

Maximo Asset Management Product Update

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Optimising the World's Infrastructure

Please note:

- IBM's statements regarding its plans, directions, and intent are subject to change or withdrawal at IBM's sole discretion. Information regarding potential future products is intended to outline our general product direction and it should not be relied on in making a purchasing decision.
- The information mentioned regarding potential future products is not a commitment, promise, or legal obligation to deliver any material, code or functionality. Information about potential future products may not be incorporated into any contract. The development, release, and timing of any future features or functionality described for our products remains at our sole discretion.



Maximo - Asset Management for a Smarter Planet



A smaller, flatter, faster and "smarter" planet **STRUMENTED**



TERCONNECTED

ELLIGENT



IT Hardware

Communications

THE CHALLENGE: more complexity in assets and processes, more capabilities required, more reliance on management systems

THE OPPORTUNITY: More insight and collaboration, more efficiency, growth and profit, more innovation

Maximo's role in a Smarter Planet:

- The IBM system to manage intelligent assets
- Leveraging asset intelligence to maximize their business value
- Reducing the cost of managing and operating intelligent assets

How Maximo does this:

- Visibility, control, and automation across IT and operational infrastructure
- Optimized operational and IT processes to achieve more with less
- Managing both the asset and the service to deliver customer value



Development Principle: Drive Higher Customer Value

Objectives

- <u>Enhance Maximo</u> best-in-class capabilities and solutions
- <u>Drive innovation</u> with input from customer groups, advisory councils and business partners
- Continue to produce <u>High Quality</u> products; leverage customer input during every step of the development cycle
- <u>Protect customer investment</u>; upgrades to future Maximo versions
- Commit to Open Standards: J2EE, SOA
 - both IBM and non-IBM platform components



- Continue to Enhance Version 7 core capabilities, architecture, platform and technology
- Incremental Features and Value-add capabilities to extend Version 7
- Expand deep <u>Industry Solution</u> functionality and new Growth areas such as:
 - Intelligent Buildings
 - Safety, Risk and Compliance
 - Facilities Management/Space Planning
- Leverage IBM products and technology

2010 Roadmap Highlights

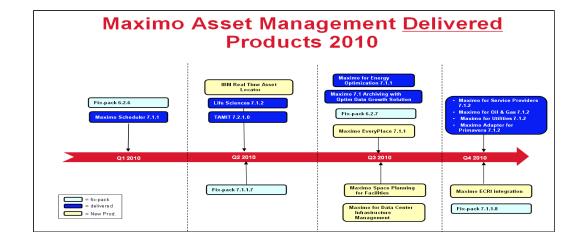
We had a very busy year.....

9 Product Releases

- Improvements to 4 add ons
 - Scheduler
 - Archiving
 - Everyplace
 - Primavera Adapter
- Improvements to 5 Industry Solutions
 - Service Provider
 - Internal Service Provider
 - Oil and Gas
 - Utilities
 - Life Sciences

• 4 new products released

- Maximo for Space Planning
- Maximo for Data Center Infrastructure Management
- Maximo Real Time Asset Locator
- Maximo Everyplace



•New Maximo Content added and available for download

-Maximo ECRI integration for Healthcare

Note: Other content for download includes, Maximo FileNet integration and Maximo ITM for monitoring

IBM Maximo Everyplace

PCTY2011

Allows users to access any existing IBM Maximo application on an iPhone, iPad, iPod touch, Android or other supported device without installing anything on those devices

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Maximo Everyplace enables users to:

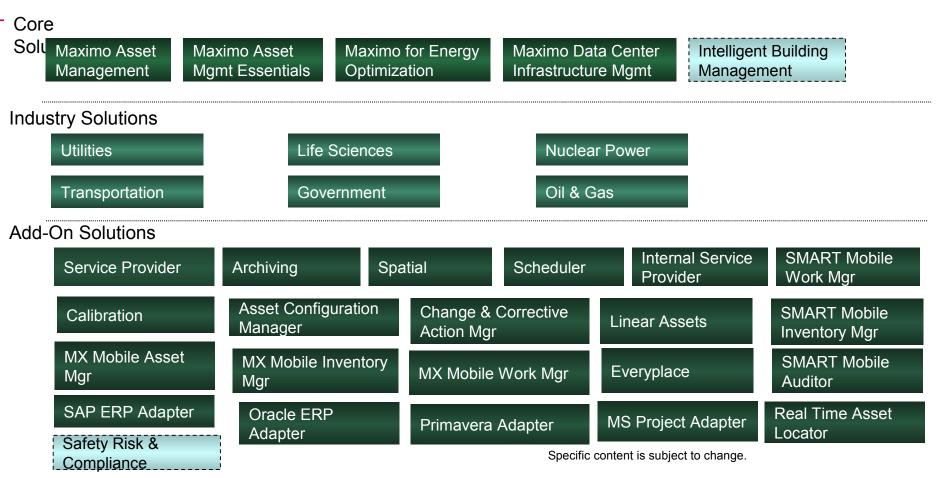
• Shorten the lag time between an event's occurrence and the recording of that event in the system. There's no need to wait until they get back to their desk to enter or retrieve data.

