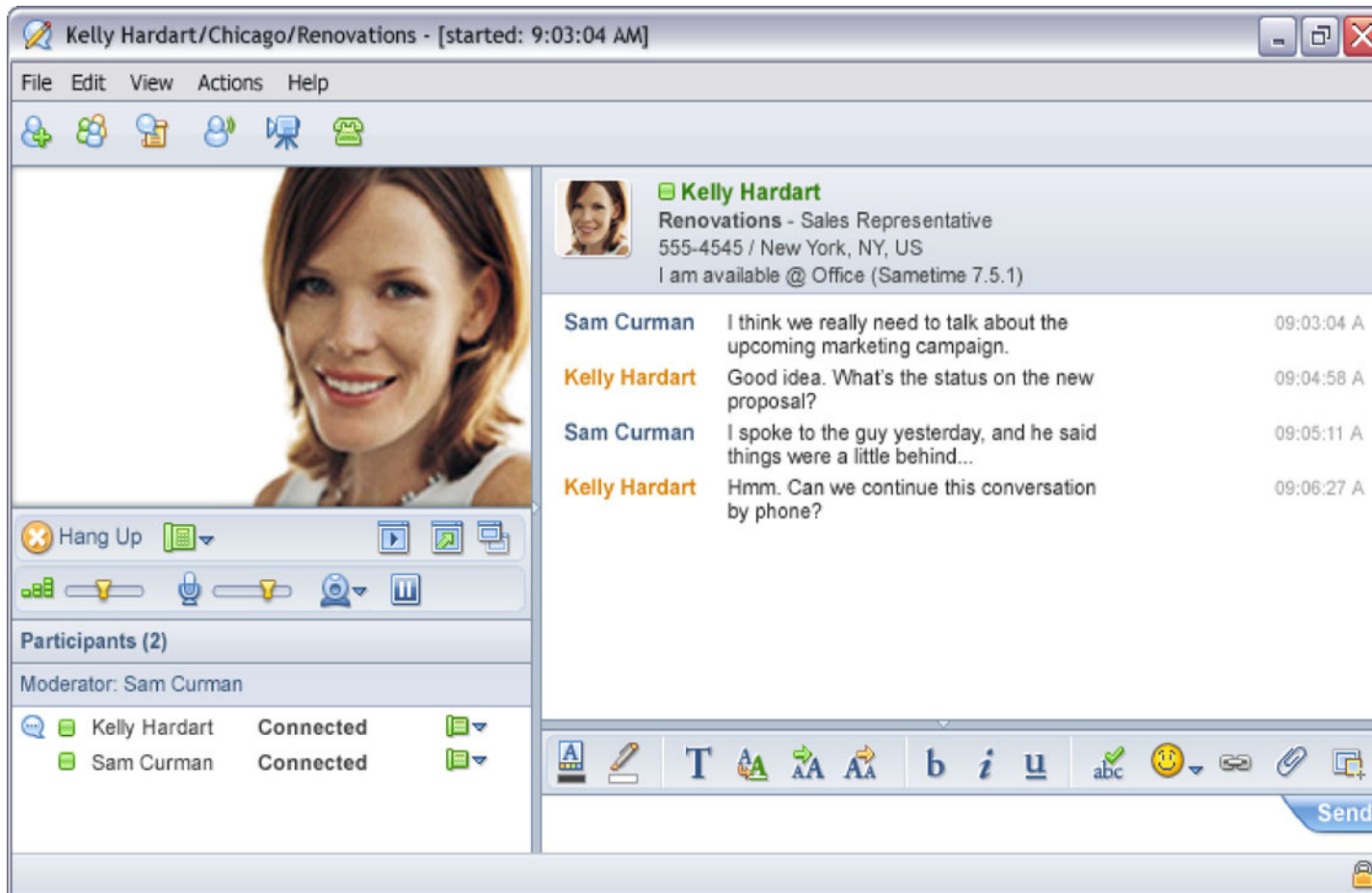
Renovations Library

- Document Library
- Documents
- Team News
- Tricks
- Webinars

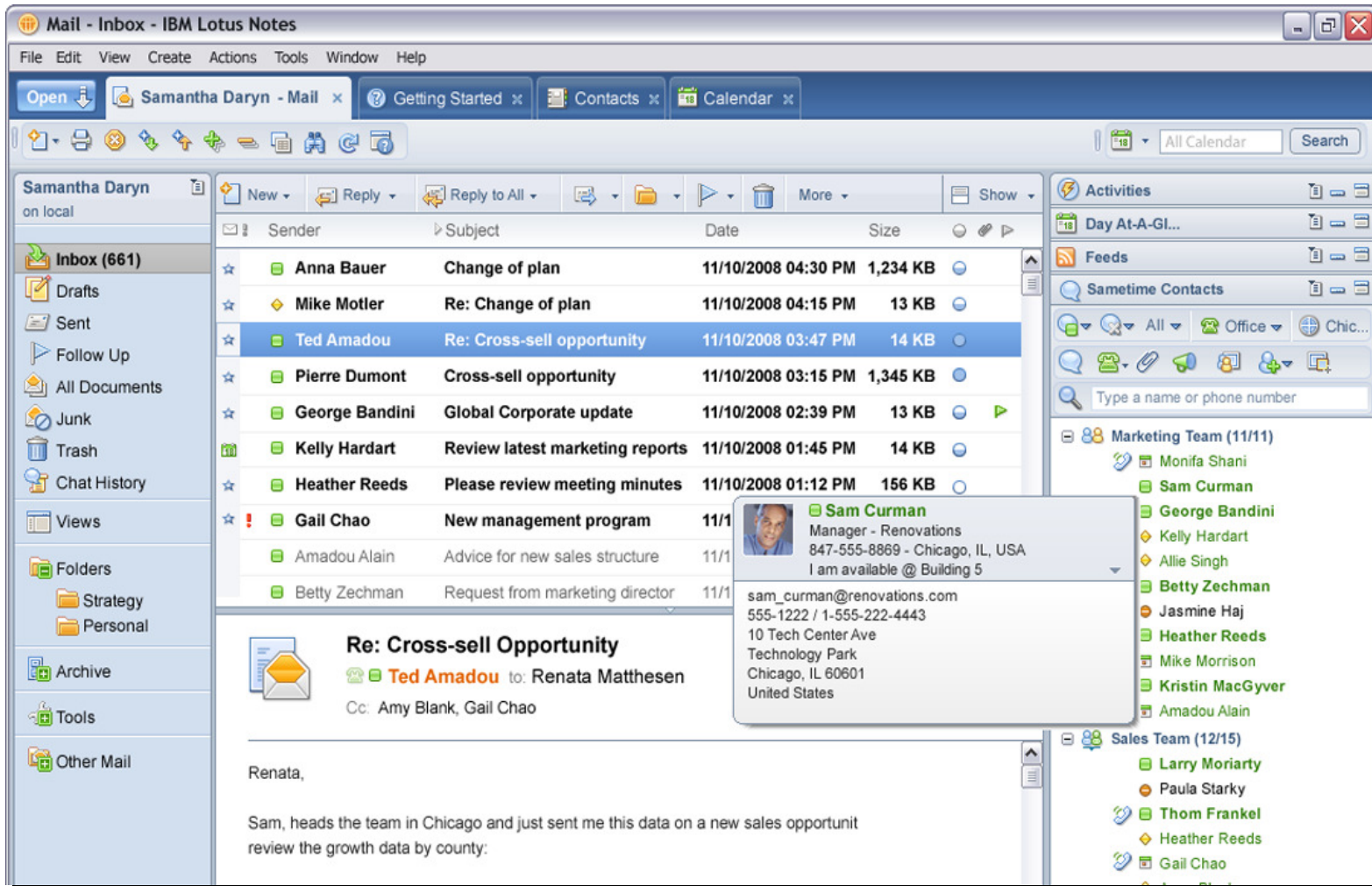
Documents:

- Calligraphy Master class
- Team Meeting - December 17
- Team Meeting - December 5
- December 2005 Catalog opt
- Supplier Description opt

