

Automation for Cloud

Stuart Holliday – Tivoli UKI Service Management Leader

IBM Software

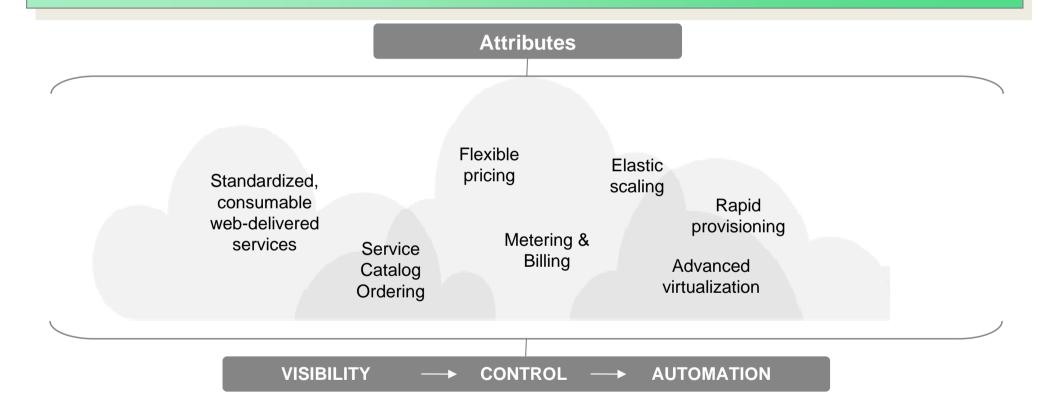


Pulse Comes to You

Optimising the World's Infrastructure 3 November, IBM South Bank

Cloud Computing ...

"Cloud" is an emerging consumption and delivery model for many IT-based services, in which the user sees only the service, and has no need to know anything about the technology or implementation



....service oriented and service managed



So what's different about Cloud?

Capability	From		То
Server/Storage Utilization	10-20%	Cloud is a synergistic fusion which accelerates business value across a wide variety of domains.	70-90%
Self service	None		Unlimited
Test Provisioning	Weeks		Minutes
Change Management	Months		Days/Hours
Release Management	Weeks		Minutes
Metering/Billing	Fixed cost model		Granular
Payback period for new services	Years		Months
		4	→
		Legacy Cloud ena environments enterp	

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IBM Service Management Delivers...

- Visibility
 - The ability to see everything that's going on across the infrastructure
- Control
 - The ability to keep the infrastructure in its desired state by enforcing policies
- Automation
 - The ability to manage huge and growing infrastructures while controlling cost and quality.



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Visibility - See Your Business

Challenge

 Business and IT audiences lack the visibility and insight needed to directly support and deliver against business objectives

Solution - Real-time Visualisation

- Dashboards at each stage of the service lifecycle leverage existing assets and provide the real-time insight to help manage against business objectives
- Discovery and Application Mapping via automated tools to control governance, manage change and populate business service views

Dependencies, Change, BSM, Compliance, Audit Industry, LoB, & Executive Dashboards



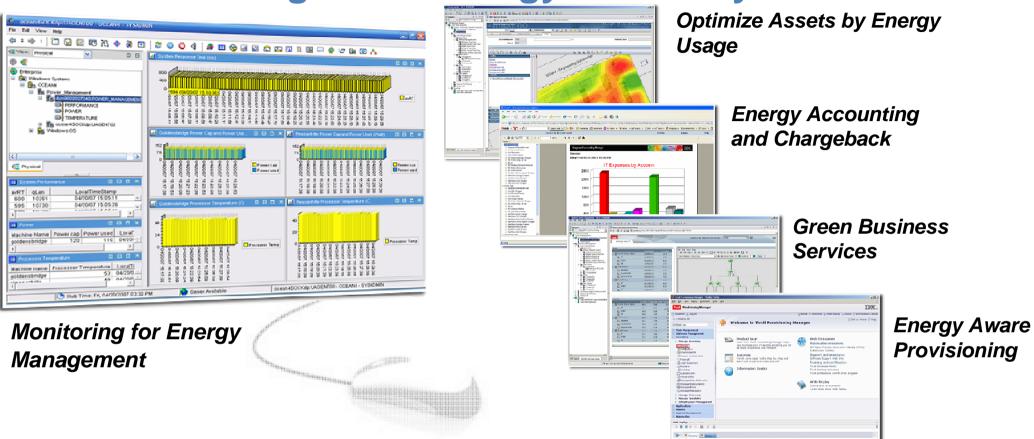
Risk, Security, & Compliance Dashboards

Portfolio and Project Management Dashboards

> IBM Service Management Dashboards across the service lifecycle



Service Management Energy Efficiency



Integrated Energy Management

Single interface for collecting energy data across IT, data center, and facilities assets