• Increase accuracy of data in the system by allowing them to enter information while it's fresh in their minds.

• Offer convenient, targeted access to Maximo for workers who don't regularly sit at a desk or use a desktop computer.



Product Portfolio – 2011





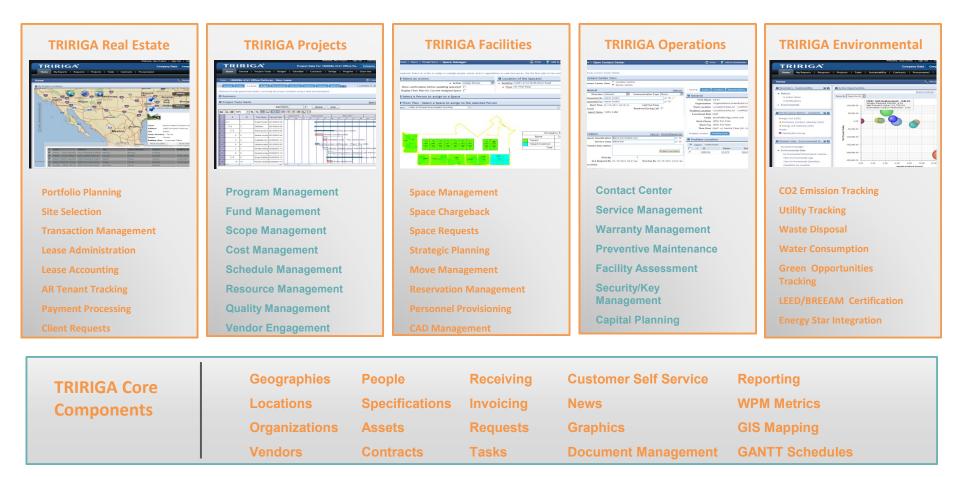
IBM Announces Acquisition of TRIRIGA, INC.



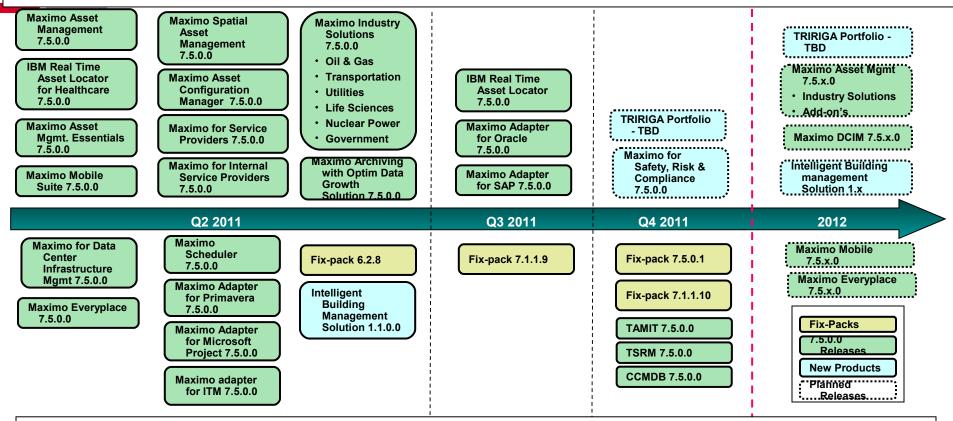
Let's Build a Smarter Planet: Smarter Buildings from the Earth Up



TRIRIGA is a leading provider of software solutions for Integrated Workplace Management Systems (IWMS)



2011 Asset Management Product Roadmap



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What's Next?.....

Maximo 7.5 !

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New Osch: Register New	Welcome to Max	User Name: Password: Sign In Mobile Logir	?