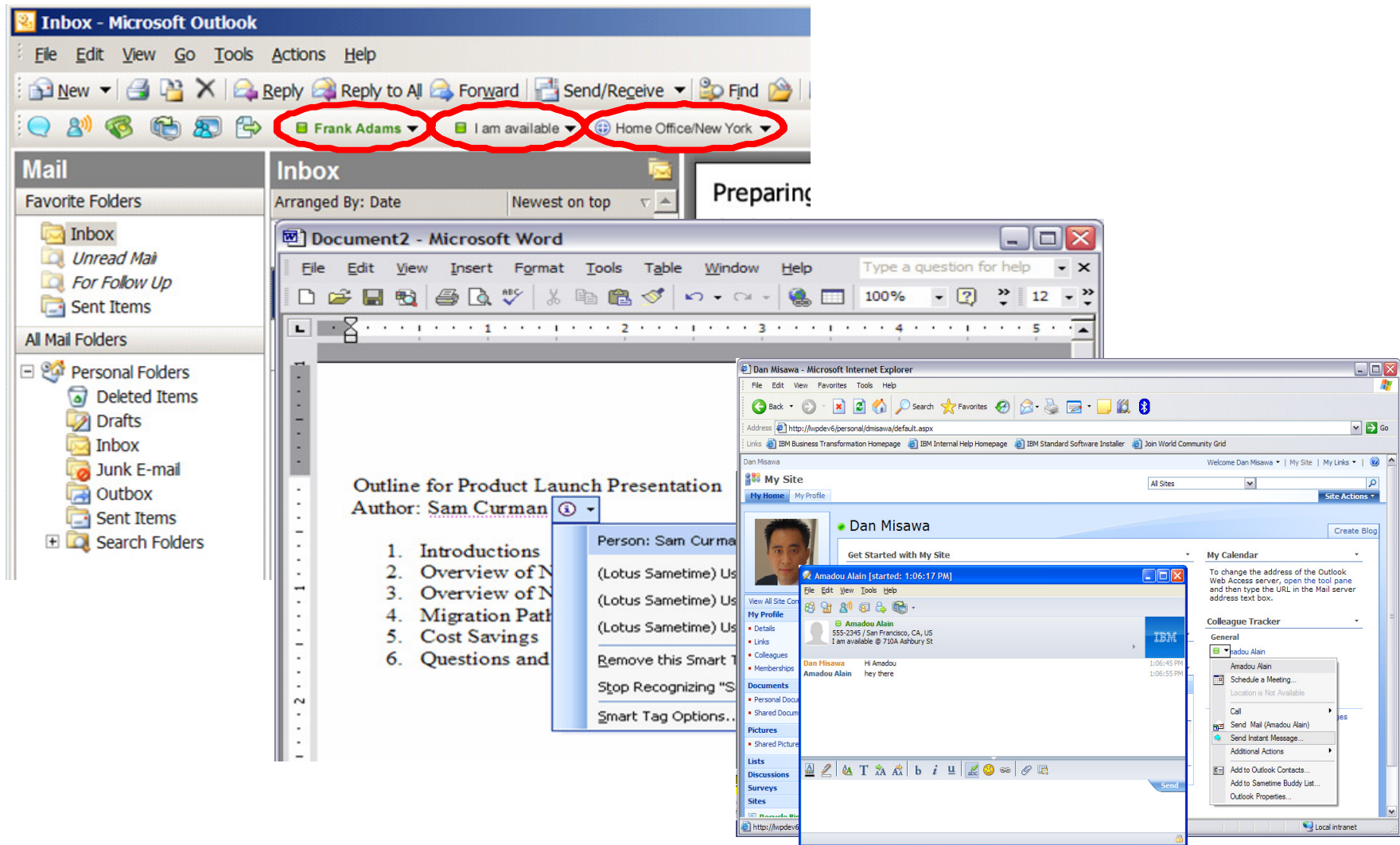
Sametime 用戶端



與 Lotus Notes 用戶端整合



與Outlook、Office及Sharepoint整合



在 Lotus Connections 與 Lotus Quickr

The screenshot shows the Lotus Connections user profile for Jasmine Haj. The profile includes a header with navigation tabs (Profiles Home, My Profile, Edit My Profile) and a search bar. The main content area features a profile picture, contact information (Building: Building 34-5, Floor: 4 West, Office: 3402, Mexico City, 6500, Mexico; Phone: (011) (5255) 5514-8101; Office e-mail: JasmineHaj@renovations.com), and a 'Contact Information' section with details like Building, Floor, Office, Office number, Mobile number, Fax number, Office e-mail, and IM. A 'Background' section lists her education: BS - UC Berkeley College of Engineering and MS - Georgia Tech College of Architecture and Industrial Design. An 'About Me' section describes her 8 years of experience in product development and design. A 'The Buzz' section shows recent activity, including a post from Jasmine Haj about returning from vacation to Belize and a post from Frank Adams asking how her vacation was.

The screenshot shows the Lotus Quickr interface for the 'Renovations Marketing' library. The top navigation bar includes 'Home', 'Files', 'Wks', and 'Places'. The main content area is titled 'Renovations Library' and features a 'Take Action' button, view options (Draft Views, Shared Views, Personal Views), and a search bar. The library contains a list of documents with columns for Name, Author, and Last Modified. The list includes items like 'Catalog Materials', 'Team Minutes - December 12', 'Team Minutes - December 5', 'December 2008 Catalog ort', and 'Supplier Description ort'. At the bottom, there are options to show 10, 25, 50, or 100 items, and links for 'Copy links...', 'Subscribe to this library', 'Help', and 'About This Library'.


Web Portals and Applications

OPEN FINANCIAL NETWORK [Home](#) | [WholeSale Banking](#) | [Home](#) | [More...](#) Frank Adams | [Edit my Profile](#) | [Help](#) | [Log Out](#)

[Home](#) [Blogs](#) [New Page](#)

[Add Content](#) [Change Theme](#) [Share Page](#)

News



New Market Trends for 2009
Nov 18 | [Sam Omie](#)

Working with Teams
Nov 16

Market Research
Nov 14


Company Benefits Update
Nov 14

Cost Analysis - Renovations Green
Nov 12


Best Finance Software 2008
Nov 12

Subscriptions Updates

Blogs [See more](#)



Renovations Finance Plan
[Sam Curman](#) | Jan 04, 2009
[Details](#)



Global Finance
[Gail Chao](#) | Jan 10, 2009
[Details](#)

Mail


Sort By Date

★ Sam Curman Renovations Financial Planning	01/17/09 4:45 PM
★ Gail Chao Re: Renovations Financial Planning	01/17/09 4:45 PM
★ Gail Chao Cost analysis	01/17/09 4:45 PM
Glenn Cloud Here are the estimates for the OFN brochures	01/17/09 4:45 PM


My Objectives

Performance Update

Reduce Costs



Increase Credit Lines



Day at a Glance


◀ **Wed, November 14, 2009** ▶

Mel & Michelle's Anniversary


10:00 AM - 11:00 AM
Marketing Meeting
[Gail Chao](#)

11:00 AM - 12:00 PM
Product Analysis Update
[Sam Curman](#)


Colleagues




[Dan Misawa](#)
I am Available




[Ed ElAmon](#)
Leaving early today



[Gail Chao](#)
Finishing up a report



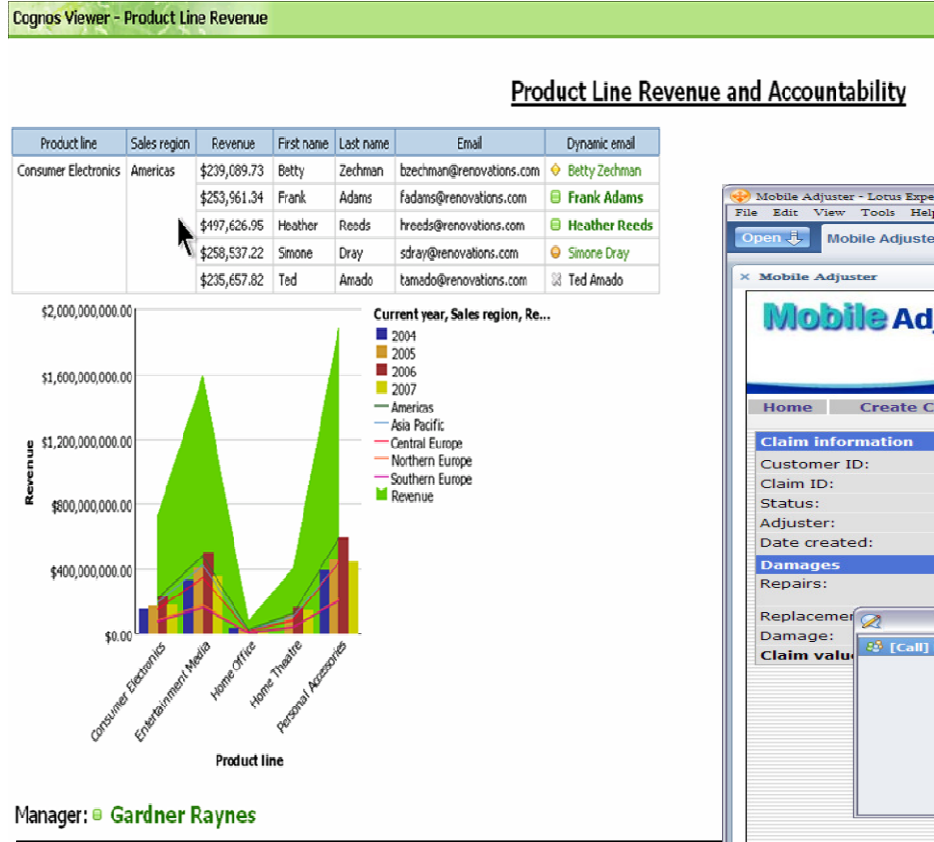
[Jasmin Haj](#)
Interviewing a job candidate



[Rita Ferrar](#)

...與應用程式整合

eg. Cognos & Claims Processing Application



Mobile Adjuster - Lotus Expeditor

File Edit View Tools Help

Open Mobile Adjuster

Mobile Adjuster

Home Create Claim View Customers View Claims My Recent Activity Logout

Claim information

Customer ID: AA11IN23
 Claim ID: 60914546_Dan
 Status: Completed
 Adjuster: Dan Misawa
 Date created: 2007-10-24

Customer policy

Customer: Aaron Tobin
 Policy: JK All-Terrain SUV 3.3
 Loaner: Yes

Damages

Repairs: GRL09234(\$100); SPU0BSE4 (\$125);

Notes and photo

[No comments]

Participants (2)

Moderator: Michael Masterson

End Call

Dan Misawa Talking

Aaron Tobin On call

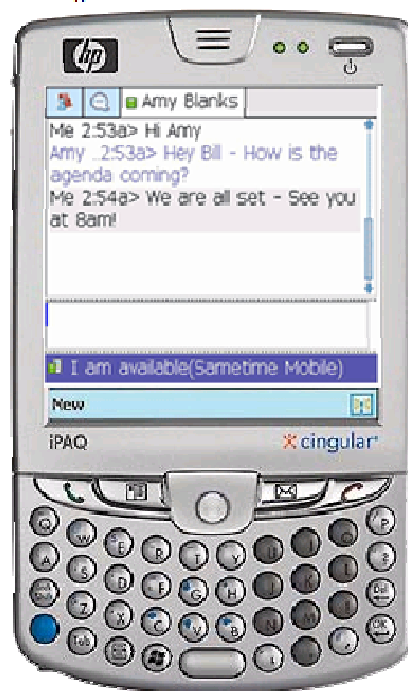
proved. Payment of \$125 IN23. Claim handled on 07 by adjuster Dan

