### Nick Timpson

Learn EMEA Lead









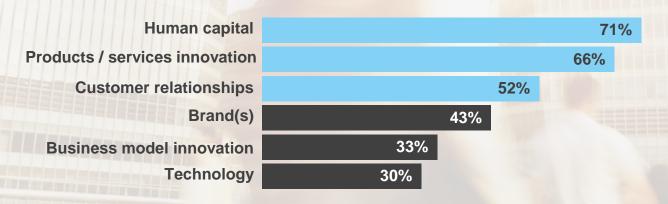








People are the key source of sustained economic value

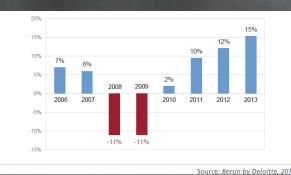


2012 IBM CEO study: Q24 "What do you see as the key sources of sustained economic value in your organization?"



#### INVESTING IN YOUR PEOPLE





...the best organisations... invested 15% more ...to develop their talent, in order to remain competitive.

\*2014 Corporate Learning Factbook by Bersin by Deloitte

#### What is IBM Design Thinking?

Gaining empathy for the user

- Users enjoy experiences not features
- Need to understand user challenges
- Learn more about the user's environment
- Understand time pressures better
- Who is the ultimate end customer?

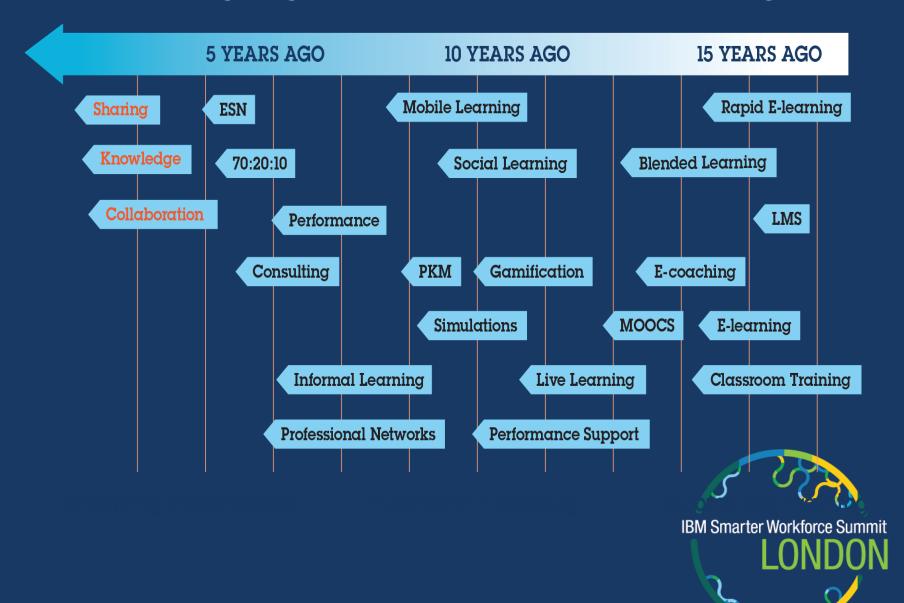


### How do you like to learn?

- E-learning module
- Face to face training (on/off site)
- Virtual
- Internet
- You Tube
- Ask your colleagues/Line Manager
- Blogs, Wikis, Connections
- Email announcements
- Internet



### The changing Ecosytem of Learning



#### IBM LEARNING SOLUTIONS

Your Learning Ecosystem

#### **LMS**

- Innovation
- Business Momentum
- Return on Investment

#### **LCMS**

- Innovation
- Business Agility
- Fiscal Responsibility

#### **Social Learning**

- Innovation
- Business Collaboration
- Optimized Experience

#### **IBM Learning Services**

- Analytics
   Delivery
- Strategy Administration
- Design
   Experience
- ContentTechnology



