# Social software

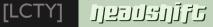
Lotusphere Comes To You 2010 Jon Mell - Headshift jon@headshift.com\_twitter.com/jonmell

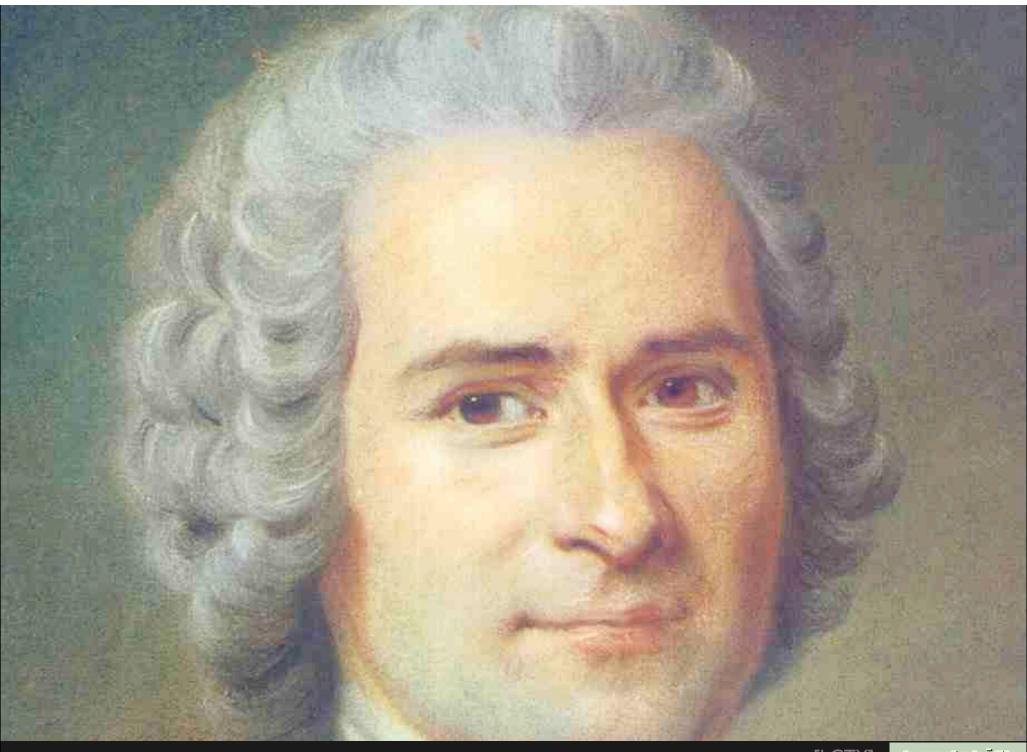
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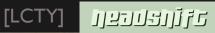
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# www.headshift.com/projects







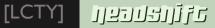


# Change



# We are implementing a new process





# We have an IT system to support it

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## Including online help

### 🔯 Data Entry Screen 🎟

Use the Data Entry screen to enter actual and target data for the metric set for the current period.

### Prerequisites

To view the Data Entry screen, you are assigned to any one of the workflow steps. The gray arrow in the Metric Sets table indicates that you are not assigned to the active step, but you can view it.

To enter data, you are assigned to the active Data Entry workflow step. The yellow arrow in the Metric Sets table indicates that you are assigned to the active step.

To see the Download to Excel link in the Data Entry table, you have permission to enter data using an Excel spreadsheet. Entry and Approval administrators activate this option by selecting Enter current period data via Excel in Set Entry and Approval Defaults. For information, see Entry and Approval Default Settings.

### Features

You can do the following in the Data Entry screen:

- You enter actual data in the Actual column. If the actual measure is not part of the metric set, the Actual column does not have a field for data entry.
- You enter data in the Target column. The Target column is active only if the target measure is part of the metric set and the Entry and Approval administrator selected Input/overwrite current period target data in Set Entry and Approval Defaults for this metric set. You enter data according to the following conditions:
  - If the Target column has a similar cell background as the Actual column, it means you can enter target data.
  - . If the Target column has a gray background and is empty, it means that you do not have permission to enter target data.
  - . If the Target column has a gray background with numbers, it means there is target data but you do not have permission to enter target data.
  - . If the Target column is empty and does not show cells for data entry, it means that the target measure is not part of the metric set.
- · You can enter data via an Excel spreadsheet using the Download to Excel link rather than using the table in the Data Entry screen.
- You can use the Historical Data link to see data from previous periods and the Approval Log link to see the progress of the metric set through the workflow
  process. When selected, the Display Previous Actual option displays the previous actual data values in the Data Entry table.
- Once the data entry is complete, you can submit the data by clicking Submit for Approval to move the data to the next step in the workflow process. If the metric
  set has only the Data Entry step, submitting the data completes the workflow process and the data is ready for the Entry and Approval administrator to load it into
  the PAS model. If there are interim approval steps, the data is forwarded to a reviewer who can either accept or reject the data.

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As part of the submission, use the Add a note screen to capture comments for the Approval Log.

Once a metric set is submitted for approval, it is no longer accessible for data entry and the Actual and Target cells are inactive.