Online

IBM Lotus Sametime Mobile



BlackBerry



Windows Mobile



Symbian



透過 Radvision MUX

- 多點視訊會議
- 連接 H.323 設備
- 連接HD 視訊設備
- 連接到3G 視訊電話
- 連接到傳統 ISDN設備

Enable desktop multipoint video that connects to your existing videoconferencing network



Connecting Heterogeneous Environment Protect your existing investment



IBM Sametime user HD

IBM Sametime user HD

Tandberg SD Terminal
Street Cam. Wanchai

Lifesize HD
Room HK

IBM Sametime user SD

Sony PCS-1
SD Tokyo

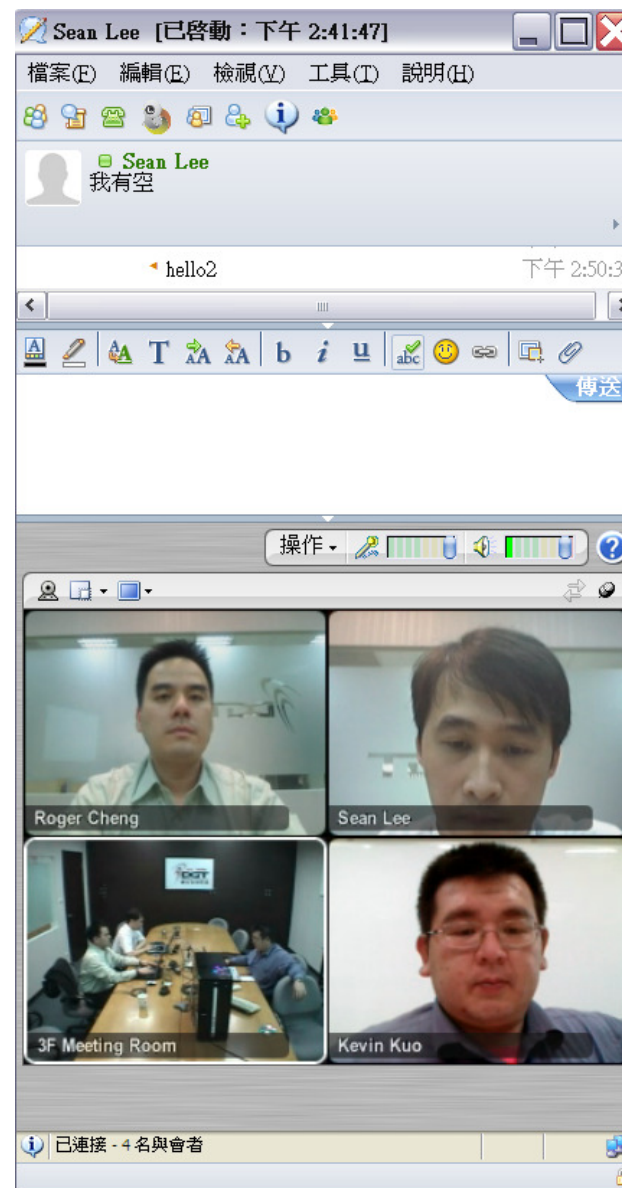
Aethra HD Room China

3G phone

Cisco VTA / IP phone

Polycom ISDN Terminal

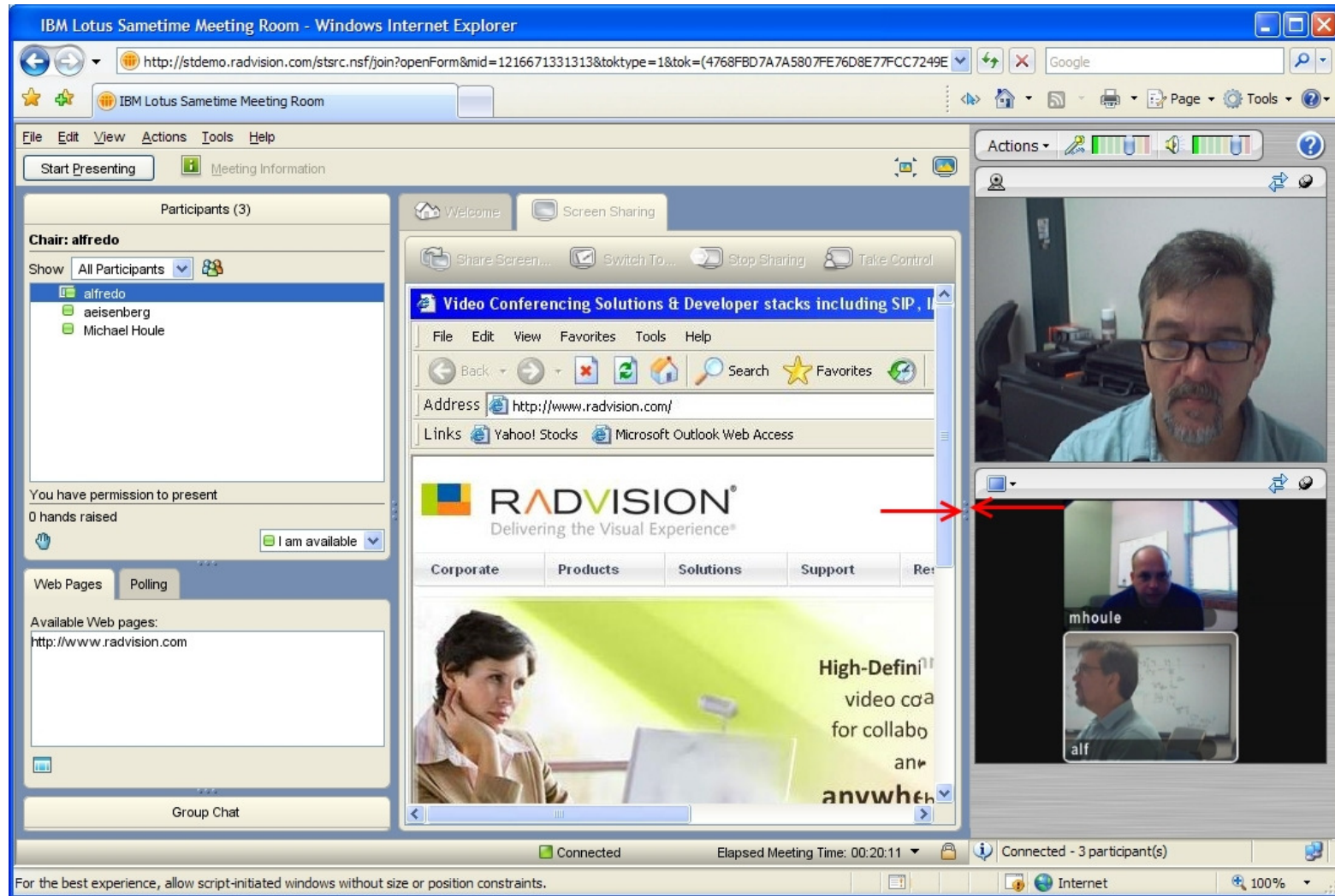
Demo - Sametime 用戶端



Sametime線上會議功能

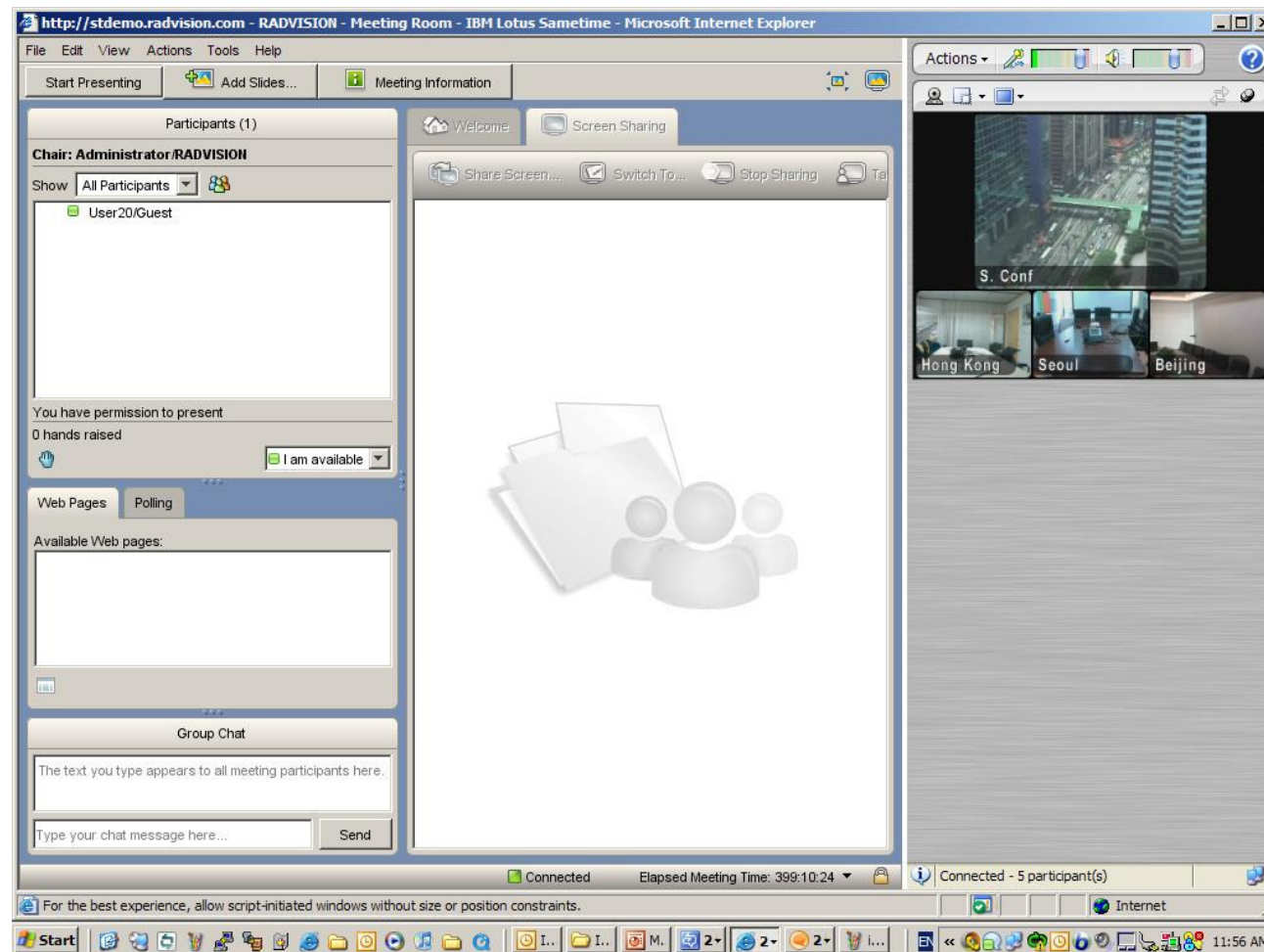
- 與其他與會者共同使用電子白板
- 將全部或部分桌面或單一應用程式，與其他與會者分享畫面或是分享控制權
- 使用簡報檔進行簡報
- 群組討論(公開討論或單獨討論)
- 舉手
- 傳送檔案
- 分享網址
- 問卷調查
- 將會議側錄至單一檔案

