



# Script for Electronics Manufacturing Portal Demo

# Electronics Manufacturing Portal Scenario

Scenario	Description
<p><b>Scenario:</b></p> <p><b>Part I: Executive</b></p> <p><b>Part II: Manager</b></p>	<p><b>Part I: Executive</b> An executive wishes to...</p> <p><b>Part II: Manager</b> A manager responsible for...</p>

Click on Dave Designer.



New

Click on News and then click on the first headline.

The screenshot displays the IBM Workplace interface. On the left, a navigation pane under 'My Workplace' shows 'Desktop' and 'Projects'. Under 'Desktop', 'News' is selected and circled. A callout box points to this 'News' link with the text 'Click on News and then click on the first headline.' The main content area shows a 'My News' window with a list of news items. The first item, 'CompeteCo speeds up new floppy drive launch date - (Drive Times Magazine - 26 minutes ago)', is circled. To the right, there are sections for 'Alerts' (showing 2 new alerts), 'Search' (with options for 'Name only' and 'Entire profile'), and 'Instant Messaging' (showing a list of active contacts under 'Project Team' and 'Client Contacts').

Click on Mary Marketing.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces
- News

**Projects**

**My News** Edit | ? - X

- [CompeteCo speeds up new floppy drive launch date - \(Drive Times Magazine - 26 minutes ago\)](#)
- [Brady Corp. buys Singapore firm - \(Business Journal Milwaukee - 33 minutes ago\)](#)
- [Interdigital shares fall on higher legal costs - \(Reuters - 51 minutes ago\)](#)
- [New Microsemi Battery Charger Targets Phones, Cameras, PDAs,... - \(Physorg.com - 1 hour ago\)](#)
- [CableLabs chooses Broadcom, GIPS codecs for PacketCable systems - \(Communication Systems Design - Tuesday August 3\)](#)

**My News** Edit | ? - X

**CompeteCo speeds up new floppy drive launch date**

By Rich Reporter Drive Times Magazine Sep 30, 2004

Wichita, KS - CompeteCo, a leading manufacturer in the technology intensive Wichita area has announced an early delivery of its new bay floppy drive. This launch presents a threat to many of their competitors in the intensely competitive storage segment of the industry. Most notably, ElectronCo faces stiff competition from this start-up and had originally announced a launch date ahead of CompeteCo. Look for a battle between these 2 leaders in the industry.

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

**Name only** (Smith, jo\*)

**Entire profile** ("accounts payable")

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing**
  - Bob Buyer**
  - Paul Procurement**
  - Dennis Curry
  - Tal Herman**
- Client Contacts
  - Valarie Myers**
  - Colin Freeman**

Click on the Send button three times (slowly). Then press the Close button. Then click on Projects.

The screenshot shows the IBM Portal interface with several components:

- My Workplace** header with a **Sign Out** link.
- Desktop** sidebar with a tree view containing: Desktop, EMail, Web Conferencing, Team Spaces, News, and **Projects** (circled).
- My News** window showing a list of news items with timestamps.
- Instant Messaging** window with a chat history and a text input field. The **Send** and **Close** buttons at the bottom are circled.
- Alerts** panel showing two alerts: "Attention: PO Approval Requests" and "Attention: Complete your 2004 Benefits Plan Enrollment".
- Search** panel with search options: "Name only (Smith, jo\*)" and "Entire profile ('accounts payable')", and a **Go** button.
- Instant Messaging** panel with tabs for People, Meetings, Options, and Help. It shows a contact list under "I am Active":
  - Project Team
    - Mary Marketing
    - Bob Buyer
    - Paul Procurement
    - Dennis Curry
    - Tal Herman
  - Client Contacts
    - Valarie Myers
    - Colin Freeman

Click on Product List.

The screenshot displays the Allegro Free Viewer application window titled "Allegro Free Viewer: test2z.brd". The interface includes a menu bar (File, View, Display, Setup, Help) and a toolbar with icons for file operations, zooming, and display settings. The main workspace shows a PCB layout with red components and green traces. A right-hand panel contains "Options", "Find", and "Visibility" tabs, with "Active Class and Subclass" set to "ETCH" and "TOP". A status bar at the bottom shows "Cmd: Idle" and a "Stop" button. On the left, a "My Workplace" sidebar lists "Desktop" and "Projects", with "Product List" selected and circled. A callout box points to this selection with the text "Click on Product List." Other panels on the right include "Alerts" (New Alerts: 2), "Search" (Name only, Entire profile), and "Instant Message" (I am Active).

Press the View work breakdown and task status button.

My Workplace
Sign Out

**Desktop**

**Projects**

- Design
- Product List
- Supplier Resources
- PDM Application Sourcing Request

**List of Products** Edit | ? - X

	Number	Name	Saved	Quote Count	Status
<input type="radio"/>	10035514	Planar Card	2004-04-29	5	Completed
<input type="radio"/>	10035514	Bay Floppy Drive	2004-04-19	6	Completed
<input type="radio"/>	10036003	Connector Card	2004-04-19	6	Completed
<input type="radio"/>	10036501	PCMCIA slots	2004-04-27	3	Completed

View work breakdown and task status

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Bob Buyer
  - Paul Procurement
  - Dennis Curry
  - Tal Herman
- Client Contacts
  - Valerie Myers
  - Colin Freeman



Scroll right and click on Bob Buyer..

Sign Out

### Task Status

Program	Program Exec	Volume Production	Gate Complete	Progress	Status
Marketing	Mary Marketing	10/01/04	Marketing Campaign	plan 65% actual 60%	<span style="color: yellow;">●</span>
05XYZ	Ponda Taylor	10/31/04	Final Specifications	plan 60% actual 70%	<span style="color: green;">●</span>
04ABC	Rosie Milan	11/31/03	Start Build	plan 85% actual 90%	<span style="color: green;">●</span>

### Work Breakdown

### Alerts

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

### Search

Name only (Smith, jo\*)

Entire profile ("accounts payable")

### Instant Messaging

People Meetings Options Help

- Team Active
- Project Team
  - Mary Marketing
  - Bob Buyer**
  - Paul Procurement
  - Dennis Curry
  - Tal Herman
- Client Contacts
  - Valarie Myers
  - Colin Freeman

Click on Send twice. Then click on Close.