#### IBM LEARNING SOLUTIONS

Your Learning Ecosystem

LCMS – Development environment

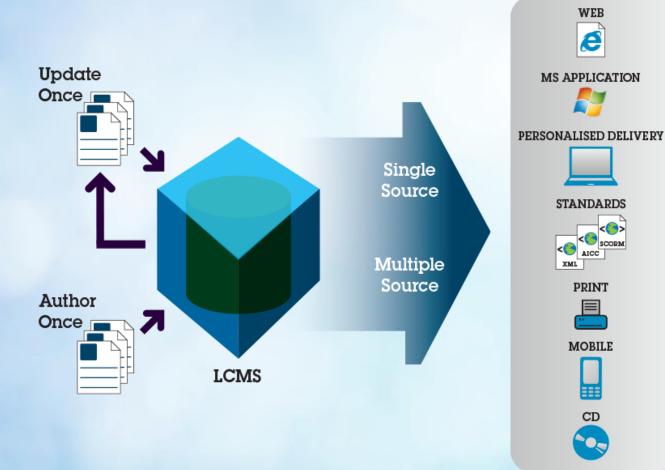
LMS – Delivery environment

Social Learning – Video Learning



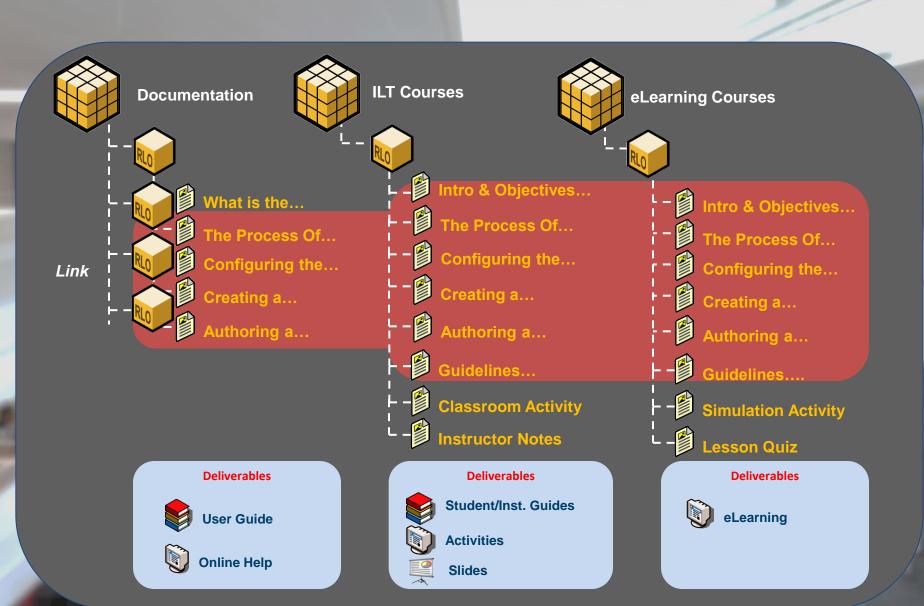
# Flexibility without chaos: What is an LCMS?

Different Outputs,
Not a Different
Interpretation





#### **LCMS - The Power of Re-Use**





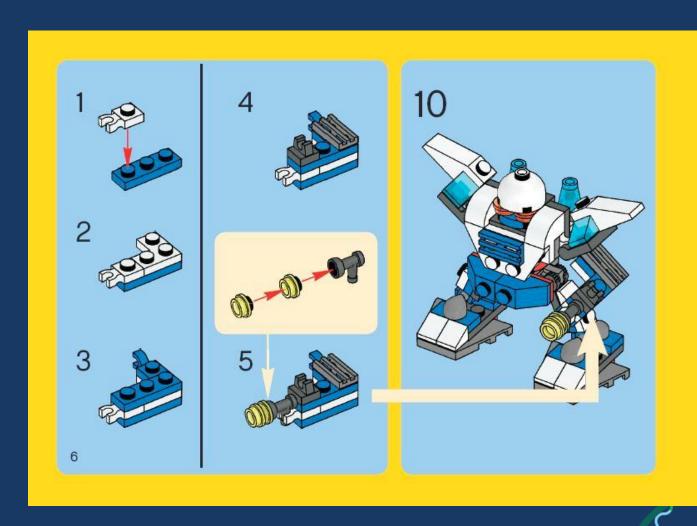
### SO WHAT'S THE PROBLEM?