Released on April 29, 2011

Maximo 7.5 – 3 Major Areas of Focus

- 1. New & Enhanced Supply Chain Management
 - PO/PR/RFQ/Invoicing
 - Inventory/Receiving

- Expanded Capabilities
- Customer Driven Requirements
 - •Satisfy Functional gaps
 - •Improved Usability/Maintainability
 - Address Integration/ERP

2. Return on Investment

- Automation Scripts
- Application data Import/Export
- Enhanced Migration Manager
- Usability & Performance

- Additional Configuration
- Lower Cost of Implementation
- Lower Cost of Ownership
 Easier to configure & support

- 3. Continued Leadership and Innovation in EAM
 - Enhanced Work & Asset Management
 - Linear Asset Visual Control

- Deep Vertical Functionality
- Improved End-User interaction

Maximo 7.5– Expanded Footprint

Asset	Work	Materials	Purchasing	Contract	Service
Management	Management	Management		Management	Management
Locations • Repair Facilities Asset Asset Templates Failure Codes Linear Assets • Visual Control Condition Monitoring Meters Meter Groups	Job Plans • Revisioning Work Order Tracking • Assignment Tab • Hard/Soft Reservations • Repair Facilities Safety Quick Reporting Labor/Crafts Tools Preventive Maintenance • PM Forecasting Master PM	Item Master Storerooms Inventory •Inventory Usage •LIFO/FIFO Costing • Consignment • Transfer via Shipment • Default Costing Condition Codes Stocked Tools Service Items	Request for Quotation Receiving Receiving Inspections Shipment Receiving Purchase Requisitions •Invoices • Invoice Reversals Purchase Orders • Revisioning • Receipt Tolerance Desktop Requisitions	Purchase Contracts Master Contracts Warranty Contracts Lease/Rental Contracts Labor Rate Contracts •Premium Pay Rates Payment Schedules	Service Groups SLA Management Change Management •Incidents •Problems •Changes •Releases •Solutions

Enhanced Workflow – Event Driven, Context-based / Escalation Manager

Assignment Managel

KPIs / Reporting/ Ad-hoc Reporting / Cognos Integration

Security/Administration/Configuration – Automation Scripts, Migration Manager

Integration/Web Services – Import & Export direct from applications

Maximo 7.5 Beta program

- Maximo 7.5 Beta testing started on 12/14/2010
 - Hosted in a cloud by the beta team in India
 - Currently <u>15 client companies</u> & business partners
 - Global coverage with <u>cross-industry</u> representation
 - North America, Asia, Middle East & Europe



- Southern Company, Duke, KNPC, Hong Kong Jockey Club, Bluewater, others
- <u>44 individuals as registered testers</u>, additional companies/testers added weekly
- Excellent participation, customers actually testing
 - Over <u>50 unique postings</u> of feedback, questions, comments, bugs
 - Focus on Supply Chain, but also hitting Work Management applications

Maximo 7.5 Beta program – Participant Quotes

- "Happy to see Supply Chain getting new functionality".
- "Could see good amount of improvements, administration point of view, saves time/increases accuracy in migrations and reduces number of outages for smaller changes."
- "The Beta 7.5 was a great reference which desperately helped with insight into updates. For the majority I was pleased with the site.
 Maximo 7.5 incorporates major changes which allow more flexibility and less customization."
- "Greatly Improved on the SCM side. Can see where the foundation is being laid for next generation Maximo to be a complete Supply Chain and Work Management Solution."
- "Some new features added on SCM that make it competitive to other ERP packages like SAP".
- "The Beta of Maximo 7.5 is impressive and superb! The new design, the speed and the quality are incredible. Happy to see that some changes requested from us are now in the core product."
- "Upgrading to Maximo 7.5 will require the least change management compared to any other Maximo upgrades we have applied."
- "The Modules in Maximo I've tested have been working perfect so far. No Errors encountered."
- "Better user interface. Better performance. Additional applications available."



Maximo 7.5 Highlights



Optimising the World's Infrastructure

Maximo 7.5 Technical Platform

Developed on current R7.1 Architecture:

• J2EE based Enterprise Application

- Web Application Interface for users to access Maximo applications via Browser
- Fully configurable from presentation content to the business logic
- Configurable Authentication (Database based or LDAP based)
- Integration mechanisms via Web Services, JMS, HTTP, EJB, XML files, Flat files and Interface tables in database
- Built-in reporting using BIRT/Cognos/TCR and support for integration with customer's reporting systems

Supported Application Servers

- IBM WebSphere Server
- Oracle WebLogic Server
- Supported Database Platforms
 - DB2
 - Oracle

Maximo 7.5 Planned Platform Updates

Updated:

- Operating Systems
 - AIX 7.1
 - RHEL 6
- Database
 - DB2 9.7
 - DB2 9.8
- Application Servers
 - Websphere Server 7
 - Weblogic Server 10.3

