

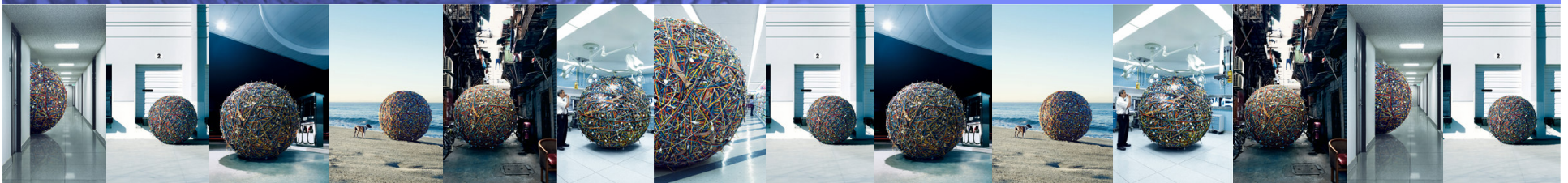


IBM Systems & Technology Group
System x and BladeCenter®

STG – Systems Group Infrastructure

Clive Morris –
System X & BladeCenter FTSS

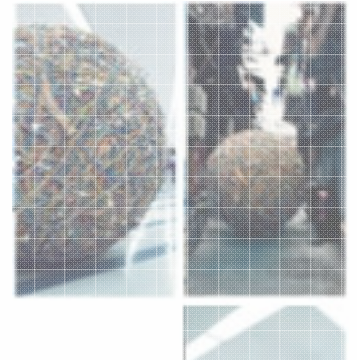
OUT WITH COMPLEXITY. OUT WITH INEFFICIENCY. OUT WITH CABLES.



Agenda

- **STG System Portfolio**
- **IBM and Virtualisation**
- **IBM System X & BladeCenter**
- **IBM System Storage**
- **Cooling in the Datacenter**





STG System Portfolio



The market place is changing – with open, pervasive technologies as a driving force

Examples driving change:

Resources without limits

- Computing power for everyone
- Energy demands growing
- Information explosion

Computing power is everywhere

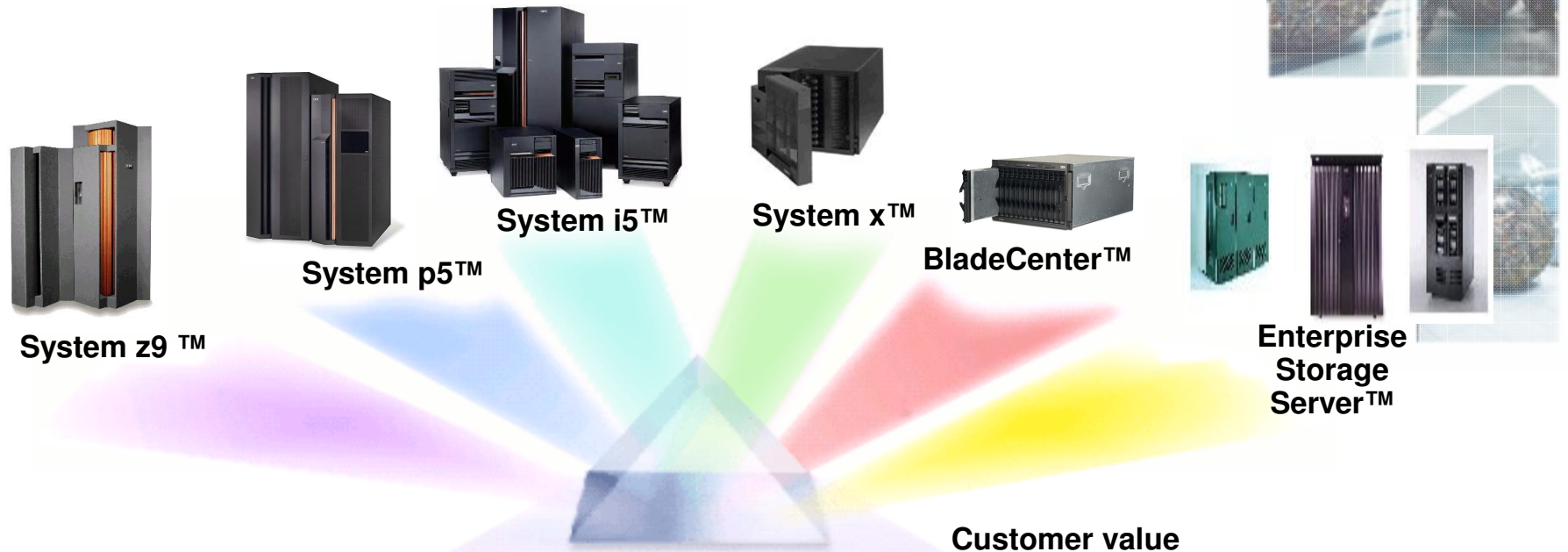
- Pervasive network capabilities
- Web-centric workloads
- Structured & unstructured data

