



Data Centre Evolution

Managing an efficient data centre for the future

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Tomorrow's Data Centre June 2008

Innovation drives competitive advantage

Innovation is the process of delivering new products, services, processes and business models

to create unique competitive advantage and accelerate growth.

Business Objectives



'Many inhibitors make innovation more challenging....'



Multiple new factors are driving Organizations



Costs

Oil reaches \$135 a barrel
May 2008

Regulatory Mandates

Increased regulatory scrutiny, with government regulations around water usage, carbon emissions etc





Workload Growth

Growth in Application and Business workloads doubles every 2 years driving the need new servers, DASD, power and cooling



Operational

Capacity shortages for data centre power and cooling are limiting ability to expand





Social & People

Customers have started evaluating the green credentials of suppliers and products

Cultural Shifts

Demographics changes and global teams require collaboration across cultural, generational and geographic boundaries





Environmental responsibility is a core IBM value

New Goal Extension

Further extend IBM's early accomplishments by reducing CO₂ emissions associated with IBM's energy use 12% from 2005 to 2012 via energy conservation, use of renewable energy, and/or funding CO₂ emissions reductions with Renewable Energy Certificates or comparable instruments.

Awards & Recognition



FORTUNE 500 Top 20 2004, 2005, 2006



2005

The Climate Group 2005

USEPA Climate Protection Award 1998 and 2006



Green Power Purchaser Award 2006



Green IT Supplier of the Year 2008
Green Infrastructure Project 2008 IBM & DEFRA

Environmental Efforts



Leadership Council



















CARBON DISCLOSURE PROJECT



Since inception



1605(b) voluntary emissions reporting since 1995

Long History

40%

Between 1990 and 2005, IBM's global energy conservation actions reduced or avoided CO₂ emissions by an amount equal to 40% of its 1990

600 — 500 — 400 — 300 — 200 —

100

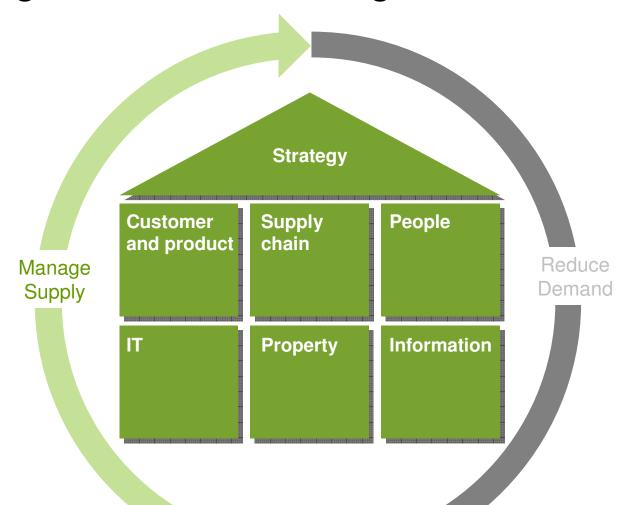
1998 Became the first semiconductor company to set a numerical target for PFC emissions reduction

58%

enissions.



Introducing the IBM Carbon Management Model





Challenge Areas

Strategy

- Where should we focus our carbon reduction efforts?
- How integrated is our carbon strategy with our business strategy?
- Do we have an integrated programme of action?
- · How do we finance our carbon programme?

Customer and product

- How do we communicate our green credentials to our customers?
- What are the new green market opportunities and how do we exploit them?
- How can we design our products to be more carbonfriendly?
- How do we optimise these benefits throughout the full product lifecycle?

Supply chain

- How can we make our end-toend operations more carbonfriendly:
 - Manufacturing?
 - Logistics?
 - Procurement?

People

- How do we establish and implement effective green HR policies:
 - Strategy?
 - Travel?
 - Home working?
- How do we engage with our employees on the green agenda?
- How do we enable and sustain behaviour change across our organisation?