多方視訊線上會議



Demo

- 立即或排程Sametime 線上會議



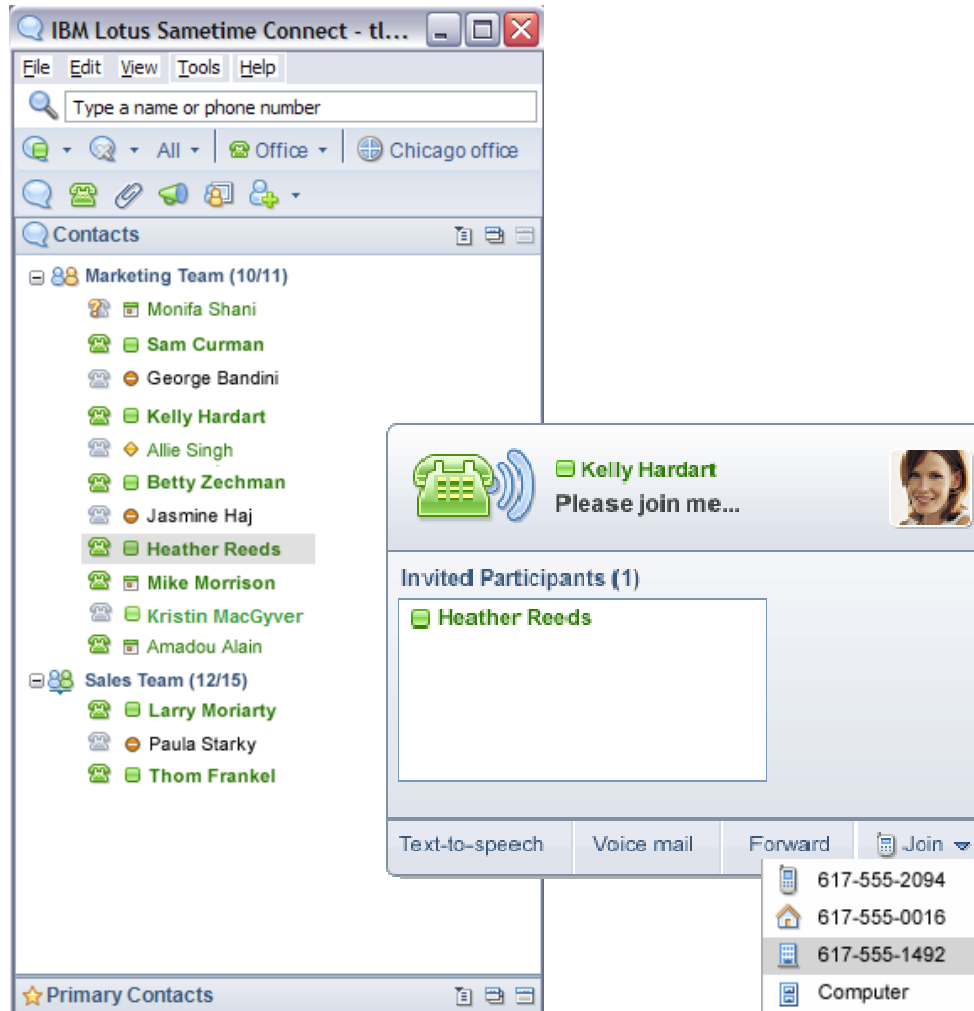
Lotus Sametime Unified Telephony

整合電話狀態

來電管理

軟體電話

整合多個供應商的IPPBXs



Click-to-call someone in your contact list

The screenshot shows the IBM Lotus Sametime Connect application window. The title bar reads "IBM Lotus Sametime Connect". The menu bar includes "File", "Edit", "View", "Tools", and "Help". Below the menu bar is a search field labeled "Type a name or phone number". A toolbar contains various icons, including a telephone handset. A context menu is open over the contact list, showing options: "Call Selected Contact", "Call a Phone Number", "Create Call Invitation", "Sametime Phonebook", and "Call History". The contact list includes names like Allie Singh, Betty Zechman, Jasmine Haj, Heather Reeds, Mike Morrison, Kristin MacGyver, Amadou Alain, Sales Team (12/15), Larry Moriarty, Paula Starky, Thom Frankel, Heather Reeds, and Gail Chao. The status bar at the bottom indicates "Connected".

Call options:

- Call Selected Contact
- Call a Phone Number
- Create Call Invitation
- Sametime Phonebook
- Call History

Contact list:

- Allie Singh
- Betty Zechman
- Jasmine Haj
- Heather Reeds
- Mike Morrison
- Kristin MacGyver
- Amadou Alain
- Sales Team (12/15)
- Larry Moriarty
- Paula Starky
- Thom Frankel
- Heather Reeds
- Gail Chao

Primary Contacts:

- Larry Moriarty
- Paula Starky
- Thom Frankel
- Heather Reeds
- Gail Chao

Select a name in the contact list and select 'Call Selected Contact' from the call options

or

Click 'Call a Phone Number' to access a dialpad

Enter a name or number in the QuickFind

or

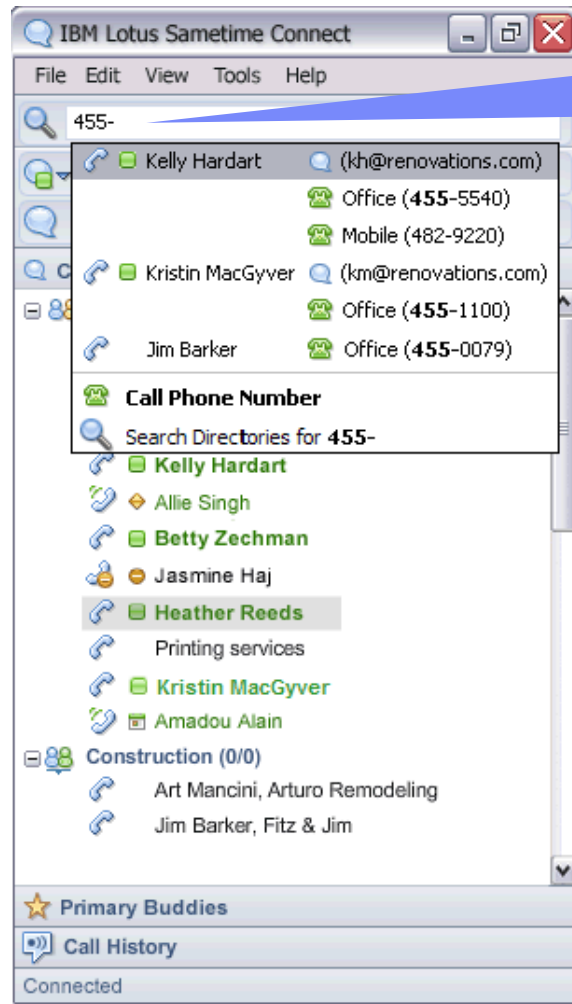
Right click on a name in the contact list and select 'Call' from the menu

or

Start IM chat session with a contact and click on the 'Call' icon from within the chat window



