

IBM Information Infrastructure: Virtualising the Data Centre









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The New Enterprise Data Center

An evolutionary new model for efficient IT service delivery



Shared Simplified Dynamic



Fragmented, inefficient islands of computing

Initiatives

Efficient, dynamic and responsive

Consolidation and Virtualization

Energy Efficiency Business Resilience and Security

Service Management Information
Infrastructure



Definition





IBM Systems Agenda

Openness –

Exercise choice!

IBM provides the industry's richest portfolio of interoperable server and storage systems

Collaborative Innovation – Transform your business! IBM provides the breadth of expertise and resources to design, build and implement IT solutions that can help you drive innovation



Dynamically respond to the priorities of the business by managing the IT environment more efficiently



IBM Virtualisation

Key Principles

- Comprehensive
- Open
- Heterogeneous
- Common skills





IBM's 40 years of Leadership in Virtualisation

| 1967 | 1973 | 1987 | 1997 | 2001 | 2004 | 2007 2008 |
|---|--|-------------------------------------|-----------------------------------|---|--|--|
| IBM develops hypervisor that would become VM on the mainframe | IBM announces first machines to do physical partitioning | IBM announces LPAR on the mainframe | POWER LPAR design begins | IBM introduces LPAR in POWER4™ with AIX | Advanced POWER Virtualisation ships | IBM announces POWER6, the first UNIX® servers with Live Partition Mobility |
| Virtual Storage is a component of the OS/VS1 system | IBM announces MSS – Mass Storage System | IBM invents RAID-5 | IBM announces Virtual Tape Server | IBM announces SAN Volume Controller | System Storage | |
| 1973 | 1974 | 1978 | 1997 | 2003 | 2007 | 2008 |



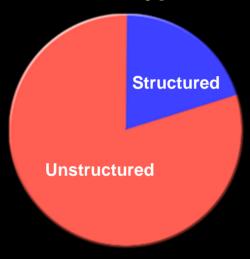
3 Current trends in the Storage industry

- Storage density
 - Response make better use of what's there!
- Green agenda
 - Response improve efficiency, use appropriate technology
- Commoditisation
 - Response complementary disk architectures



Information is Driving Data Center Transformation

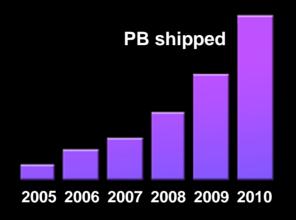
Data Types



Today . . .

80% unstructured data

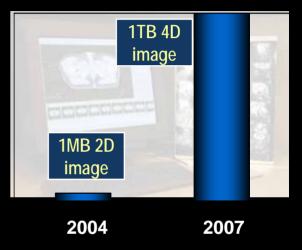
Data Growth



Through 2012 . . .

54% Storage growth

Data Quality

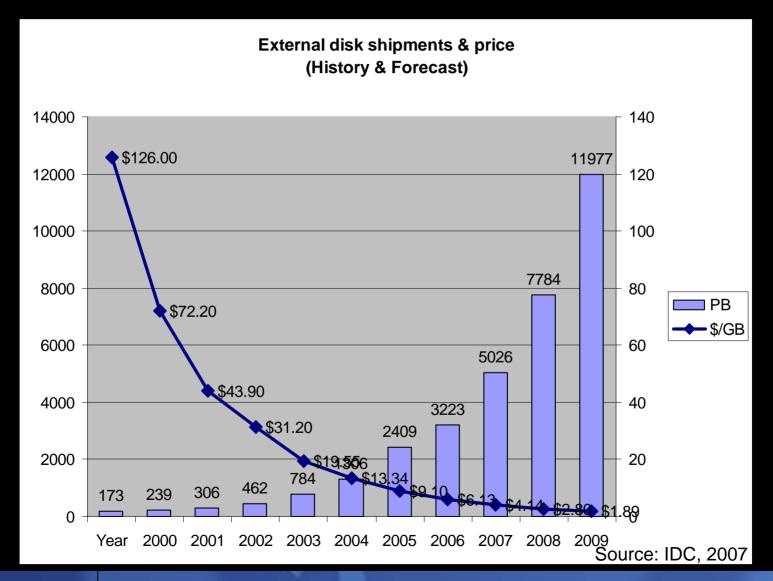


By 2010 . . .