IT

- How do we integrate carbon management into our IT Strategy?
- How do we identify which areas of IT provide the greatest opportunities for carbon reduction?
- How do we reduce and minimise carbon in each area of IT – both now and in the future?
- How do we optimise to get more IT capacity for less carbon?
- How do we address immediate capacity/power issues?

Property

- How do we reduce carbon in our:
 - Buildings and offices?
 - Production plant?
 - Distribution centres?
- How does the property portfolio contribute to our carbon footprint and how can we improve it?
- How do we work towards a more sustainable property portfolio?

Information

- How do we measure and monitor information on carbon consistently and efficiently?
- How can we best visualise information to allow carbon management by LoB?
- How do we demonstrate regulatory and policy compliance?
- Do we have a carbon scorecard and key performance measures?



Extended Attributes of a Greener Organization





Optimized **People** resources and collaboration beyond boundaries to drive business growth while reducing travel and physical real estate costs

Efficient execution of business **Workloads** with processes and applications designed to maximize energy efficiency while meeting business needs.

Visualization, control and automation of **Infrastructure** to deliver a power efficient organization. Leverage consolidation, virtualization, and optimization.



So . . . How can Software make you greener?

People

Virtualize the infrastructure to reduce amount of IT staff needed to maintain servers

Reduce use of paper by enabling business processes to use eForms and images

Optimize business processes to reduce energy footprint and costs of operations

Turn the power down when work (transactions) slows down

Compress your data to lower storage and server needs

IEW.

Reduce commuting with online collaboration and increasing work from home

Reduce business travel by

Shift workloads to

using online collaboration

underutilized servers to reduce energy and floor space needs

Schedule execution of workload to off-peak hours to use lower cost energy

Optimize HVAC for hot spots to reduce energy consumption

Consolidate and Virtualize to eliminate floor space and compute infrastructure

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What does 'Green' data centre mean?

Not everyone thinks 'Green'
More likely 'Virtualisation'
'Optimisation'
'Energy efficiency'
'Out of Power or Space'
'Reduce operational cost'

Evolving to "Tomorrow's Data Centre"

- Data centre optimisation and utilisation
- Energy efficiency (measuring, collecting, analyzing, visualisation)
- Data Centre Virtualisation
- Effective management of the facility and IT as a holistic entity
- Increased agility to meet business priorities and demands

"We've only ever been told to perform ... but never efficiently"



The New Enterprise Data Center

An evolutionary new model for efficient IT delivery . . .





New economics: Virtualization with optimized systems and networks to break the lock between IT resources and business services

Rapid service delivery: Service management enables visibility, control and automation to deliver quality service at any scale

Aligned with business goals: Real-time integration of transactions, information and analytics - and delivery of IT as a service





Enabling The New Enterprise Data Center

A holistic, integrated approach

Enterprise Information Architecture

Security and Business Resilience

Opt

Highly Virtualized Resources

Efficient, Green and Optimized Infrastructure and Facilities

Business-Driven Service Management



Simplified – Drives IT efficiency

Physical consolidation and optimization
Virtualization of individual systems
Systems, network and energy management

Simplified





Consolidation and virtualization of servers and storage reducing complexity, energy and labor for \$40M est. cost reduction



Shared – Rapid deployment of new infrastructure and services

Highly virtualized resource pools
Integrated IT service management
Green by design

Simplified







Virtualized multi-vendor storage environment with faster creation of testing environments and over 50% performance improvement



Dynamic – Highly responsive and business goal driven

Virtualization of IT service

Business-driven service management

Service oriented delivery of IT

Shared

Simplified



New IT service requests provisioned for researchers – in minutes, not hours or days – with 95% less power and footprint expected



This transformation spans across

people, process and technology...