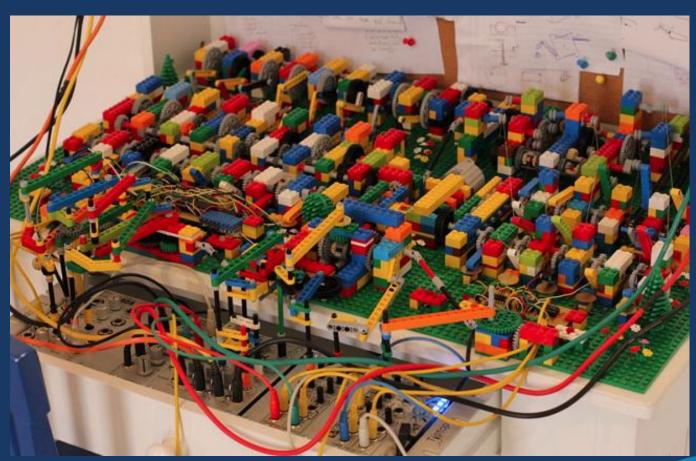




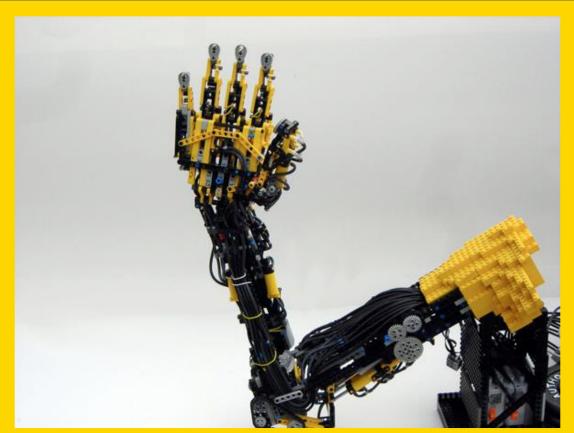


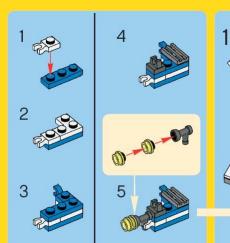










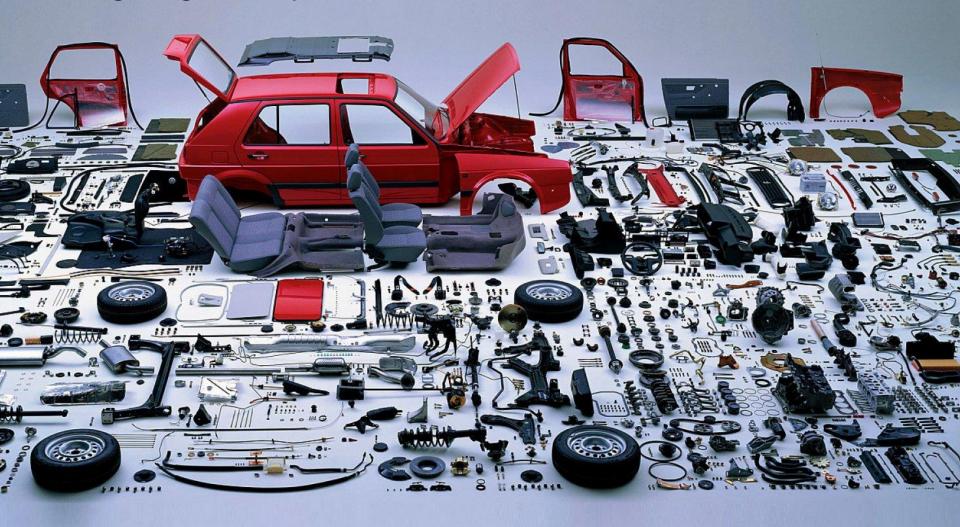








#### Designing the System



### Value of the IBM LCMS Platform

- How can I manage all my delivery outputs in a centralised manner
- Our trainers provide their own messaging. How can I mitigate this?
- We are undertaking a rebrand. This will take MONTHS!
- ABC needs updating. How can I find all reference material
- We provide training externally but our clients want their brand
- We are dependent on external providers to update our courses



#### Meet Nicki

Nicki is a training developer working within an HR organisation.

She's responsible for building compliance, how to, soft skill and many other types of training content.

Her primary mode of delivery is e-learning. She wants a tool to make her life easier.