The screenshot displays the IBM Electronics Manufacturing Portal interface. At the top right, there is a "Sign Out" link. The main content area is divided into several sections:

- Task Status:** A table with columns for Program, Program Exec, Volume Production, Gate Complete, Progress, and Status. The Progress column shows percentages (65%, 60%, 60%, 70%, 85%, 90%) and colored circles (yellow, green).
- Work Breakdown:** A complex diagram showing hierarchical tasks across different levels: Platform Alternatives, Business Controls 1.0, Product Portfolio Alternatives 2.0, Product Architecture & Physical Integration 3.0, and Product Systems Engineering 4.0. Tasks are represented by horizontal bars and connected by arrows.
- Instant Messaging:** A pop-up window titled "Instant Messaging" with a text area containing a message from Dave to Bob. Below the text area are "Send" and "Close" buttons, which are circled in red. Two arrows from the text box above point to these buttons.
- Alerts:** A section on the right showing "New Alerts: 2" with two attention icons and messages: "Attention: PO Approval Requests" and "Attention: Complete your 2004 Benefits Plan Enrollment".
- Search:** A search bar with options for "Name only" and "Entire profile" and a "Go" button.
- Instant Messaging (Sidebar):** A sidebar on the right showing a list of active users under the heading "I am Active", including "Project Team" (Mary Marketing, Bob Buyer, Paul Procurement, Dennis Curry, Tal Herman) and "Client Contacts" (Valarie Myers, Colin Freeman).

Scroll right and click on Supplier Resources..

**My Workplace**

- Desktop
- Projects
  - Design
  - Product List
  - Supplier Resources**
  - PDM Application
  - Sourcing Request

**Task Status** Edit | ? - X

Program	Program Exec	Volume Production	Gate Complete	Progress	Status				
Marketing	Mary Marketing	10/01/04	Marketing Campaign	<table style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 50%; background-color: #ccccff;">plan</td><td style="width: 50%; text-align: right;">65%</td></tr> <tr><td style="width: 50%; background-color: #ccffcc;">actual</td><td style="width: 50%; text-align: right;">60%</td></tr> </table>	plan	65%	actual	60%	●
plan	65%								
actual	60%								
05XYZ	Ponda Taylor	10/31/04	Final Specifications	<table style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 50%; background-color: #ccccff;">plan</td><td style="width: 50%; text-align: right;">60%</td></tr> <tr><td style="width: 50%; background-color: #ccffcc;">actual</td><td style="width: 50%; text-align: right;">70%</td></tr> </table>	plan	60%	actual	70%	●
plan	60%								
actual	70%								
04ABC	Rosie Milan	11/31/03	Start Build	<table style="width: 100%; border-collapse: collapse;"> <tr><td style="width: 50%; background-color: #ccccff;">plan</td><td style="width: 50%; text-align: right;">85%</td></tr> <tr><td style="width: 50%; background-color: #ccffcc;">actual</td><td style="width: 50%; text-align: right;">90%</td></tr> </table>	plan	85%	actual	90%	●
plan	85%								
actual	90%								

**Work Breakdown** Edit | ? - X

**Alerts**

New Alert

Att

Att

**Search**

Nan

Ent

payable

**Instan**

People

Click on Search.

The screenshot displays the i2 Search application interface. At the top right, there is a "Sign Out" link. The main header area includes the "i2 Six" logo, the user name "User: Dave.Designer", the connection "Connected To: SRMDB", and navigation links for "Home Page | Log Out | Help".

The left sidebar contains a "Solutions" menu with the following items: Home, Contract Management, Product Sourcing, Strategic Sourcing, CSM, Negotiate, and CSM. Under the second "CSM" section, "Search" is highlighted. Below that are "List", "Reports" (with sub-items "Duplicate Internal Items" and "Duplicate Companies"), "Requests" (with sub-items "New Manufacturer Item", "New Supplier Item", "New Internal Item", and "New Company"), "Personalize", and "Administration" (with sub-items "Search", "Forms Editor", "Shortcuts Manager", "User/Group Admin", "Permission Admin", "Alerts Admin", and "Explore Modeling").

The main content area is titled "SRM 6.1: Search" and features a "Keyword Search" section. It includes a "Search for:" dropdown menu set to "Items - Internal", a "Form:" dropdown menu set to "All Items", and a text input field containing "microcontroller". Below the input field are buttons for "Search Tips", "Open Saved Search", "Parametric Search", "Clear", and "Search". The "Search" button is circled in red. Below the search buttons are tabs for "Categories", "Index", and "Shortcuts". A message states: "Searches that are run when the 'view' links are clicked do not use any of the search criteria entered above." Below this, it says "No category structure under 'Internal Item'" and includes a checkbox for "Show number of items in each category".

Click on the item numbers.

Sign Out

**i2 Search Results** Edit | ? - X

**Six** User: Dave.Designer Connected To: SRMDB Home Page | Log Out | Help

**Solutions**

- Home
- Optimization
- Contract Management
- Product Sourcing
- Strategic Sourcing
- CSM
- Negotiate

**CSM**

- Search**
- List
- Reports
  - Duplicate Internal Items
  - Duplicate Companies
- Requests
  - New Manufacturer Item
  - New Supplier Item
  - New Internal Item
  - New Company
- Personalize

**Administration**

- Search
- Forms Editor
- Shortcuts Manager
- User/Group Admin
- Permission Admin
- Alerts Admin
- Explore Modeling

**SRM 6.1: Search > Item Results**

**Keyword Search** Search for: Items - Internal with Spec

Form: All Items

microcontroller

Search Tips Open Saved Search Save This Search Parametric Search Clear **Search**

**Item Results**

1 to 190 records in Supplemental Information Display: Standard

Category: Supplemental Information

<input type="checkbox"/>	Qty	Info	Internal Item No	Internal Item Description	Standard Part Cost	Ir
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	C
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	C
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	D
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	S
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	C
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	C
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	D
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	S
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	C
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	C
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	D
<input type="checkbox"/>	1		190-1522-00	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP20 ...	5.25	S

Jump Compare Check Prices Create Edit Duplicate Export Add To

Click on PDM Application Sourcing Request.

**My Workplace**

- Desktop
- Projects
  - Design
  - Product List
  - Supplier Resources
  - PDM Application Sourcing Request**

---

**i2 Search Details**

User: Dave.Designer  
Connected To: SRMDB Home

**SRM 6.1: Search > Item Results > Item Details**

**- Internal Item Details** Change Item Details: ---

Internal Item No:	190-1522-00	Supplier Item No:	EP7312-EV-A
Internal Item Description:	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP208	Supplier:	CIRRUS LOGIC INC
Internal Item Org Name:	CORPORATE	Supp Item Description:	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP208
Mfr Item No:	EP7312-EV-A	List Price:	
Mfr Item Description:	32-BIT, MROM, 74 MHZ, RISC MICROCONTROLLER, PQFP208	Uom Name:	USD
Manufacturer:	TELEDYNE TECHNOLOGIES	List Price UOM:	Each

[Change Manufacturer Item](#)
[Change Supplier Item](#)
[Create](#)
[Edit](#)
[Duplicate](#)
[Add To ▾](#)

[Specifications](#)
[Manufacturer Info](#)
[Supplier Info](#)
[Pricing & Availability](#)
[Attachments](#)
[Notes](#)
[Alternates](#)
[Wh](#)

**Category:** Supplemental Information->Manufacturer Catalog->Electric - Electronic->Integrated Circuit->Microprocessor IC->

Specification ID	Specification Description
EP7312-EV-A	32-BIT, FLASH, 74 MHZ, RISC MICROCONTROLLER, PQFP208
<b>Operating Temperature-Max</b>	70
<b>Operating Temperature-Min</b>	-20
<b>Speed</b>	74
<b>Clock/Crystal Freq-Max (fclk)</b>	13
<b>Supply Voltage-Max (Vsup)</b>	2.7
<b>Supply Voltage-Min (Vsup)</b>	2.3
<b>Supply Voltage-Nom (Vsup)</b>	2.5
<b>Surface Mount</b>	YES
<b>DMA Channels</b>	YES
<b>ADC Channels</b>	NO
<b>DAC Channels</b>	NO
<b>DWM Channels</b>	YES

Click within the screen FIVE times. Then click on Desktop.