People

- Skills shift from operations (break / fix) to IT Business Analysts
- Break down silos and organize around IT service delivery
- Paradigm shift toward shared environment

Technology

- Open standards
 - Open management across solutions
 storage, networking
 - Open networking standards
- Role of systems and networking in recentralization
- Intelligent automation of IT & Facilities

Process

- Standardization
- Disciplined
- Repeatable and documented processes
 - Change and configuration management
 - Process automation



Software innovation - changing the game

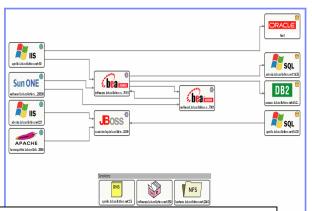
- Better Visibility of data centre assets and change is critical
- Improve **Utilisation** and footprint through server consolidation and **Virtualisation** with capacity management & provisioning
- Extend systems Monitoring to include Power and environmentals with Spatial capability and integrated Asset Management
- Manage Data Storage impact on power consumption dynamically
- Extend Service Management to encompass critical Services and Active Energy Management
- Integrating People, Process and Technology with Workflow Automation
- Charging internal and external customers for these new utility resources

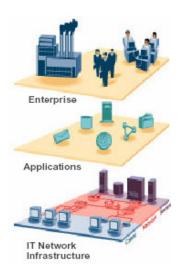


Visibility – Discovery and Mapping

- Understand what assets are actually in the Data Centre
- How they are configured, changes applied and service impact
- Understand inter-dependencies and business service linkage
- How they are being used what is critical and what is redundant
- The drift from standards and what to 'course correct'







Tivoli Application Dependency Discovery Manager (TADDM)

Agent-less Discovery automates application mapping and device discovery

Records change for compliance and audit control

Populates CCMDB and integrates with IT Service Management processes



Consolidate, Virtualize, and Optimize by Provisioning with Energy Intelligence

Provision new servers as needed instead of keeping servers active standby mode via *Tivoli Provisioning Manager*

Utilize virtualization to increase utilization of individual servers a eliminate unneeded servers.

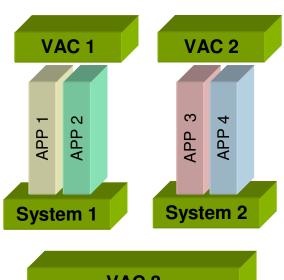
Move workload to alternative data centers where energy is less

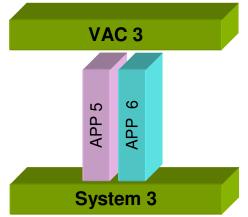


Support for mainframe, VMWare, MS Virtual Server, LPAR, DLPAR. Provisioning of servers, storage and network infrastructure.



Energy Management Example Dynamic server consolidation & integrated facilities





Use of hibernation, powering off servers, and other low power states in combination with other workload balancing and provisioning tools can provide a valuable tool in management of Power and Thermal issues.

Automate Energy Control

Policy based automation

Control Energy Consumption

Consolidate workloads to reduce

Integrated Facilities Control

Match cooling & heat loads



Monitoring for active energy management

Tivoli Monitoring family provides the ideal platform for gathering IT and enterprise events for effective operations

Critical resources can be monitored for availability and running data, including events relating to power, temperature and system stability from many sources including:

- ⇒ IT Infrastructure Systems, software, applications
- Facilities Generators, Air Conditioning

Event management has traditionally been limited to IT assets only, however intelligent facilities equipment can now be integrated e.g.

- HVAC (Heating, Ventilation, Air Conditioning)
- Intelligent power supplies and generators





Power efficiency in Information Risk Management Tivoli Storage management

Virtualise the storage

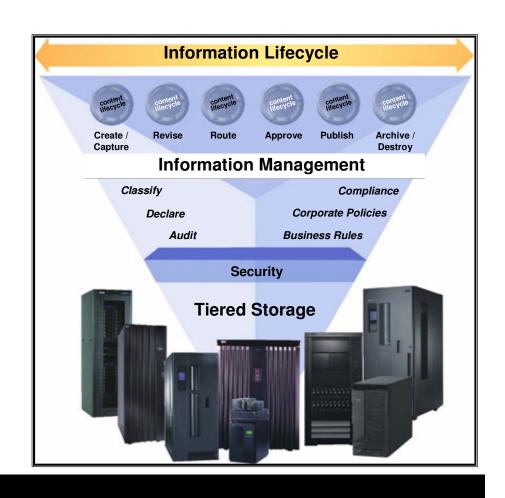
All storage can appear as a cohesive platform to increase utilisation

ILM traditionally was to . . .

