

IBM Software Group

Using IT to Stand Out in the Crowd

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Agenda

- First we heard…
 - The world continues to get smarter
 - Effective software and systems delivery is becoming more challenging
 - A unified platform can dramatically improve the business process of software delivery
 - Collaboration, automation and reporting are key
- Then we saw...
 - The importance of improving "software economics"
 - How to achieve agility @ scale
- Now, let's talk about...
 - The platform that brings this all together





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A focus on delivering business differentiation Leveraging software as a strategic business asset

BUSINESS FOCUS AND IMPAC Software **Business** investment Value management aligned with **Project/Program business** Governance priorities Efficiency **Global team** effectiveness and collaboration Control Individual quality and efficiency improvements **Optimizing software "supply chains"** SCOPE Individual **Organization Business** Team

The "Business Process" of Software Delivery...

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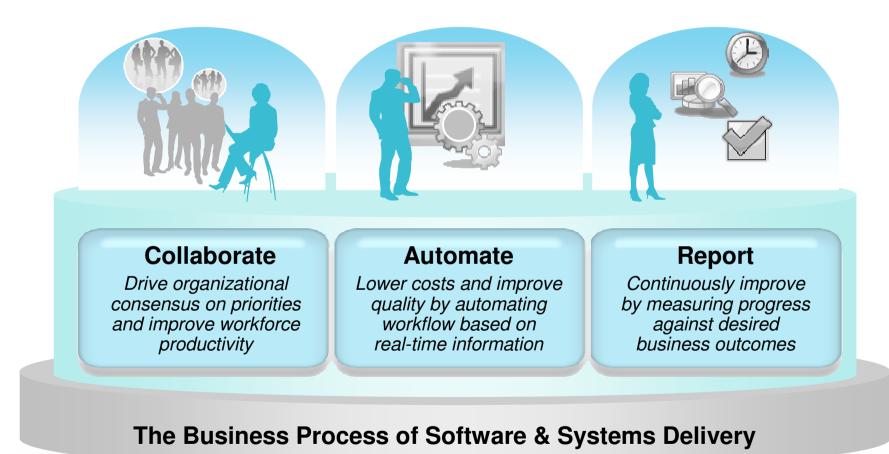
Optimizing value from investments across the ever-evolving software "supply chain" Enterprise Resource Planning model for software development



Composed of purchased, outsourced and in-house built software assets which are ever-evolving and increasingly interdependent



A platform for the business process of software and systems delivery

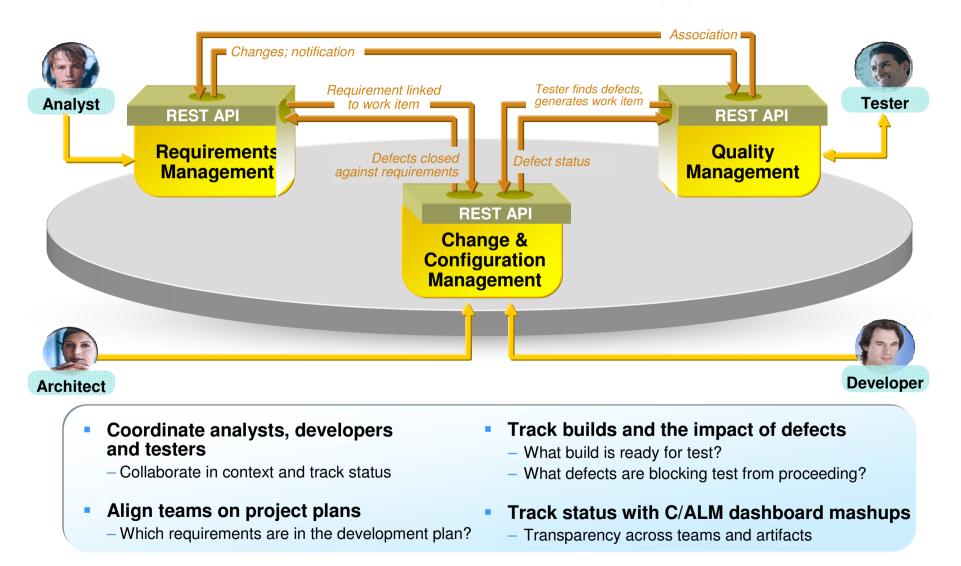




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The benefits of a unified software delivery platform