**My Workplace**

- Desktop
- Projects
  - Design
  - Product List
  - Supplier Resources
  - PDM Application Sourcing Request

**SmarTeam**

File Edit Actions View Tree Tools Window Help

**Projects:**

- Projects Tree
  - Project-00207

Profile Card Links Notes

## Project

ID  
Project-00207

Description:  
ThinkPad T20

Start date  Manager

Total budget  Cost

Info System

Click on Paul Procurement.

**My Workplace** Sign Out

**Desktop**

- Email
- Web Conferencing
- Team Spaces
- News

**Projects**

**Email** Edit | ? - X

New Memo | Reply | Reply to All | Forward | Delete | Folder

**Urgent**

File Size	From	Subject	Received
	Bob Buyer	Supplier Selected	9/30/2004 08:37 AM
(102k)	Tal Herman	UL Listing Changes	9/30/2004 08:07 AM
(48k)	Lori Ann Smithson	Forecasting Schedule Changes	9/29/2004 04:08 PM

**Normal**

File Size	From	Subject	Received
	Tal Herman	Power Supply Notes	9/30/2004 08:24 AM
	Julie Sapp	Thoughts on PC Boards	9/29/2004 03:18 PM
(32k)	Sally Hall	Delivery Timelines for Suppliers	9/29/2004 01:52 PM
	Brian Lee	FCC Part 15 Concerns	9/29/2004 11:37 AM
(10k)	Dennis Curry	Article on Capacitors	9/29/2004 10:08 AM
(102k)	Peter Davis	Manufacturing Summary	9/29/2004 10:24 AM
(247k)	Lori Ann Smithson	Stock Shortage Report	9/29/2004 09:00 AM

No items are currently selected

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People	Meetings	Options	Help
<b>I am Active</b>			
Project Team			
<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>			
Client Contacts			
<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>			
<input checked="" type="checkbox"/>			



Click on the Send button three times. Then press the Close button. Then click on Sign Out

The screenshot shows the IBM Workplace interface. On the left is a navigation pane with 'My Workplace', 'Desktop', and 'Projects'. The main area contains several windows: 'Email', 'Instant Messaging', 'Alerts', 'Search', and another 'Instant Messaging' window. The 'Instant Messaging' window in the foreground shows a conversation with 'Dave' and 'Paul'. The 'Send' and 'Close' buttons at the bottom of this window are circled. The 'Alerts' window shows two attention items: 'PO Approval Requests' and 'Complete your 2004 Benefits Plan Enrollment'. The 'Search' window has options for 'Name only' and 'Entire profile'. The bottom 'Instant Messaging' window shows a list of active users under 'Project Team' and 'Client Contacts'. In the top right corner, a 'Sign Out' button is circled. A text box at the top of the page provides instructions: 'Click on the Send button three times. Then press the Close button. Then click on Sign Out'.

Click on Paul Procurement.

*Procurement Manager*



*Submits RFQ to Buyer*

*Buyer*



*Picks Supplier for parts*



# IBM Workplace

*Designer*



*Needs parts for new design*

*Supplier*



*Awarded contract*

Press the Send button three times. Then press the Close button.

The screenshot shows the IBM Portal interface with several components:

- My Workplace:** A sidebar on the left with sections for Desktop (Email, Web Conferencing, Team Spaces, News) and Projects.
- Instant Messaging Window:** A central window titled "Instant Messaging" with a text area containing "Dave: Paul, please resend the RFQ for the bay floppy drive." Below it is a "Type your text:" input field and two buttons: "Send" and "Close". Both buttons are circled in red, and lines from the instruction box point to them.
- Alerts Panel:** Located on the right, it shows "New Alerts: 2" with two items: "Attention: PO Approval Requests" and "Attention: Complete your 2004 Benefits Plan Enrollment".
- Search Panel:** Below the alerts, it has a search input field and a "Go" button. Two radio buttons are selected: "Name only (Smith, jo\*)" and "Entire profile ('accounts payable')".
- Instant Messaging Panel:** At the bottom right, it shows a list of active users under "I am Active". The "Project Team" includes Mary Marketing, Bob Buyer, Dave Designer, and Dennis Curry. The "Client Contacts" include Valarie Myers and Colin Freeman.

Click on Web Conferencing.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing**
- Team Spaces
- News

**Projects**

**EMail** Edit | ? - X

New Memo | Reply | Reply to All | Forward | Delete | Folder

**Urgent**

File Size	From	Subject	Received
(102k)	Tal Herman	Recent Design Review	9/30/2004 08:07 AM
(48k)	Lori Ann Smithson	Forecasting Schedule Changes	9/29/2004 04:09 PM

**Normal**

File Size	From	Subject	Received
	Tal Herman	Meeting Notes	9/30/2004 08:24 AM
	Julie Sapp	Re: Procurement Process	9/29/2004 03:18 PM
(32k)	Sally Hall	Delivery Timelines for Suppliers	9/29/2004 01:52 PM
	Brian Lee	Vendor Concerns	9/29/2004 11:37 AM
(10k)	Dennis Curry	Article on Capacitors	9/29/2004 10:08 AM
(102k)	Peter Davis	Manufacturing Summary	9/29/2004 10:24 AM
(247k)	Lori Ann Smithson	Stock Shortage Report	9/29/2004 09:00 AM

No items are currently selected

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People | Meetings | Options | Help

**I am Active**

- Project Team
  - Mary Marketing
  - Bob Buyer
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Client Contacts
  - Valarie Myers
  - Colin Freeman

Click on New Meeting.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces
- News

**Projects**

**Web Conferencing** Edit | ? - X

**+ New Meeting**

Find a meeting that is:

In Progress v

Show All

Search by meeting name or moderator:

Go

For an unlisted meeting, enter the entire meeting name.