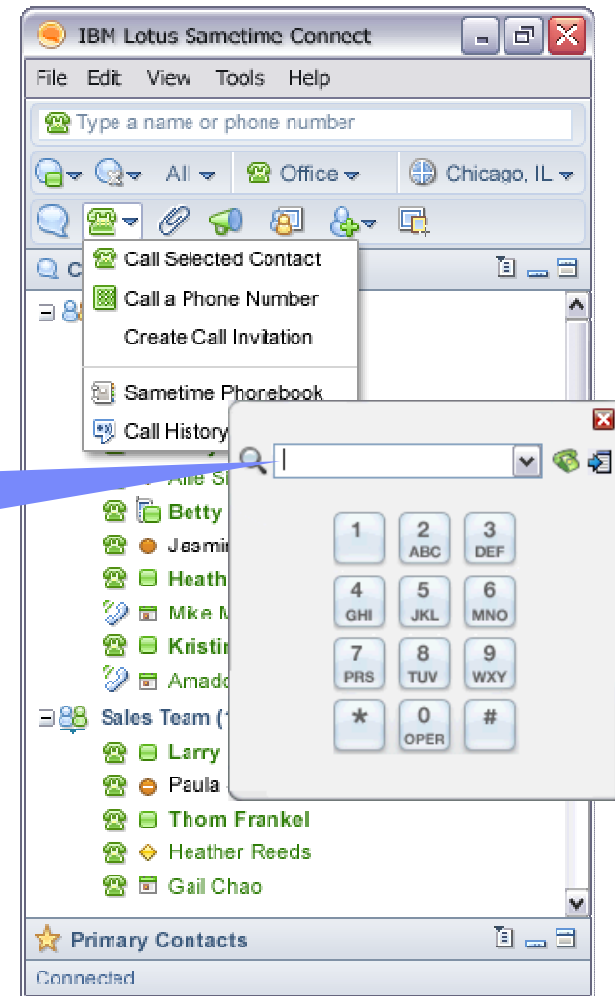
Making an external call



Start typing a name or number, and select from your contact list

or

Type a number into the phone keypad



Embedded softphone



Participant List

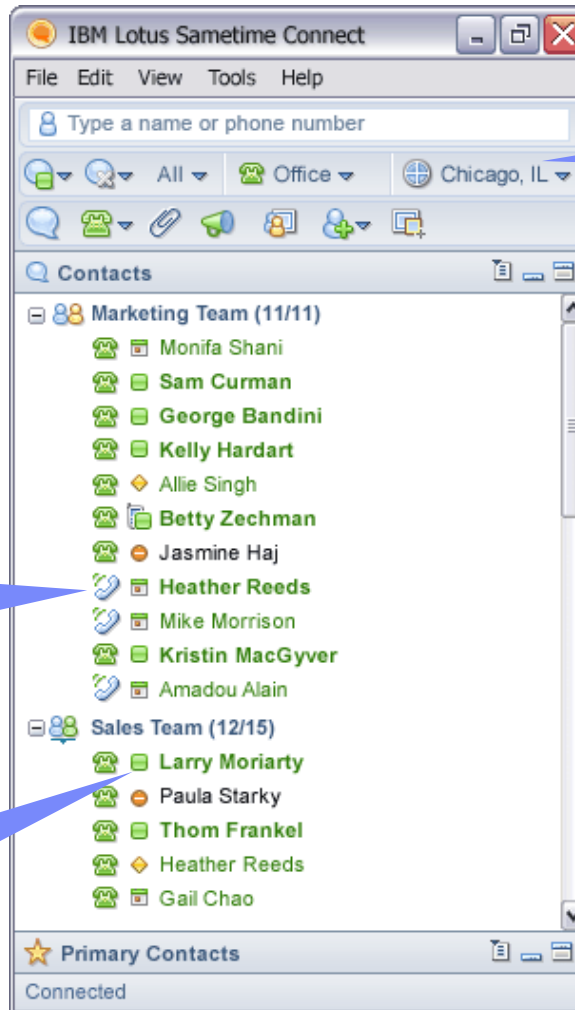
- speaker notification
- connection status
- business card
- context menu

Participant Call Controls

- mute/ unmute
- adjust speaker and microphone volume
- hold/ resume
- disconnect
- rejoin
- call transfer
- call forward
 - to another person / device/ number
- call merge (consultation hold)
- invite others
- call-in number

NOTE: Connects directly to SUT SIP proxy

Aggregated IM and phone presence



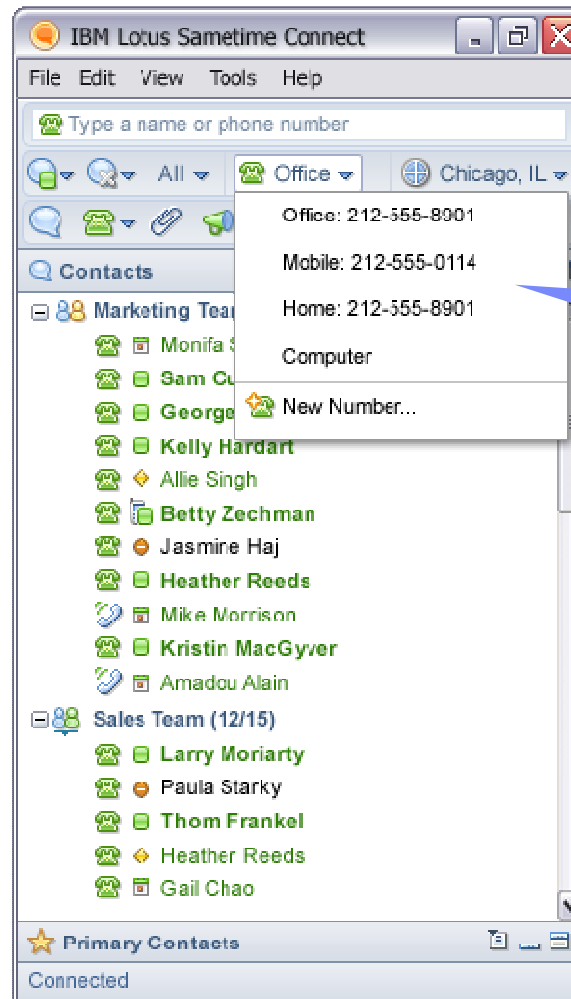
Users can manifest their own physical location for others

Users can see on-hook / off-hook phone status of people on their contact list

Users can see Sametime availability status of people on their contact list



Setting your preferred device



Which phone do I want use to receive incoming calls?

Caller wants to reach the person, not the Phone !!



In a 2-way or multi-way call...with any device



Participant List

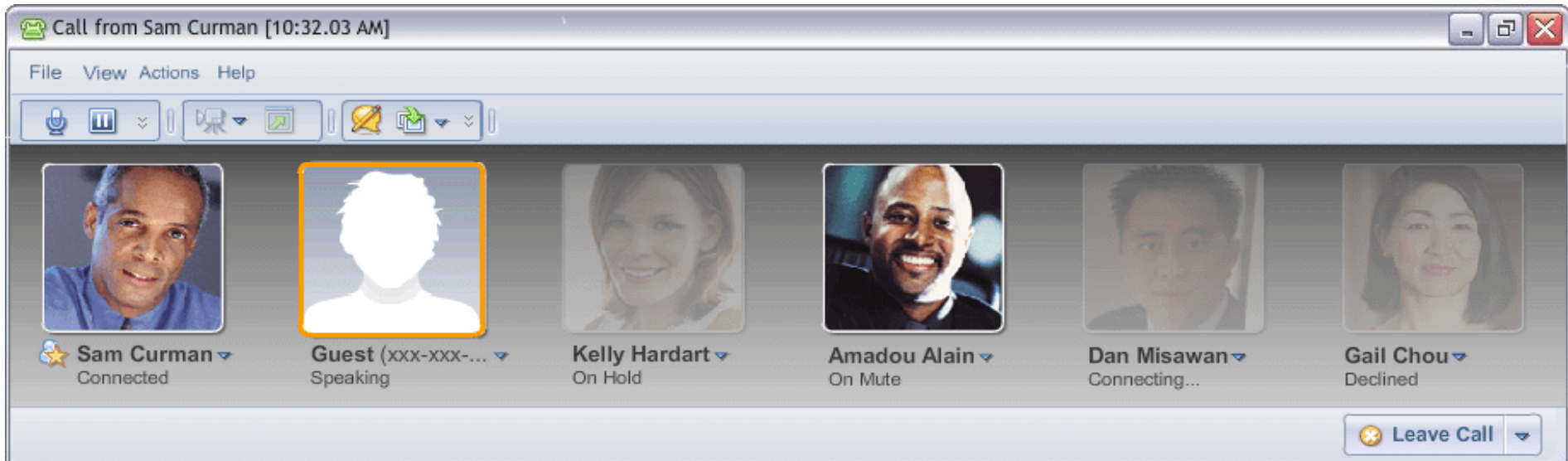
- speaker notification
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Participant Call Controls

- mute/unmute
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- rejoin
- call transfer
- call forward to another
 - person
 - device
 - number
- call merge
 - (consultation hold)
- invite others
- call-in number

Moderator Call Controls

- mute one or all participants (with/ w/o lock)
- drop participant from call
- lock call
- end call for everyone
- adjust microphone volume for any participant



■ All UI depictions are not final and are subject to change

Incoming call management rules

User can easily set rules based on IBM Lotus Sametime status, dynamic location, and preferred device

Create rules, specific to you

Use locations which are already defined instead of having to create/ manage new ones.

People

- anyone in my contact list
- a particular group in my contact list
- anyone in my phonebook
- a particular person...
- anyone at all

Time:

- within a time frame...
- anytime

Routing Calls

Saved rules

Rules will be evaluated in the order you list them. The first rule that fits will be the one that is used. Use the buttons below to adjust the order in which your rules will be evaluated.

	IM Status	Location	Caller	Date and Time	Preferred Number	Enabled
1	Available	Home Of...	Anyone	Anytime	Home Office: 1-845-512-3...	<input checked="" type="checkbox"/>
2	Any status	Anywhere	Anyone	Anytime	Home Office: 1-845-512-3...	<input checked="" type="checkbox"/>

New rule

When my IM status is: Any status

And my location is: Anywhere

For this caller: Anyone

For this day or time: Anytime

Use this preferred number: Select a Number

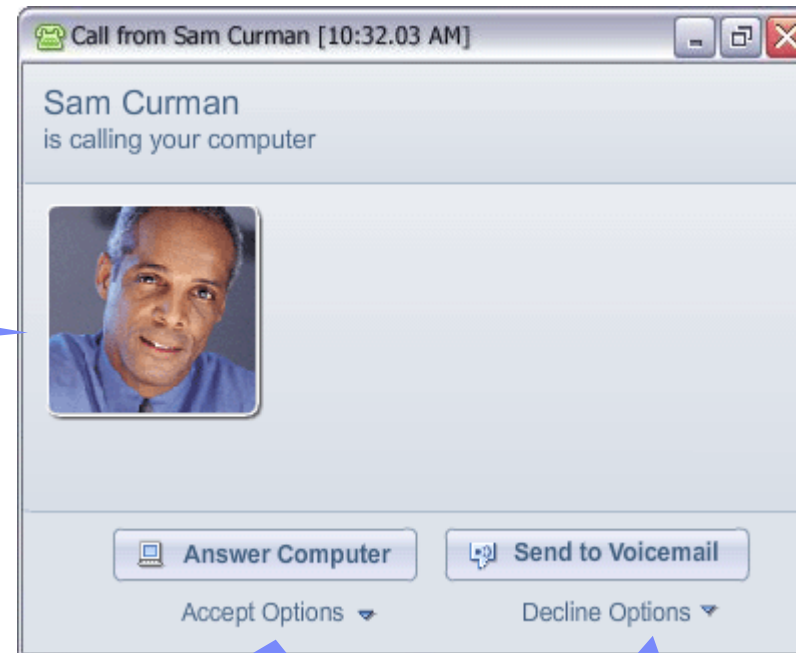
If that number isn't picked up, try a second number: None (don't try another)

If that number isn't picked up, try a third number: None (don't try another)

Incoming call notification

You can choose to be notified of incoming calls via Sametime prompt and accept incoming call on preferred device

Incoming call notification shows who is calling, what device or number they are reaching you with (how the call is getting routed to you), and gives you flexible options for dealing with the call.