1000x Storage per image



External storage capacity growth trend





Technology development





4.77MB 1,000,000 MB



Capacity x 200,000

Volumetric density x 100,000,000



"Ye canna change the laws of physics Cap'n"





IBM System Storage – Six Product Families

Disk Systems

SAN Volume Controller

DS family

N series

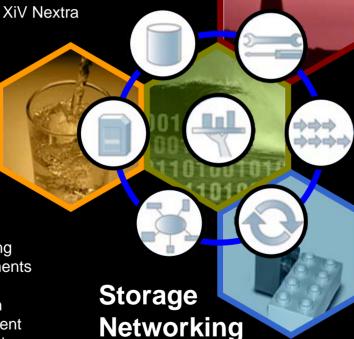
DCS99xx

Tape **Systems**

- TS family of drives, libraries
- VTL
- Diligent

Services

- Consulting
- **Assessments**
- Design
- Migration
- **Deployment**
- Outsourcing
- Hosting



Switches

Directors Routers

Availability Management

- TotalStorage Productivity Center, SSPC
- SAN Fabric Management software
- Tivoli Provisioning Manager
- Tivoli Storage Process Manager
- IBM Systems Director family

Business Continuity

- Productivity Center for Replication
- Advanced copy services
- Tivoli Storage Manager (TSM) family
- Tivoli Continuous Data Protection (CDP)
- Tape cluster grids and Peer-to-Peer
- GDOC, GDPS

Lifecycle and Retention

- DR550, DR550 Express, FS gateway
- Grid Archive Manager, GMAS
- TSM Space Management for Unix/Windows
- GPFS, DFSMS
- N series with SnapLock™
- WORM tape support



IBM System Storage

✓ Automate and Simplify IT operations

✓ Optimise Performance, Functionality

Leverage Information Capitalise on data sharing for collaboration Align storage investment, information value Optimize IT

Mitigate Risk

- ✓ Comply with regulatory, security requirements
- ✓ Keep your business running continuously

Enable Business Flexibility

- √ Flexible, On Demand IT infrastructure
- ✓ Protect your IT investment



IBM Information Infrastructure

... the storage, software, servers and networks, integrated and optimized to deliver information from the storage media to the business applications

Resilient

Dynamic

Energy efficient

Future-proof

Proven

Trusted

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Integrated compliance solutions



Massive scalability, better reliability



De-duplication for large and small sites



Built-in, automated encryption





IBM Information Infrastructure:

... a resilient infrastructure for securely storing information and mitigating business risks.

- IBM and IBM Business Partners bring a <u>strategic, end-to-end approach</u> to evaluate our client's information objectives
- IBM Information Infrastructure provides a <u>foundation</u> for clients <u>to unlock the business value of information</u>
- IBM has a <u>comprehensive portfolio of solutions and</u> <u>services</u> designed specifically for:
 - The New Enterprise Data Center
 - Mid-size firms



Information Compliance

Reduce reputation risks and audit deficiencies



Information Retention

Support your information retention policies



Information Availability

Deliver continuous and reliable access to information

New Enterprise

Data Center



nformation Security

Protect and enable secure sharing of information



Announcing: New Scalability, Performance, Efficiency

- 1. Break-through solutions deliver massive scalability and performance
 - Scale Up storage uses up to 80% less power¹:
 XIV
 - Unprecedented Information Storage optimization: Novus
 - Scale Out NAS solution could store every file ever created: Up to 512 billion files in one Scale Out NAS cluster: SOFS
 - Highest performance for mainframe and mixed workloads: DS8000
 - More than 2x better performance for MS Exchange: DS5000
 - Real time large file data transmission with IBM Data Mobility Services - Softek
- 2. Unique data de-duplication enables significant efficiency gains



