#### **IBM BusinessConnect**

Realise the art of the possible.



## **Avoiding the Data Meltdown**

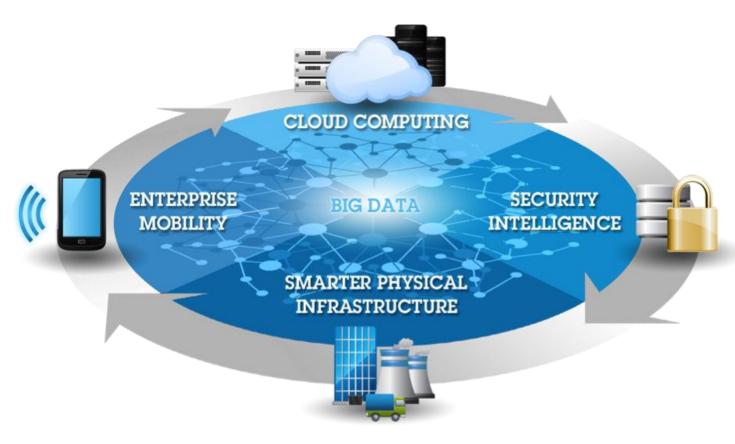
Ian Smith

Director Product Management Storage Software





# Automation exceeding the boundaries of human oversight



Scale and complexity exceeding the boundaries of human control



"The electronic platform is too fast; it doesn't slow things down" like humans would. '

Data Feed issues on the NASDAQ - Securities Information processor

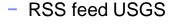


## **FUNCTIONAL** Intelligence







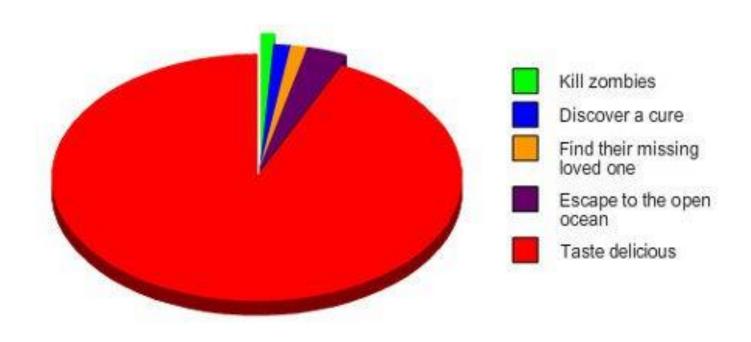


- derive insight driven infrastructure services layer
- shut down primary application for write capability
- initiate final replication storage workload
- prioritize IO workload
- reroute network traffic and QoS
- prioritize inter-site network workload
- disconnect links and primary replication to allow application consistency
- shift service compute workload
- address remote storage

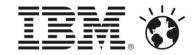




## Things That An Average Person Would Do During A Zombie Apocalypse



GraphJam.com



## Vision and Strategy



## Simplified client experience

IBM guiding and leading on the use of its technology to provide superior business outcomes

Consumable



### **Applied Analytics**

Applying the era of cognitive computing to enable global data availability



#### Accelerated client benefit

First to market with softwareintegrated, contemporary capabilities

Intelligent

Open

**IBM Smarter Storage software** 

Built on a solid foundation of trusted technology ...



## Analytic Driven Data Management

#### Business Analytics

Best practice guidance, industry / geography guidance, cost bench marking

#### Infrastructure Analytics

Primary Data placement optimization, Copy Data capture optimization, Copy Data storage optimization

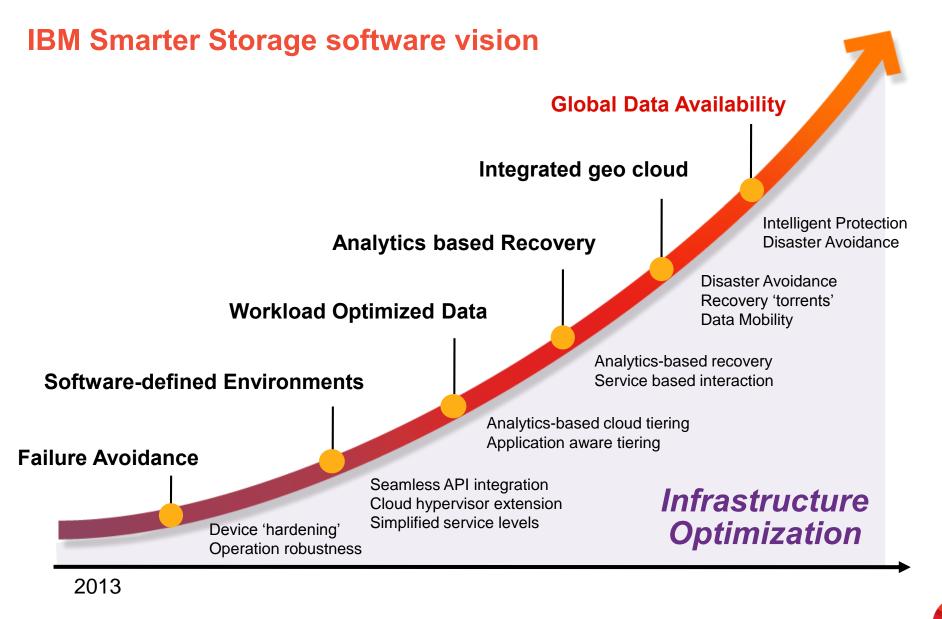
#### Operational Analytics

Configuration assistance, problem isolation, outage avoidance, disaster avoidance