Industry Leadership

Service management capabilities to allow for intelligent *real-time and predictive* energy management decisions while maintaining IT service levels

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Control

Manage your Business

Challenge:

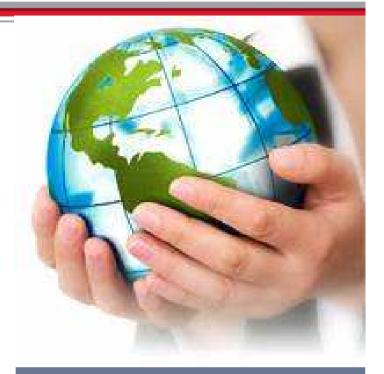
 Business and IT struggle to address compliance needs on time, and help minimize risk and protect the brand

Solution: IBM Service Management solutions

 Improve governance, maximize control & minimize risks effectively across the service lifecycle with a service management implementation that delivers service priority and context, bridges silos and leverages best practices

> "These days, maintaining ITIL standards is an absolute necessity. IBM Maximo removes the headache of trying to keep up with them by automating compliance so we can focus on other core responsibilities."

Dawn Allison, Manager of Systems Integration, BAE Systems



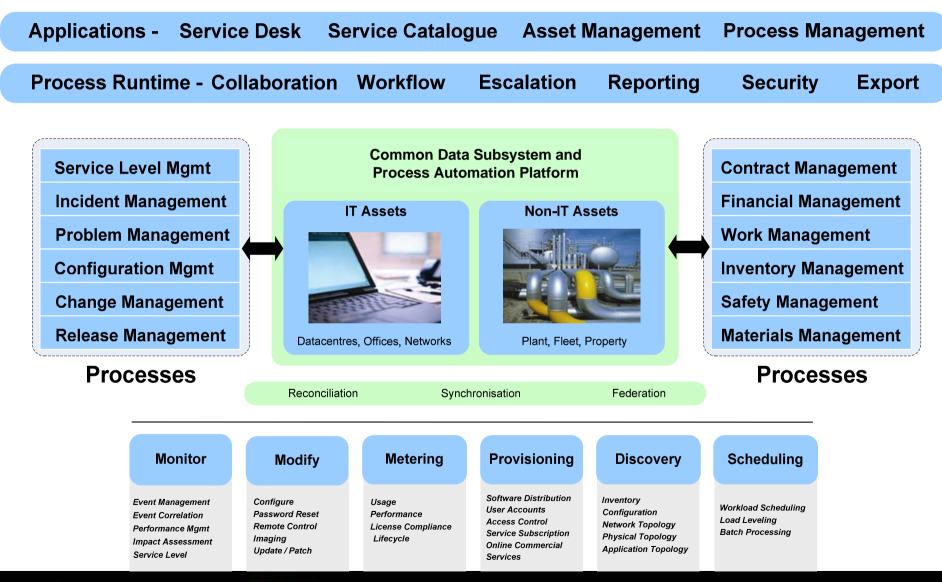
IBM Service Delivery and Process Automation

Offers a Unified Platform to seamlessly support Service Management Lifecycle, simplifying the transition from ITIL V2 to V3





Control - Manage your Business



Automation Optimize Your Business

Challenge:

- The business is driven by growth and frustrated by service development and delivery organizations inability to reliably introduce new services on a timely basis
 - Cost of operations continues to increase at 10% CAGR, twice the rate of the IT budget*

Solution: IBM Service Management solutions

 IBM solutions help increase efficiency and reliability with an integrated approach that includes task and process level automation across the service lifecycle

"Without the Portfolio Review and Analysis from IBM, we wouldn't have realized how much money we could save. Through the review and IBM software solutions, we've been able to cut our costs while delivering reliable services."