Connectivity of everything

- Open standards
- Virtualization
- Service-Oriented Architecture



Innovation and Technical Leadership - The Server Portfolio



Autonomic Computing

WorkLoad Mgr, Virtualization, Partitioning, Security, Systems Mgmt

Series Unique Technologies

z/OS, AIX 5L™, OS/400, Windows Operating System, FICON Express

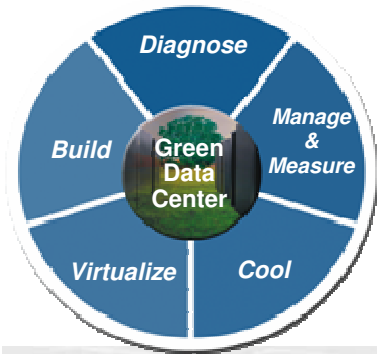
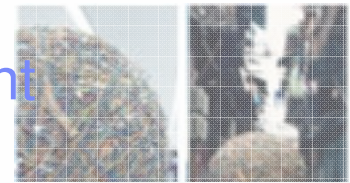
Shared Components

BladeCenter, Linux, Processors, I/O Power, Hardware Console, Adapters, Switches, Power/Mechanical frames

Customer value

- IBM's best technology
- Shared innovation
- Faster servers
- Improved availability
- Faster to market
- Investment leverage

Comprehensive portfolio of industry-leading energy efficient solutions – across the data center – help optimize costs



Data centers at a tipping point

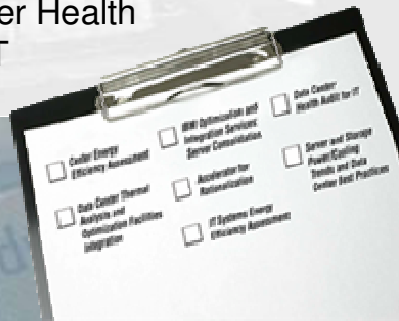
“The cost to power and cool servers projected to increase 54%.” (1)

“The values that drove environmental stewardship as a foundation for corporate wide initiatives are also deeply embedded in the way that IBM views product stewardship”

John Davies, AMR Research, April 2007 (2)

Energy Services

- Server and Storage Power/Cooling Trends and Data Center Best Practices
- Data Center Thermal Analysis and Optimization Facilities Integration
- Data Center Health Audit for IT



Energy Technology

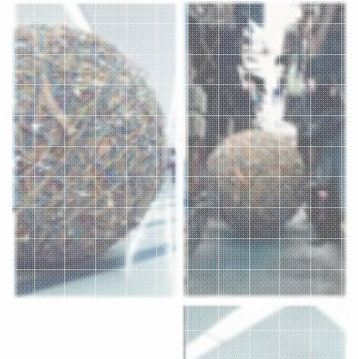
- IBM BladeCenter®
- IBM System z™ lean and green leadership
- Processor efficiency management for System i™ and System p™
- IBM Blue Gene®
- IBM Rear Door Heat Exchanger



Energy Management

- Active Energy Management
- Storage and server virtualization leadership
- IBM PowerExecutive™
- IBM Tivoli® Usage and Accounting, Monitoring and Provisioning

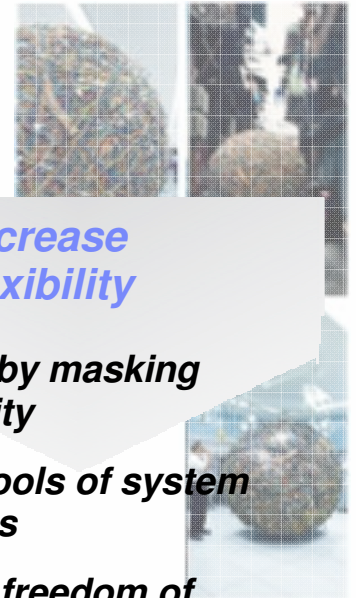




IBM and Virtualisation



IBM Virtualization Platform – comprehensive offerings – and a key part of IBM's Energy Efficiency Initiative



Improve Total Cost of Ownership (TCO)

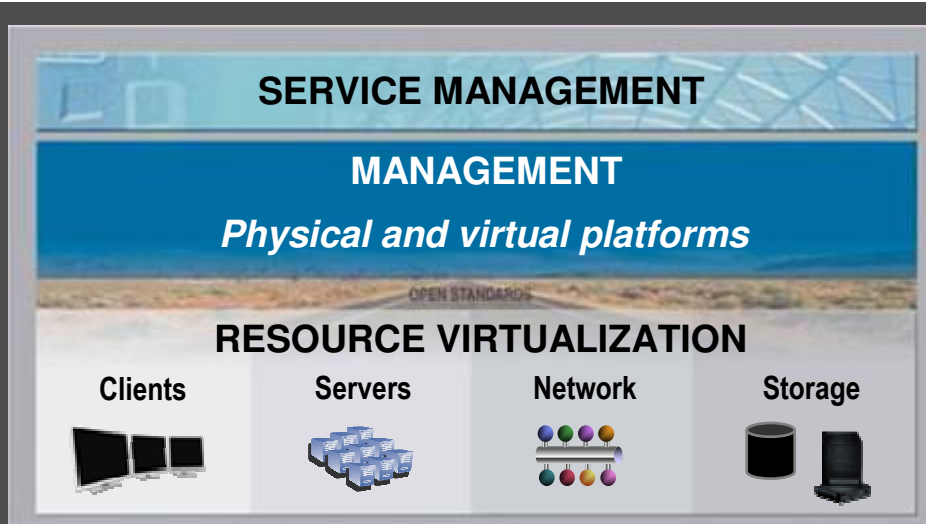
- **Decrease management costs**
- **Increase asset utilization**
- **Manage consolidated systems to drive down energy requirements**