- Common data protection mgt.
- Zero backup window
- Application integration
- TSM integration
- VMware integration

- Rapid recovery
- Disaster Recovery
- Cloud / Tape integration
- Common storage platform
- Value added analytics









#### Meltdown avoidance

### Appoint a Chief Data Officer

- Understand the business relevance
- Classify the data to build a Service Catalog

  "Enable a software defined environment"

Understand and apply functional intelligence

Introduce smart infrastructure where possible

speak to IBM





### **Data Protection**



# Simplified client experience

IBM guiding and leading on the use of its technology to provide superior business outcomes

- TSM Operations Center
- Deeper Visibility
- Actions
- Integrated install
- TSM for Virtual Environments
- Simplified install & configuration
- Enhanced vCloud Director Support - vApp



### **Applied Analytics**

Applying the era of cognitive computing to enable global data availability

 TSM Replication with Automated Client Redirect



#### Accelerated client benefit

First to market with software-integrated, contemporary capabilities

- TSM Server
- 10X Scalability Improvement
- TSM for VE / FCM
- Better Performance
- Improved RTO





## **Data Management**



# Simplified client experience

IBM guiding and leading on the use of its technology to provide superior business outcomes

- Performance Thresholds
- Job Simplification
- Enhanced Drill Down
- Improved Data Protection



### **Applied Analytics**

Applying the era of cognitive computing to enable global data availability

- Dynamic Pool Utilization
- Volume Transformation
- Storage Pools / Classes
- Self-Service Provisioning



#### Accelerated client benefit

First to market with software-integrated, contemporary capabilities

- Agentless Server Mgmt
- Approval / Ticket Details
- Feature / Concept Intro





## in the time it has taken me to give this presentation

## \$862 Bn May 2010







\$450 Bn \$150 Bn

\$250 Bn



## Think differently about IBM



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discussions- other than the data science partners which I am actively engaged in

FYI I am labelling this whole piece of work ADDP (Analytics Driven Data Protection)-to work with ADDM (Analytics Driven data Management). Remember on the 2015 roadmap for TSM analytics.... NO PLAN.



### Analytic Driven Data Management

#### Infrastructure

analysis etc

- Smarter infrastructure- improved performance, reduced root virtual storage center
- Improve reliability and efficiency through real time analysis of infrastructure functions: load distribution etc
- An understanding of how the hardware and software components interact to identify bottlenecks, better run the equipment e.g. 'smarter backup window' Readjusting infrastructure assets top reduce duration and impact etc

#### Operational

- Analysing patterns of usage to optimise the environment for lowest cost of ownership and ensure policy
- Predictive protection: based on understanding the business flow and models- make active decision outside the standard policy to protect content i.e. increased protection at end of month for billing apps etc
- Auto discovery and protection of new systems on the network (SDN tie-in)
- Auto-tiering for recovery/cloud interaction to add cloud to the storage hierarchy as a low cost tape alternative and using analytics to auto migrate on/off prem etc

#### Content

If you think about business analytics on your current data set- think of the value of applying it to your historical data and providing prospective views on more 'learned' content.

The idea here is to provide a business value over static, currently non-valuable business data.

- If data is off-prem in a cloud storage pool, we could offer analytics as a service
- New data feed analytics to accelerate DR etc such as the USGS/weather feeds etc this would have allowed
- \*\*\* ALSO, I am working with Avnet to search for new partners in the DATA SCIENCE arena. These partners can build cognos packs to provide value on the data- such as business risk analysis, data center integrity, disaster tolerance analysis etc etc This is in progress NOW...

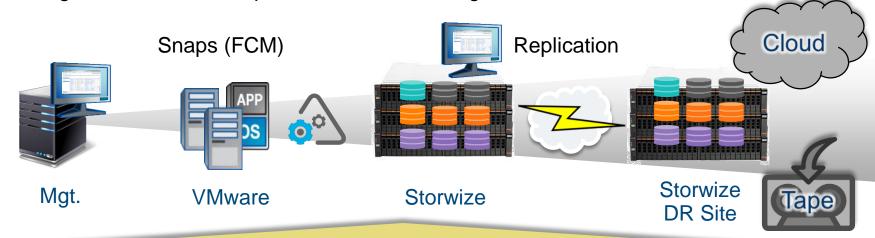




## **IBM's ADDM Solution**

- Business Analytics
- Best practice guidance, industry / geography guidance, cost bench marking
- Infrastructure Analytics
- Primary Data placement optimization, Copy Data capture optimization, Copy Data storage optimization
- Operational Analytics

Configuration assistance, problem isolation, outage avoidance, disaster avoidance



- Common data protection mgt.
- Zero backup window
- Application integration
- TSM integration
- VMware integration

- Rapid recovery
- Disaster Recovery
- Cloud / Tape integration
- Common storage platform
- Value added analytics

## **Take Action Now!**



### Next steps:

REPLACE PIC with one you chose.





## Accent Colors for Diagrams Arial 22pt

- Please use these colors as the primary colors by which to build your diagrams
- Additional colors should be pulled from similar tones
- Text inside the accent colors should be black, however, the user can select white if preferred

## Fill Color 1 Fill Color 2 Fill Color 3