- •XIV Storage System
 - •Scale Out File Services
- •Solid State Storage POCs
 - •San Volume Controller v4.3
- New Novus Services
- New Softek Services
- •ProtecTier Data de-Duplication Appliance (Diligent)
 - •DS8000 Enterprise Disk
 - •DS5000 Mid-Range Disk
 - •Tivoli Storage Manager 6.1



Announcing: New Security and Integration

- 3. Enhanced, patented technologies simplify information security
 - Unified encryption built into the infrastructure (not on top of it)
 - New Encrypted Tape 3rd tape drive with encryption: TS1130
 - Preview: Encrypted Disk Roadmap for DS8000 and DS5000
 - New Security Service safely decommission older disks
 - Enhanced Data Security Services with ISS
 - New Security Key Lifecycle Management from Tivoli
- 4. Flexible compliance solutions enable business growth



- •IBM Data Security Services with ISS
 - •Tivoli Key
 Lifecycle
 Management
- •TS1130 Tape Drive
 - Disk Encryption Roadmap
- •Compliance
 Warehouse for Legal
 Control
- •eDiscovery Manager
- •Content Collector Preload Edition for E-Mail
 - •CommonStore for SAP
 - •DR550 v4.6

The Full Breadth of IBM Information Infrastructure Announcements

40+ new and enhanced IBM storage solutions and services

New Enterprise Data Center

- Storage Optimization and Integration Services
- New Proof of Concepts: IBM Solid State Storage Virtualization
- IBM Virtual Infrastructure Access Services
- IBM System StorageTM SAN DCFM (Brocade) and Cisco MDS 9200 & 9500
- IBM Enterprise Archive Services
- IBM Information Protection Services -Onsite / Remote Data Protection
- IBM eDiscovery Analyzer (EDA) (OmniFind Analytics upgrade)
- Archive bundles for Email and SAP™
- IBM System Storage[™] DR550 (v4.6)
- IBM ISS Threat Mitigation services and PCI scanning portal

- IBM XIV Storage System
- IBM System StorageTM DS5000
- IBM System StorageTM DS8000 R4.0/4.1
- IBM® System StorageTM SAN Volume Controller Version 4.3
- IBM Scale Out File Services (SOFS)
- IBM System Storage[™] N6000 and N series SnapManager[™] for Virtual Infrastructures
- IBM System Storage[™] TS7650G ProtecTIER Data Deduplication
- IBM System StorageTM TS3500
- Compliance Warehouse for Legal Control, v2
- IBM System StorageTM TS2900 Half-High LTO Autoloader
- IBM System Storage[™] TS1130 Encrypted Tape Drive and Disk Encryption Preview
- Tivoli Key Lifecycle Management

- IBM Tivoli Storage Productivity Center (TPC) Single Sign-On
- IBM Tivoli Storage Manager (TSM)
 FastBack (FilesX)
- IBM Tivoli Storage Manager 6.1
- IBM Data Mobility Services (Softek)
- IBM Remote Managed Infrastructure Services (RMIS)
- IBM Content Collector v2.1 (Symphony) (new Email archiving)
- IBM Classification Module, v.8.6
- IBM Information Protection Services -Email Management Express (Arsenal)
- IBM System Storage[™] N series Protection Manager[™]
- IBM Tivoli Security Information and Event Manager
- IBM Tivoli zSecure Suite 1.10



Systems Resource Virtualisation Offerings

Server virtualisation

- System z LPARs & workload management
- POWER Systems
 - PowerVM (Formally Advanced POWER Virtualisation)
 - Live partition mobility, live application mobility, workload partitions
- Modular Systems
 - BladeCenter
 - VMware, Xen virtual machines
- Virtually consolidate workloads on servers

Storage & File virtualisation

- File virtualisation
 - IBM General Parallel File System
 - Virtually consolidate files in one namespace
- File system virtualisation
 - IBM System Storage N series Virtual File Manager
 - Virtually consolidate file systems into one namespace
- Block storage virtualisation
 - IBM System Storage SAN Volume Controller