• LDAP

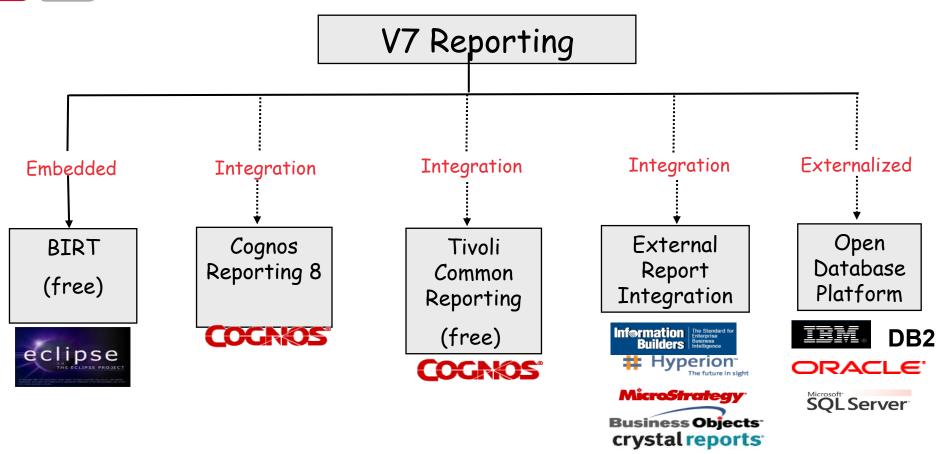
- Tivoli Directory Server 6.3
- Windows Server AD 2008 R2

Deprecated:

- Operating Systems
 - AIX 5.3
 - RHEL 3
 - RHEL 4
 - SLES 9
 - All Linux 32 bits flavors
- Database
 - DB2 8.2
 - DB2 9.1
- Application Servers
 WebSphere 6.1

Maximo Open Report Architecture

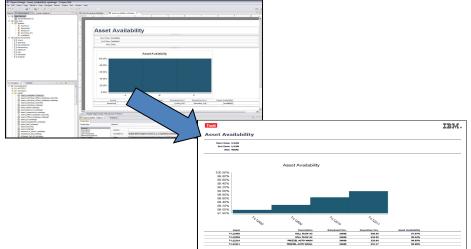




Types of Core BIRT Reports Available

Enterprise, Formatted Reports

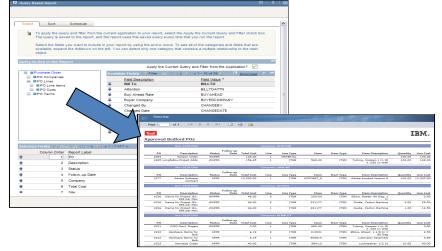
for Heavy, Multi-User Access



Created in BIRT Report Designer

- Requires Database/Java Skills
- Fixed Content/Format

Ad Hoc, Dynamic Reports for Individual Use



Created on Fly No Database/Java Skills Needed Variable Content/Format Leads to Tremendous Time + Cost Savings!

Maximo 7.5 Reporting Enhancements

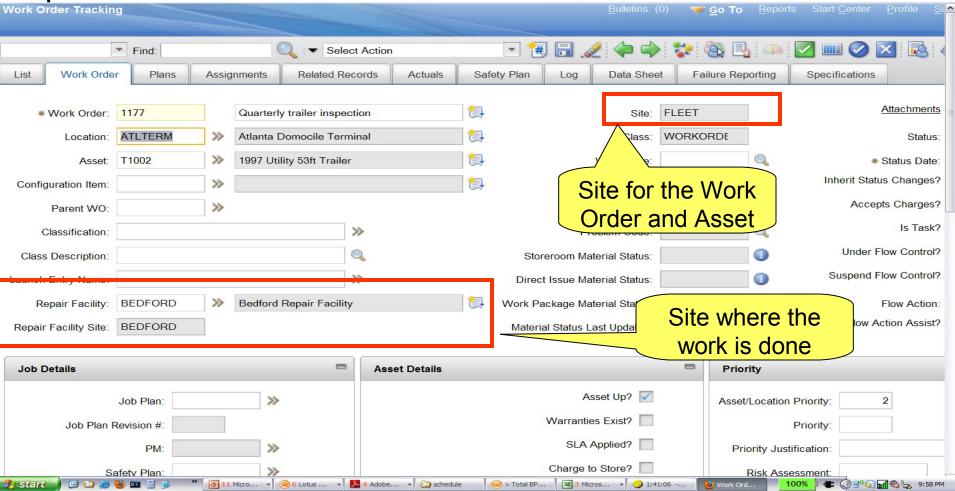
- Give the User the ability to copy an Ad Hoc Report and Edit it (add/delete fields) as needed
- Implement Report Schedule Limits by Security Group
- Direct Print with Attachments property added in V6. Equivalent Property value added for BIRT in V7.
- Enable localization of Report Object Structures (ROS) Values Cognos Packages as seen to the end user within Report Studio or Query Studio
- Enable report emails to be sent via links instead of pdf, xls attachments (new Report Viewer application)
- Report Schedule Limits Report Administration Report
- Enable Rich Text Formats to display in BIRT Reports
- Enable direct launch to Cognos from applications
- Additions/Deletions of Report Design files to provide continued value-add for clients (updated for 7.5 application enhancements)