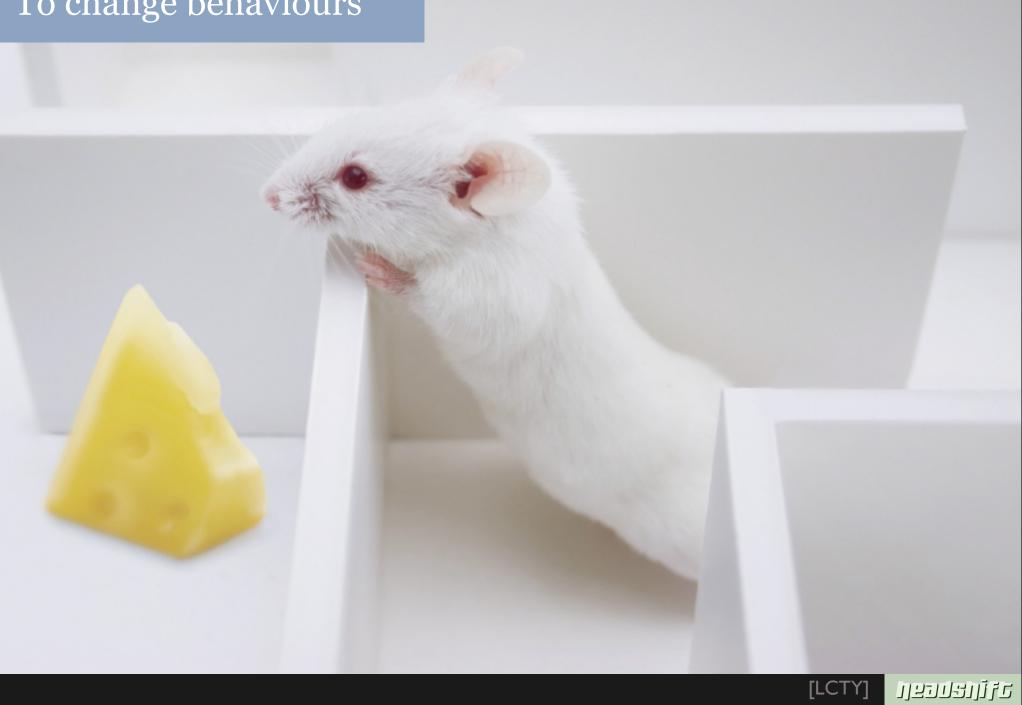


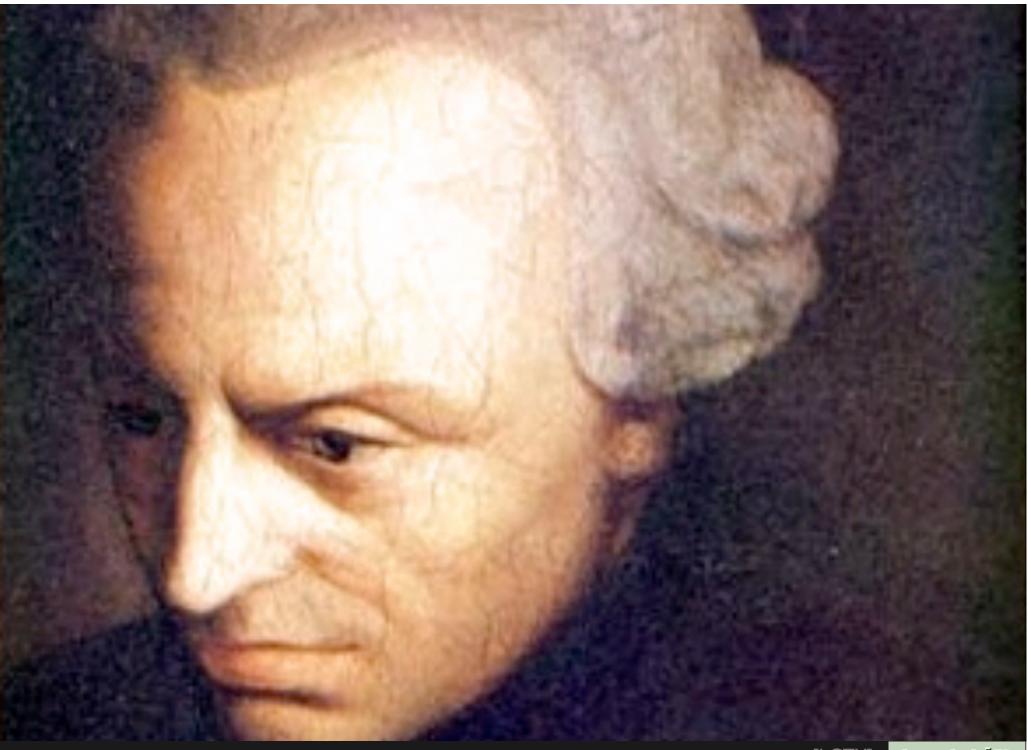
In the table, dimensions with long names are truncated to 16 characters.