Access through shared infrastructure

- **Leverage common tools across many systems**
- **Improve business resilience and security**
- **Establish foundation for Service-Oriented Architecture (SOA)**

Increase flexibility

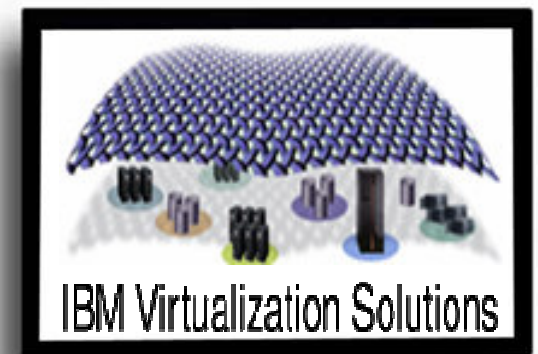
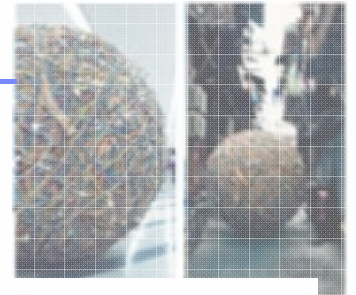
- **Simplify by masking complexity**
- **Create pools of system resources**
- **Maintain freedom of choice with open standards**

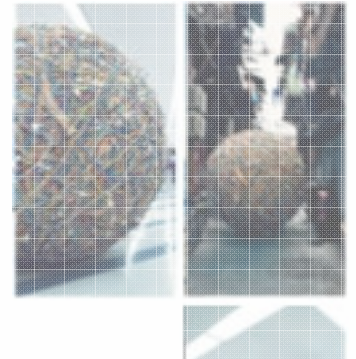


A recent virtualization study by ITG cited up to a 72% overall savings by fully leveraging consolidation and virtualization technologies and IBM System p 570 servers. Cost savings ranged across maintenance, software support, personnel & facilities costs. ⁽¹⁾

IBM Virtualization Platform technologies on IBM Systems – *Drive up utilization and drive down overall costs*

- Large-scale, multi-image virtualization technologies significantly improve resource utilization
- Support and management of single and multiple server and storage heterogeneous environments
- Dynamic logical partitioning can adapt to changes without downtime – with certified secure partitions
- Improvements in overall availability with Live Partition & Live Application Mobility
- SAN Volume Controller improves storage utilization and systems management – with support for both IBM and non-IBM storage

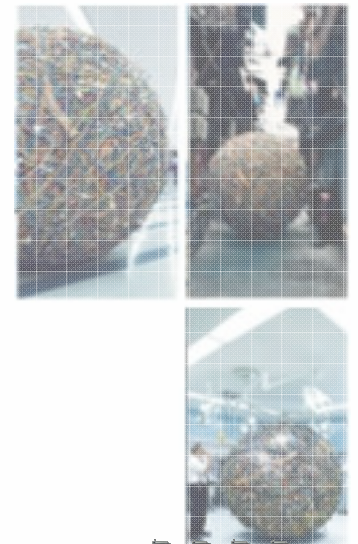




IBM System X & BladeCenter



System x Portfolio – Volume Servers

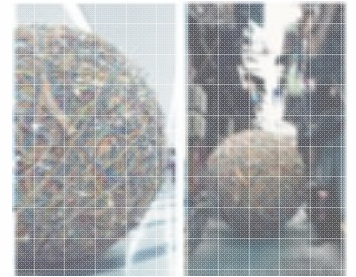


'The System x Portfolio is better suited to meet the demands of business performance computing'



Extend blade benefits to your entire business

Chassis tailored to your specific needs...



IBM BladeCenter S
*Distributed, small office,
easy to configure*



IBM BladeCenter E
*Enterprise, best energy,
best density*



IBM BladeCenter H
High performance



IBM BladeCenter T
Ruggedized

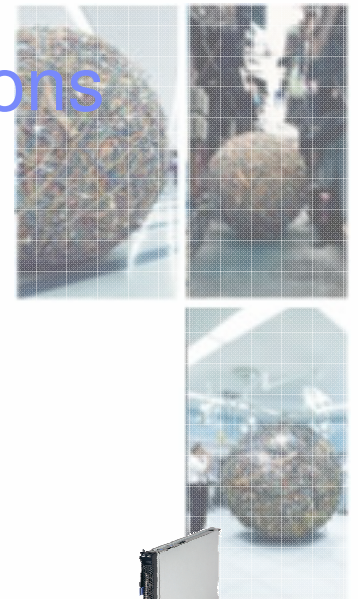















IBM BladeCenter HT
*Ruggedized, high
performance*

- ✓ A common set of blades
- ✓ A common set of industry-standard switches and I/O fabrics
- ✓ A common management infrastructure

Extend blade benefits to all your applications

Blades tailored to your specific needs...