**Alerts** Edit | ? - X

New Alerts: 2

- ▲ **Attention:** PO Approval Requests
- ▲ **Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

**Name only** (Smith, jo\*)

**Entire profile** ("accounts payable")

Go

**Instant Messaging** Edit | ? - X

People | Meetings | Options | Help

**I am Active**

- Project Team
  - Mary Marketing
  - Bob Buyer
  - Dave Designer
  - Dennis Curry
  - ◆ Tal Herman
- Client Contacts
  - ◆ Valarie Myers
  - Colin Freeman

Click on Save.

My Workplace
Sign Out

**Desktop**

- Email
- Web Conferencing
- Team Spaces
- News

**Projects**

**Web Conferencing** Edit | ? - X

Save

**Schedule a New Meeting**

This form lets you schedule a basic web conference meeting.

**Essentials**

Meeting name:

Description (optional):

Moderator: Paul Procurement

When:  Start now  Schedule for:

Start date:

Start time:

Duration:

Record meeting:  Record this meeting so that people can replay it later.

**Security**

Meeting Password: To protect the meeting you can give it a password.

Password:

Re-type password:

Additional security:  Secure this meeting by not listing it. (If a meeting is unlisted, you attend it by typing the entire meeting name).  Secure this meeting using encryption.

**Tools**

General:  Whiteboard  Screen sharing  Meeting room chat  Send Web page  Polling

**Alerts** Edit | ? - X

New Alerts: 2

- ! **Attention:** PO Approval Requests
- ! **Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Bob Buyer
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Client Contacts
  - Valarie Myers
  - Colin Freeman

Click on Close Details.

My Workplace
Sign Out

**Desktop**

- Email
- Web Conferencing
- Team Spaces
- News

**Projects**

**Web Conferencing** Edit | ? - X

Delete
 Test Meeting
 Close Details

**Review Shipping Analysis - Meeting Details**

Times shown use your computer's settings.

**Essentials**

Meeting name:	Product Launch Deadlines
Start time:	10/02/2004 09:00AM
Duration:	01 Hours 00 Minutes
Has password:	No
Status:	Scheduled
Moderator:	<span style="color: green;">■</span> Paul Procurement
Encrypted:	No
Recorded:	No

**Locations**

Participants can attend from the following servers:  
<http://jk.st3.endicott.ibm.com/stconf.nsf/meeting/B4FFC02?OpenDocument>

**Tools**

- Whiteboard
- Screen sharing
- Meeting room chat
- Polling
- Send Web page

**Detailed Description**

No description

**Attachments**

No attachments

**Participants**

No participants

Delete
 Test Meeting
 Close Details

**Alerts** Edit | ? - X

New Alerts: 2

- ! Attention: PO Approval Requests
- ! Attention: Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People

Meetings

Options

Help

■ **I am Active**

- Project Team
  - Mary Marketing
  - Bob Buyer
  - Dave Designer
  - Dennis Curry
  - ◆ Tal Herman
- Client Contacts
  - ◆ Valerie Myers
  - Colin Freeman

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Click on Mary Marketing.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces
- News

**Projects**

**Web Conferencing** Edit | ? - X

[+ New Meeting](#)

Find a meeting that is:

In Progress ▼

Show All

Search by meeting name or moderator:

[Go](#)

For an unlisted meeting, enter the entire meeting name.

**Alerts** Edit | ? - X

New Alerts: 2

- ▲ **Attention:** PO Approval Requests
- ▲ **Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

[Go](#)

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing**
  - Bob Buyer
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Client Contacts
  - Valarie Myers
  - Colin Freeman



Click on the Send button twice. Then press the Close button. Then click on Projects.

The screenshot displays the IBM My Workplace interface. On the left, a navigation sidebar lists 'Desktop', 'Email', 'Web Conferencing', 'Team Spaces', 'News', and 'Projects'. The 'Projects' item is circled. The main content area features a 'Web Conferencing' window with an 'Instant Messaging' chat. The chat history shows a conversation between Paul and Mary about floppy drives. At the bottom of the chat window, the 'Send' and 'Close' buttons are circled. On the right side of the interface, there are sections for 'Alerts' (showing two attention alerts), 'Search' (with search options and a 'Go' button), and 'Instant Messaging' (showing a list of active users under 'Project Team' and 'Client Contacts').

Select Bay Floppy Drive and click on View RFQ.

My Workplace Sign Out

Desktop

Projects

### RFQ List

To work on an RFQ, select it from the below list and click "Work on RFQ"

Number	Name	Saved	Quote Count	Status
<input type="radio"/> 10035514	Planar Card	2004-04-29	0	Pending
<input checked="" type="radio"/> 10035514	Bay Floppy Drive	2004-04-19	6	Completed
<input type="radio"/> 10036003	Connector Card	2004-04-19	6	Completed
<input type="radio"/> 10036501	PCMCIA slots	2004-04-27	3	Completed

[View RFQ](#)      [Work on RFQ](#)      [Delete RFQ](#)

### Bill of Materials

Description	Quantity	U
CAPACITOR-57G8773	1	E
POLCAP-33G6081	1	E
POLCAP-798736	1	E
RESISTOR-40G7355	1	E
CAPACITOR-42G3565	1	E

### Instant Messaging

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Bob Buyer
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Client Contacts
  - Valarie Myers
  - Colin Freeman

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Click on Work on this RFQ.

**My Workplace** Sign Out

Desktop  
 Projects

**RFQ Content** Edit | ? - X

**RFQ Name: Bay Floppy Drive**

Quantity	Due Date yyyymmdd	Part Number	Description	Attachment
787	20041001	CATERD-0040	Microcontroller	<a href="#">RFQ_BOM.exe</a>

RFQ Status: There are 0 quotes.

[Work on this RFQ](#)
[Delete RFQ](#)

**Bill of Materials** Edit | ? - X

Description	Quantity
CAPACITOR-57G8773	
POLCAP-33G6081	
POLCAP-798736	
RESISTOR-40G7355	
CAPACITOR-42G3565	

**RFQ List** Edit | ? - X

To work on an RFQ, select it from the below list and click "Work on RFQ"

Number	Name	Saved	Quote Count	Status
<input type="radio"/> 10035514	Planar Card	2004-04-29	0	Pending
<input type="radio"/> 10035514	Bay Floppy Drive	2004-04-19	6	Completed
<input type="radio"/> 10036003	Connector Card	2004-04-19	6	Completed
<input type="radio"/> 10036501	PCMCIA slots	2004-04-27	3	Completed

[View RFQ](#)
[Work on RFQ](#)
[Delete RFQ](#)

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing**
  - Bob Buyer**
  - Dave Designer**
  - Dennis Curry
  - Tal Herman**
- Client Contacts
  - Valarie Myers**
  - Colin Freeman**

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Press the Save button.