# With incentives

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# To change behaviours

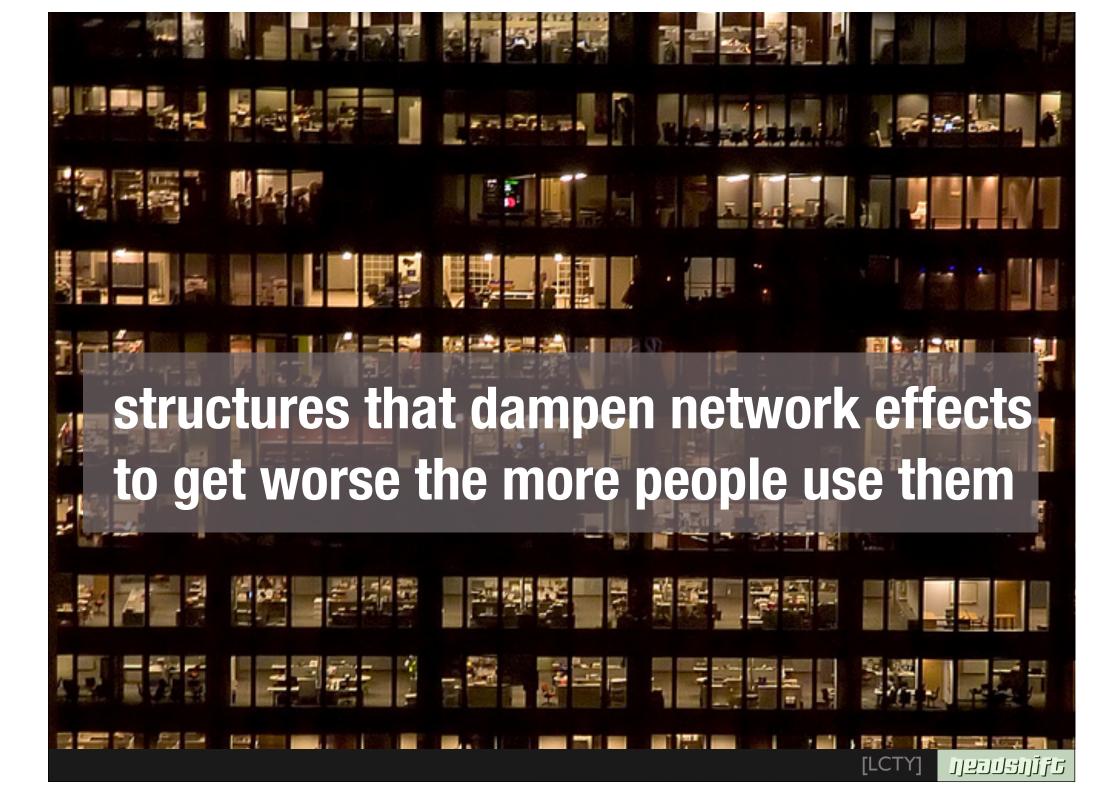




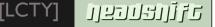


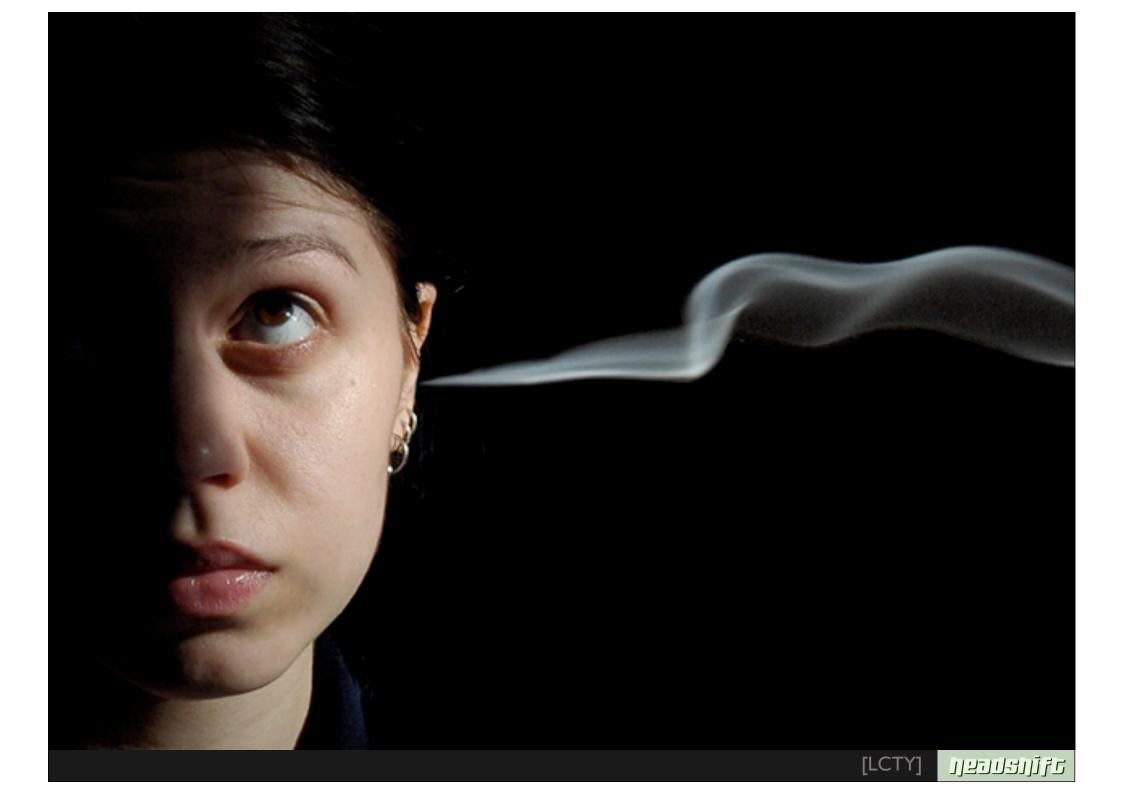
# 20th century was about scale



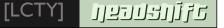