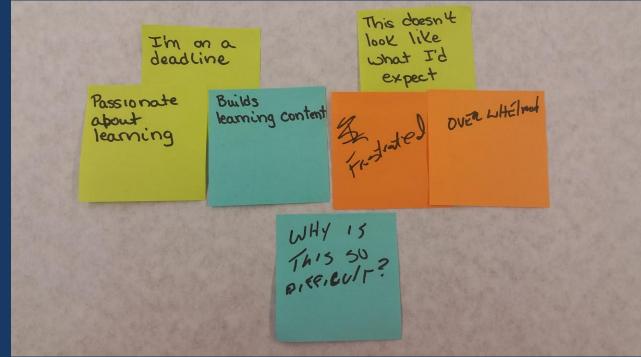




### Enter the IBM Learn Design Team



### We build an Empathy Map of Nicki





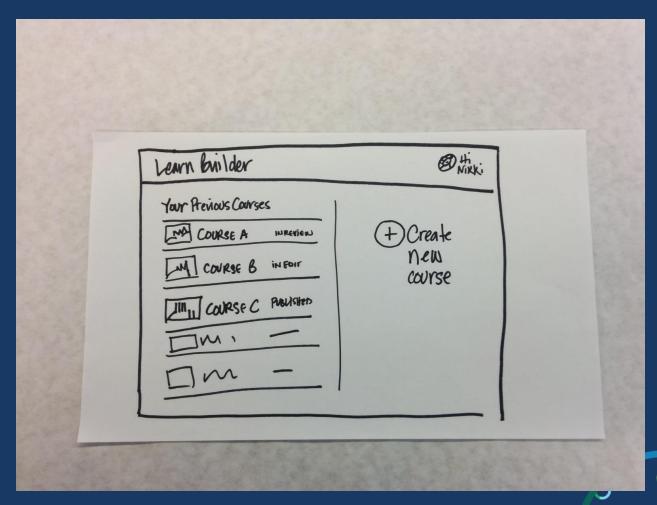


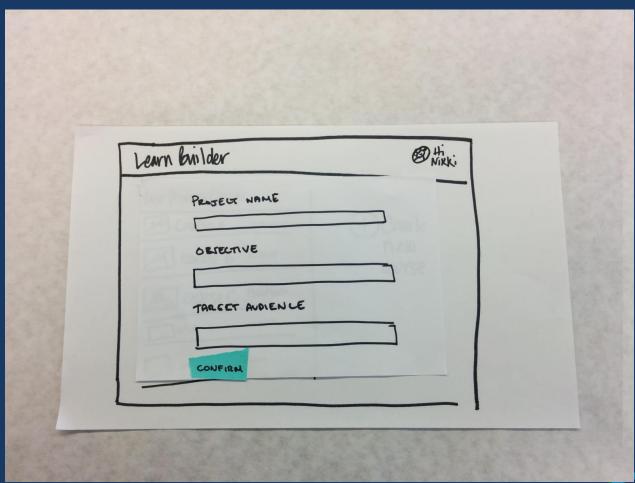
### We build a Mission Statement

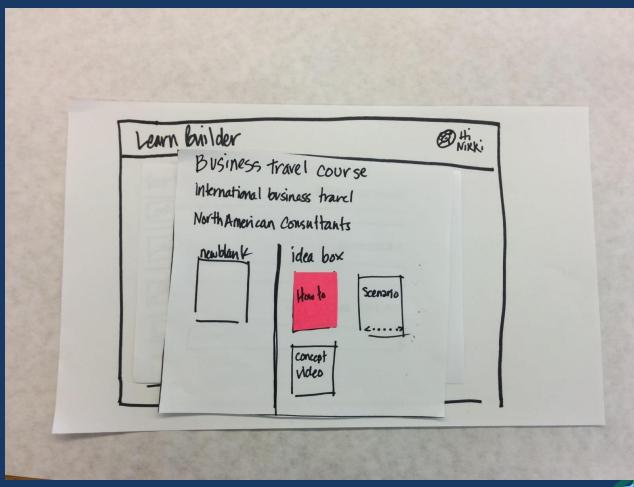
With an hour or less of application training, Nicki a new author can gain empathy for her learners and create the expected learning experience



