

IBM Software Group

Turning Product Development Into Competitive Advantage:

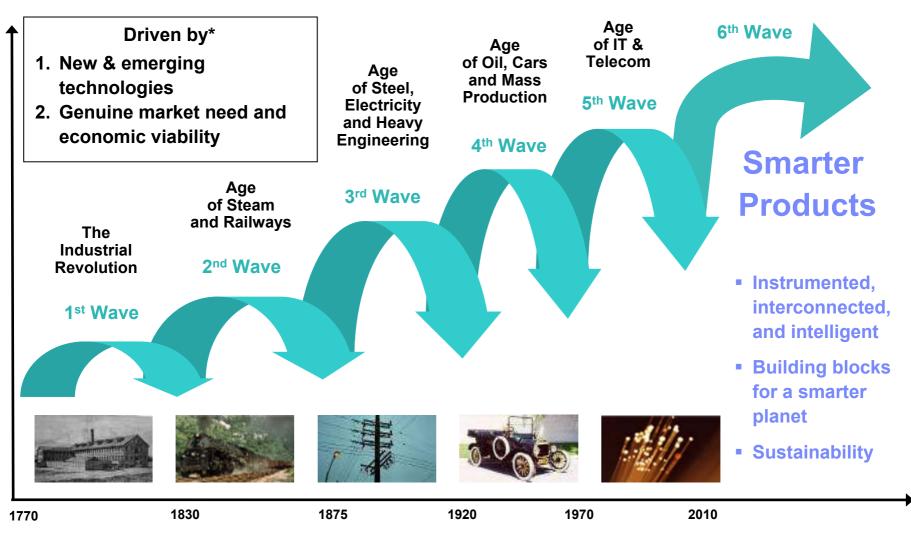
IBM Rational Solutions for Systems and Software Engineering

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Offering Strategy & Delivery
Rational WW Solutions for Systems & Software





We are ushering in a new wave of innovation



^{*}Source: "Next Generation Green: Tomorrow's Innovation Green Business Leaders", Business Week, Feb 4, 2008



What hinders innovation? In our customers' words

Evolving Business Models

The marketplace is in constant flux - adapting to customer needs, accelerating the speed to enter new markets, adopting new technologies, integrating into new ecosystems.

Customer Speak!

I need to transform product development to be more collaborative while removing redundant activities

Increasing Product Complexity

Increase in product intelligence enabled by software has led to an exponential leap in product capability, which drives a commensurate increase in risk and complexity.



I need for mechanical, electrical, and software engineering to all be on the same page

Extension of the Enterprise

Disconnected product development applications and processes hinder collaborative product development among an extended design chain of departmental, partner and supplier teams.



I need a way for all my design and supply partners to participate in a unified process for product development

Disconnect with Operations

Operational and support services are becoming an increasingly strategic profitability lever, yet products aren't being designed with support requirements in mind



I need to ensure that the products I build can be profitably supported and maintained over their lifetime







Delivery of smarter products and services will require new investments in software and systems



Leverage *systems engineering* to accelerate time to market, improve quality and reduce costs







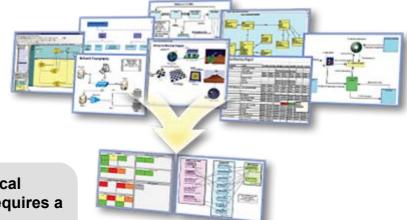


Develop a core competency in *software delivery* to produce products that are differentiated



Market Insights driving IBM's Point of View on the Embedded and Complex Systems Business

- 1) Companies have an increased need for innovation to unleash new business value
 - 2) Software is the invisible thread of today's product and service innovation
 - 3) The convergence of physical assets and IT applications requires a new "Systems of Systems" approach for integrating products and services





- 4) Software driven innovation across product lines is complex and difficult which can lead to costly failures and quality issues at a systems level
 - 5) Best-in-class product & service companies are those that build a strong competency in systems engineering and software development







Complexity Creates Development Challenges Leading to cost overruns, schedule slips and quality issues

Poor requirements engineering = failed projects

Paper-based and manual processes hinder efficiency

Complex architecture is difficult to textually explain

Functionality is poorly distributed across components

Hardware/software integration is often late

Many organizations lack formalized practices

Silos of people, process, and projects

Geographic Barriers

- Poor communication
- Language, culture, time
- Process gaps resulting in rework

Organizational Barriers

- Weak collaboration
- Poor project governance and LOB oversight
- Security of IP

Infrastructure Barriers

- Incompatible tools
- Unreliable access
- Lengthy on-boarding
- Inflexible integration







The Emergence and Impact of Supporting Requirements

It's not just about product features and functions

Human-Machine Integration Requirements

We must understand the role humans play in emerging technology systems



Regulatory Compliance Requirements

Government and Industry

Controls







Internal Business Controls





Non-Functional "ility" Requirements

Maintainability



Interoperability



Scalability



Reliability





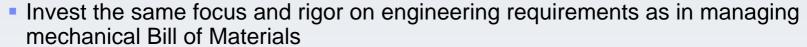




Requirements Engineering Best Practices

Best in class companies...

