Consolidating Many Systems into a Single One



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IBM Software



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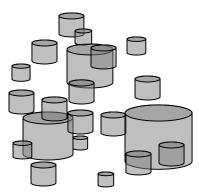
Today's Agenda

- Standardisation
- Approach
- Harmonisation
- Client examples
- Benefits
- Lessons learned

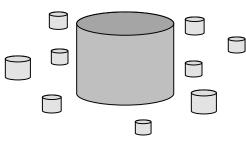


Standardization and Simplification

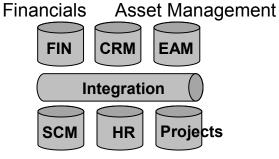
Traditional



ERP Centric



Open Architecture



Supply Chain

Characteristics

- Functionally rich
- Disparate, redundant data set
- Proprietary programming architectures
- Inflexible, slow to change
- Questionable "truth in data"
- High audit complexity
- Higher TCO

Characteristics

- Significant change, align your process with the ERP software
- "Good enough" for key needs
- Traditionally closed architecture
- Pop-up applications
- Inflexible, slow to change
- TCO lower than traditional

Characteristics

- Configure applications to support your business process
- Functionally rich, industry standards
- Open architectures, plug and play
- Flexible
- Lower TCO

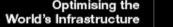


Ime

6 key principles of Approach

- 1) Define **harmonized** processes, data and KPIs <u>before</u> commencing system design and configuration
- 1) The **complete** Maximo template solution should be configured in advance of roll-out to the first business unit
- 1) A programme policy of minimal system change
- 1) Combine the Design and Configuration activities: Agile Development
- "Core" empowered design team from all Business Units, to decide on harmonized design
- 1) A Deployment Kit to facilitate rapid roll-out

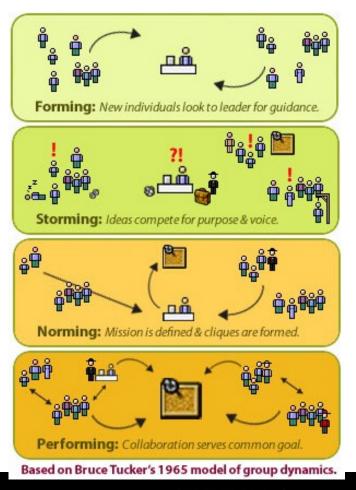
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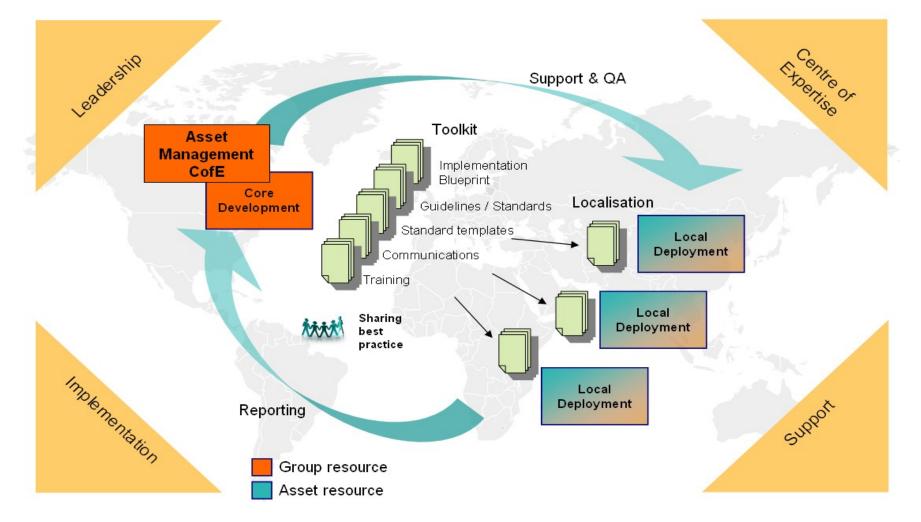
Harmonisation

- Forming, Storming, Norming, Performing
- Walk through processes, fix and sign
- Then ready to design