Accept incoming call to your current preferred number and device.

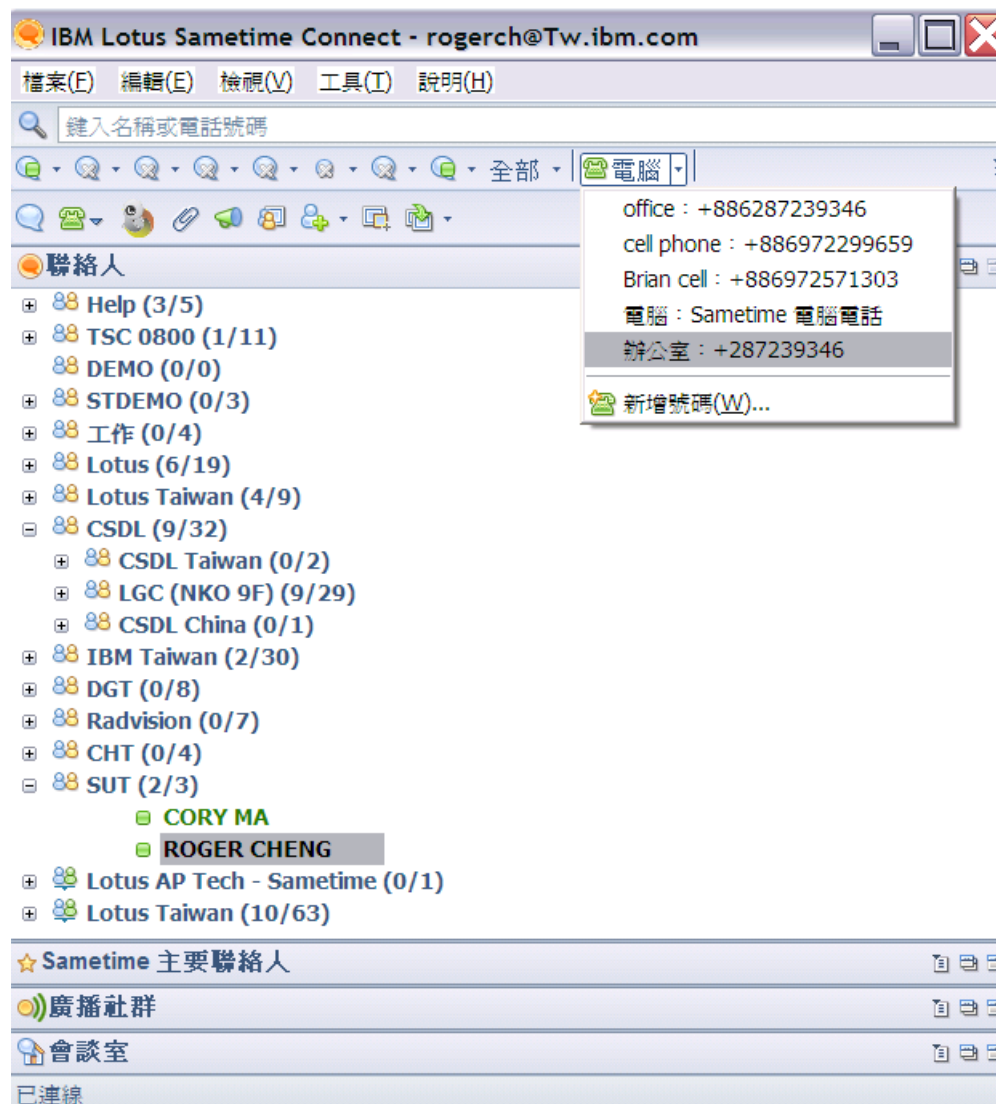
If another number is preferred, click the dropdown arrow and select from list.

Options include:

- Send to Office Voicemail
- Convert to chat (if you're both online)
- Forward to another person

Demo

- 從Sametime client知道同事目前的線上狀態及分機狀態
- 可直接從電腦上，透過Softphone撥打電話
- 透過Click to talk與同事線上交談，自動轉接到同事所指定的電話（分機、手機、家中電話）
- 透過Sametime Client 建立一個多點線上會議
- 可整合現有電話交換機



 LotusLive™

- Web conferencing software available as a service
- Simplifies collaboration outside the corporate intranet – accessible any time from anywhere
- Intuitive design is incredibly easy to access and use
- Linked to other portfolio products by plug-ins
- Does not replace on premise web conferencing capability included with Lotus Sametime Standard



Demo

LotusLive - Meetings - Windows Internet Explorer
 https://apps.lotuslive.com/meetings/host#

Host: Roger Cheng, IBM

Lock Conference Publish Sharing Polling Previous Next Pointer Highlighter Erase Sign Out Help

Files

Click a file to present it.

ST Advanced Features.ppt

To browse for a file to present in this meeting, use 'Add File To Present' below

Add File To Present

Invitations

Type a name or e-mail address

Search People

Start typing names...

Send Invites

To Do Items

All to do items are saved to a new activity after the meeting.

To Do

Assigned to

Enter a name...

Create To Do Clear Form

Feedback Survey

Meeting ID: 013-633

LotusLive family

Web Conferencing

LotusLive Events

LotusLive Events is an online event management service, helping you create, host and manage your next online conference.

Supports G1 languages
Integrated with more than 60 Business Partners

Collaboration

LotusLive Engage

LotusLive Engage is an integrated suite of Web 2.0 services that combines your network with Web conferencing and advanced collaboration capabilities to simplify and improve business interactions, inside or outside company boundaries.

eMail

LotusLive Notes

IBM's most widely used software, Lotus Notes is available as a dedicated hosted eMail service providing full featured enterprise capabilities in rich client and browser options.

LotusLive Meetings

LotusLive Meetings is a full-featured online meeting service that integrates Web, audio and video conferencing.

LotusLive Connections

LotusLive Connections is an integrated suite of Web 2.0 services that lets you share files, manage activities, conduct online chats, and extend your business contacts with networking capabilities.

LotusLive iNotes

LotusLive iNotes is a security-rich, Web-based messaging and personal calendar service.

Video

Make sure your webcam is connected and click Start Video to broadcast your live image

Start Video

Participants

1 0

Participants

Hide List | Sort List

All Participants

Roger Cheng

IBM Confidential © Copyright IBM Corporation 2008

Conference is started

實際導入IBM Sametime

(1) 我收到一個客戶的問題，直接透過ST，找到Eric，他現在正在公司內，剛剛結束一通電話



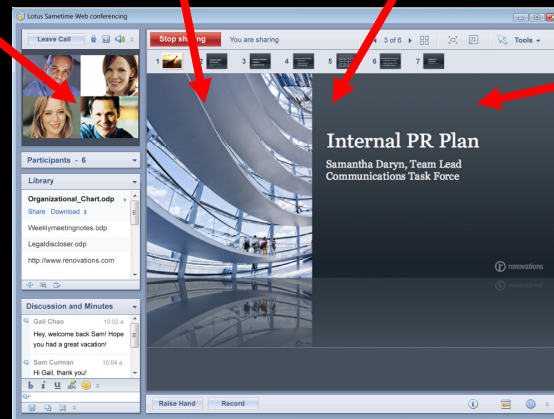
(2) 透過ST，詢問Eric是否可以討論客戶所提問題。於是透過ST click to call，直接VoIP語音交談



(3) Eric表示這個問題需要找Frank一起討論，而Frank今天剛好出差，透過ST click to talk，電話直接轉接到Frank手機。馬上進行三方會談



(5) 我透過ST撥打電話給客戶，並建立一個線上會議



(4) Frank認為這個問題需要跟客戶直接溝通，請我們邀請客戶參加線上會議



(6) 第一時間解決客戶問題，提升客戶滿意程度，幫公司增加一筆大訂單

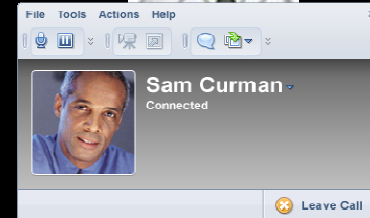
一個小時之內，聯絡到相關人員，快速解決客戶相關問題

不會再有找不到人的狀況

(1) 我收到一個客戶的問題，直接透過ST，找到Eric，他現在正在公司內，剛剛結束一通電話



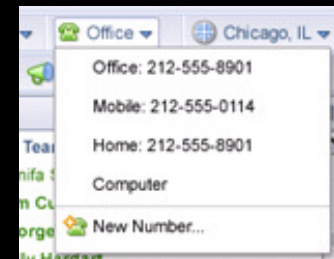
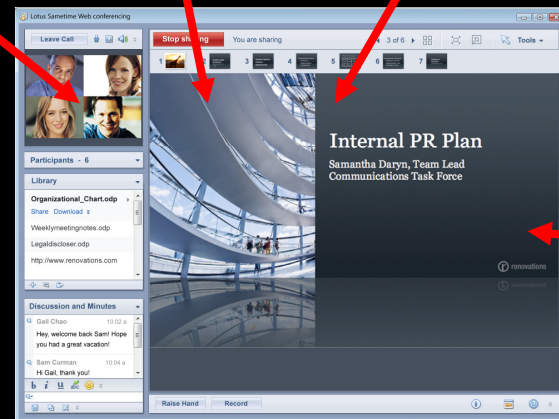
(2) 透過ST，詢問Eric是否可以討論客戶所提問題。於是透過ST click to call，直接VoIP語音交談