Bob Venable, Enterprise Systems Manager, BlueCross BlueShield of Tennessee



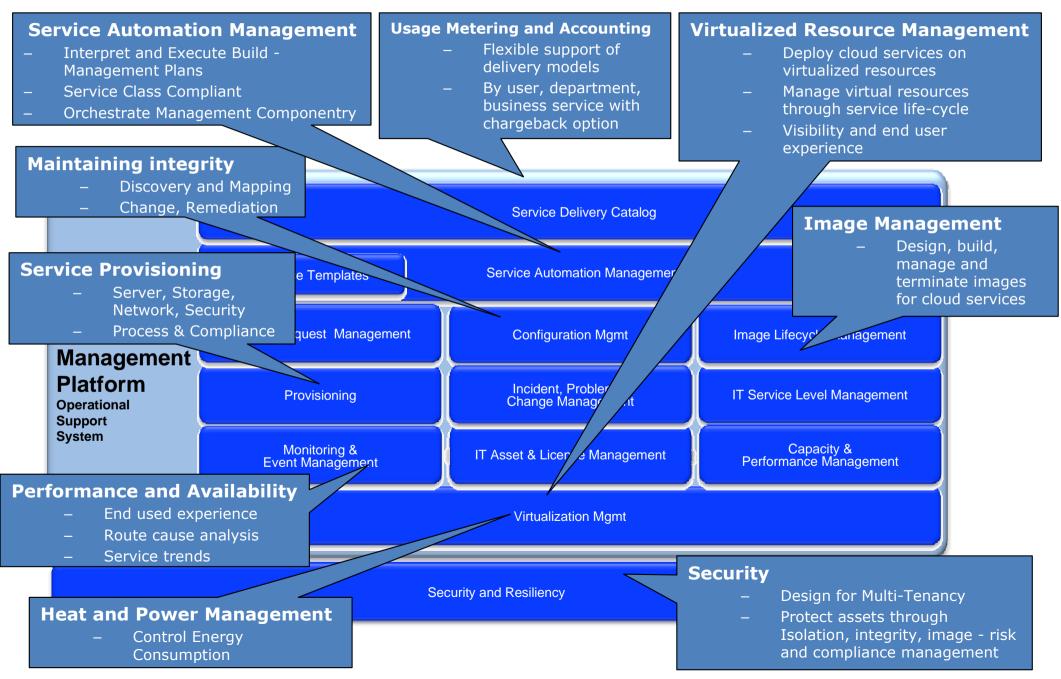


"The more we can simplify, streamline and automate processes, the better we can manage the growing complexity ... we must handle business growth with our existing resources. IBM technology helps us achieve greater levels of efficiency at a lower cost."

Erwin Schaefer, Swiss Reinsurance

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Management Concerns in Cloud Computing



Multiple entry points for automating the management of virtual environments and building a dynamic service delivery model

IBM Tivoli Service IBM Service Delivery Manager

Solution to support user-driven service requests and automated resource deployment

Pre-configured service management solution optimized for managing virtual environments and cloud deployments **IBM CloudBurst**

Integrated hardware, software and service solution optimized for cloud computing

Self-service user interface for service requests for improved responsiveness and efficiency

Automated IT resource deployment for efficient operations and to address fluctuating business requirements

Interoperable with existing hardware to leverage available resources and previous investment

Pre-integrated solution, delivered as virtual images for faster installation and time to value