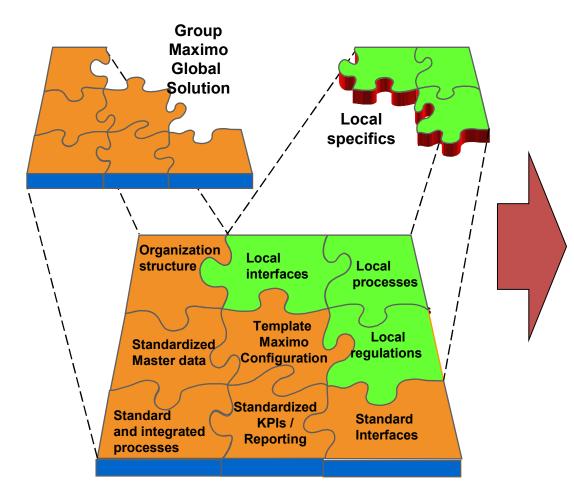


Centre of Excellence approach





Deployment kit for quick efficient roll out



Deployment Kit

- Readiness Review
- Common Maximo process model
- Common roles and responsibilities
- Data conversion strategy
- User documentation
- Common training materials
- Template roll out plan for Units with legacy Maximo, and for Assets without legacy Maximo
- Template stakeholder analysis
- Template communications plan

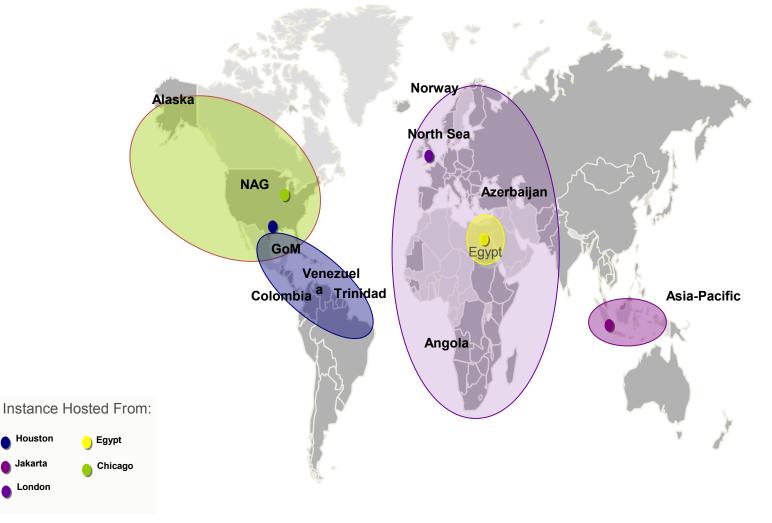
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Client example: Maximo Landscape

- 38 customised instances of Maximo
- Directly affecting approximately 10,000 staff
- Major Maximo projects ongoing based on site specific preferences
- Local support arrangements



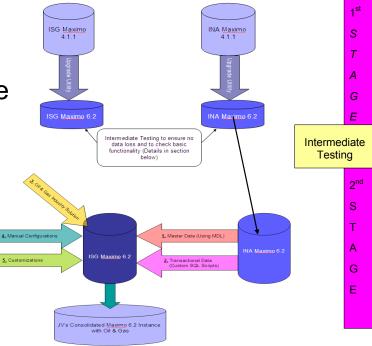
Current Instance Strategy





Another client example solution

- Upgrade remotely and deploy locally
- Offshore GD Services to upgrade "like for like" Maximo 4 to Maximo 7
- UK Project Manager
- Trainers UK, France
- Convert 2 databases into 1 instance
- No customisations, no integration in scope
- 87 Reports offshore
- Training and cutover
- 250 users across 3 sites

