

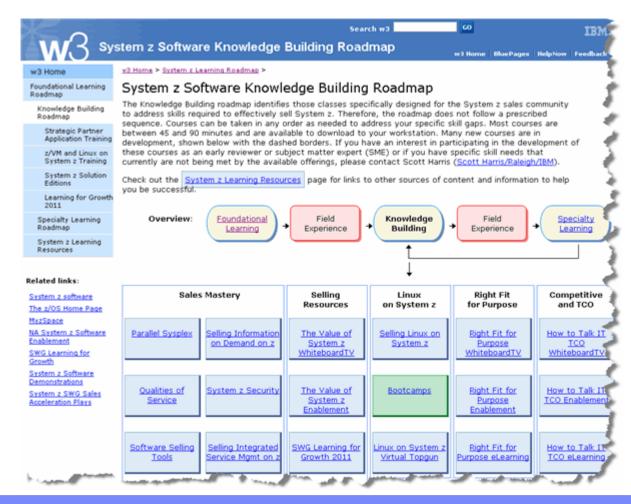
System z Software Internal IBM Learning Roadmap

Explore System z specific learning opportunities for IBM sellers:

- Foundational Learning
- Knowledge Building
 - Sales Mastery
 - Selling Resources
 - Linux on System z
 - Right Fit for Purpose
 - Competitive and TCO
- Specialty Learning
 - Software Brands
- Learning Resources

Visit:

http://pokgsa.ibm.com/~kdohara/public/roadmap.html





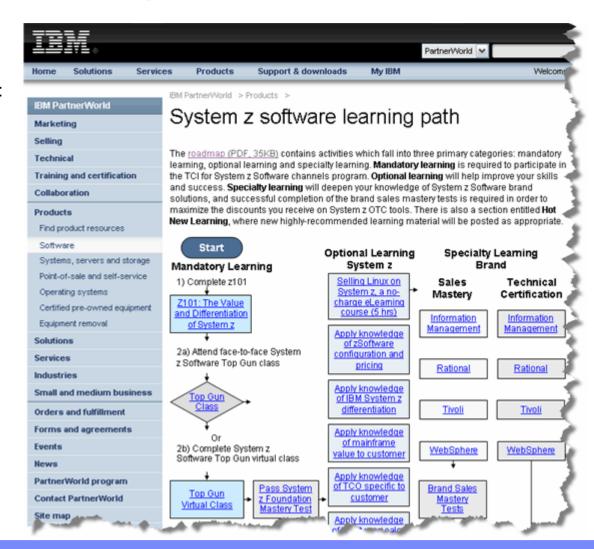
System z Software Roadmap for Business Partners

Explore all of the learning opportunities in System z software for IBM Business Partners, including:

- Mandatory Learning
- Optional Learning System z
- Specialty Learning Brand
 - Sales Mastery
 - Technical Certification
- Hot New Learning

Visit:

https://www.ibm.com/partnerworld/ page/swg com sfw systemz skills





The Value of and Differentiation of System z for Customers

The Value of System z course is adapted for IBM Business Partners and for customers. Contents include:

- Why Should You Care about Something that Everyone Says Is Old, Expensive, and Hard to Use?
- 2. It's the Same, Only Different!
- 3. The Future Runs on System z
- System z You Can Afford It, but Might Not Know It!
 Quickview (optional)

Download from:

http://www.ibm.com/services/weblectures/dlv/ibm/z101