- Optimization
- Contract Management
- Product Sourcing
- Strategic Sourcing
- CSM
- Negotiate
- **Negotiate**
- Select/Change Org
- Buyer Repository
- Edit Current Document
- Create New Document
- Search
- Draft
- Active
- Cancelled
- Closed
- Recommendation
- Search
- Draft
- Pending
- Approved
- Rejected
- RFX Proxy Center
- Approval
- Inbox
- Outbox
- Negotiate Manager
- Template Manager
- Supplier Channel
- Negotiate Setup

Name: 
RFX Id: 
Created on:

Organization: 
Buyer Currency: 
Checked Out By:

Header
Items
Status
Analysis & Award

\* denotes required field

- General
- Terms & Conditions
- Delivery
- Payment/Invoice
- Order
- Participation
- Receiving Locations
- Delivery Schedules
- Supplier(s)
- Notes/Attachments

Start Date:

|

|
HH:MM:SS

Response Due Date: \*

|

HH:MM:SS

Organization:

Description:

Folder:

⊞

Template:

Currency:

⊞

Force Supplier Bid in this Currency:
 Yes
 No

Owner:

⊞

Public/Private:
 Public
 Private

Bidding Type:

Sourcing Project Id:

PreBid Id:

Additional Parameters
Apply Custom Template
Save

Checkin Document

Press the Close button.

- Home
- Optimization
- Contract Management
- Product Sourcing
- Strategic Sourcing
- CSM
- Negotiate
- **Negotiate**
- Select/Change Org
- Shared Documents
- Buyer Repository
- Edit Current Document
- Create New Document
- Search
- Draft
- Active
- Cancelled
- Closed
- Awards
- Search
- Draft
- Awarded
- RFX Proxy Center
- Negotiate Manager
- Template Manager
- Supplier Channel
- Negotiate Setup
- Supplier Repository
- Search
- New

Name: Annual Rebids Indirect      RFX Id: RFXREFNUM\_0000NUJD      Created on: 24-Jun-04  
 Organization: Default      Buyer Currency: USD

Header   **Items**   Status   Buyer Costs   Analysis & Award

Commodity: All Commodities      View: Item

Selected Items: Page 1 of 1      Total Target Amount: \$25,120.00

<input type="checkbox"/>	Item	Item Description	Commodity	Volume	UOM	Target Price
<input type="checkbox"/>	II_AVET2311-05-RD	BINDER,3RG...	4400000000	12,000.00	Each	\$1.74
<input type="checkbox"/>	II_AVEVB11-25-SG	BINDER,VIE...	4400000000	2,000.00	Each	\$2.12

Navigation: Jump   Filter Actions   Custom Parameters   Apply Terms / Cost   Remove   Add   **Close**

Click on Sign Out.

My Workplace
Sign Out

- Desktop
- Projects

RFQ Content Edit | ? - X

RFQ Name: Bay Floppy Drive

Quantity	Due Date yyyymmdd	Part Number	Description	Attachment
1000	20041001	CATPRD-0040	Microcontroller	<a href="#">RFQ_BOM.exe</a>

RFQ Status: There are 0 quotes.

[Work on this RFQ](#)
[Delete RFQ](#)

RFQ List Edit | ? - X

To work on an RFQ, select it from the below list and click "Work on RFQ"

Number	Name	Saved	Quote Count	Status
<input type="radio"/>	10035514 Planar Card	2004-04-29	0	Pending
<input type="radio"/>	10035514 Bay Floppy Drive	2004-04-19	6	Completed
<input type="radio"/>	10036003 Connector Card	2004-04-19	6	Completed
<input type="radio"/>	10036501 PCMCIA slots	2004-04-27	3	Completed

[View RFQ](#)
[Work on RFQ](#)
[Delete RFQ](#)

Bill of Materials Edit | ? - X

Description	Quantit
CAPACITOR-57G8773	
POLCAP-33G6081	
POLCAP-798736	
RESISTOR-40G7355	
CAPACITOR-42G3565	

Instant Messaging Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Bob Buyer
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Client Contacts
  - Valarie Myers
  - Colin Freeman

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Click on Bob Buyer.

*Procurement  
Manager*



*Submits RFQ  
to Buyer*

*Buyer*



*Picks  
Supplier  
for parts*



# IBM Workplace

*Designer*



*Needs  
parts for  
new design*

*Supplier*



*Awarded  
contract*

Click on Projects.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces
- News
- Projects**

**EMAIL** Edit | ? - X

**Urgent**

File Size	From	Subject	Received
0(102k)	Tal Herman	UL Listing Changes	9/30/2004 08:07 AM
0(48k)	Lori Ann Smithson	Forecasting Schedule Changes	9/29/2004 04:09 PM

**Normal**

File Size	From	Subject	Received
	Dave Designer	Re: Project Progress	9/30/2004 08:24 AM
	Julie Sapp	Thoughts on PC Boards	9/29/2004 03:18 PM
0(32k)	Sally Hall	Delivery Timelines for Suppliers	9/29/2004 01:52 PM
	Brian Lee	Supplier Rating	9/29/2004 11:37 AM
0(10k)	Dennis Curry	Capacitor Pricing	9/29/2004 10:08 AM
0(102k)	Peter Davis	Manufacturing Summary	9/29/2004 10:24 AM
0(247k)	Lori Ann Smithson	Stock Shortage Report	9/29/2004 09:00 AM

No items are currently selected

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)  
 Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Supplier Contacts
  - Suzie Supplier @ AME
  - Colin Freeman



Click on the Suppliers.

**My Workplace**

- Desktop
- Projects
  - RFQ Management
  - View Recent Bids
  - Supplier Resources

**SRM Performance**

User: Sue Jamison  
Connected To: SRMDB  
Home Page | Log Out

**Negotiate: << Header > Supplier(s) >>**

Name: Annual Rebids Indirect    RFX Id: RFXREFNUM\_0000NUJD    Created on: 24-Jun-04  
Organization: Default    Buyer Currency: USD

Header    Items    Status    Buyer Costs    Analysis & Award

- General
- Terms & Conditions
  - Participation
- Receiving Locations
- Delivery Schedules
- Supplier(s)**
- Notes/Attachments
- Business Rules

**Selected Supplier(s) Page 1 of 1**

<input type="checkbox"/>	Name	Supplier DUNS Number	Contact Name	Location	Address	City
<input type="checkbox"/>	Supplier1	Supplier1	<input type="checkbox"/> Rick Howard	USA	943 DEGUIGNE DR	SUN
<input type="checkbox"/>	Supplier2	Supplier2	<input type="checkbox"/> Rick Howard	USA	943 DEGUIGNE DR	SUN

Jump    Change Contact    View Scorecard    Remove    Add Supplier

Click on Desktop.