Move data to the most cost effective storage for its current use

In the future it will . . .

Move data to the most power efficient storage that satisfies usage requirements





Data Centre Security and Entitlement

Tivoli security solutions provide a seamless operational and enterprise approach to Security, Risk & Compliance.

Manage enterprise threats and vulnerabilities

Deliver continuous and reliable access to information and services

Manage identity to enable secure, seamless collaboration

Increase compliance & reduce reputation risks and audit deficiencies

Virtualised management of enterprise entitlement and access

Maintaining a securely managed data centre provides business resiliency and effectiveness in managing highly virtualised, dynamic and efficient data centres.



Managing the converged asset lifecycle

Discover & manage the lifecycle of assets, from procurement to decommissioning

Understand the energy efficiency of assets, from servers to HVAC units

Efficiently manage the maintenance and pro active swap out procedures

Contract management with suppliers

Asset inventories, geo spatial detail and ownership information for compliance reporting

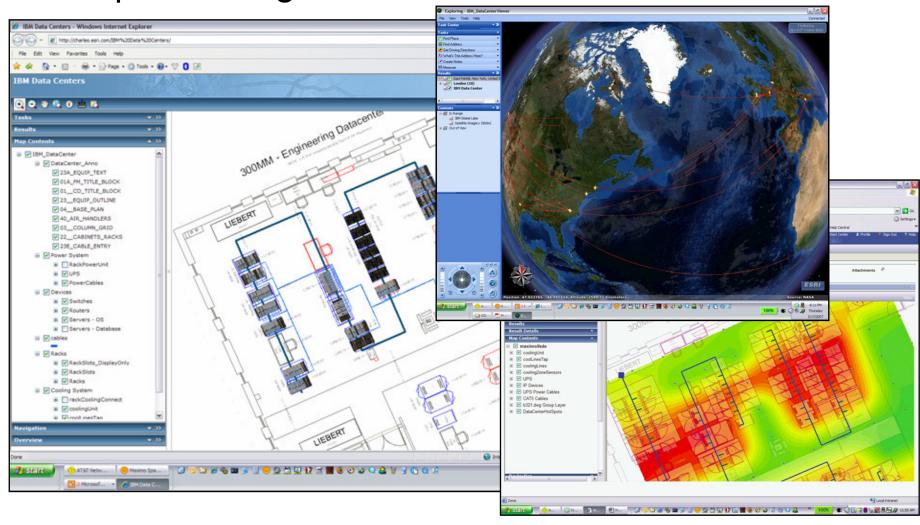
Manage incidents, problems, changes and configurations from a single platform

Production Assets Facility Assets Transportation Assets IT Assets

Asset Management



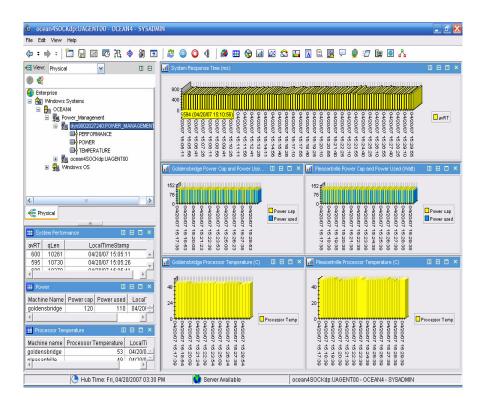
Geospatial integration for assets and data centres





Tivoli Monitoring for Green Energy

Now all your IT compute data plus all your facilities metrics in one spot!!!



Visualize the power consumption and thermal signatures of data center resources

Alert operators and facility managers before servers reach critical energy and temperature thresholds

Automate and control server's energy usage to optimal levels including triggers to 3rd party partners

New Partner Ecosystem Announced May 08:



















Energy Service Management Capabilities

Optimize your enterprise for energy efficiency



How much power am I using?

How much money can I save by reducing power?

