

Marc van Zadelhoff, Director of Strategy, IBM Security Solutions

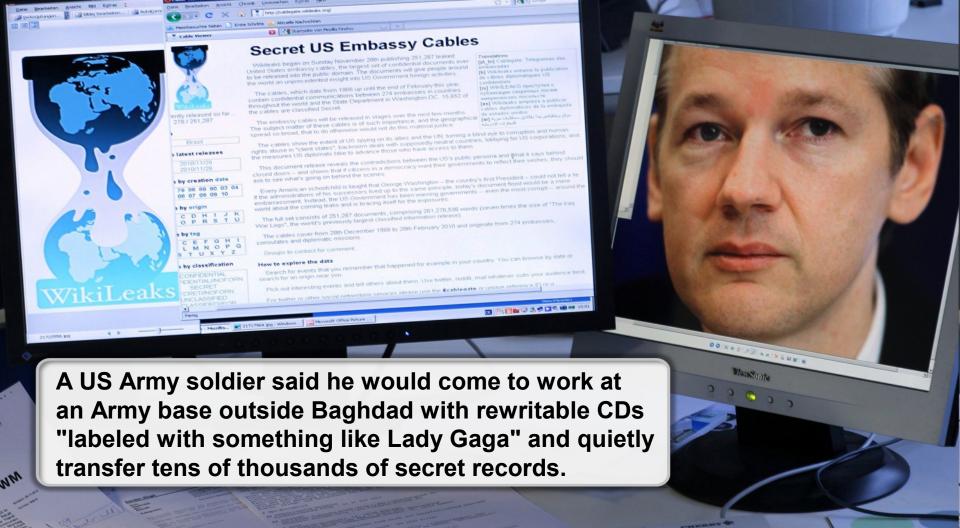


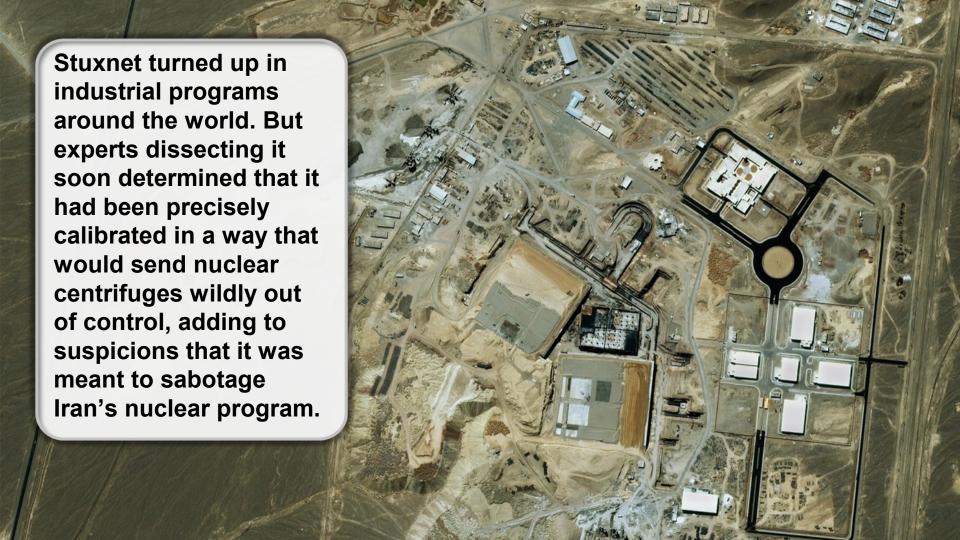
Optimising the World's Infrastructure

The Planet Is Getting More...



Is Security Keeping Pace?









Where Is Security Going?

IBM X-Force® 2010 Trend and Risk Report

March 2011



IBM.



INTERNAL THREATS

Will continue to rise as the use of mobile devices and smart phones that access the network, and the number of employees who inadvertently fall prey for cyber-criminals, both go up. The organization must find new ways to ensure that its resources are not compromised

from internal threats.



GOVERNMENT REGULATION

Greater emphasis on compliance creates new complexities with regards to market entry, safety, protection of critical infrastructure and privacy.