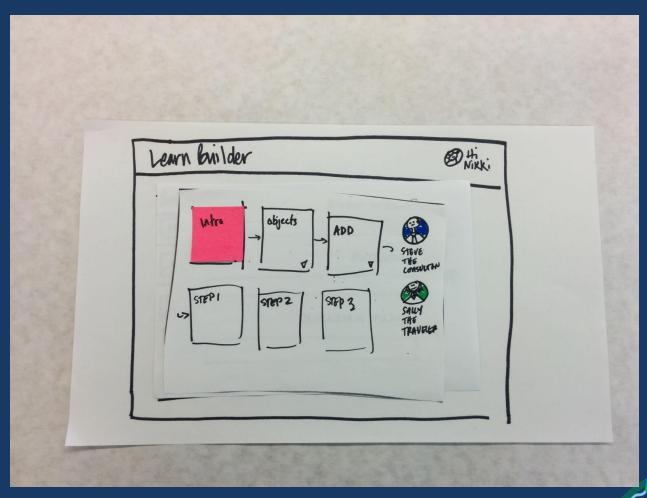
#### The Prototype

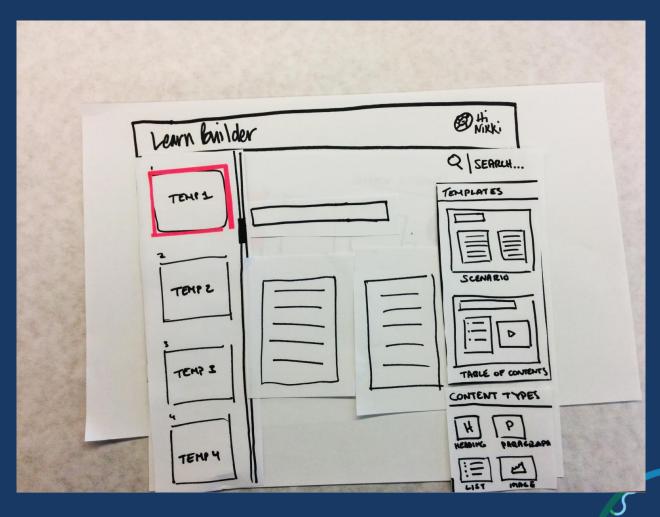












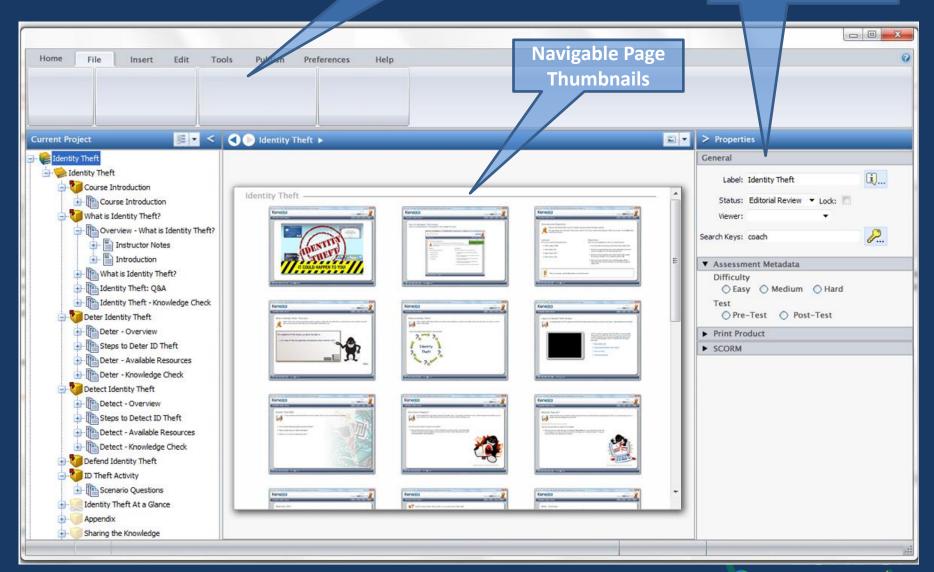
### Firming up the Storyboard

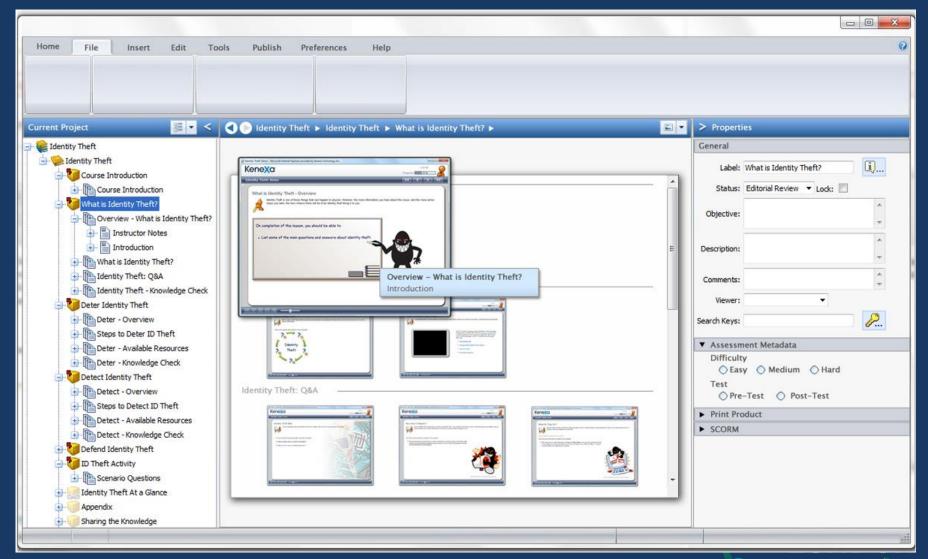


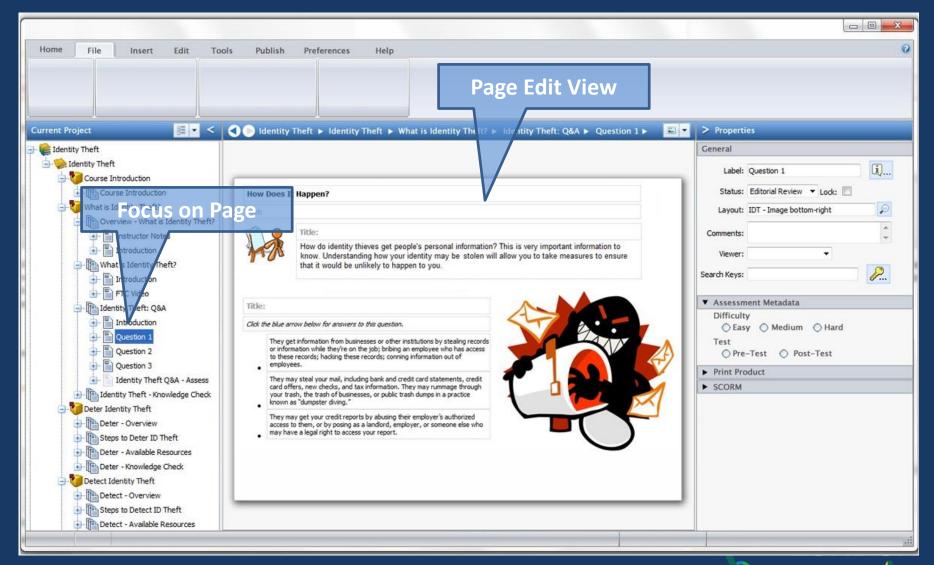


#### **Familiar Task Ribbon**

## Seamless blend of General properties and Metadata







# Why is this important?

**IBM** 

Our own fastest growing customer:

LCMS
LMS
Social Learning

Business Conduct
Guidelines
Training

90 min / employee \* 430K employees

= 645,000 hours or 80,625 days

ON ONE COURSE!

Reduce time: 30 min

Dynamic delivery **Pre-assessments** 

Savings: 430,000 hrs / 53,750 days /

10,750 weeks per

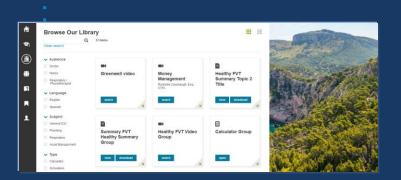
year

### Another Example – Social Learning





### Social Learning: Design considerations



Personalizing the user experience: You need easy-to-find content as well as collaboration with peers and experts. It's about innovation based on how people actually work, learn, and interact.

Expanding the reach of Social Learning: Work is increasingly global and mobile. You need to connect your people from anywhere to anywhere, literally.





Streamlining content creation, curation, and access: If your content is not up-to-date, relevant, and easy to find your people can't reach their potential



# IBM Social Learning demonstration



### Questions

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