						
HS21 General-purpose enterprise 	HS21 XM Extended-memory 	LS21 High-performance 	LS41 Scalable, enterprise performance 	HC10 Workstation 	QS20 High-performance 	JS21 High-performance w/ native virtualization PowerPC

- A common set of blades
- A common set of industry-standard switches and I/O fabrics
- A common management infrastructure

BladeCenter protects your critical business operations

- **Engineered for reliability**

- Dual power connections
- Thermal/cooling redundancy
- Dual blade connections for all I/O
- Dual switch modules
- Dual paths through backplane
- Dual Management Modules
- Dual N+N power topologies
- True N+N thermal solutions

- **Engineered for availability**

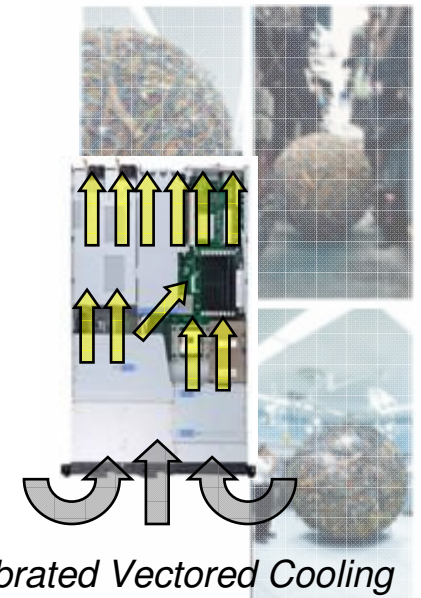
- Automated failover capability via Management Module
- Management Module monitors health of chassis components
- Comprehensive Predictive Failure Analysis® proactively identifies many potential issues before they cause failures
- First Failure Data Capture helps provide integrity of error reporting
- Light Path Diagnostics for easy trouble shooting



No single point of failure

XDA... Innovation Now Comes Standard!

- **Predictive Failure Analysis®** — Helps alert IT to potential failures before they happen – on additional components beyond Dell and HP
- **Simple-swap SATA interfaces** — Makes it easier to add or replace than fixed drives and at a lower cost than hot-swap drives
- **PowerExecutive™** — Measure, Track and Control server power consumption, helping you manage your power and cooling “budget” (extension to IBM Director)



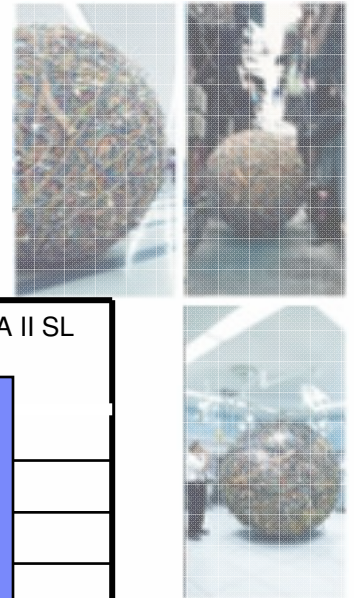
Xtended Design Architecture



Light path diagnostics

- **Calibrated Vected Cooling** — Provides more efficient cooling, which allows for more internal components
- **Light path diagnostics** allows easier identification of failed parts, even without power to the server

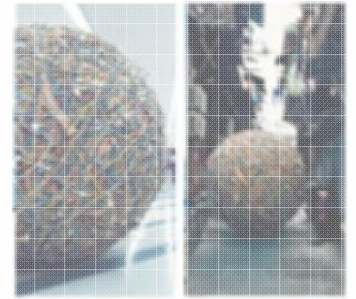
Server Management (BMC)



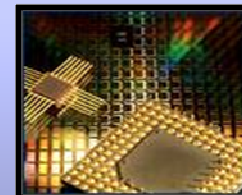
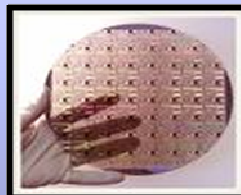
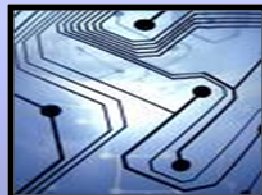
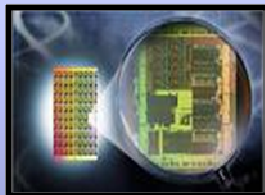
	mini-BMC	BMC	RSA II, RSA II SL
IPMI 1.5 Compliant	↓		
Environmental monitors			
Drive System LED's (No LightPath)			
Power Control			
Serial over LAN (SOL)		↓	
IPMI 2.0 Compliant			
Proxy-based command line interface			
PFA support			
Drives LightPath			↓
Web Interface			
Embedded command line interface			
Remote Presence Keyboard, Mouse, Video, and Disks			
Directory Integration (LDAP)			
Advanced Security (e.g. SSL, encryption)			



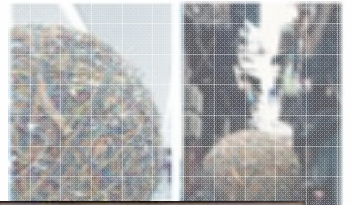
Fourth Generation Scalable Chip Set !