The Software Delivery Platform – requirements for success

Learn from industry mistakes

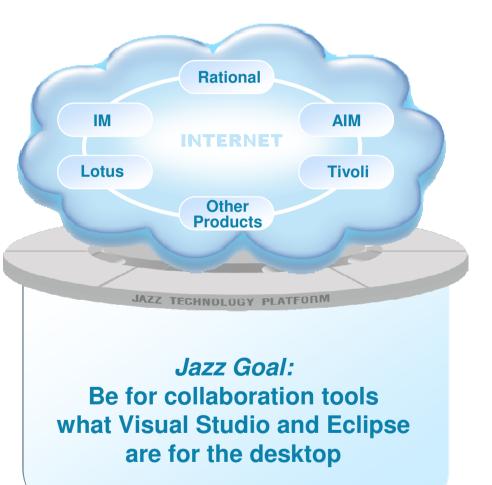
- Assume integration around a repository
- Design a data model for software engineering for the repository
- Provide some sort of framework for tools to integrate around the repository

Take advantage of the Internet

- Amazingly scalable and extensible
- Integrates information on a massive scale
- Collaboration on unprecedented scale

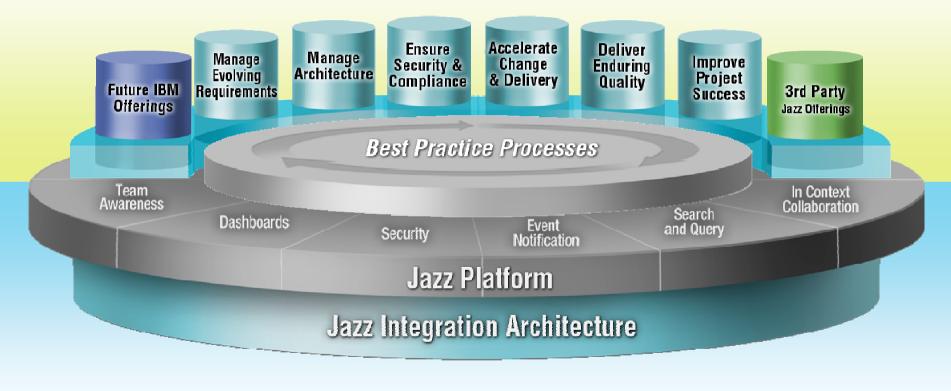
Make it open and extensible

- Data specified independently of tools
- Tools (multiple) access data through HTTP/APP
- Search and query through "structured indexes", independent





The Jazz technology platform for collaborative software delivery







Manage evolving requirements Define and manage requirements with traceability and improved alignment to business objectives

- Elicit, capture, elaborate, discuss and review requirements
- Create and manage software requirements and use cases
- Develop data and architectural models from business process models and software/systems requirements
- Use models and requirements to write code
- Use requirements and use cases to create test cases
- Link requirements with project plans, financials and status



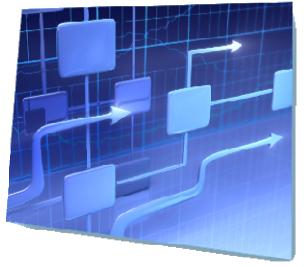


Manage architecture

Model, design and rapidly build resilient architectures for SOA, systems and applications

- Enable change against business goals linking key stake holders (business, product development, IT)
- Simplify modeling with robust support for standards
- Integrate team planning and enable real-time team collaboration and project health
- Ensure visibility from business needs to solution deployment
- Build efficiency, consistency and repeatability of new service delivery
- Gain business intelligence for software assets and skills