- My Workplace**
- Desktop
  - Projects
    - RFQ Management
    - View Recent Bids
    - Supplier Resources

Sign Out

SRM Performance

Edit | ? - X



## Supplier Scorecard

Supplier:  Site:

Commodity:

Period:  Year:

Supplier: "AME"  
 Commodity: "MICROCONTROLLERS"  
 Organization: CORPORATE  
 Period: 2004

Year: 2004

Performance Category	Individual Factor			All Suppliers*	
	Score	Weight	Weighted Score	Average Score	Weighted Score
Technology	94	20%	18.8	87	17.4
Quality	100	20%	20	97.8	19.568
Responsiveness	96	25%	24	89	22.25
Delivery	100	30%	30	100	30
Cost					

Click on Team Spaces.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces**
- News

**Projects**

**EMAIL** Edit | ? - X

New Memo | Reply | Reply to All | Forward | Delete | Folder

**Urgent**

File Size	From	Subject	Received
0(102k)	Tal Herman	UL Listing Changes	9/30/2004 08:07 AM
0(48k)	Lori Ann Smithson	Forecasting Schedule Changes	9/29/2004 04:09 PM

**Normal**

File Size	From	Subject	Received
	Dave Designer	Re: Project Progress	9/30/2004 08:24 AM
	Julie Sapp	Thoughts on PC Boards	9/29/2004 03:18 PM
0(32k)	Sally Hall	Delivery Timelines for Suppliers	9/29/2004 01:52 PM
	Brian Lee	Supplier Rating	9/29/2004 11:37 AM
0(10k)	Dennis Curry	Capacitor Pricing	9/29/2004 10:08 AM
0(102k)	Peter Davis	Manufacturing Summary	9/29/2004 10:24 AM
0(247k)	Lori Ann Smithson	Stock Shortage Report	9/29/2004 09:00 AM

No items are currently selected

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People | Meetings | Options | Help

**I am Active**

- Project Team
  - Mary Marketing
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Supplier Contacts
  - Suzie Supplier @ AME
  - Colin Freeman

Click on Supplier Reviews.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces
- News

**Projects**

**Team Spaces** Edit | ? - X

[+](#) New Workplace [↻](#) Refresh

---

Search my workplaces:

 [Go](#)

Advanced Search

**My Workplaces** 1 - 4 of 4

Title	Last Modified
<a href="#">Suggestion: Combine items for Shipping</a>	11/30/03
<a href="#">Taskforce: Employee Productivity</a>	11/30/03
<a href="#">Post Mortem: Supplier Reviews</a>	6/30/04
<a href="#">Procedures: Product Recall Procedures</a>	11/3/03

1 - 4 of 4

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** [PO Approval Requests](#)
- Attention:** [Complete your 2004 Benefits Plan Enrollment](#)

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

 [Go](#)

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Supplier Contacts
  - Suzie Supplier @ AME
  - Colin Freeman

Click on AME Product Quality.

**My Workplace** Sign Out

- Desktop
  - Email
  - Web Conferencing
  - Team Spaces
  - News
- Projects

**Team Spaces** Edit | ? - X

Open Workplace Refresh Close Details

---

**Supplier Review - Details**

Search this workplace:   [Advanced Search](#)

View: What's New

Title	Page Type	Author	Last Modified
AME Product Quality	Task	<a href="#">Barbara Kline</a>	6/30/04
PJC OnTime Delivery Reports	Task	<a href="#">Barbara Kline</a>	9/22/04

Last accessed: 9/20/04

Open Workplace Refresh Close Details

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** [PO Approval Requests](#)
- Attention:** [Complete your 2004 Benefits Plan Enrollment](#)

**Search** Edit | ? - X

**Name only** (Smith, jo\*)

**Entire profile** ("accounts payable")

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - [Mary Marketing](#)
  - [Dave Designer](#)
  - Dennis Curry
  - [Tal Herman](#)
- Supplier Contacts
  - [Suzie Supplier @ AME](#)
  - [Colin Freeman](#)

Click on Projects.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces
- News
- Projects**

**Team Spaces** Edit | ? - X

New Task Page New... New Revision

---

**AME Product Quality**

- Barbara Kline, 6/30/2004 - 11:49 AM

Task information

Status: Complete	Assigned To: kline
Due Date: 6/30/2004	Who can edit this task? kline
Start Date:	Priority:

Description

I had made a special request to AME for a faster delivery due to an increased demand for Product 121A. They were able to meet my request without problem and there were zero defects in the products shipped. They were a pleasure to deal with - I highly recommend them.

Notify Print

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)

Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Supplier Contacts
  - Suzie Supplier @ AME
  - Colin Freeman

Click on RFQ Management.

**My Workplace**

- Desktop
- Projects
  - RFQ Management**
  - View Recent Bids
  - Supplier Resources

**SRM Performance**

User: Sue.Jamison  
Connected To: SRMDB  
Home Page | Log Out

**Negotiate: << Header >> Supplier(s)**

Name: Annual Rebids Indirect    RFX Id: RFXREFNUM\_0000NUJD    Created on: 24-Jun-04  
 Organization: Default    Buyer Currency: USD

Header    Items    Status    Buyer Costs    Analysis & Award

- General
- Terms & Conditions
  - Participation
- Receiving Locations
- Delivery Schedules
- Supplier(s)**
- Notes/Attachments
- Business Rules

**Selected Supplier(s) Page 1 of 1**

<input type="checkbox"/>	Name	Supplier DUNS Number	Contact Name	Location	Address	City
<input type="checkbox"/>	Supplier1	Supplier1	<input type="checkbox"/> Rick Howard	USA	943 DEGUIGNE DR	SUN
<input type="checkbox"/>	Supplier2	Supplier2	<input type="checkbox"/> Rick Howard	USA	943 DEGUIGNE DR	SUN

Jump    Change Contact    View Scorecard    Remove    Add Supplier

Press the Checkout Document button.

RFQ Management Sign Out

Edit | ? - X

User: Bob.Buyer  
Connected To: SRMDB Home Page | Log Out | Help

**12 Six**

**Negotiate: << Status** Document Submitted Successfully. **>>**

Name:  Rfx Id:  Created on:   
 Organization:  Buyer Currency:

Header | Items | **Status** | Buyer Costs | Analysis & Award

**Supplier Response Status**

	Supplier Name	Supplier ID	Supplier DUNS Number	Supplier Status	Status Date	Contact Name
<input type="checkbox"/>	06-242-7778	CRYSTAL SEMICONDUCTOR CORP	06-242-7778	New		CYBELE CHANG
<input type="checkbox"/>	11-330-3614	CIRRUS LOGIC INC	11-330-3614	New		WILLIAM ALPER
<input type="checkbox"/>	09-312-0871	MICRON TECHNOLOGY INC	09-312-0871	New		GENEVIEVE CA
<input type="checkbox"/>	GLENCO	GLENCO	GLENCO	New		Rick Howard
<input type="checkbox"/>	AME	AME	AME	New		Rick Howard

**Item Award Summary**

Item/Receiving Location/Period	1
Awarded	(0%)
Remaining	1

Replace Supplier | Reports ▼

**Checkout Document**



Click on Create Split.