- Next generation of IBM System x scalable servers
 - More mainframe inspired reliability / availability features
 - Increased performance thru enhanced bandwidth / reduced latencies
 - Greater flexibility
 - Greener design
 - Enterprise workload optimized



High Performance Portfolio Positioning 2007-2009



x3755: 4-Socket Rack

Target: Mid-Market, Large Enterprise HPC/BPC

Apps: Scientific Computing, Financial Analysis, Weather Simulations, CAE, Crash Analysis, Transactional DB

AMD Opteron: 64-bit computing with leadership in 4-socket HPC cluster node configuration
 Maximum Price Performance
 Dual core capable (QC 1Q08)
 4U Rack Optimized

x3800: 4-Socket Tower

Target: SMB, Remote/Branch Office

Apps: SMB, Collaboration, Departmental database

eServer X3: 3rd Gen EXA
 64-bit Intel Xeon MP
 Competitive Price-perf
 Latest technology
SAS, PCI-X2, DDR2
 High Availability
 7U Tower or Rack
 Maximum Int. Storage
 Tape Backup Support
 Dual-core Capable

x3850: 4-Socket Rack

Target: Enterprise & Mid-market

Apps: Collaboration, Database, ERP, SCON

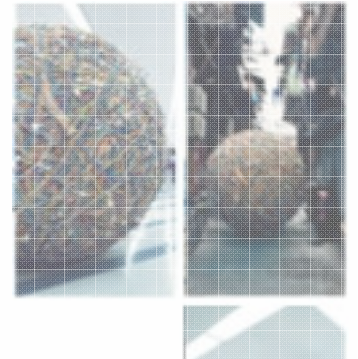
eServer X3: 3rd Gen EXA
 64-bit Intel Xeon MP
 Leadership 4-way perf
 Latest technology
SAS, PCI-X2, DDR2
 High Availability
 3U Rack-optimized
 Maximum Int. Storage
 Dual-core enabled

x3950: 4+ Socket Rack

Target: Enterprise & Mid-market

Apps: Database, ERP, CRM, SCM, SCON

eServer X3: 3rd Gen EXA
 64-bit Intel Xeon MP
 Leadership 8-way perf
 Leadership 16-way+ perf
 Latest technology
SAS, PCI-X2, DDR2
 High Availability
 XpandOnDemand to 32way
 Dual-core enabled

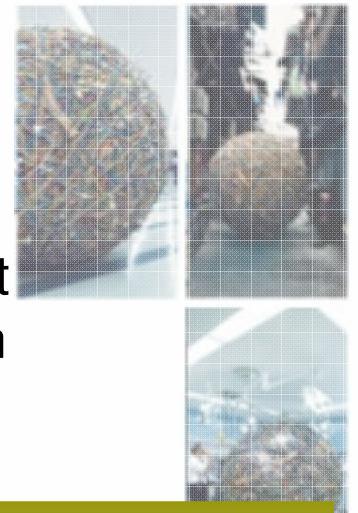


IBM System Storage



The right disk storage system to meet your needs

IBM System Storage™ — one of the industry's broadest storage portfolios — supports multiple technologies with BladeCenter such as Fibre Channel, iSCSI and SAS



<p>Easy and affordable systems for entry-level storage environments</p> 	<p>Attractively priced systems for heterogeneous UNIX® and Windows environments</p> 	<p>Enterprise-class, affordable, highly scalable and upgradeable storage</p> 	<p>Enterprise-class storage for open systems and mainframes in a small, modular package</p> 	<p>Enterprise-class disk systems that set new standards in functionality and performance</p> 
<p>DS3000</p>	<p>DS4000</p>	<p>N Series</p>	<p>DS6000</p>	<p>DS8000</p>

A DS3000 or DS4000 for every System x
The right match at the right price for your business...



DS3200/DS3300/DS3400
 DS4200/DS4700 Mod 70

Most affordable



IBM System
 x3550s



IBM System
 x3650/x3655



IBM BladeCenter
 BCS/BCE



DS4700 Mod 72
 DS4800 Mod 80

*Most price/
 performance*



Multiple
 IBM System
 x3650s/x3655s



IBM System
 x3755



IBM System
 x3850/x3950



IBM
 BladeCenter
 BCE/BCH



DS4800 Mod 82-88

Most performance



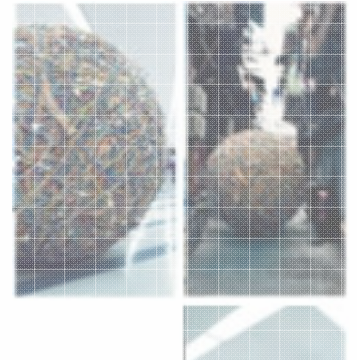
High
 Performance
 Computing



Multiple
 IBM System
 x3850s/x3950s



Multiple
 Boot From SAN
 Blade Center
 BCE/BCH



Cooling in the Datacenter



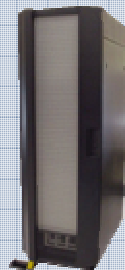
Innovation for greener IT with IBM Cool Blue portfolio



Energy Management

- Power Configurator to plan power usage
- Systems Director Active Energy Manager
- Leadership virtualization capabilities
- Tivoli Enterprise Management

Energy Technology



System designs

Leadership compute power per kilowatt

IBM power supplies

Measurement built in

Calibrated Vector Cooling™

Reduces wasteful air movement



Acoustic Door

Stop noise pollution

BladeCenter

Energy efficiency from the ground up

Rear Door Heat Exchanger

Thermal management innovation

Energy Services

- Energy-efficiency assessments
- Data center thermal analysis and optimization facilities integration
- Data Center stored cooling solution
- How-to guide for energy rebates