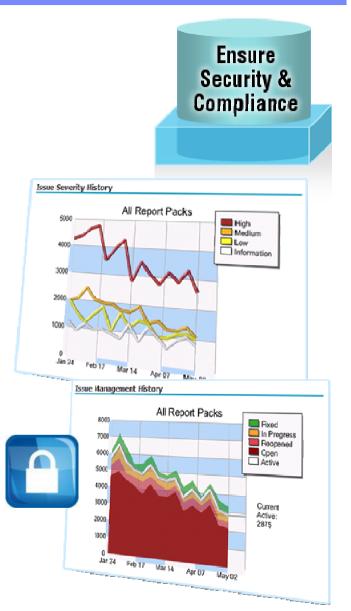




IKM

Ensure security and compliance Protect data and meet regulatory and corporate compliance requirements

- Drive application security to support regulatory compliance (PCI), complex applications, etc.
- Avoid costs and lack of protection coverage associated with manual security testing
- Execute thorough application security analysis single-step security testing and emphasis on accuracy of locating issues and actionable results
- Ensure regulatory compliance by using templates based on proven best practices
- Identify and repair a software defect in products before they go live
- Remove barriers for development and QA to test for security



Accelerate change and delivery Improve software delivery and lifecycle traceability from requirements through deployment

- Reduce the total cost of ownership for globally distributed teams through the use of high-quality web interfaces
- Leverage a high-performing server-based deployment model
- Benefit from enhanced deployment management
- Increase developer and team productivity
- Use job process optimization to increase capabilities for managing dependencies
- Leverage project snapshots to improve consumability by enabling reuse and reproducibility
- Measure and report progress against project and business objectives across various products





IKM

Deliver enduring quality

Ensure software functionality, reliability and performance in development and production

- Collaborate across the test lifecycle to mitigate business risk
- Govern with immediate access to quality metrics
 - Traceability across test assets
 - Customized based on industry best practices
 - Automated data gathering and pattern analysis
- Automate labor-intensive test planning tasks based on prioritization and management of virtual and physical test lab assets
- Reuse existing test assets by employing an open, extensible test platform
- Improve manual testing with data assist and asset reuse via keywords





IRM

Improve project success Align business goals, best practices and projects for improved productivity and predictability

- Enable "real-time, in-context" collaboration for distributed program and project teams
- Make software delivery projects more automated, transparent and predictable
- Allow domain-specific processes, practices and components to support Software and Systems Delivery
- Integrate with other Jazz products and other products in the market
- Equip geographically distributed teams with an architecture to enable horizontal scalability and distributed deployment for thousands of users



Improve

Project Success



3rd party Jazz offerings

Extend the Jazz platform with powerful, integrated offerings from IBM Rational ISV's



3rd Party

Jazz Offerings

Over 850 unique business partners are part of Rational's Jazz Ensemble

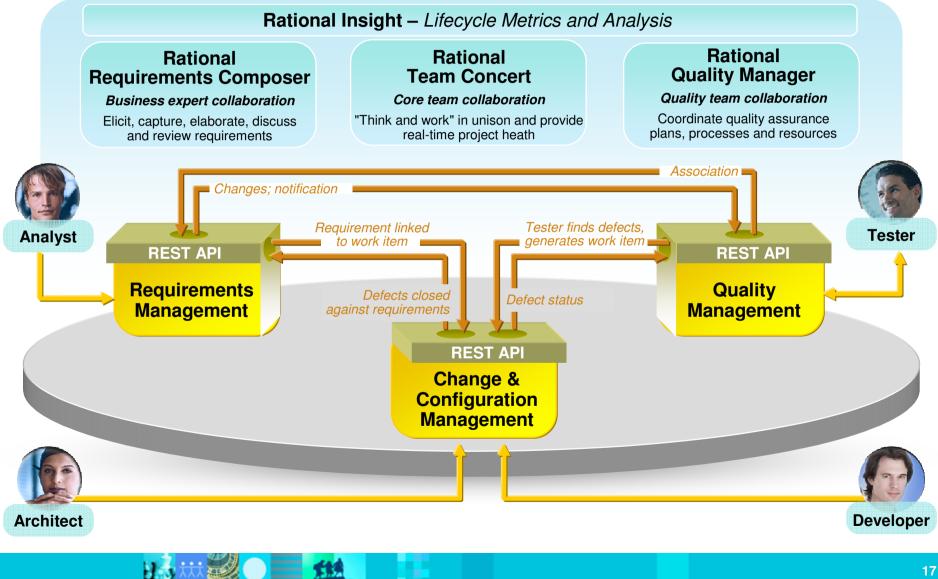
- 850 unique business partner companies spanning 80 countries and 20 different languages!
- 200 partners worldwide have completed technical education and skills classes
- 65 partners have completed technical masteries
- 10 partners have written whitepapers and articles around Agile and Rational Team Concert