- Business plans change, Users make mistakes, 'stuff' happens throughout the Supply Chain Management process...
- Examples:
 - Submitted PO needs quantity adjustment or change item numbers: <u>PO Revisioning</u> allows user to modify, resubmit and retain history of original PO
 - Shipment is received, recording the receipt with incorrect packing slip number: User can now <u>Void Receipt</u>, <u>Receipt Quantity Tolerance</u> can prevent incorrect amounts from being received (saves time and reduces data entry errors)
 - Vendor Invoice was entered and approved, later it was discovered unit price for an item was incorrect: Action to <u>Reverse Invoice</u>, backs out approved invoice, user can duplicate, make corrections and approve

- Business plans change, Users make mistakes, 'stuff' happens throughout the Supply Chain Management process...
- Examples:
 - Some of the Items we issue require inspections and approval before delivering the order: <u>Inventory</u> <u>Usage</u> streamlines the process, supports workflow for issues & transfers, staged and shipped items, multiple assets/bins per line.
 - We need more flexibility with how we manage the cost of our inventory items...more like what we can do in our ERP system: 'New' costing method added to allow for valuation at actual receipt costs on a <u>LIFO or FIFO</u> basis
 - Our work schedules are tight, we need to make sure reserved parts are available when we need them: Issues and transfers can now be defined as either <u>'Hard or Soft' reservations</u>...a 'hard' reservation blocks the reserved quantity from being available for other requests

- Customers are pushing their maintenance staffs to be more efficient and require processes that support these efforts....
- Examples:
 - I need to enter a dozen of the same type of asset, it's painful to have to enter them each individually and making
 updates to them later on is just as bad: <u>Asset templates</u> can be used to create multiple assets or to update
 multiple existing assets with common asset information
 - Frequently a truck from one of our other sites pulls in and needs maintenance while they are here: <u>Repair</u>
 <u>Facility</u> locations enables work orders & PM's to be completed for Assets from different sites
 - We have stringent controls on when a Job Plan can be changed and we need to retain history: <u>Job Plan</u> <u>Revisioning</u> can be enabled, each previous version is kept for full history and compliance
 - We need to look ahead at our PM's scheduled dates: <u>PM Forecasting</u> tab allows generating forecasted PM dates, dates can be changed or re-forecast as necessary



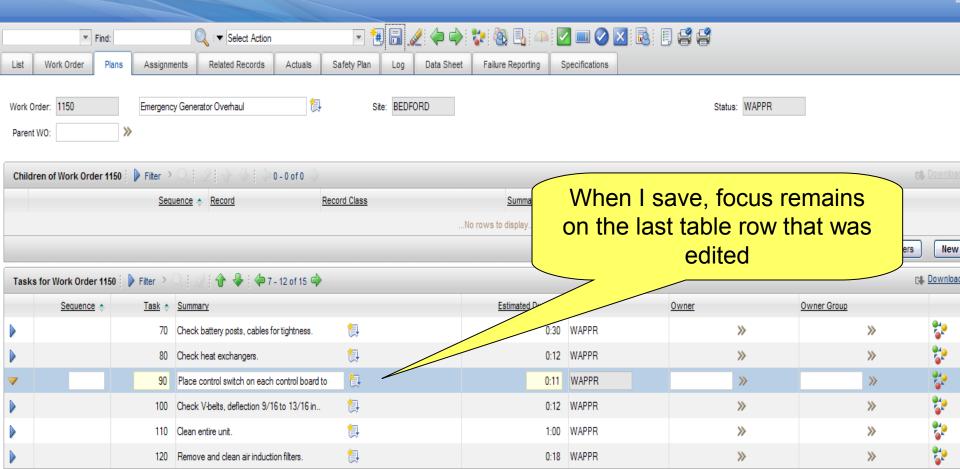


- The user spends lots of time in Maximo and does a lot of data entry, they asked us to:
 - "Anticipate what I will need next and present it to me (don't make me hunt for it)"
 - "Don't let me make avoidable errors"
 - "Help me to complete my tasks in as few steps as possible"
 - "Don't slow me down when I'm on a roll"
 - "My eyes are bad, sometimes I can't read the screen"
- What's coming?
 - Improved <u>Table window</u> refresh behavior
 - Enabled <u>'heads down' data entry</u> (asynchronous validation)
 - <u>Browser zoom</u> enabled, users can zoom in (ctrl+) or zoom out (ctrl-) of application screens
 - Faster <u>date/time look up</u> (new calendar control)
 - <u>Rich-text editor</u> (can format text the way they want to see it)