RFQ Management Sign Out

Edit | ? - X

User: Bob.Buyer  
Connected To: SRMDB Home Page | Log Out | Help

**Solutions**

- Home
- Contract Management
- Product Sourcing
- Strategic Sourcing
- CSM
- Negotiate

**Negotiate**

- Select/Change Org
- Buyer Repository
  - Edit Current Document
  - Create New Document
  - Search
  - Draft
  - Active
  - Cancelled
  - Closed
- Recommendation
  - Search
  - Draft
  - Pending
  - Approved
  - Rejected
- Approval
  - Inbox
  - Outbox
- Negotiate Manager
  - Template Manager

**Negotiate: << Items > Summary >>**

Name: PB1 (micro initiate 004) Rfx Id: RFXREFNUM\_0000HR99 Created on: 07-Sep-04  
Organization: Default Buyer Currency: USD Checked Out By: Bob.Buyer

Header **Items** Status Analysis & Award

\* denotes split term View: Item/Receiving Location

Selected Items: Page 1 of 1

<input type="checkbox"/>	Item	Item Description	Organization Code	Receiving Location	Split ID	Qty %*
<input type="checkbox"/>	190-1517-00	32-BIT, MR...	CORPORATE	SUNNYVALE	BASE	100.0

Jump Filter Actions **Create Split** Apply Terms / Cost Remove Add Item **Checkin Document**

**Create Split**  
Edit Split  
Delete Splits

Press the OK button. Then press the Checkin Document button.

RFQ Management Sign Out

User: Bob.Buyer  
Connected To: SRMDB

[Home Page](#) | [Log Out](#) | [Help](#)

**Six**

**Negotiate: << Items >> Summary**

Name: PB1 (micro initiate 004)    Rfx Id: RFXREFUM\_0000HR99    Created on: 07-Sep-04  
 Organization: Default    Buyer Currency: USD    Checked Out By: Bob.Buyer

Header    **Items**    Status    Analysis & Award

\* denotes split term    View: Item/Receiving Location

**Selected Items:** Page 1 of 1

<input type="checkbox"/>	Item	Item Description	Organization Code	Receiving Location	Split ID	Qty %*
<input type="checkbox"/>	190-1517-00	32-BIT, MR...	CORPORATE	SUNNYVALE	BASE	100.0

**Quote Split**

Quantity: 50.0% of base quantity

Cancel    **OK**

**Checkin Document**

Click on Sign Out.

**RFQ Management** Edit | ? - X

---

**Six** User: Bob.Buyer  
Connected To: SRMDB Home Page | Log Out | Help

- Solutions
  - Home
  - Contract Management
  - Product Sourcing
  - Strategic Sourcing
  - CSM
  - Negotiate
- Negotiate
  - Select/Change Org
  - Buyer Repository
    - Edit Current Document
    - Create New Document
    - Search
    - Draft
    - Active
    - Cancelled
    - Closed
  - Recommendation
    - Search
    - Draft
    - Pending
    - Approved
    - Rejected
  - Approval
    - Inbox
    - Outbox
  - Negotiate Manager
    - Template Manager

**Negotiate:** << **Status** Document Submitted Successfully. >>

Name:  Rfx Id:  Created on:   
 Organization:  Buyer Currency:

Header | Items | **Status** | Buyer Costs | Analysis & Award

Supplier Response Status						
	Supplier Name	Supplier ID	Supplier DUNS Number	Supplier Status	Status Date	Contact Name
<input type="checkbox"/>	06-242-7778	CRYSTAL SEMICONDUCTOR CORP	06-242-7778	New		CYBELE CHANG
<input type="checkbox"/>	11-330-3614	CIRRUS LOGIC INC	11-330-3614	New		WILLIAM ALPER
<input type="checkbox"/>	09-312-0871	MICRON TECHNOLOGY INC	09-312-0871	New		GENEVIEVE CA
<input type="checkbox"/>	GLENCO	GLENCO	GLENCO	New		Rick Howard
<input type="checkbox"/>	AME	AME	AME	New		Rick Howard

  

Item Award Summary	
Item/Receiving Location/Period	1
Awarded	(0%)
Remaining	1

Click on Suzie Supplier.



Click on RFQ from ElectronCo.

My Desktop | **My Workplace** | Sign Out

---

### My News

- CompeteCo speeds up new floppy drive launch date - (Drive Times Magazine - 26 minutes ago)
- Brady Corp. buys Singapore firm - (Business Journal Milwaukee - 33 minutes ago)
- Interdigital shares fall on higher legal costs - (Reuters - 51 minutes ago)
- New Microsemi Battery Charger Targets Phones, Cameras, PDAs,... - (Physorg.com - 1 hour ago)
- CableLabs chooses Broadcom, GIPS codecs for PacketCable systems - (Communication Systems Design - Tuesday August 3)

### Alerts

New Alerts: 2

- Attention:** RFQ from ElectronCo
- Attention:** Stock Price Soars!

---

### Email

New Memo | Reply\* | Reply to All\* | Forward | Delete | Folder\*

#### Urgent

File Size	From	Subject	Received
102k	Tal Herman	UL Listing Changes	9/30/2004 08:07 AM
48k	Lori Ann Smithson	Forecasting Schedule Changes	9/29/2004 04:09 PM

#### Normal

File Size	From	Subject	Received
	Dave Designer	Re: Project Progress	9/30/2004 08:24 AM
	Julie Sapp	Thoughts on PC Boards	9/29/2004 03:18 PM
32k	Sally Hall	Delivery Timelines for Suppliers	9/29/2004 01:52 PM
	Brian Lee	Supplier Rating	9/29/2004 11:37 AM
10k	Dennis Curry	Capacitor Pricing	9/29/2004 10:08 AM
102k	Peter Davis	Manufacturing Summary	9/29/2004 10:24 AM
247k	Lori Ann Smithson	Stock Shortage Report	9/29/2004 09:00 AM

No items are currently selected

### Search

Name only (Smith, jo\*)

Entire profile ("accounts payable")

---

### Instant Messaging

People | Meetings | Options | Help

**I am Active**

- ElectronCo
  - Mary Marketing
  - Bob Buyer
  - Paul Procurement
  - Dennis Curry
  - Tal Herman
- AME
  - Valarie Myers
  - Colin Freeman

Press the OK Button.

The screenshot shows a web application interface for 'Six' with a 'Work with RFQs' header. The main content area is titled 'Terms of Participation' and contains a message: 'Your company has been selected to participate in this RFx. Please read the Non-disclosure Statement and Terms of Participation agreements attached below. Your acceptance indicates that you agree to all these terms and conditions.' Below this is a table under the heading 'Disclosure Agreement Statement:'.

	Terms of Participation Name	Description
<input type="checkbox"/>	Terms01	Terms01

At the bottom right of the dialog, there are two buttons: 'Cancel' and 'OK'. The 'OK' button is circled in black, and a callout box from the top of the slide points to it with the text 'Press the OK Button.'