JAZZ Technology for Business Partners

Education, enablement and certification of business partners engaged in Jazz related sales, services and support of customers



The first wave of Jazz offerings





Starting with Software Econometrics



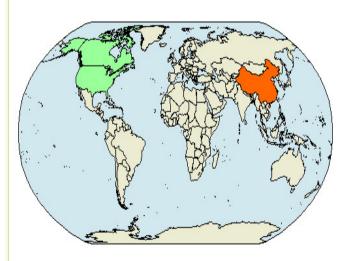
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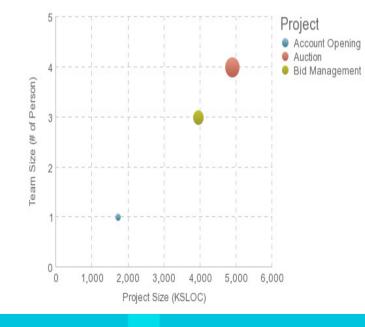
And Drilling Down to Your Portfolio Dashboard

Rational Insight	
Cognos Viewer - Development Executive Dashboard	Log Or

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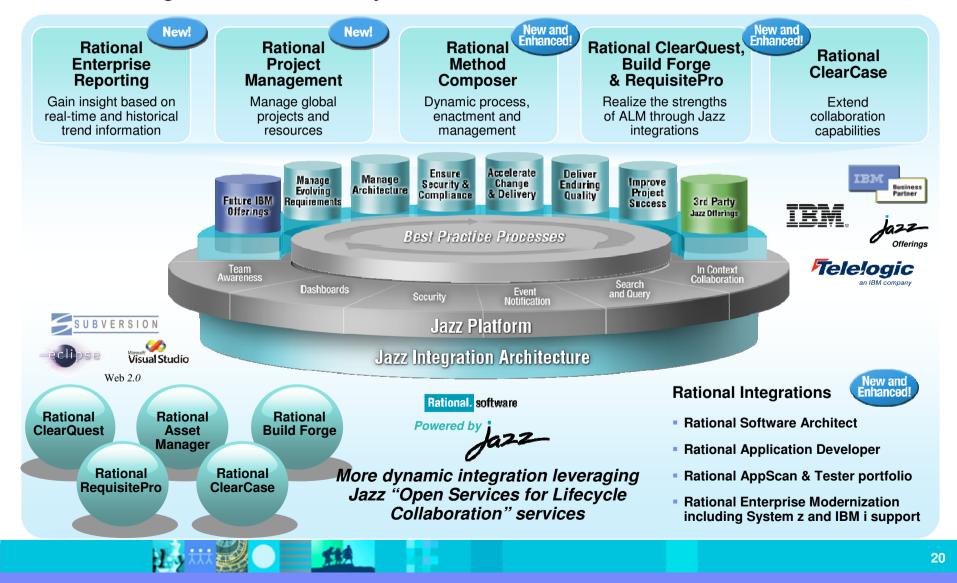


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The road ahead Jazz offerings in 2009 and beyond