Go **green** and potentially add to your bottom line

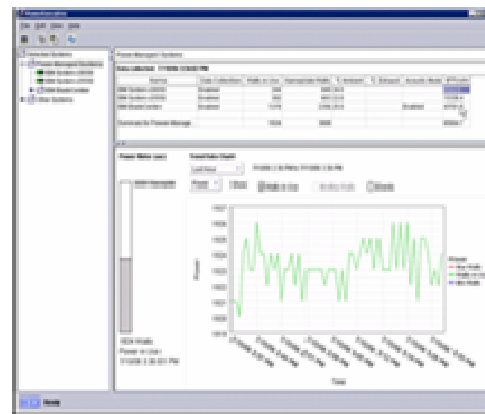
Take control of your power now

IBM BladeCenter power efficiency:

- Leadership performance/watt
- Right-sized for any business



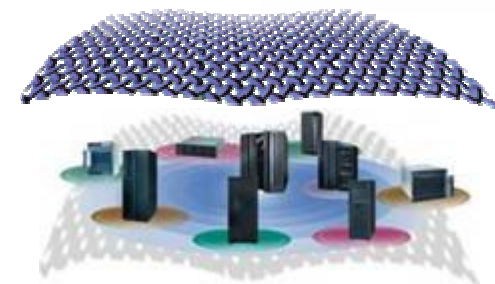
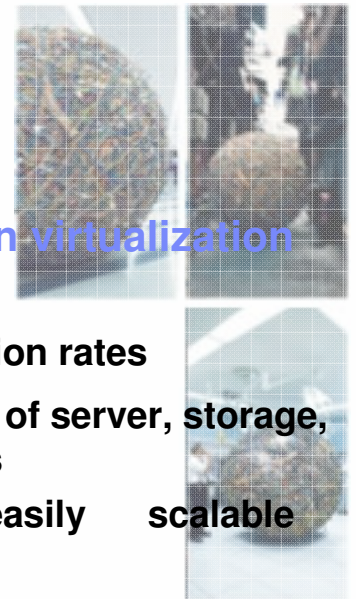
IBM BladeCenter power tools help:



- Plan, monitor and control power usage
- Provide “cruise control” for power consumption of servers

IBM leadership in virtualization helps:

- Increase utilization rates
- Reduce number of server, storage, network devices
- Create shared, easily scalable infrastructure



IBM Virtualization Solutions

Save on infrastructure with IBM power tools

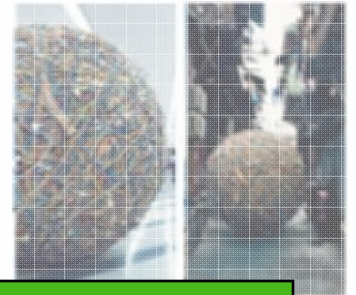
IBM Power Configurator

- Get better information for up-front planning by sizing the power needs of your unique configurations
- Select systems and IT infrastructure that best fit your data center infrastructure before you commit to buying the first server

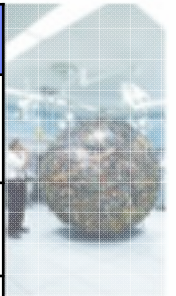
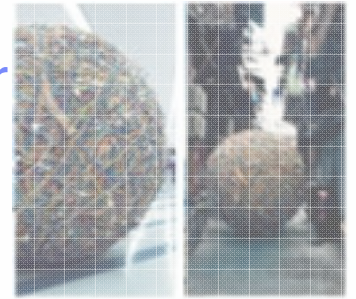
IBM Systems Director Active Energy Manager

- Monitor and track power over time
- Make choices based on accurate information
- Take command with power virtualization

Included at no additional charge with IBM servers



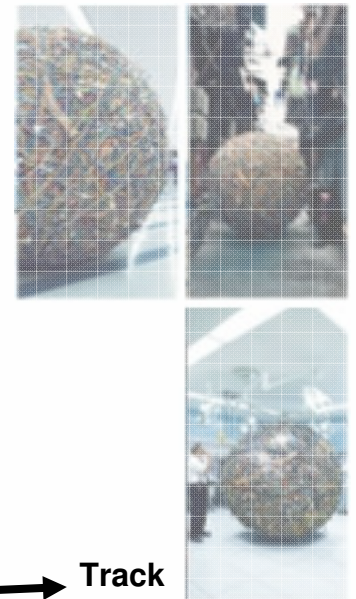
Take control with Systems Director Active Energy Manager



Features	Benefits
Report and collect actual power draw	No more data center budgeting assumptions
Power trending	System-level power analysis for better decision making
Intelligent power virtualization	Automated or user defined power control to help optimize performance/watt
CPU control with Intel DBS/ AMD PowerNOW	Reduces power draw during low utilization via OS
OS independent	Works on all blades and all compatible OS
Cost per system	Included with virtually all blades