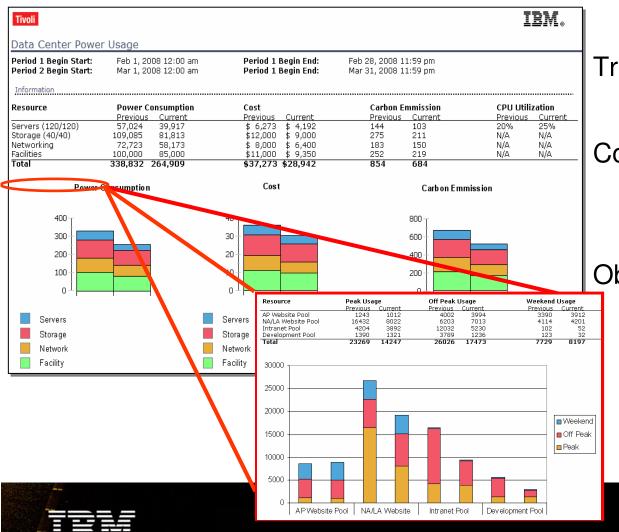
What services are costing me the most in power consumption?

Can I change and still meet my service level agreements?

What should I do first?

Gain Visibility to Energy Usage

New energy Optimization reports included in ITM Tivoli Monitoring

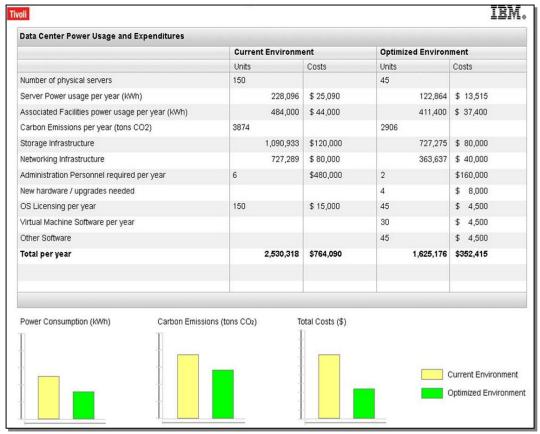


Track and trend changes in energy usage over time

Combine different data types and energy usage into a single report.

Obtain information needed to qualify for power company or government rebates and incentives

Advanced Control and Automation of the Data Center's Energy Usage



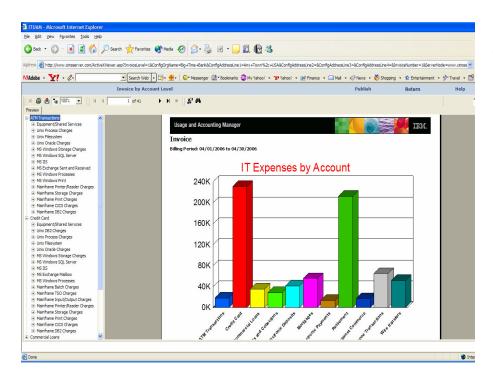
Compare current power utilization and costs to the optimal configurations

Model incremental changes to analyze how the data center environment will change

New energy Optimization reports included in ITM Tivoli Monitoring



Chargeback of resources including energy used, plus power and thermal trends.



Who used what?
How much did it cost?
Usage based accounting & chargeback

Aggregate power consumption data and determine cost of power via *Tivoli Usage and Accounting Manager*

Set a benchmark for energy usage to better track improvements

Report on the amount of power consumed, when it was consumed, and which services consumed it

Introduce power utilization accountability



Integrated Role-Based Dashboards

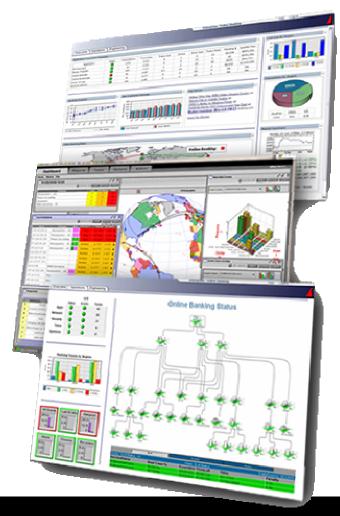
Enabling better & faster decisions across all operational areas of the Data Centre

Different roles have different informational and operational requirements.