Driving business differentiation with agility and confidence

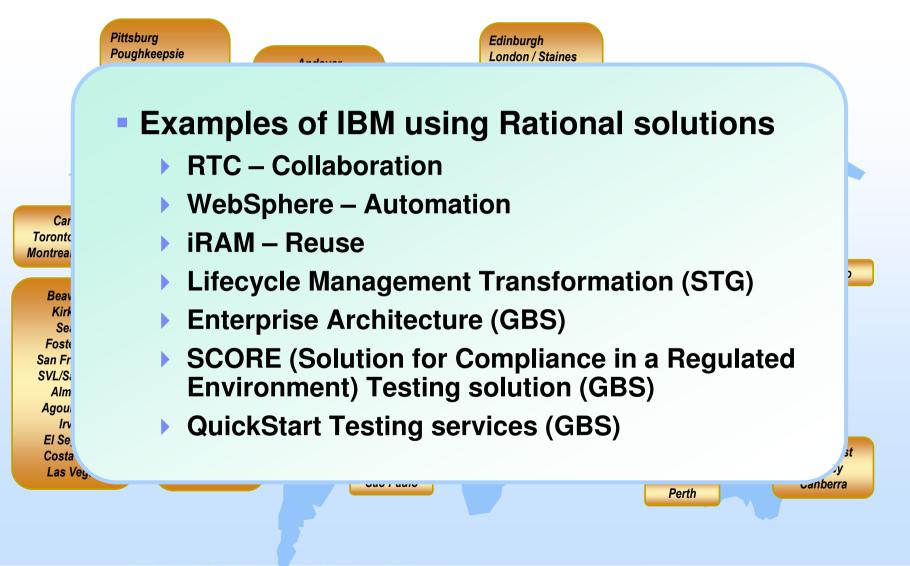




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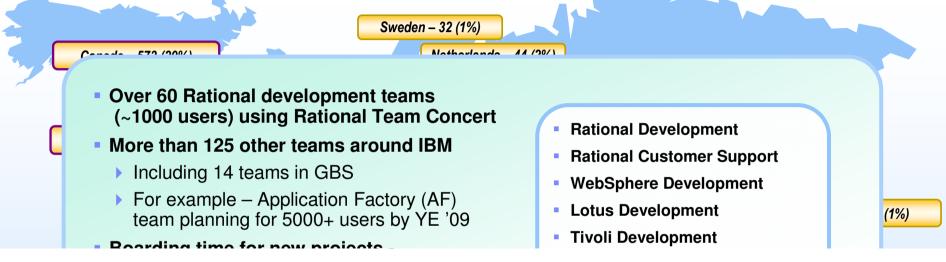
Software development at IBM





Agility @ scale with Rational Team Concert

2,836 total resources worldwide



"We've really enjoyed the way Jazz deals with collaboration, keeping track of tasks and linking changes to actual tasks. This is light-years ahead of what we had before with CVS."

> "Less emails. Less lost info. Most accurate vision of features and tasks. Very light weight for everyone. Supports sprints / iterations very nicely."

> > - IBM internal feedback





GBS business differentiation – The Application Factory Rational's automation platform across the SDLC



"Whether designing an airplane, assembling a motorcycle [or delivering software]... the ability to integrate the talents of dispersed individuals and organizations is becoming the defining competency for managers and firms."

-- Tapscott & Williams, Wikinomics, Copyright 2006





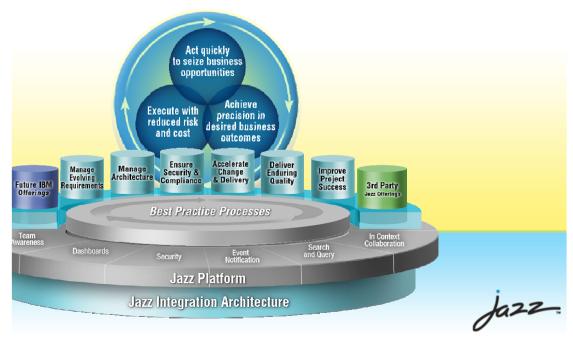
In summary

 A unified platform that includes collaboration, automation and reporting can dramatically improve the business process of software delivery

- Through insight into real, honest, in-flight data, teams can better measure and understand the improvements they are making using this platform
- Achieving business differentiation with agility and confidence is a reality today



Let's build a smarter planet



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Learn more at:

- IBM Rational software
- Rational launch announcements
- Rational Software Delivery Platform
- Accelerate change & delivery
- Deliver enduring quality
- Enable enterprise modernization

- Ensure Web security & compliance
- Improve project success
- Manage architecture
- Manage evolving requirements
- Small & midsized business
- Targeted solutions

- Rational trial downloads
- developerWorks Rational
- Leading Innovation
- IBM Rational TV
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- IBM Rational Case Studies

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