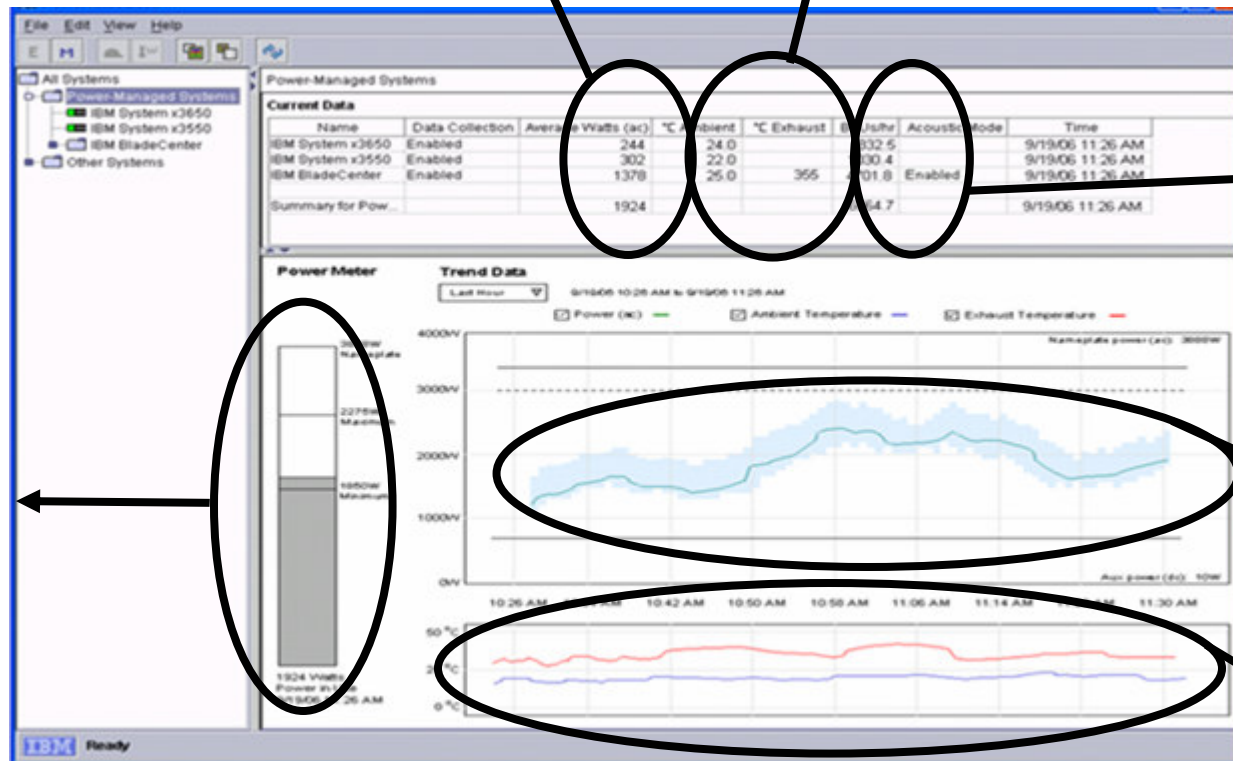


Simple and easy power management



Compare actual vs. name plate power at system level

View inlet and exhaust temperature



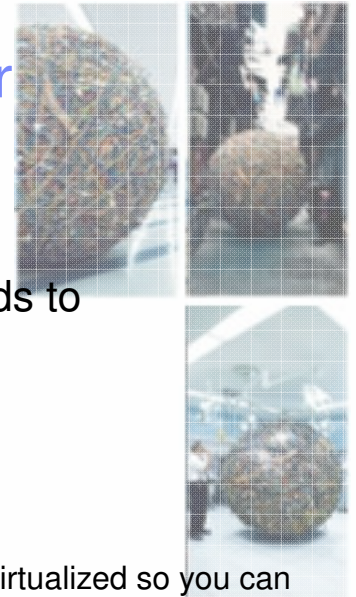
Track heat emitted

Compare rack actual power vs. label power

Trend power use over time

Trend temperature over time

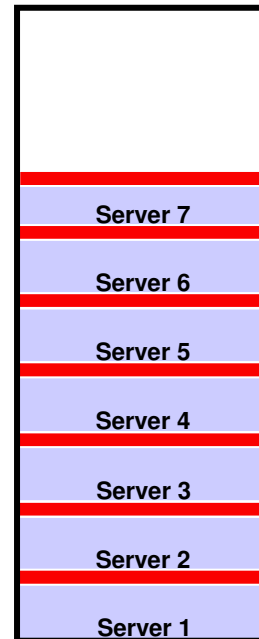
Put power where you need it with Active Energy Manager



- Rack density is based on power consumption estimates, which typically leads to a 20 percent over allocation of power
- With Active Energy Manager exact power usage is possible
- The power virtualization feature allows you to turn that wasted power into real productivity

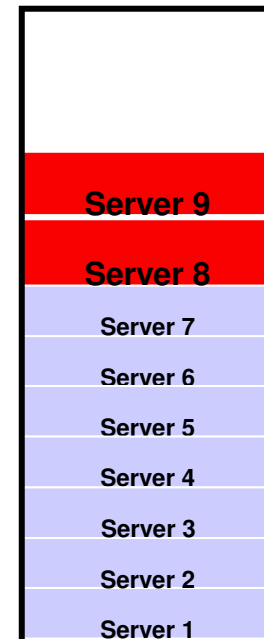
Result is multiple servers, each with wasted overhead power