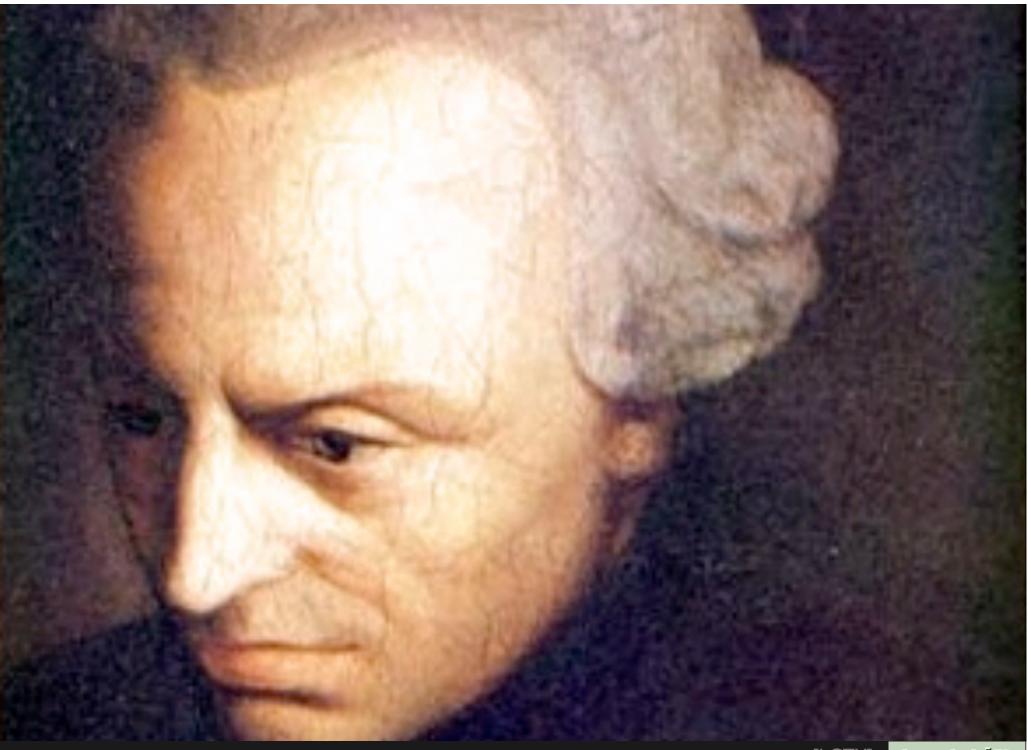
# structures that harness network effects to get better the more people use them





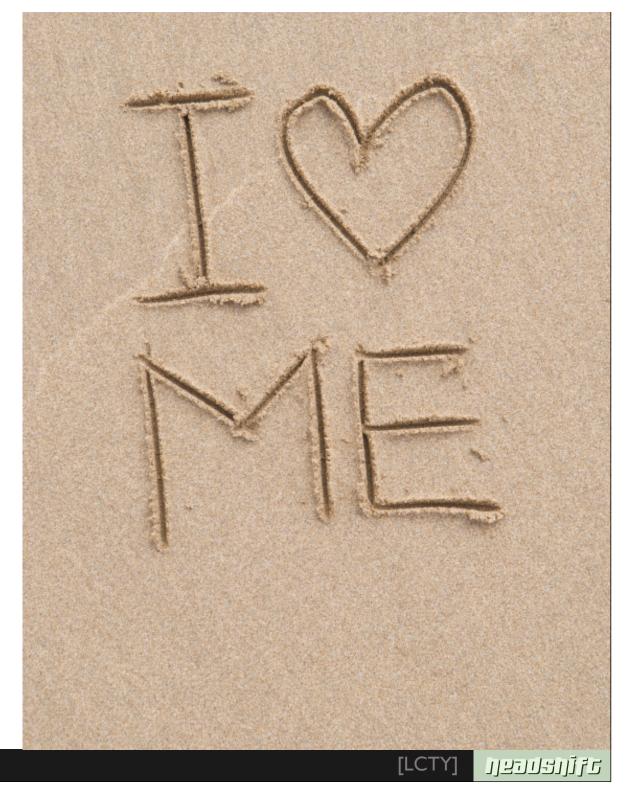
# In the C21st, we are able to create new structures that have both macy & scale