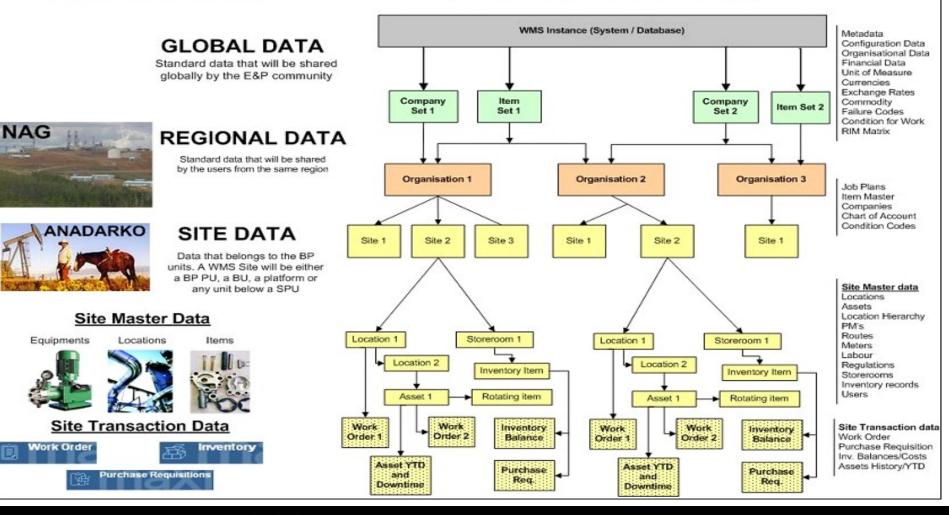




Data model

WMS Data Structure

MXES Single Instance Model



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Change and Release Management

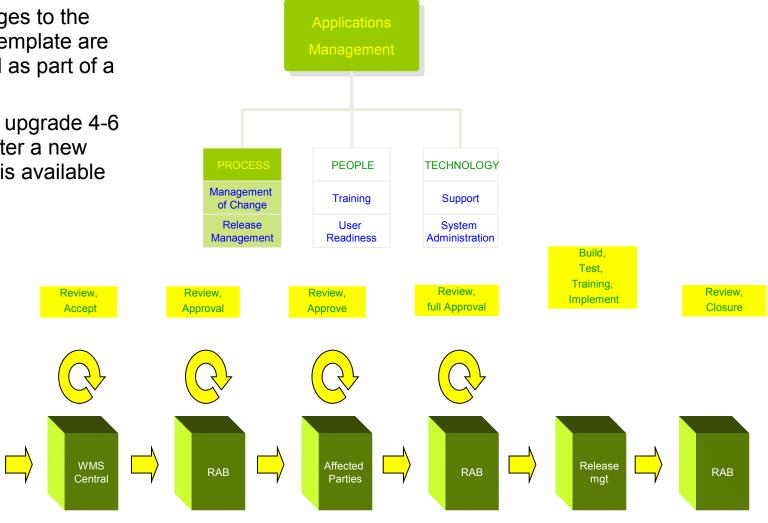
- All Changes to the ۲ **Global Template are** delivered as part of a Release
- Sites will upgrade 4-6 ۲ weeks after a new Release is available

Create Accep

ΒU

Data

Owner



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Benefits

Benefit	NPV	Description
Future upgrade	9%	The cost benefit in 5 years time of upgrading Maximo.
Acceleration of common processes	7%	Accelerate the implementation of the IFP common process.
Ongoing support and maintenance	33%	Cost difference for ongoing support, system administration and maintenance of the template for WMS.
Integrity	24%	Enable improved recording, tracking and completion of Safety Critical Work.
Programme	5%	Cost of re-implementation. This negative benefit is the single key enabler of all of the positive benefits stated.
Standardisation	9%	Every time the CoE platform changes the applications that sit upon it has to be tested
Inventory management	13%	WMS will enable greater visibility and ease in Inventory (stock) transactions reducing the overall inventory holding.
Total	100%	

Additional Benefits

Process

- · Supports SOX compliance
- · Provides technical approval and completion
- · Enforces accountabilities and responsibilities

Users

- Enhances productivity of Engineers and Field
 Personnel
- · Supports common roles and responsibilities
- Allows access to the latest technology (mobile)
- · Promotes skills and knowledge development
- Allows remote support
- · Delivers mobility without retraining