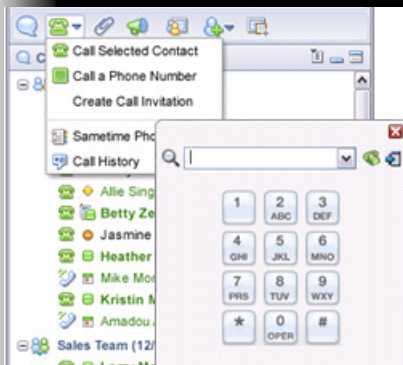
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即時傳訊每年可協助 IBM 省下將近940萬美金(單以電話費估算)

節省成本因素：

- 減少電話用量
- 減少電子郵件用量
- 快速聯絡到專家
- 支援行動工作者
- Reduce first-try gap

Sametime 從不為人知的工具，搖身變為上一季每月增加百萬使用者的頂尖工具 如果現在移除 Sametime，應該會引起暴動。

- John Patrick -

IBM 網際網路技術部門副總

自行登錄使用者數量	300,000
最大並行使用者數量	170,000
每日個別使用者人數	260,000
每日訊息數量	3,000,000
每位使用者每日平均訊息數	12

2005 年 4 月 地區用量：58% 美洲、22% EMEA、20% 亞太

每日個別使用者人數	260,000
每日取代電話的即時傳訊次數	4
每次通話平均分鐘數	2.5
電話費率	\$0.015
每日平均節省費用	\$39,000
每月平均節省費用 (每月 20 工作天)	\$780,000
每年平均節省費用	\$9,360,000

Web 多方會議每月可協助 IBM 省下將近 600 萬美金的差旅費

節省成本因素： - 減少差旅 - 支援行動工作者 - 提高生產力	會議數量	161,700
	參加人數	951,000
	每場會議平均參加人數	6
	必須出差參加的會議百分比	15%
	每場會議的出差人數百分比	50%
	每人旅費	\$1,000
	必須出差參加的會議數量	24,255
	出差參加會議人數	72,765
	每年節省差旅費用	\$72,765,000
	每月節省差旅費用	\$6,063,750

2004 年地區用量：83% 美洲、13% EMEA、4% 亞太

企業導入即時協作的實際推行效益

- 使用即時傳訊後，企業於電子郵件儲存體的投資預估可節省30%
- 光寶科技資訊部主管表示，透過即時通訊就可以節省該公司的電話費用，每個月約可以從原本的10多萬電話費節省約1/5。(資料來源:<http://www.ithome.com.tw>)
- 其它來自各業界之成功案例:

保險業	3 萬 5000 名員工共省下 65 萬美金電話費 (整合 VoIP 之前)
保險業	從代管 Web 多方會議改用 Sametime，每年可省下 30 萬美金
零售業	減少供應及訂單交貨的中斷情形，使每年增加 75 萬美金的獲利
汽車業	入口網站 + Sametime 讓新車更快上市，減少收集資訊的成本，並能省下參加設計會議的差旅費
客戶服務中心	2 年來生產力提高的客戶數目增加 20%
製造業	省下 60 萬美金的差旅成本
連鎖商店	從事線上訓練，省下 52 萬美金

Source:IBM internal customer reference site

Sametime 幫 IBM 節省...

電話費：

1千7百萬美金



最大的價值：

全球整合企業

出差費：

9千5百萬美金



IBM UC² 整合式通訊 解決你的問題

景氣不佳，但是差旅支出還是繼續成長
預算吃緊
利用 Sametime 節省開支

員工常常在第一時間無法連絡到要聯絡的同事
開會? 電話中? 離開座位? 去吃飯...?
利用 Sametime 快速了解人員線上狀態，快速連絡對方

公司分布於各據點，除了電話之外，需要更靈活的溝通工具
除了用電話聯絡他們還有什麼辦法嗎?
利用 Sametime 快速聯絡對方

電話費支出一個月比一個月多
預算吃緊
利用 Sametime 節省開支



員工常用 MSN 談公事
機密外洩
利用 Sametime 降低資安風險

大家對 e-mail 的過度依賴過度使用
往往 10 封信裡面只有 1 封是非常重要的
利用 Sametime 有效溝通並節省 email 使用量

視訊會議及 Net Meeting 光設定就要花十幾二十分鐘
浪費時間
利用 Sametime 快速召開線上會議

聯電 UMC

應用 Lotus Sametime 於 Help Desk、遠距會議



面臨挑戰

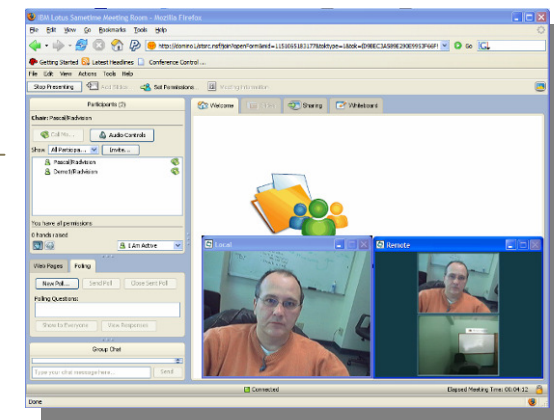
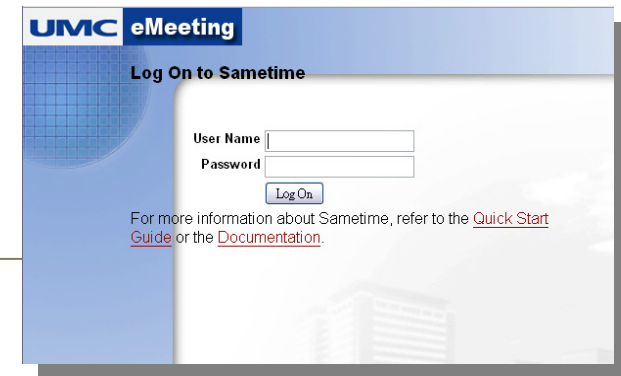
- 廠區分散各地，Help Desk支援常常疲於奔命
- 經常需要進行竹科、南科、美國三地公司的同步遠距會議。但原本的視訊會議設備，並無法進行線上簡報傳遞檔案及電子白板功能費時間成本

解決方案

- 導入Lotus Sametime，建置UMC Help Desk遠距支援平台
- 全球各廠區使用Sametime進行線上會議
- 另外於防火牆外，建置Sametime Server以用於與客戶及協力廠商進行遠距會議

導入效益

- 節省Help Desk外包人力，並提升Help Desk支援滿意度
- 使用遠距會議，節省出差次數及差旅費用
- 節省支付給Cisco WebEx線上會議之租賃費用



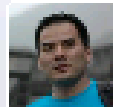
客戶參考

- 美國海軍、奇異(超過40萬員工使用)、高露潔、HSBC、紐約銀行、Toyota、飛利浦、Lamborghini、Ernst & Young
- 財星50大(Fortune 50)中，29家為Sametime用戶
- 台灣超過100家客戶使用，代表客戶：



Thank You

Lotus software



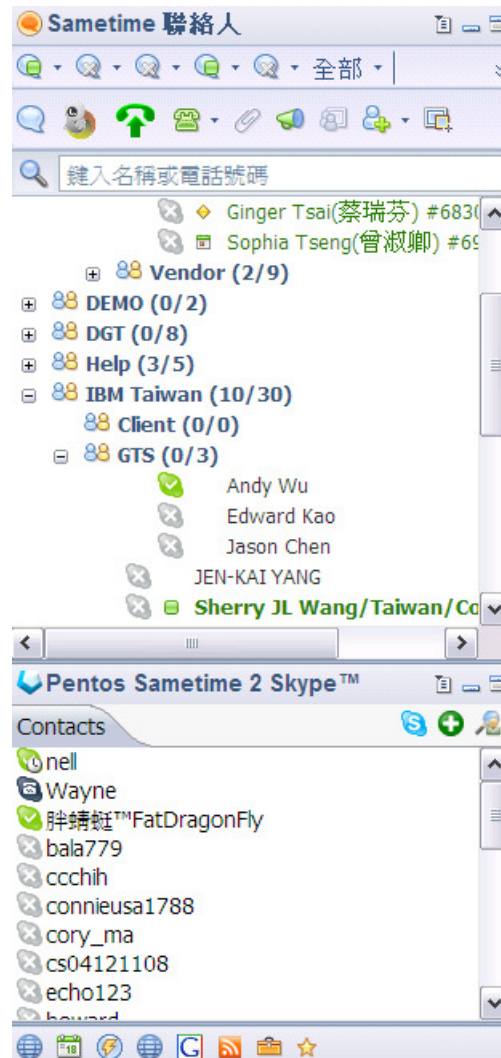
Roger Cheng

ADVISORY I/T SPECIALIST: TECHNICAL SALES SUPPORT

849-9346 / 2-8723-9346

我有空 @ Lotus Sametime Seminar @ 恆逸

Sametime 2 Skype



Lotus Sametime 8.5 四大更新



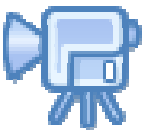
- Modernized Sametime online meeting experience