UI integration strategy focused on dashboard and portal requirements of common operational organizations:

- IT Operations
- Service Provider
- Business Operations
- Storage Management
- Security Operations
- Energy & carbon dashboards
- Common reporting

Delivers appropriate data and capability to different operational and business audiences.

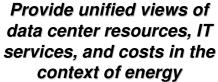




Tivoli 'Green' Service Management

An Integrated Approach to controlling energy costs







Establish policy-based management to ensure efficient use of available resources and capabilities while maintaining service levels

Control

Manage risk &

compliance



Implement closed-loop monitoring and management to ensure optimal power consumption as workloads vary across business cycles.

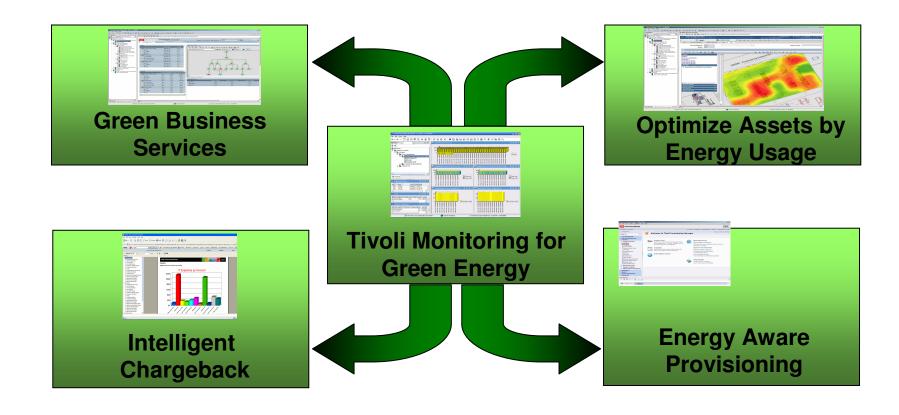


Build agility into
Operations



IBM Service Management's Green Data Center

Using Green Data to accent Tivoli's existing event architecture and data model





Tivoli Energy Efficient Data Centre Value

Visibility

Visualisation, reporting, trending, dashboards
Discovery, mapping, configuration management
Integration between IT and Facilities
Usage, accounting and chargeback

Control

Performance and availability monitoring and optimisation Virtualisation provisioning and management Enterprise asset lifecycle management Security management and governance

Automation

Dynamic workload management
Active energy management
Information lifecycle management
Application lifecycle management



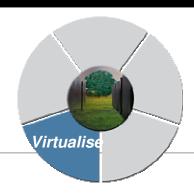
Some examples ...

saving money, space, energy, carbon



Virtualise - IBM Global Infrastructure

Improve operational efficiency and risk management while reducing energy usage by 80%



Client requirements

Needed to reduce systems management complexity Needed to increase stability, availability, and provide world-class security

Improve operational costs and energy efficiency

Solution

Consolidate 3,900 servers to 33 System z mainframes Migrate servers delivering largest savings first Eliminate assets with lowest utilisation first Aggregate by customer work portfolio to leverage

Focus on freeing up raised floor space (30xoffice cost)
Provision new applications to the mainframe

Benefits

Annual energy usage reduced by 80% Total floor space reduced by 85%

strong customer buy-in



Initial priority for consolidation to Linux on System z













Virtualise – Rationalization at UPMC

Maximize service level and mitigate costs by saving \$18-22M over 3 years with Wintel, Unix and storage virtualization



Client requirements

Server growth 4x in 5 years – data center chaos Centralize IT services and consolidate data centers Free up space to produce revenue – more hospital beds

Solution

Wintel and Unix virtualization
Reducing from 40 storage databases to two
centralized SAN arrays
Consolidating 1,000 physical servers to 300 IBM
servers (multiple platforms)