Table Window

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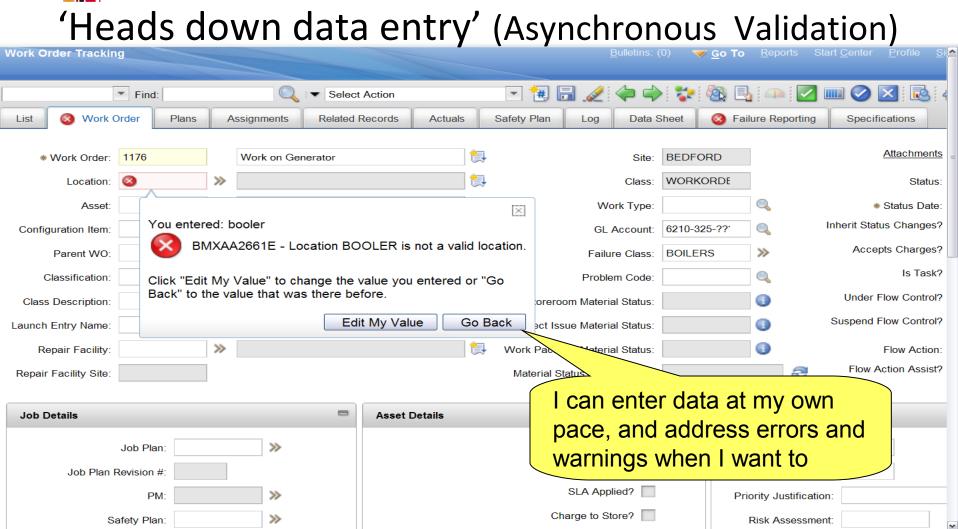


List page Work Order Tracking

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<u>2002</u>	Stop Guard on Shipping Dock	SHIPPING		state I left it u	ntil I hit refresh		
<u>2003</u>	Scale Calibration on Dock Mis-reading	SHIPPING		Records that I	have been touc	hed are	
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<u>2005</u>	Check-out Leaking	BPM3100	13145	changed		J	
<u>2006</u>	Check-out Alignment of Steel Support Bracket	BPM3100	D	WAPPR		ORD	
<u>2007</u>	Air Filter - Check-out	BOILER		WAPPR		5 BEDFORD	
<u>2008</u>	Fire Door Cable Broken	BOILER		WAPPR		8 BEDFORD	
<u>2009</u>	Ventilator in Boiler Room Making Noise - Check-out	BOILER		WAPPR		5 BEDFORD	
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I can enter text in the format that I want on a Maximo screen. I don't need to rely on attachments for <u>rich-text formatting</u>.

• Long Descriptions, Communication Templates and Displays in BIRT reports

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Displays in reports

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• Maximo is pretty configurable, but there's always things to improve...

• Examples:

- The Integration Framework is pretty powerful, but sometimes our business users have small sets of data they need access to or need to load into the system quickly: <u>Application Export/Import</u> can be configured through the UI. User can export a result set of records, make a series of quick changes within excel, xml, etc. and then import back to Maximo (bulk maintenance or loading small sets of new records)
- We have developed some custom java class files to meet our business needs, however we'd like an easier way to configure logic without class files: With the <u>Automation Scripts</u> application, you can implement scripts to automate routine tasks without having to recompile Java files or restart the server. Permits an extra level of configuration capability (i.e. calculated fields)

Application Export/Import

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<u>11240</u>	Circulation Fan- Centrifugal/ 20/000 CFM	BR240	22 23 24 26			
11250	Circulation Fan- Centrifugal/ 20/000 CFM	BR200	27 28 29 30			
<u>11300</u>	Reciprocating Compressor- Air Cooled/100 CFM	BR300	31 32 33 34 35 36 36			
<u>11340</u>	Motor Starter- Size 4/NEMA 12/440v/3ph/60hz	BR300	30 39 40 41 42 42 42 43 44 42			
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Enhancements to Help

 The overall objective toward the enhancements to Help is to allow the user to accomplish their work while staying in the product

Feature	Benefit
Technical content of the product is now in one information center and installed on the customer network	Permits better access to a more complete library of information.
A single search for all products	All help for all Service Management products available in one place!