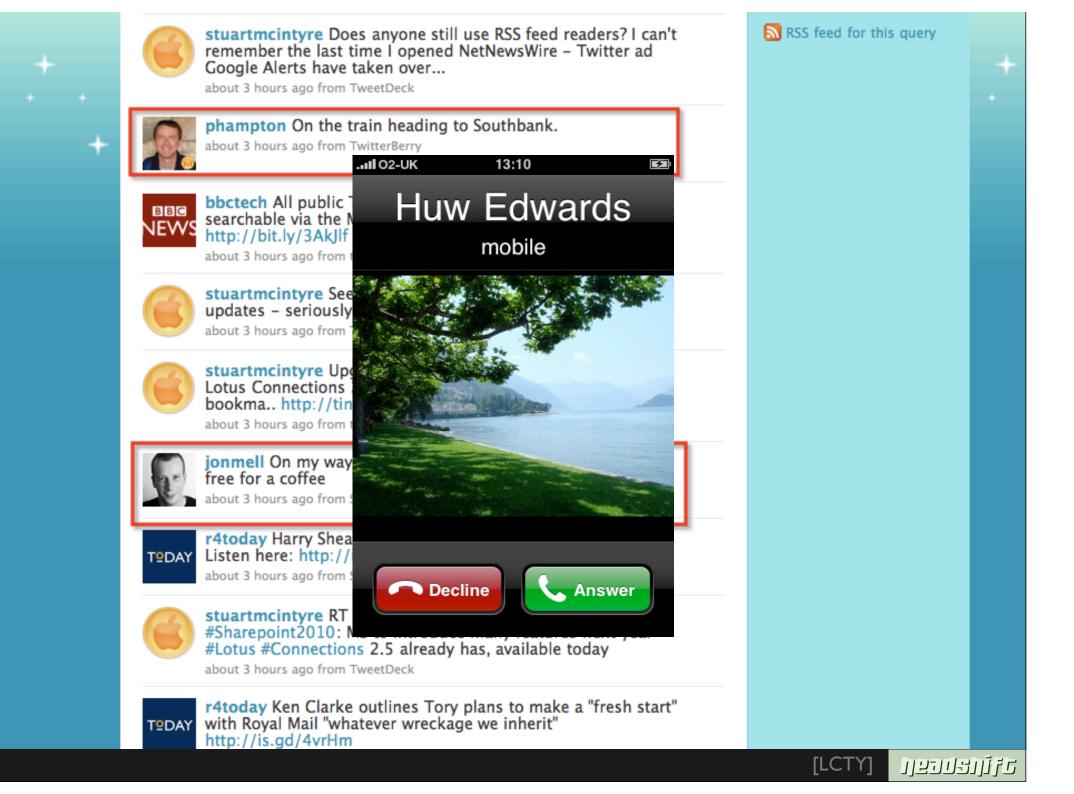






### Turns out people are selfish





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# Mercy for Madonna. adoption is to go ahead

Madonna cradles Mercy during a visit to the orphanage in

[LCTY]

MADONNA has at last won the right to adopt a second child from Malawi, it was revealed yesterday.

A court overturned an earlier ruling banning the pop star from becoming parent to orphan Mercy James.

The four-year-old is expected to leave the African republic

#### By Elisa Roche Showbusiness Editor

the youngster's 18-year-old unmarried mother died soon after giving birth. That same year Madonna had adopted David Banda, who was living in another orphanage in central Malawi requirement that she had to be a resident in Malawi for at least 18 months. Judge Esmie Chombo, said the little girl should be cared for in her country of birth.

Allowing Madonna to take Mercy away could "set a dangerous precedent" for child trafficking, she said. ity, Raising M helps some of M than one million

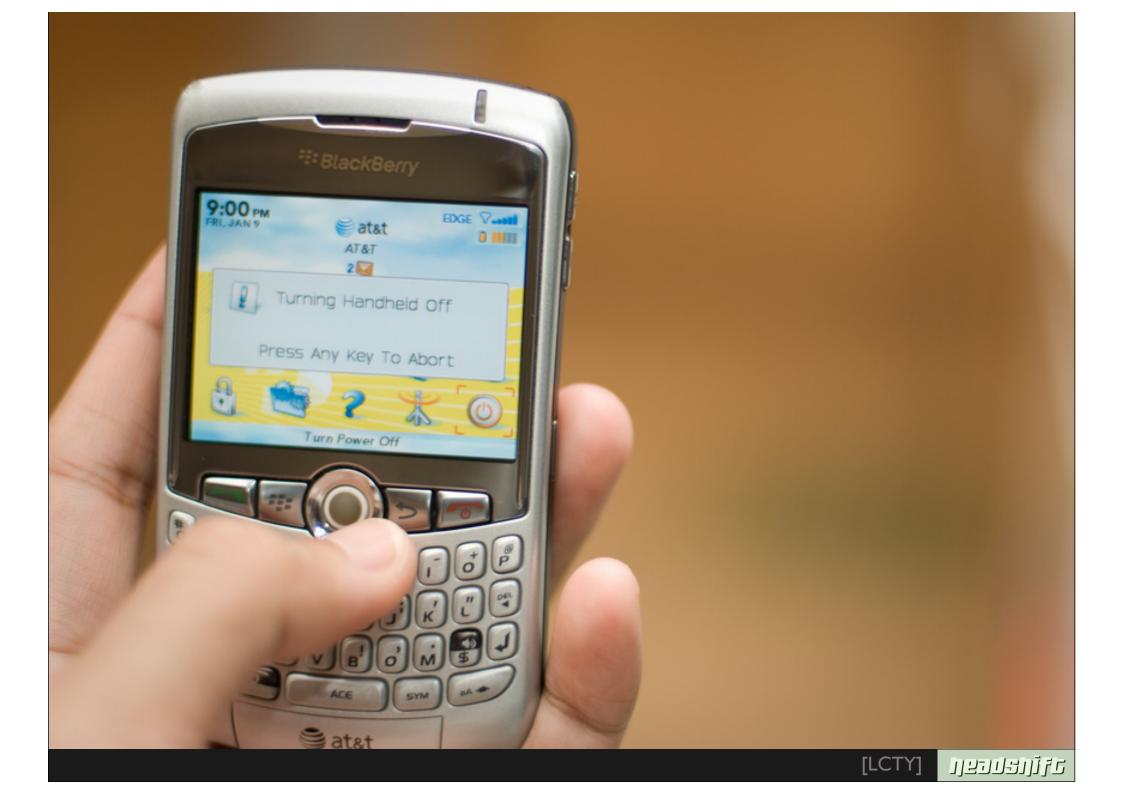
Mr Munlo sai has been judged passionate, int articulate person Malawi family h adopt the girl. "E the right to love