Benefits: \$18-22M savings over 3 years

Virtualization saved \$9.8M in first five months
Utilization rates increasing from 3% to 80% per server
Server capacity increase by 150%
Maintained flat infrastructure support staff
Create hospital space





"These accomplishments help position UPMC as a leader in the adoption of server virtualization technology among health care provider organizations...will fundamentally alter how IT is deployed and managed in the industry"

- Health Industry Insights, IDC, January 2007



Virtualize - IBM Data Center

Improved operational costs up to 70% with aggressive distributed platform virtualization

Client requirements

Improve IT equipment utilization Reduce IT hardware requirements

Solution

Advanced POWER Virtualization (APV) and VMWare Reduced number of physical servers

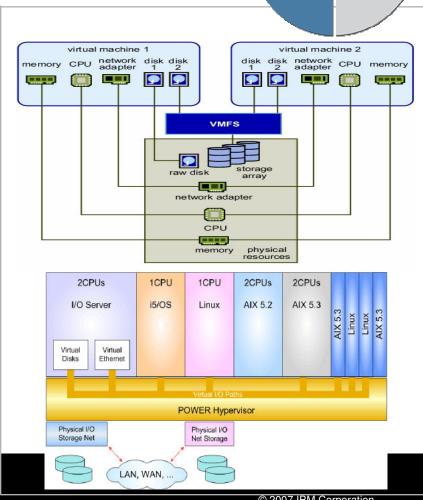
- Wintel from 11.000 to 1.500
- Unix from 8,500 to 1,500

Three times improvement in server utilization Formed a Virtualization Center of Excellence to implement best practices across geographies

Benefits

Operational savings of up to 70%

Space, power and cooling, maintenance, software support and personnel costs





Cool - Data Center Stored Cooling - IBM Bromont

Implement innovative cooling technology to reduce operational costs from the largest data center energy user by 45%



Client requirements

Identify and attach the largest areas of energy consumption

Reduce energy consumption and operating costs of chiller plant supporting Bromont (Quebec, Canada) site

Solution

Install "Cool Battery"

Increase chiller utilisation by storing cold for use throughout the day

Leverage environment - free cooling

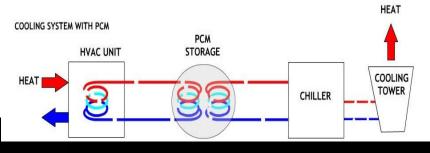
Benefits

Reduced chiller plant energy cost by 45%

- Over 5.3 million kwhr per year
- Demand reduction of approximately 1 MW

Avoided need to install additional chiller Environmentally-friendly, non-toxic, no-maintenance







Manage, Measure & Cool - IBM Southbury

Implement IBM Energy Management Solution and IBM Rear Door Heat eXchanger for 10-30% energy savings

Client requirements

Improve how to meter, control, and cap power usage

Actively moving workloads and power up/down resources

Solution

Power density of 200 watts per square foot

Use of 2-3 "Thermal Zones" for targeted power and cooling

Power and thermal meters to measure baseline and changes

Rack based thermal cooling

Expected Benefits

Integrated Facilities and IT solution
Rack Level Cooling Improves Efficiency 20-30%
Match Cooling Load to Heat Load: 10-30% Savings
Combined Air and Water or Refrigerant Cooling
Reduces Equipment Costs/More Flexible Facility





Manage

Energy Efficient Data Centre Summary

Measurement - Holistic integration of IT and Facilities assets and energy

Visibility – Real-time, integrated, role-based operational and business dashboards

Control - Active energy management within business service context

Automation - Dynamically adapting environment based on optimised service, energy and demand

Exploit - Innovate with technology across the business to reduce [the other 98%] carbon emissions







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Agenda

10:00 Viola Dytko Introduction & Logistics

Gary Barnett Evolution

Nick Drabble Managing Tomorrow's Data Centre

11:25 Coffee

Jonathan Humphries Energy Efficiency in the Data Centre

Tikiri Wanduragala Optimising Data Centre Performance

12:45 Lunch