Accomplish your work while you stay in the product

- Information content improvements made to complex areas of product
- Included links to relevant topics for more information

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	 ■ DM <u>Maximo Asset Management</u> > Migration Manager > Migrating your configuration content > Defining the configuration content to be migrated > Creating <u>package definitions</u> 	
	Attribute replacements	
	You can specify attribute replacements in a package definition to indicate the values in a package that might need to be replaced when the package is deployed. Attribute replacement might be needed when the data in configuration records in the target environment does not match the data in the source environment.	
	The replaced values are determined by replacement rules.	
have a series and a series of the	Attribute replacement is useful when the creator of the package definitions does not know the data constraints in the target environments to which packages will be deployed.	
	The specified attributes to be replaced are stored in the metadata of a package.	
	Feedback	

Search with highlighting

Information center	IBM
Search: XML code GO Search scope: All topi	
Search Results	
	Maximo Asset Management > Modules and applications > System Configuration module > Platform Configuration submodule > Application Designer
 5 result(s) found for XML code Importing applications Information about the controls that are used to compose a user interface is saved in XML format. The XML code can be applied to an application that you create in the Applicat Working with application design You can create applications, configure options, change properties, add items to toobars, import applications, and export applications. Creating applications The Ap Exporting applications The system maintains information about the controls that are used to compose a user interface in XML format, and stores this information in the database. Use the Export Innti Migration Manager error messages You can take corrective actions to respond to the error messages produced by the Migration Manager application. Error code Error message Meassage Meals in the message Glossary terms for IBM Maximo Asset Management. IBM Maximo Asset Management, Version 7.5 Glossary This glossary indudes terms and definitions for IBMS Maximo ® Asset Management . The following cross-references are used in this glossary: See refe	<section-header> Substant of the production of the</section-header>
	Feedback



Linear Assets add-on: Visual Control

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Continuing our innovation and leadership in the EAM market

- Maximo Functionality available out on ISM Library (OPAL) or through Support web site —Available from IBM download site and is <u>free</u> to use for customers
 - **ITM for Maximo**: Available for 6.2,x, 7.1 and 7.5 Used for monitoring performance of Maximo environment (search Support website for: Maximo Monitoring)





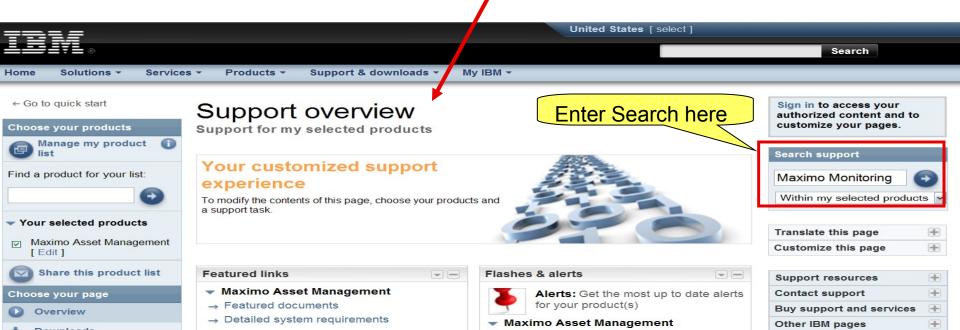
• ECRI Interface: Available on 7.1 and 7.5 Provides real-time access to the AlertsTracker, a repository for hazard and recall alerts on medical devices. Identifies, within Maximo, any equipment on the hospital's inventory under a hazard and recall alert. (download from ISM Library)

Email for Maximo: Available on 7.1 (available end of March 2011)
 Generates an email based on any condition. Receive a reply to update a record in
 Maximo. Send a confirmation email. Ideal for Work Order status updates and
 Approvals, workflow approvals. Works with BlackBerry or any email capable device (download from ISM Library)



Download URL's

- URL Link to the ISM Library for downloads http://www-01.ibm.com/software/brandcatalog/ismlibrary/
- URL Link to the Maximo Asset Management Support website: http://www-947.ibm.com/support/entry/portal/Overview/Software/Tivoli/Maximo_Asset_Management

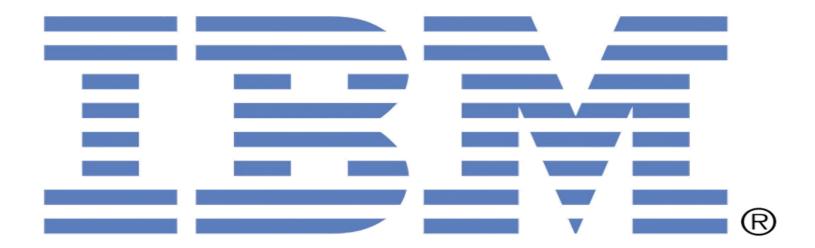


Downloads for Tivoli Monitoring for Maximo

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Thank You....