- Engineer requirements:
 - From the beginning of the product and system lifecycle
 - Through every phase of development
 - Across all disciplines of mechanical, electronic and software
- Ensure traceability across all levels of requirements
- Mature from an isolated to a collaborative environment



Integrate Requirements Engineering closely with System Engineering, Change,
 Product and Portfolio Management, and Quality Assurance





IBM Customer Success Hydraulic hybrid delivery vehicles - Eaton & UPS

What's smart?

- Innovative technology for urban delivery trucks in stop-and-go traffic
- Smart software to optimize energy usage and reduce greenhouse gases

Smarter business outcomes

- 60-70% increase in fuel economy, according to EPA
- 40% reduction in CO₂ emissions



"The suite of Rational tools, including Rhapsody, DOORS, ClearCase and ClearQuest, provides Eaton an integrated software framework that allows us to deliver innovative products more quickly and efficiently."





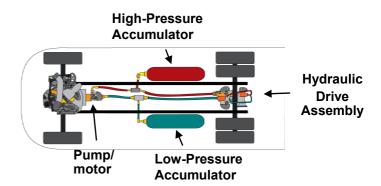


"Smarter" often means More Complex



The systems engineering challenge:

- ▶ Eaton's maybe the world's most complex hydraulic hybrid system ever
- Unproven, complex and mixed domain technologies must interoperate and depend on each other (electrical, mechanical, hydraulic, human, safety, etc.)
- Manual attempts to specify the system fell short



The software development challenge:

- Controlling this system requires relatively complex software for the pump motor and associated monitors
- ▶ Eaton's Hybrid Power Group had little experience developing and testing code of this type
- Eaton needed to <u>directly</u> tie its software development to the overall systems design







Eaton's Approach



Needs: Divercome major complexity challenges

Reduce cost of prototyping and developing the vehicles and their software

Solution: Eaton extended its Rational environment to achieve:

- Sharpened focus on requirements and how they define the systems
- Visualization of complexity through collaborative systems design, simulation & testing
- Iterative software engineering to specify and create tuned, accurate source code
- Designed-in quality by ensuring that the system works at every stage of development
- Lifecycle traceability to prove that all requirements have been satisfied





Watch the YouTube video







IBM's vision for systems engineering and software development Built on a core product set

Use modeling to validate requirements, architecture and design throughout the development process Rational Rhapsody Rational Rational **DOORS Quality Manager** Achieve "quality by design" with Manage all system requirements an integrated, automated quality with full traceability across **Rational** the lifecycle management and testing process **Team Concert** Collaborate across diverse engineering disciplines and development teams Collaborate **Automate** Report Innovation through Mechanical, electronic and software processes Collaboration

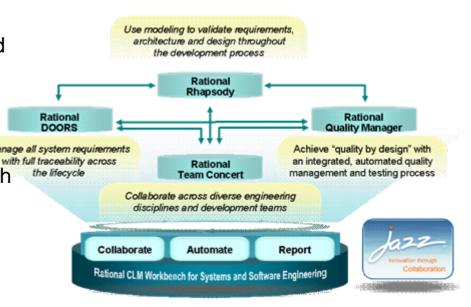






IBM's solution for systems engineering and software development

- Provides a modern, multi-disciplinary, collaborative solution for delivering smarter systems and products
- A collection of assets and services to enable the successful deployment of system engineering solutions
- Provides support for 9 Systems Engineering Practices and 6 Embedded Software Practices that help our clients gain measured improvement for reducing time to value and reducing engineering costs in their own projects
- Provides a model for incremental adoption Manage all system requirements with measurable return on investment at each the lifecycle and every stage
- Forms the basis for a range of Industry accelerators

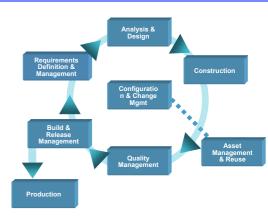






Extend the Solution to Meet Your Needs

The Rational solution can be tailored to meet virtually any systems development workflow:



- Automated reporting and documentation with Rational Publishing Engine
- Enterprise systems delivery with Rational System Architect
- Embedded software testing with Rational Test RealTime
- Team-based configuration management with Rational ClearCase or Synergy
- Domain specialization with industry-specific profiles such as AUTOSAR, Android, functional safety, and defense architecture frameworks
- Embedded platform development with Wind River Workbench/VxWorks
 - Support also exists for Green Hills Integrity, QNX Momentics/Neutrino and many other embedded platform operating system environments
- and many others...