Complementary benefits of virtualisation throughout IT infrastructure

 Consolidation, better management efficiency, improved flexibility & responsiveness, reduced cost, nondisruptive changes











Why IBM

- Broadest, integrated portfolio
- Leading innovator of encryption, secure key management, and access control technologies
- First major vendor to virtualize storage across
- multiple vendor technologies.
 Over 12,000 SAN Volume Controller engines sold!
- First major vendor to ship 1 million LTO tapes
- Industry leading information infrastructure for mainframe environments
- Best Practice based services; thousands of client engagements

IDC market share reports show IBM is:

- #1 in combined Disk and Tape
- #1 in total Disk
- #1 in Branded Tape
- 2nd fastest growing Storage Software
- #1 in Storage Services
- #1 in Identity and Access Management software





IBM

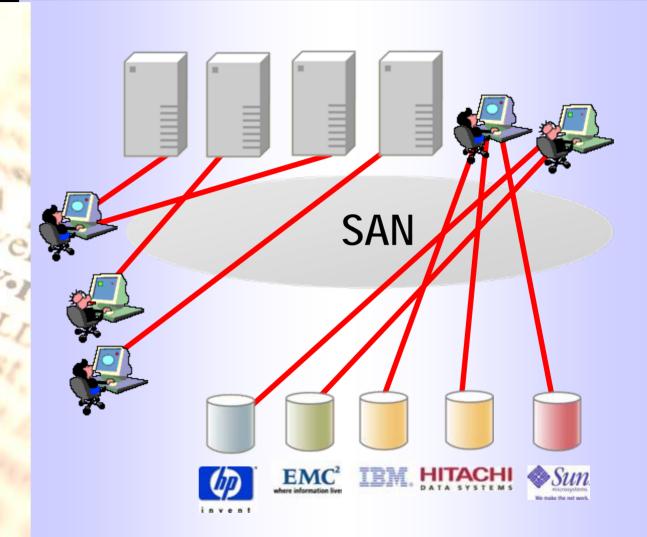




Today's Storage management

In a typical IT environment, infrastructure management is

- Complex
- Inefficient
- Insufficient





Virtualisation = Openness

Virtualization Enables:

- Vendor Choice
- Tiered Storage
- Migration

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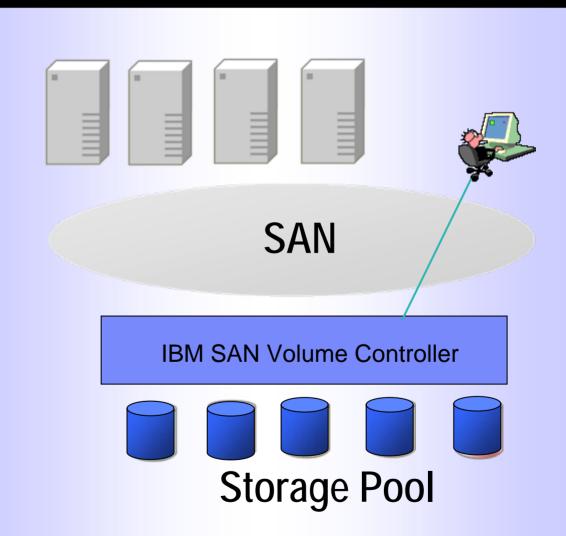
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Application Uptime





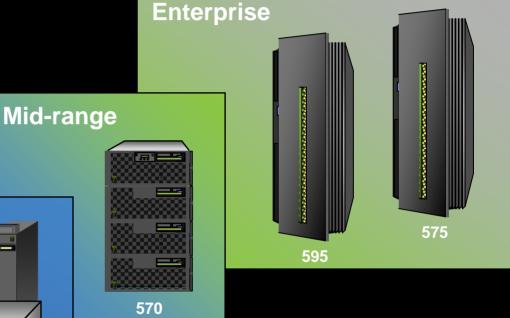


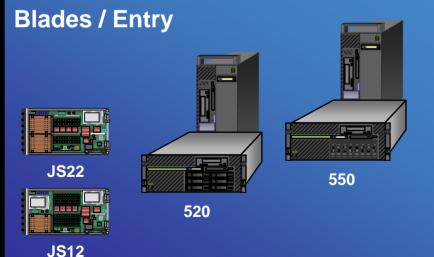
IBM Power Systems

Consistency

- Binary compatibility
- Mainframe-inspired reliability
- Support for virtualisation
- AIX, Linux and IBM i OS