- New Sametime Web browser and mobile IM clients



- Simplified UC enablement of business processes and applications

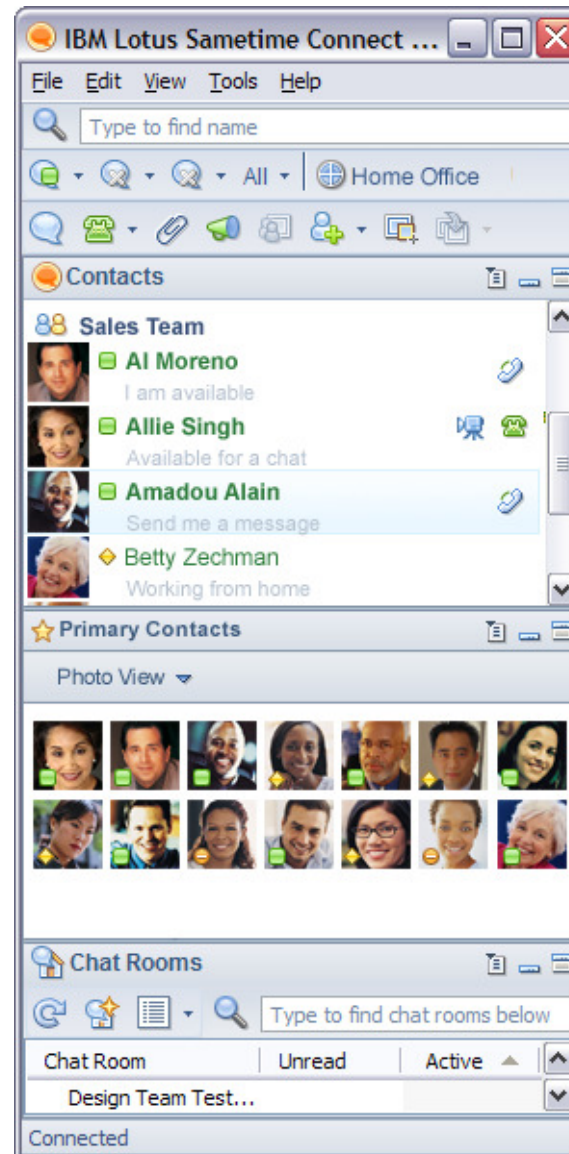


- Improved video quality and interoperability



Lotus Sametime Connect 8.5 client

- New alternative views in Sametime contact list
 - ▶ Social view
 - ▶ Recent contacts
 - ▶ Photos only view



All plans are subject to change

Participants - 6



Library

Organizational_Chart.odp

Share Download

Weeklymeetingnotes.odp

Legaldiscloser.odp

http://www.renovations.com

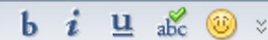
Image_2089.jpg



Discussion and Minutes

Gail Chao 10:02 a
Hey, welcome back Sam! Hope you had a great vacation!

Sam Curman 10:04 a
Hi Gail, thank you!



Stop sharing

You are sharing

3 of 6

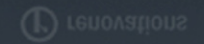
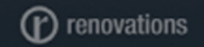


Tools



Internal PR Plan

Samantha Daryn, Team Lead
Communications Task Force



Raise Hand

Record



Sametime 8.5 Meetings – Web browser client

Participants - 6

- Gail Chao - Chairperson
- Sam Curman
- Samantha Daryn
- Philippe Babineaux
- Amadou Alain
- Betty Zechman

Library

- Organizational_Chart.odp
 - Share
 - Download
- Weeklymeetingnotes.odp
- Legaldiscloser.odp
- http://www.renovations.com
- Image_2089.jpg

Discussion and Minutes

- Gail Chao 10:02 a
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Internal PR Plan
 Samantha Daryn, Team Lead
 Communications Task Force

renovations

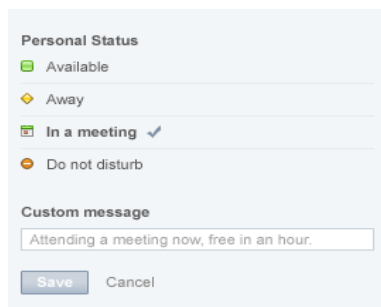
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強大完整的Web Client功能

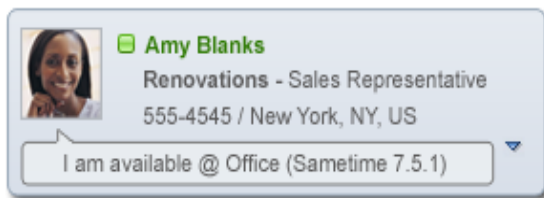
快速查找人員



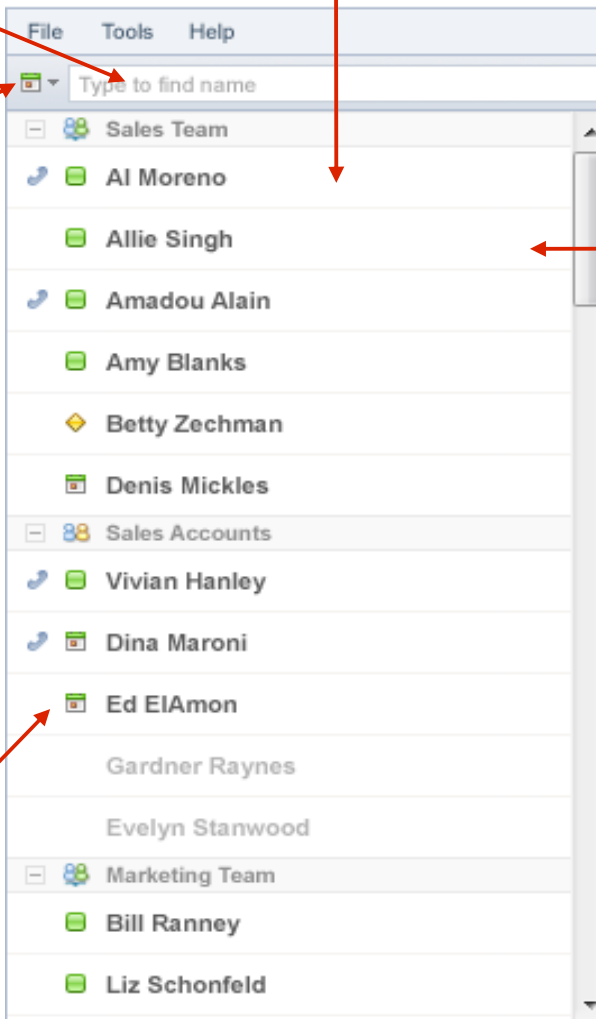
立即更改您的線上狀態



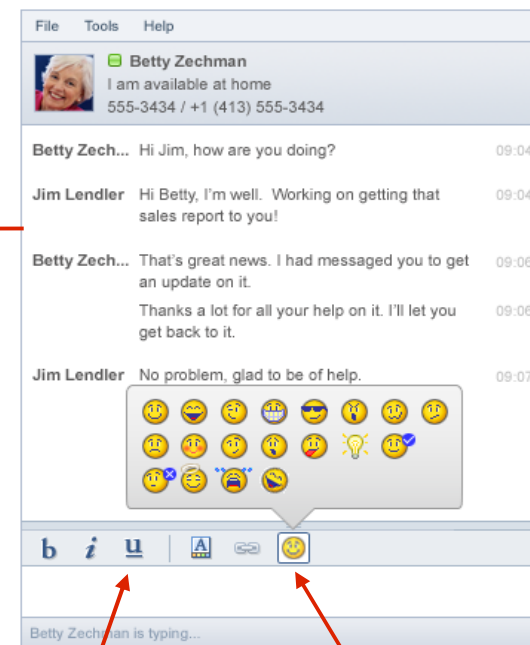
完整顯示人員資訊



聯絡人清單
完整的狀態icon顯示

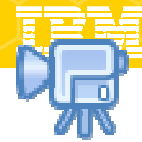


1對1, 1對多 交談



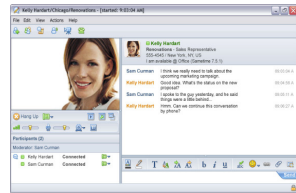
表情圖示

Rich Text Editing



Sametime standards based audio & video

Sametime Video Chat

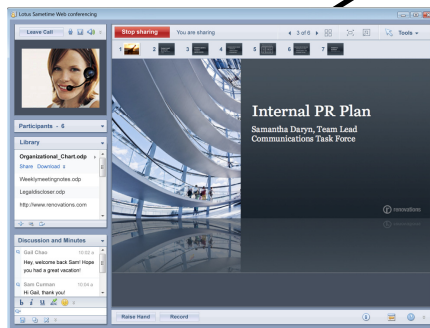


Sametime Services



H.263
H.264
iSAC
G.711
G.722.1

Sametime Meeting



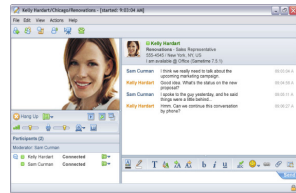
Presence/IM Meetings Audio/video

All plans are subject to change



Sametime standards based audio & video interoperability

Sametime Video Chat



H.263
H.264
iSAC
G.711
G.722.1

Sametime Services

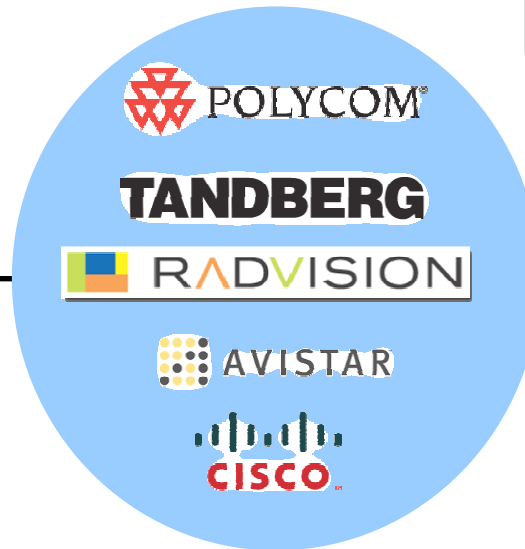


Presence/IM Meetings Audio/video

Sametime Meeting



SIP



In room video conferencing systems



Cameras

All plans are subject to change



Lotus Sametime 8.5 Mobile - Apple iPhone client

- Browser based Sametime Mobile client for *secure* IM, presence & chat





Lotus Sametime Mobile 8.5 (UC2) Client

- New Sametime extensible mobile platform
- Supports 3rd party plugins (Expeditor based client)
- Support for Windows Mobile 6.1 and 6.0 devices
- Other device platforms planned to follow – eg: Nokia S60