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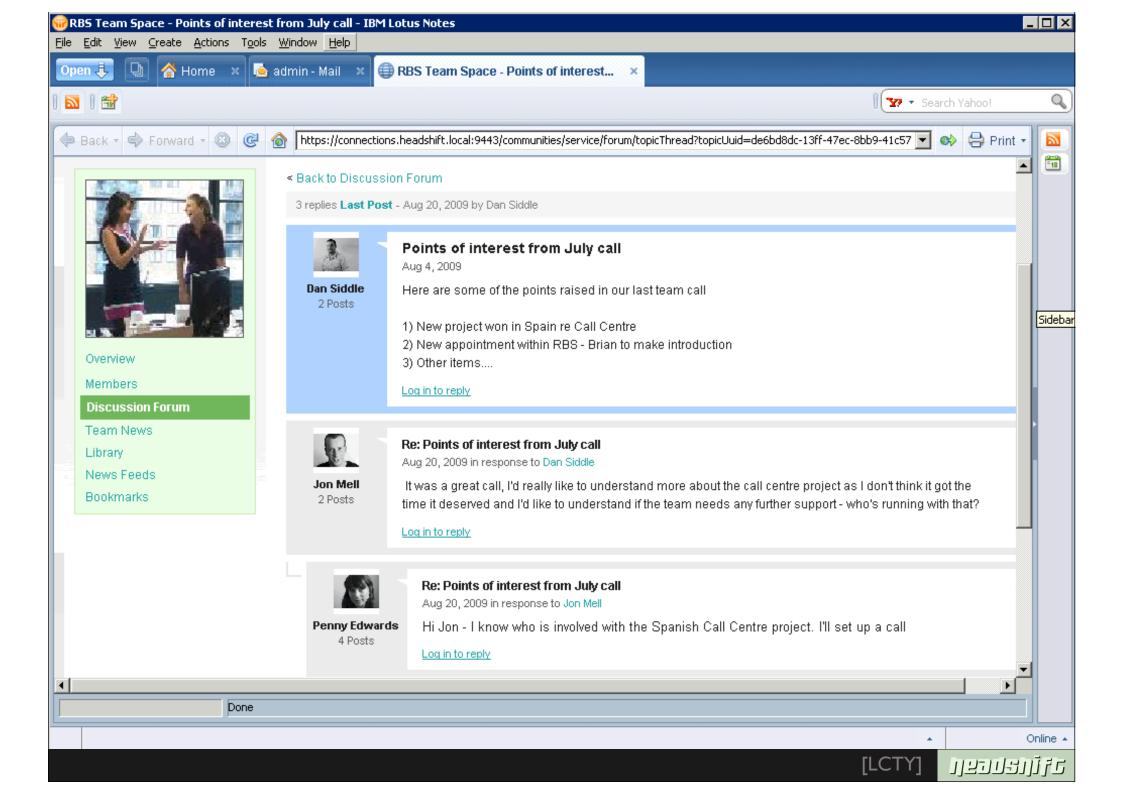


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# =Are you lonely?=

Tired of working on your own?

Do you hate making decisions?

# HOLD A MEETING!

### You can —

- See people
- Show charts
- Feel important
- Point with a stick
- Eat donuts
- Impress your colleagues

All on company time!



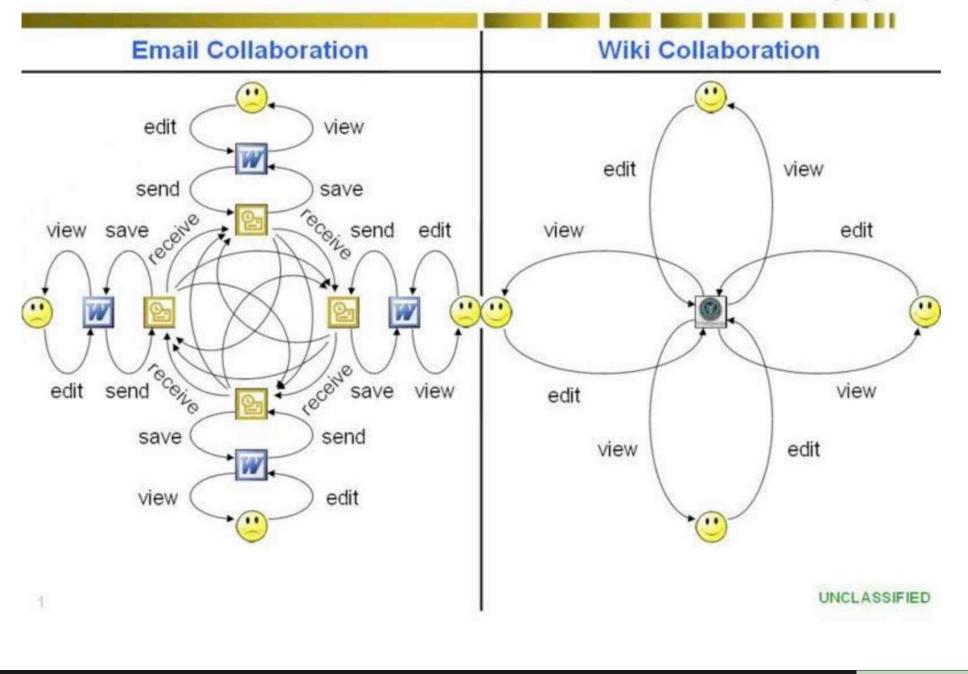
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# MEETINGS