Complete flexibility for workload deployment



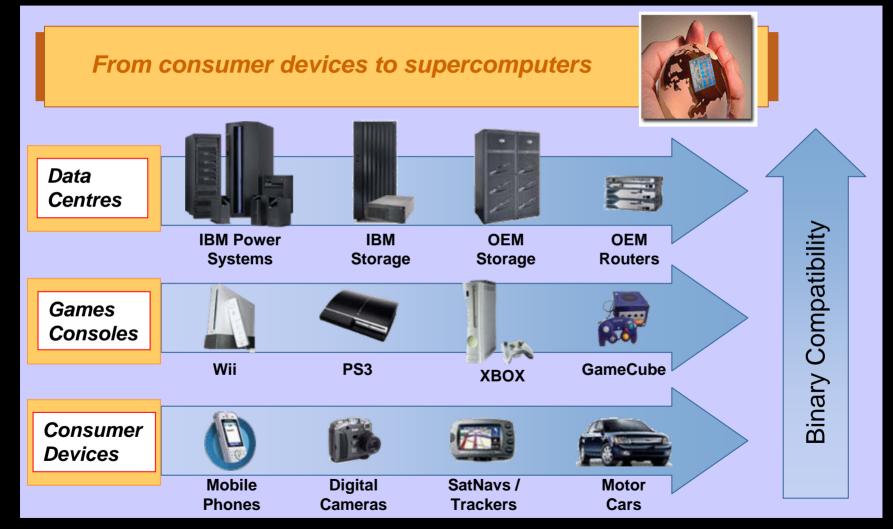








POWER – a \$6 Billion Investment



IBM shipped over 40M POWER processors in 2006



Planned IBM PowerVM Roadmap

AIX & Linux POWER6 only

Integrated Virtual Ethernet Shared Dedicated Processors

Partition Pooling

Live Partition Mobility

NPIV

Memory Virtualization

Partition Hibernation

2007 — Futures •

AIX 6 only

POWER4/5/6

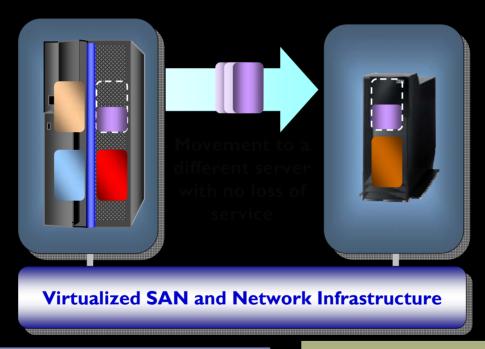
Workload Partitions

AIX Application Mobility AIX Application Mobility+



Live Partition Mobility

Move a running partition from one POWER6 server to another with no application downtime



Reduce planned downtime by moving workloads to another server during system maintenance

27

Rebalance processing power across servers when and where you need it



Partition Mobility: Active and Inactive LPARs

Active Partition Mobility

- Active Partition Migration is the actual movement of a running LPAR from one physical machine to another without disrupting* the operation of the OS and applications running in that LPAR.
- Applicability
 - Workload consolidation (e.g. many to one)
 - Workload balancing (e.g. move to larger system)
 - Planned CEC outages for maintenance/upgrades
 - Impending CEC outages (e.g. hardware warning received)

Inactive Partition Mobility

• Inactive Partition Migration transfers a partition that is logically 'powered off' (not running) from one system to another.

Partition Mobility supported on POWER6™
AIX 5.3, AIX 6.1 and Linux



PowerVM Virtual Tape Support