Performance monitoring for ongoing managing of the service

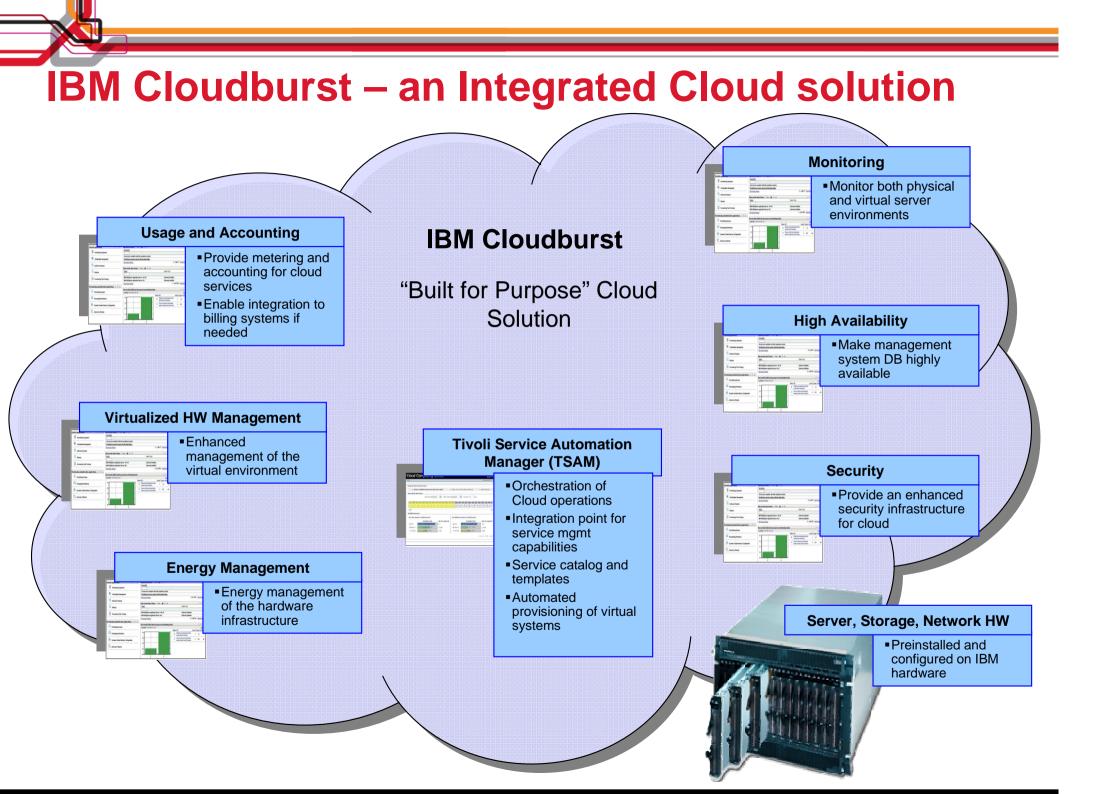
Energy Management for tracking and optimizing operational costs

Usage and accounting tracking for chargeback capabilities

Managed-to environment ready for high availability

Managed-from and managed-to environment to accelerate cloud computing pilots

Bundled with hardware and QuickStart services for rapid time to value

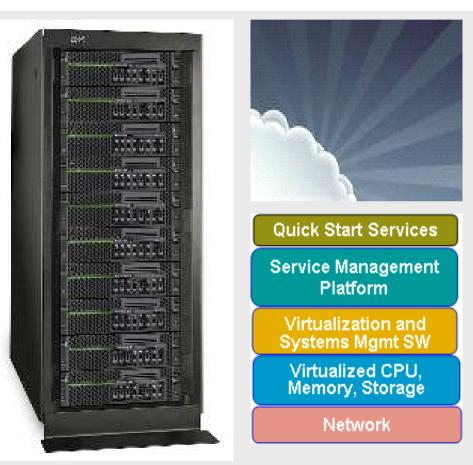


IBM CloudBurst

An integrated service management platform with network, servers, storage, quickstart services that enables the fastest Private Cloud Deployment Today

Customer Benefits

- Improved time to value- Quickly deliver a private cloud using a preloaded and integrated system
- Improved innovation- Dramatically improve business value and IT's effect on time-to-market by delivering services faster
- Decrease capital expenses Maximize capital usage and reduce added capital expense.
- <u>Reduce complexity and risk</u>- With automation and standardization the human error factor is minimized.
- Scales to the enterprise Able to scale and manage additional Platforms and Workloads



Single product, single delivery, single installation, single invoice, single support structure

Core Components of Service Managed Clouds

Required for Service Management in the Data Center, IT Service Management and Integrated Service Management