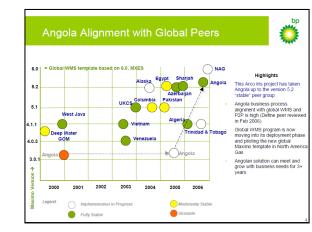
Support

- · Aligned to Global Support Model strategy
- Global and Regional System Admin Network

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Lessons Learned 1 - from Peer Reviews

- Early buy-in Roadshow "Lunch n' learns" "If you buy pizza, they will come"
- Process walkthrough
- Data readiness
- Assign local business resources
- Use the toolkit people appreciate pre effort
- Language and logistics
- Lots of testing for buy-in
- 4 T's Tips, Tricks, Traps and Techniques
- Refresher / walk-in clinics / super user calls



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Lessons Learned 2

Lessons Learned – Strengths

Technical Team

- Team structure and organization
- Vendor expertise coupled with TVA oversight
- Knowledge Transfer Plan
- Cutover Planning
- Performance testing and tuning
- Optimal Environment servers/hardware
- Independent Oversight especially Cyber Security

Business Team

- Strong executive sponsorship
- Test Team
- Integrated "best of fleet" from across TVA
- Integrated industry best practices provided by external expertise
- Change Management
 - Organizational Readiness Super Users and Transformation Leads
 - Effective Training
 - Effective Communication

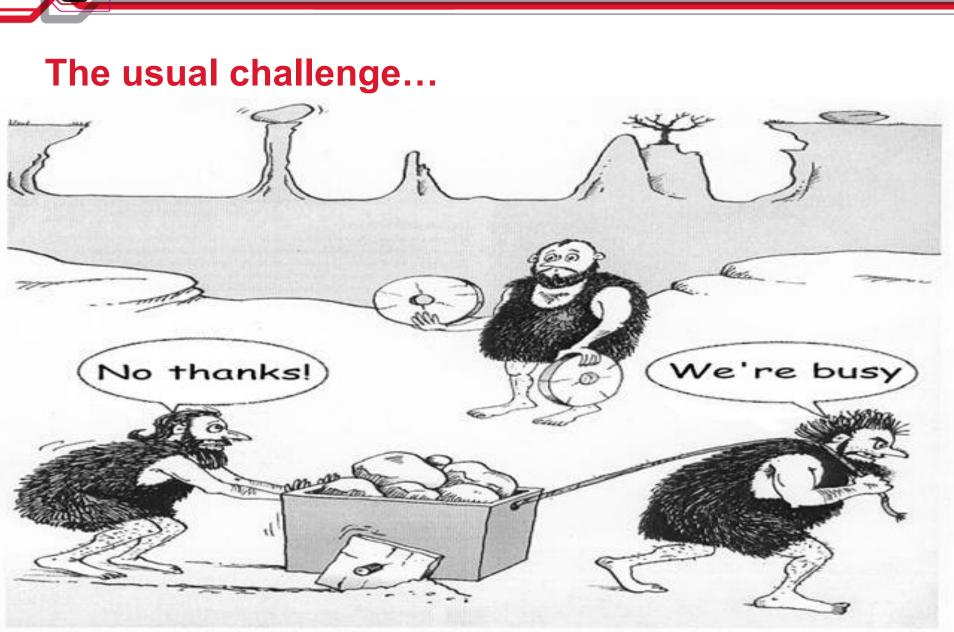


Lessons Learned 3

Lessons Learned – Improvement Required

- Integrated solution not fully understood
 - SC/WM each group trained on their half, not the entire solution
- Spring Outages impaired some site's readiness
- CAP Person group set up related to workflows was not fully understood by the business
- Not enough business people received Cognos Training
- Complexity of process change effects were under-estimated
- Security some groups and people were overlooked
- Corrective Actions
 - Refresher Training
 - Deployment of super users to problem sites
 - Fleet Calls, followed by SBU specific daily calls
 - Rapid tech team response to major defects









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