Allocation before Active Energy Manager

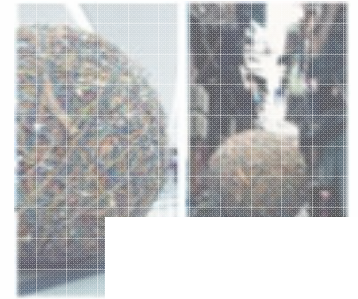


Power is virtualized so you can add more servers

Allocation after Active Energy Manager
+2 additional servers



Increase your density with BladeCenter efficiency



10KW rack holds
23 Dell 1Us (427W)



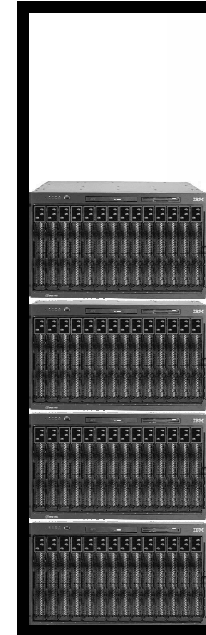
Inefficient Dell 1U servers

10KW rack holds
37 blades (270W)



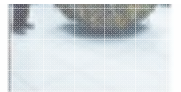
Power-efficient BladeCenter servers

10KW rack holds
44 blades (270W)



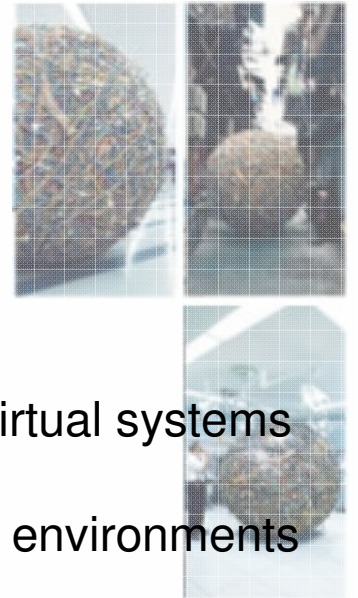
Power-efficient BladeCenter with Active Energy Manager power virtualization

Improve performance/watt by up to 90%



IBM Virtualization Manager

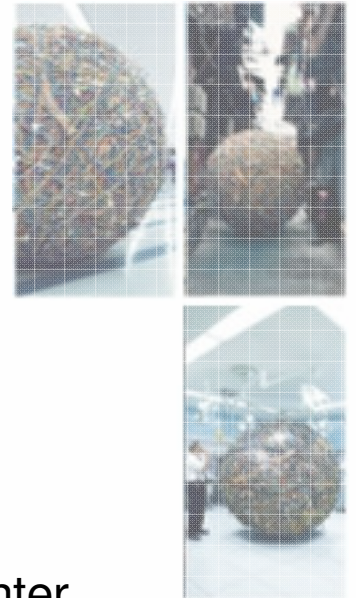
- Simplifies virtualization for IBM hardware clients
- Provides a single point of management for both physical and virtual systems
- Provides consistent management across multiple virtualization environments
- Provide common IBM Director-based management tool for hypervisors running on BladeCenter, System x™ and System p™



Available at no additional charge with IBM servers



Cut heat up to 50 percent with Rear Door Heat eXchanger technology from IBM*



This can help:

- Increase density easily
- Solve hot spots in the data center
- Avoid cost of purchasing another air-conditioning unit
- Potentially postpone spend on major renovations in the data center



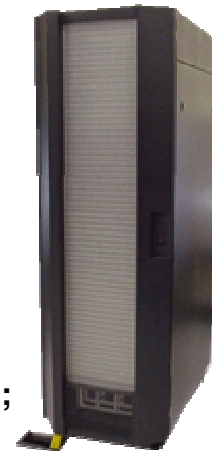
IBM used water in the mainframe 35 years ago ...

Solving today's data center issues with mainframe thinking



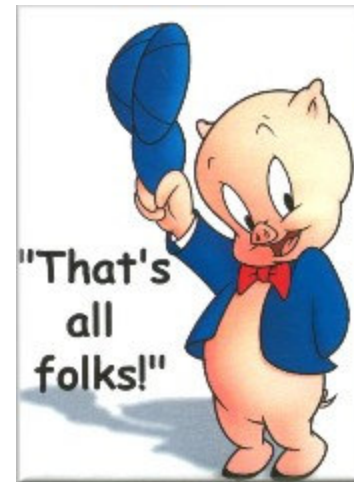
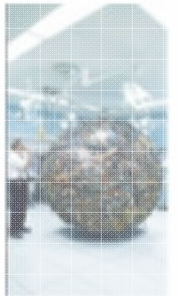
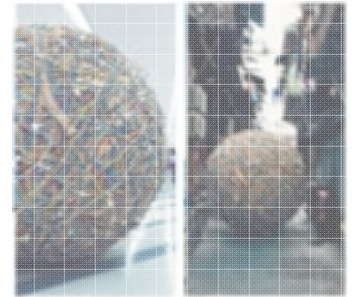
The model 900

Water cooling is more energy efficient than air



Smart then; smart now

*<http://www-306.ibm.com/software/success/cssdb.nsf/CS/JSTS-6RDKH7?OpenDocument&Site=default>



Questions?

Footnotes

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