Industry Accelerators



Industry accelerators build on the core systems solutions offering to bring focus and customization to address industry specific needs







ISO 15288







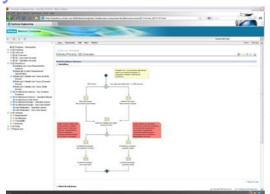
Targeted solutions using your vocabulary and supporting your regulations and compliance standards to address your specific challenges



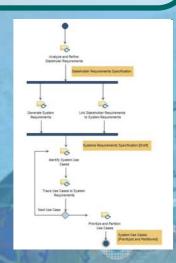




Systems and Software Practices



- Rational Solution for Systems and Software Engineering provides a new level of combined process and tool support for key activities and key deliverables within the development lifecycle
 - Based upon the proven experience with Harmony and RUP
 - Extendable through the IBM Rational Practice library
- Rational delivers process support by way of
 - Practices, Dashboards, Workflows, Tool mentors, Tool integrations, Sample artefacts
 - 9 Systems Engineering Practices
 - 6 Embedded Software Practices
 - ▶ RTC 3.0 process templates
 - Including specific tool guideline for Requirements Change Handling that exploits the RTC 3.0 Doors 9.3 integration based on OSLC



Accelerate the adoption of common process support, practices and tools so reducing the time to value for your own improvement initiatives

Accelerate the integration and test of engineering methods and tools reducing costs and risk for project teams







Integrated Product Management

Leveraging a broad set of cross-IBM solutions

GBS

Strategically <u>transform</u> business processes to build new capabilities, save costs, accelerate product introduction, and create new markets

BUSINESS PLANNING & TRANSFORMATION

Rational.

Adopt an advanced <u>systems engineering</u> approach to manage all product interrelationships across engineering disciplines and build a strong competency in <u>software</u> development and delivery

PRODUCT & SYSTEMS DEVELOPMENT

Industry Frameworks

Optimize the design and supply chain by automating business processes that <u>leverage existing investments</u> in best-of-breed applications & data

DESIGN CHAIN COLLABORATION

Tivoli

Ensure that product and asset maintenance and support is treated as a <u>strategic business process</u> that drives profitability

ASSET MANAGEMENT & OPERATIONS



Business Partners ecosystem for Systems





Automated code review integrated with Rational Team Concert workflow





Extends Rational Software Architect with software defined radio industry toolkit





Develop, deliver and evolve a product line portfolio





Automated Team Build-Deploy-Test for WebSphere from Rational Team Concert



ARS Software Engineering

Research and development of technology business consultancy, system integration





Trace, control, manage product requirements across engineering domains



Offerings and assets designed to maximize IT spend through people and process optimization





Architecting, designing, implementing and maintaining suitable software change management solutions



Architecting, designing, implementing and maintaining suitable software change management solutions



Find and manage open source approvals



Execute mobile handset tests.



Enable bidirectional JIRA change management integration

WIND RIVER

Embedded software quality lifecycle management



Electronic design data management



Software model simulation

A few of over 150 Ready for Rational active integrations





Ensure Success with Rational

Rational, software

Process and methodology

- **Process framework** workshops
- Rational Harmony family of Best **Practices and Processes**
- Process training

Implementation services

- **Adoption quick starts**
- **Deployment support**
- **Project architecture** workshops
- **Project management**
- **Planning support**
- **Escalation/risk mitigation**

Training and mentoring

- **Product familiarity**
- **Product expertise** and specialization
- **Technology transfer**
- **Adoption mentoring**
- e-Learning

Technical services

- **Measured Capability Improvement** Framework (MCIF)
- **Product optimization** and customization
- Tool configuration









Summary

- Complexity can rapidly increase as you develop products and systems
- Maintaining the various systems relationships manually is very difficult – maybe impossible
- IBM's solution for Systems and Software Engineering automates the building of structures and dependency relationships to:
 - Manage increasing complexity
 - Ensure designs and products meet market demands and industry requirements
 - Perform effective impact and change analysis across different disciplines and subsystem views
 - Enable collaboration across the entire development organization









Learn more at:

- IBM Rational software
- IBM Rational Software Delivery Platform
- Process and portfolio management
- Change and release management
- Quality management
- Architecture management

- Rational trial downloads
- Leading Innovation Web site
- developerWorks Rational
- IBM Rational TV
- IBM Business Partners
- IBM Rational Case Studies

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