Optimising the | World's Infrastructure |

Supply Chain Enhancements



Optimising the | World's Infrastructure |

Purchasing Enhancements

Purchase Order Revisions	Provides revision (update) capability to purchase order (PO) document
	Uniqueness of the record based on PO number and the Revision number
	View Revision History to keep track of changes
Purchasing – 360 view of Supply Chain	New action will be introduced within the Purchasing module, <i>View Related Records</i>
	Provides users with a view to all current SCM related records. The related records are PR, PO, RFQ, RECEIPT, INVOICE and CONTRACTS.
	User will be able to trace the status of PR, PO, Receipts, etc. One stop-shop for entire Supply Chain view
Purchasing - Taxes	Additional Tax Types - Provide an easy and configurable option to define additional tax types
	Tax Exempt Items - Provide the capability to flag an item as tax exempt
	Tax Code Hierarchy - Configurable screen where tax code determination hierarchy can be defined. Maximo tax engines leverages the hierarchy to derive tax code

Receiving Enhancements

Receipt Tolerances	User can define receipt tolerance at various levels		
	Establishes a tolerance threshold at which the user will be stopped during an over-receipt situation.		
Voiding Receipts	Reverses a receipt transaction without the use of a return transaction.		
	Voided receipts will execute the same business logic as a return (balance/cost adjustment, etc) but will not be available for inclusion on a credit invoice		
	Voiding available for unprocessed receipts. Receipts that have been matched cannot be voided. Receipts that have inspected cannot be voided		
Receiving Returns	Returning Service - Service Returns can be processed similar to Material returns. Simplifies return process for Service and makes return process consistent		
	Returning Assets - User can select which assets to return		
	Based on non rotating items logic. Added validation to check for Move and Cost consistency		



Invoicing Enhancements

Centralized Invoice	Consolidate PO from different sites on a Single Invoice
Reversed Invoice	Error correction feature used to backout an approved invoice
Copy PO Lines	Better View to select PO for Invoicing purposes
GL Post Date	New Date column containing Invoice Post Date

Item Master – Stock Category	 Change to the Definition of Stock Category Previously, stock category controlled automatic replenishment Stock category will now control whether an item is 'stockable' and can exist in a storeroom or whether it is only available for direct order from a vendor (non-stocked).
	Stock Category Moved to Item/Organization level •Controls stockability for items within an organization
	'Reorder?' yes/no flag added to Inventory record • Allows for seamless transition from previous functionality
Benfits:	Resolves functional gap on usage of stocked/non-stock item terminology. Better alignment with ERP systems.



Inventory Costing	Default Costing Method •Previously, costing method was defined at the site- level •Costing method will now be set at the Inventory level * The costing method will continue to be defaulted from the site level * Costing method can be set differently between inventory records within the same storeroom and site
	LIFO/FIFO Costing Method •'New' costing method to allow for valuation at actual receipt costs on a LIFO or FIFO basis
	 Consignment Inventory Adds support for 'vendor-owned' inventory valuation Allows for items to be paid for on use rather than pay on receipt

Reservation Management	 Reservations Can be Set as Hard or Soft Allows users to specify reservation priority Hard reservations affect available balance and require the balance to be on-hand at the time of reservation creation Soft reservations would be considered to be uncommitted or contingency demand
	 'Automatic' Reservation Processing Reservations can be created under automatic processing. The system will automatically set the reservation to APSOFT or APHARD depending on the required date of the item compared to the lead time to procure the item 'Backorder' functionality to indicate when a hard reservation is desired, but available balance on-hand is insufficient to satisfy a hard reservation.



New Application – Inventory Usage	Inventory usage replaces the Issues and Transfers application •Simplified flow - Issues and transfers are recorded from the same tab
	 Inventory Usage records consist of a statusable header and related lines records. •Allows for business process to be employed <i>prior</i> to transaction creation. •Workflow can be enabled on Inventory Usage documents
	 Robust 'out-of-the-box' business functionality Optional automatic creation of inventory usage documents. Split quantities across multiple supplying bins. Staging functionality to set aside balances for issue or transfer and hold these balances in a staging bin until 'picked up'. Shipping - Transfers that require the use of an intermediary location (courier, shipper, truck, etc) can create shipment records to track items in transit.