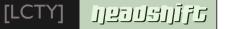
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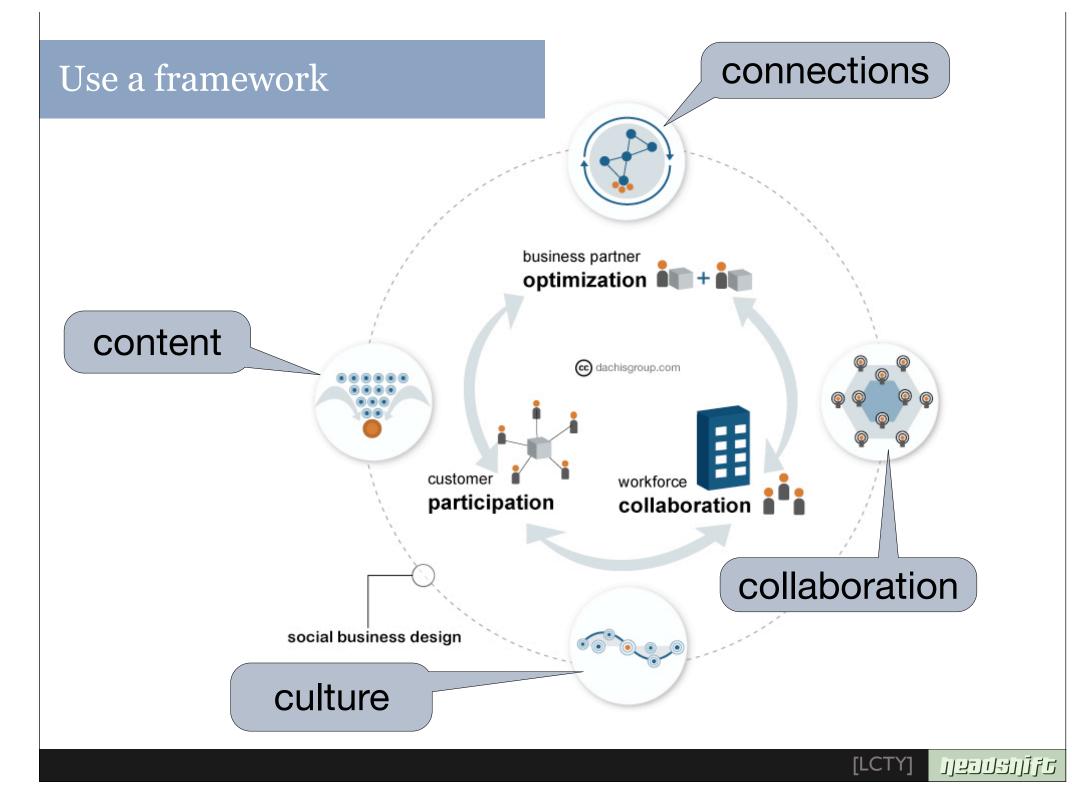
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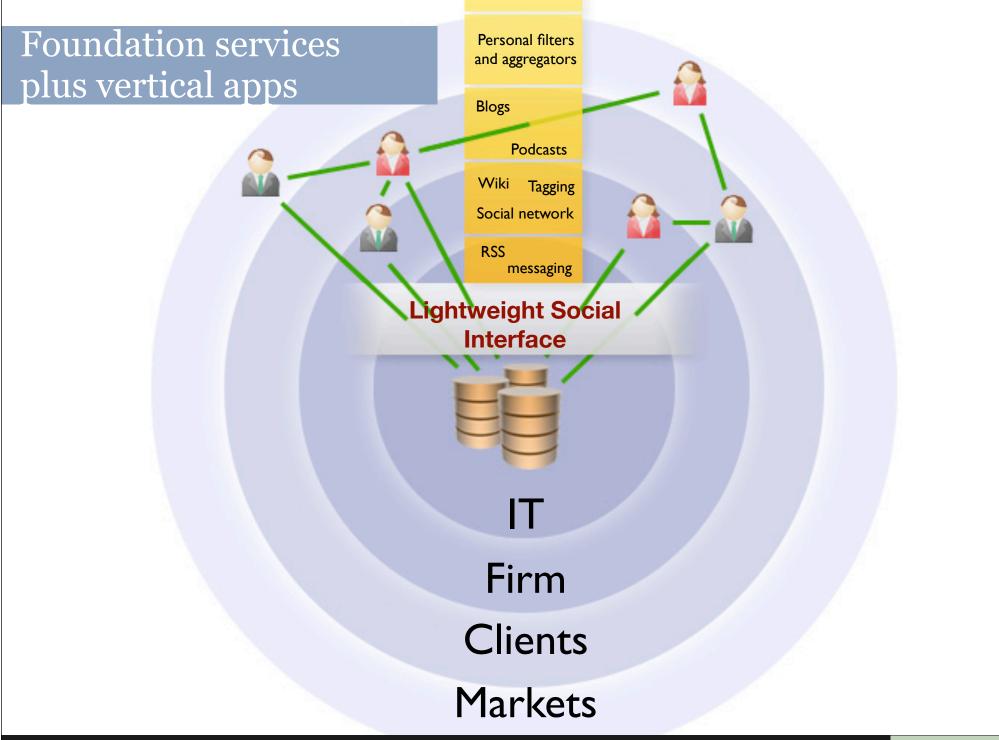