MOBILITY

With more of the workforce leveraging mobile devices, security and management becomes a priority. Focus on critical data, device of choice, endpoint management, and loss all become key considerations.



INNOVATION

Security shifts from being an inhibitor to a primary element of adopting innovative technologies such as cloud computing, social networking and virtualization.

What Is IBM Doing?

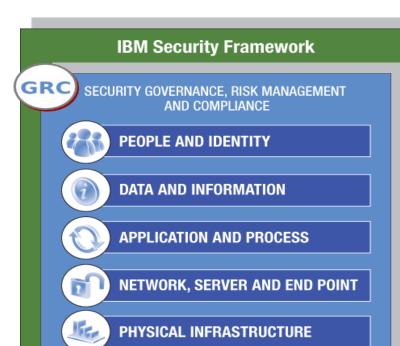
IBM Security Solutions

Globally delivered security expertise



9 Security Operations Centers9 Security Research Centers11 Security Solution Development Centers

20,000+ Devices under Contract 3,700+ MSS Clients Worldwide 13 Billion+ Events Managed Per Day



Common Policy, Event Handling and Reporting

Professional services

Managed services

Hardware and software





GRC

SECURITY GOVERNANCE, RISK MANAGEMENT AND COMPLIANCE



PEOPLE AND IDENTITY



DATA AND INFORMATION



APPLICATION AND PROCESS



NETWORK, SERVER AND END POINT



PHYSICAL INFRASTRUCTURE

Common Policy, Event Handling and Reporting

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Managed services

Hardware and software

Identity and Access in a Smarter Planet

Solving the Urgent Questions

What's identity in the cloud?
Can I restrict privileged users?
Who has access?



Solving the Urgent Questions

Where's my sensitive data?
How can I keep data secure?
What are DBAs doing?

IBM Security Framework



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IBM Security Framework

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Securing applications by design, not after disruption

Solving the Urgent Questions

How do I develop apps securely?

How do I stop vulnerability

exploitations?

Al platform for converged endpoint

IBM Security Framework



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Solving the Urgent Questions

How do I manage all these devices?

How do I secure mobile devices?



Solving the Urgent Questions

Who's attacking my system?
What's the latest threat intelligence?
How do I manage all the data?

IBM Security Framework



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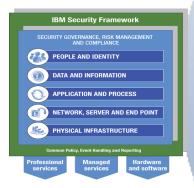
Hardware and software

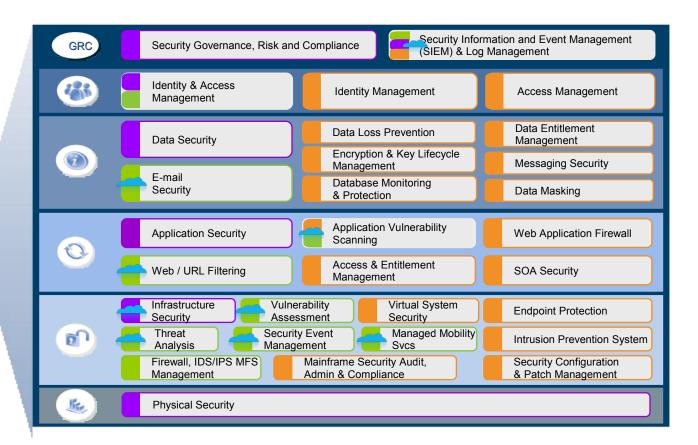
Modernize traditional surveillance systems

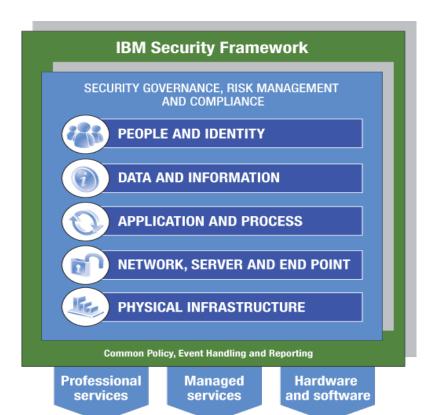
Solving the Urgent Questions

Can I automate my video surveillance?

- Professional Services
- Managed Services
- Products
- Cloud Delivered







IBM Security Solutions

- Secure your Future
- Innovate with Confidence



Thank You