Press the Submit button. Then click on Sign Out.

Workplace

Work with RFQs

User: AME.Seller  
Connected To: SRMDB

Home Page | Log Out | Help

Sign Out

**Six**

**Negotiate:** << Header > Item Summary Document Check-In Successful. >>

RFx Name: PB1 (MASTER Rebid 003) RFx Id: RFXREFNUM\_0000GAP Revision: 1  
Supplier Name: AME Supplier Currency: USD

Summary Header **Quote Entry**

- Items Page No 1 of 1 View: Item/Receiving Location/Period

<input type="checkbox"/>	Item	Receiving Location	Description	Volume	Price
<input type="checkbox"/>	190-1517-00	Dallas	32-BIT, MROM, 74 MHZ...	677,248.00	5.00

Jump Filter Actions Bid Response Save

Checkout Bid No Bid **Submit**

Click on Bob Buyer.

*Procurement  
Manager*



*Submits RFQ  
to Buyer*

*Buyer*



*Picks  
Supplier  
for parts*



# IBM Workplace

*Designer*



*Needs  
parts for  
new design*

*Supplier*



*Awarded  
contract*



Click on Projects.

**My Workplace** Sign Out

**Desktop**

- EMail
- Web Conferencing
- Team Spaces
- News
- Projects**

**EMAIL** Edit | ? - X

**Urgent**

File Size	From	Subject	Received
0(102k)	Tal Herman	UL Listing Changes	9/30/2004 08:07 AM
0(48k)	Lori Ann Smithson	Forecasting Schedule Changes	9/29/2004 04:09 PM

**Normal**

File Size	From	Subject	Received
	Dave Designer	Re: Project Progress	9/30/2004 08:24 AM
	Julie Sapp	Thoughts on PC Boards	9/29/2004 03:18 PM
0(32k)	Sally Hall	Delivery Timelines for Suppliers	9/29/2004 01:52 PM
	Brian Lee	Supplier Rating	9/29/2004 11:37 AM
0(10k)	Dennis Curry	Capacitor Pricing	9/29/2004 10:08 AM
0(102k)	Peter Davis	Manufacturing Summary	9/29/2004 10:24 AM
0(247k)	Lori Ann Smithson	Stock Shortage Report	9/29/2004 09:00 AM

No items are currently selected

**Alerts** Edit | ? - X

New Alerts: 2

- Attention:** PO Approval Requests
- Attention:** Complete your 2004 Benefits Plan Enrollment

**Search** Edit | ? - X

Name only (Smith, jo\*)  
 Entire profile ("accounts payable")

**Instant Messaging** Edit | ? - X

People Meetings Options Help

**I am Active**

- Project Team
  - Mary Marketing
  - Dave Designer
  - Dennis Curry
  - Tal Herman
- Supplier Contacts
  - Suzie Supplier @ AME
  - Colin Freeman

Click on View Recent Bids.

**My Workplace**

**Desktop**

**Projects**

- RFQ Management
- View Recent Bids**
- Supplier Resources

**SRM Performance**

IBM Six

User: Sue.Jamison  
Connected To: SRMDB

Home Page | Log Out

**Negotiate: << Header >> Supplier(s)**

Name: Annual Rebids Indirect      RFX Id: RFXREFNUM\_0000NUJD      Created on: 24-Jun-04  
 Organization: Default      Buyer Currency: USD

Header    Items    Status    Buyer Costs    Analysis & Award

- General
- Terms & Conditions
  - Participation
- Receiving Locations
- Delivery Schedules
- Supplier(s)**
- Notes/Attachments
- Business Rules

**Selected Supplier(s) Page 1 of 1**

<input type="checkbox"/>	Name	Supplier DUNS Number	Contact Name	Location	Address	City
<input type="checkbox"/>	Supplier1	Supplier1	<input type="checkbox"/> Rick Howard	USA	943 DEGUIGNE DR	SUN
<input type="checkbox"/>	Supplier2	Supplier2	<input type="checkbox"/> Rick Howard	USA	943 DEGUIGNE DR	SUN

Jump    Change Contact    View Scorecard    Remove    Add Supplier

Select Bay Floppy Drive and click on View Bids.

My Workplace
Sign Out

- Desktop
- Projects
  - RFQ Management
  - View Recent Bids
  - Supplier Resources

### RFQ List

Edit | ? - X

To work on an RFQ, select it from the below list and click "Work on RFQ"

Number	Name	Saved	Quote Count	Status
<input type="radio"/> 10035514	Planar Card	2004-04-29	6	Pending
<input checked="" type="radio"/> 10035514	Bay Floppy Drive	2004-04-19	6	Completed
<input type="radio"/> 10036003	Connector Card	2004-04-19	6	Completed
<input type="radio"/> 10036501	PCMCIA slots	2004-04-27	3	Completed

[View Bids](#)
[Work on RFQ](#)
[Delete RFQ](#)

### Alerts

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- ! **Attention:** Complete your 2004 Benefits Plan Enrollment

### Search

Edit | ? - X

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### Instant Messaging

Edit | ? - X

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Options
Help

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Press the Checkin Document button.

- Home
- Contract Management
- Product Sourcing
- Strategic Sourcing
- CSM
- Negotiate
- Negotiate**
- Select/Change Org
- ▣ Buyer Repository
  - Edit Current Document
  - Create New Document
  - Search
  - Draft
  - Active
  - Cancelled
  - Closed
- ▣ Recommendation
  - Search
  - Draft
  - Pending
  - Approved
  - Rejected
- ▣ Approval
  - Inbox
  - Outbox
- ▣ Negotiate Manager
  - Template Manager
  - Supplier Channel
  - Negotiate Setup
- Administration**

Name: 
RFx Id: 
Created on:

Organization: 
Buyer Currency: 
Checked Out By:

Header
Items
Status
Buyer Costs
Analysis & Award

View:

Parameter Name	Request	<input type="checkbox"/> MICRON TECHNOLOGY INC New	<input type="checkbox"/> GLENCO Pending Buyer Review	<input type="checkbox"/> AME Pending Buyer Review
		No Response	Rev 1	Rev 1
<b>Total Value of Bid</b>				
◦ General				
◦ Additional Costs				
▣ Terms and Conditions				
▣ Delivery				
◦ Late Tolerance Days				0.00
◦ Early Tolerance Days				0.00
◦ Payment Terms	15 DAYS 2% 30		15 DAYS 2% 30	30 DAYS 2% 30
◦ Other Named Place				
◦ Delivery Terms*	CFR		CFR	CPT
▣ Payment/Invoice				
◦ Payment Method	CHECK		CHECK	WIRE
▣ Order				
◦ Last Time Buy				False

View Revisions
Halt Bidding
Buyer Actions ▾

Checkin Document

Click on Sign Out.

My Workplace
Sign Out

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[Work on RFQ](#)
[Delete RFQ](#)

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