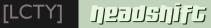
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# Some suggestions









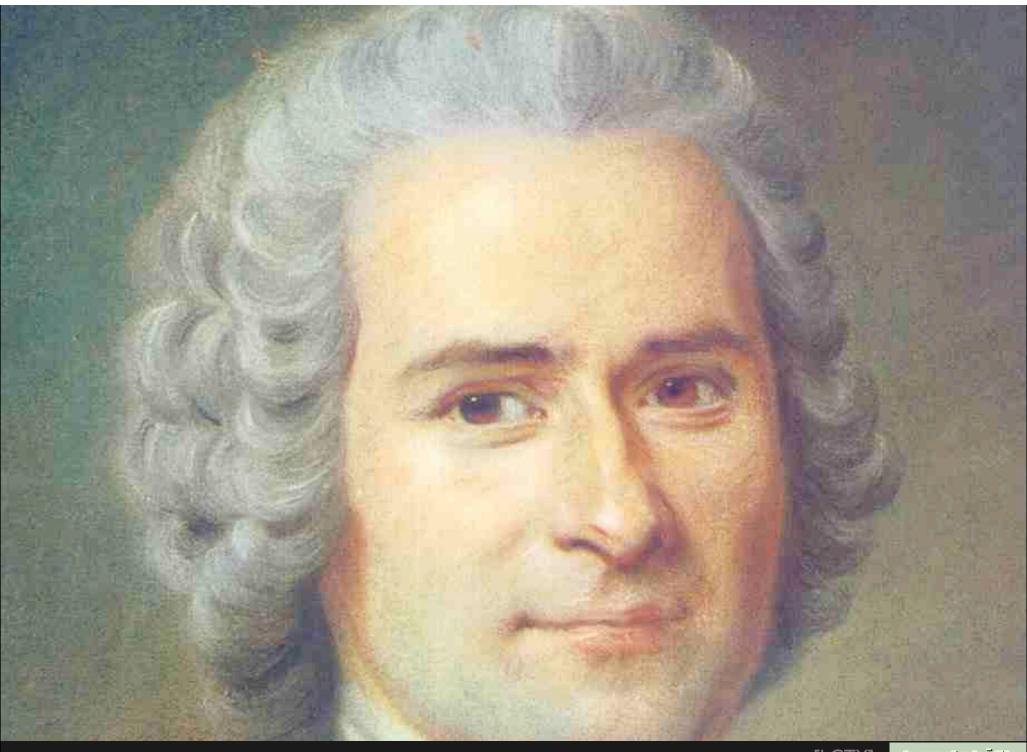
# Make sharing part of work

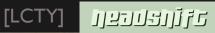
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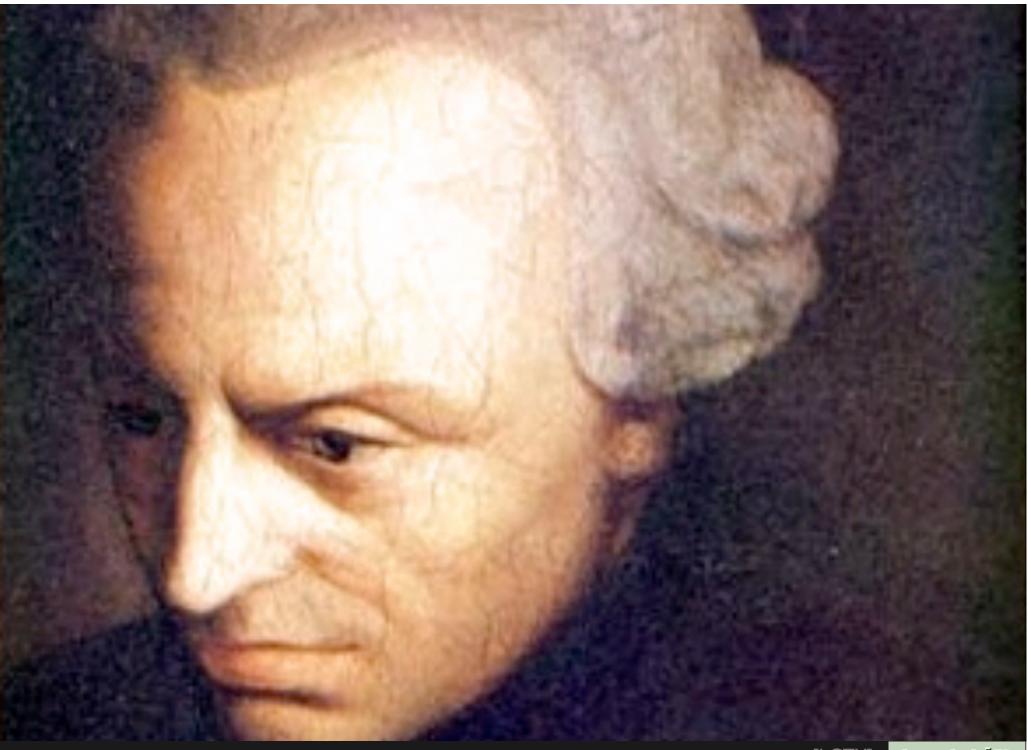
### The power of data













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