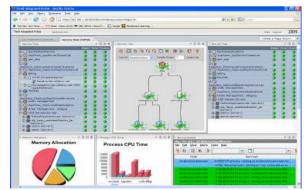
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Automated Provisioning and Image Management Secure User Centric Self-Service Portal, Automation engine and Catalog

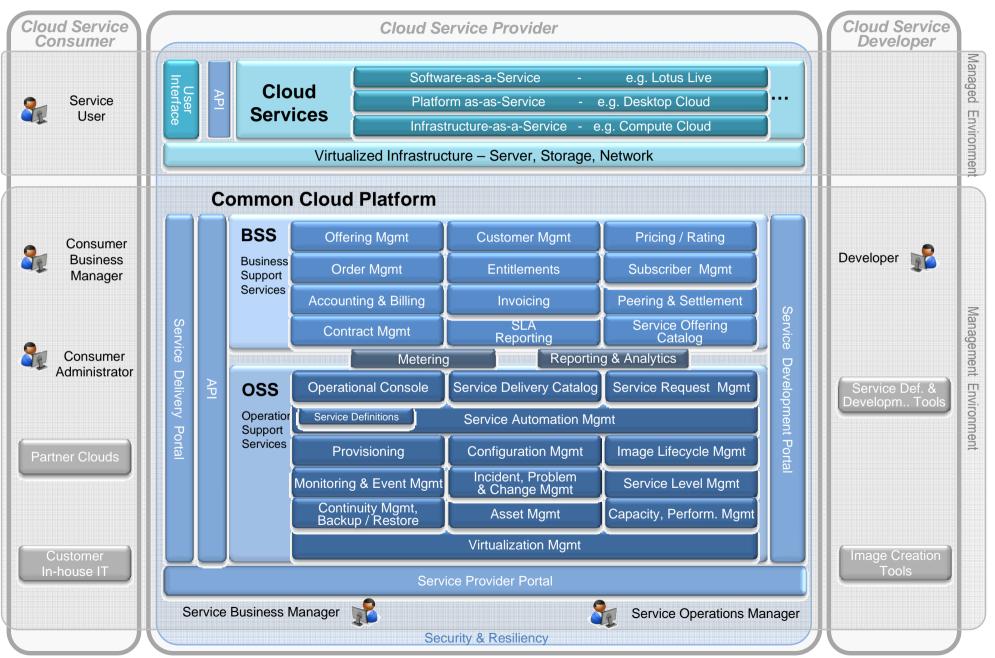
Managing Cloud Services



Monitoring, Security and Metering

For Locating and Requesting Services

Reference architectural model for cloud computing





IBM Software



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For more information, please visit: ibm.com/cloud

Or contact stuart.holliday@uk.ibm.com

Client Examples

CLS Group



Handles \$5.4trillion transactions daily Eliminates settlement risk across multiple time zones

Provides a streamlined, resilient service, processing more than 50% of global foreign exchange transactions A real-time, secure, flexible global system

Handled growth from 45k to 1.5M transactions daily

" It would have been difficult to have established and extended this resilient settlement system for one of the world's major financial markets without the commitment, skills and capabilities of IBM,"

- Rob Close, Chief Executive Officer of CLS Group and President and CEO of CLS Bank.





Development Platform-as-a-Service offering allowing Business Partners to quickly test, develop, and publish new end-user focused WAP services Service Management-enabled Cloud Delivery platform to run new WAP

services in a workload optimized

fashion.

"Our efforts to develop services with IBM and other partners reflect the latest trends in Web 2.0, which will ultimately enhance our customers' experience. Together with venture capital firms our aim is to create new business opportunities by rapidly commercializing the ideas of content developers, further advancing the development of the Information and Communication Technology industry."

- Jong-tae Ihm, Senior Vice President and Head of SK Telecom's Data Network Office

NEDBANK



Developers and testers are able to request their resources through easy to use self service portals

Test environments are **provisioned in minutes** instead of weeks

Software configurations are consistently deployed every time using stored workflows

"Within my team we're running anywhere between 10 and 25 projects at a time ... every time we have to provision a new environment we take the time away from the project, and we have to go in and build a DR environment ... the projects are suffering."

— Nicholas Parry, Enterprise Architecture and Design team, Nedbank