# **Better Business Modeling with IBM Tools**

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What keeps me Rational?















## **Session Summary**

There are a number of possible tools and techniques for doing business modeling using the IBM Rational Software Delivery Platform. This presentation provides best practices, including which tools to use, for effective business modeling. The session also demos the capabilities and the tight integration between IBM Rational RequisitePro, IBM WebSphere Business Modeler and IBM Rational Software Modeler.



# **Business Modeling**

- The purposes of business modeling are:
  - To understand current problems in the target organization and identify improvement potentials.
  - ▶ To assess the impact of organizational change.
  - ▶ To ensure that customers, users, developers, and other parties have a common understanding of the organization.
  - To derive the software system requirements needed to support the target organization.
  - ▶ To understand how a to-be-deployed software system fits into the organization.

How do you use Business Modeling in your organization?

What are your best practices for Business Modeling?

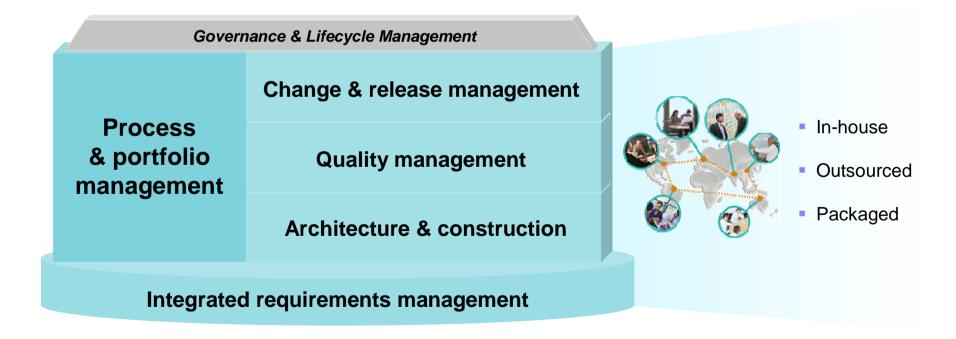


# IBM Rational Software Delivery Platform

What we offer

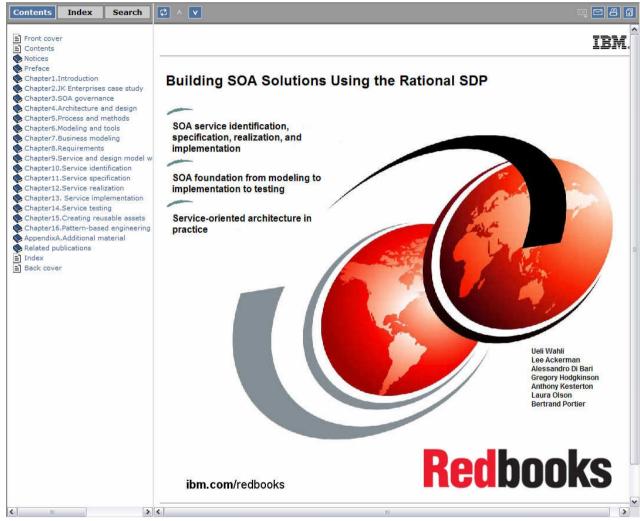


Process design and implementation best practices based on a market leading solutions delivery platform





# Building SOA Solutions using the Rational SDP



http://www.redbooks.ibm.com/redbooks/SG247356/wwhelp/wwhimpl/js/html/wwhelp.htm



## **Business Driven Service Lifecycle Management**



#### INTRODUCTION

Service Oriented Architecture (SOA) isn't a new concept, but because of today's rapidly changing marketplace, complexity in information technology infrastructures, and the race to remain competitive, SOA has emerged as a key tool to help clients create solutions that meet organization's requirements today while remaining flexible to quickly adapt to future needs. When you use business requirements to drive all downstream development activities, you close the gap between IT and business. In the context of service oriented design and development, the result is exceptionally flexible solutions that you can rapidly adapt to meet changing business needs and priorities.

Business Driven Service Lifecycle Management addresses two of the key challenges facing many business leaders - improving responsiveness and aligning IT with business goals. Business flexibility is a fundamental need for companies seeking to react to a rapidly changing landscape that includes emerging competitive threats, shifting compliance and regulatory requirements, mergers, acquisitions, and evolving technology. Just as important is the ability to align a core businesses process - software development - with business needs and priorities.

#### **OBJECTIVE**

The objective of this session is to implement a business driven approach to SOA using the IBM® SOA Foundation. IBM's SOA Foundation solution provides a SOA governance model and service lifecycle management infrastructure tools, which together, can help you realize the full potential of your SOA investments.

#### AUDIENCE

This session is specifically designed for IT Executives including Chief Information Officers, Chief Technology Officers, Chief Architects, Application Development Executives, Lead Business Analysts, Line of Business Executives, and Project Managers. No prerequisite knowledge of IBM Rational® or WebSphere® platforms is required. However, it is recommended that participants have a thorough understanding of traditional software development lifecycle, business needs, and current IT technologies.

#### COST

This session is offered free of charge. Complimentary refreshments including continental breakfast and lunch will be provided. However, participants are responsible for their own business travel expenses.

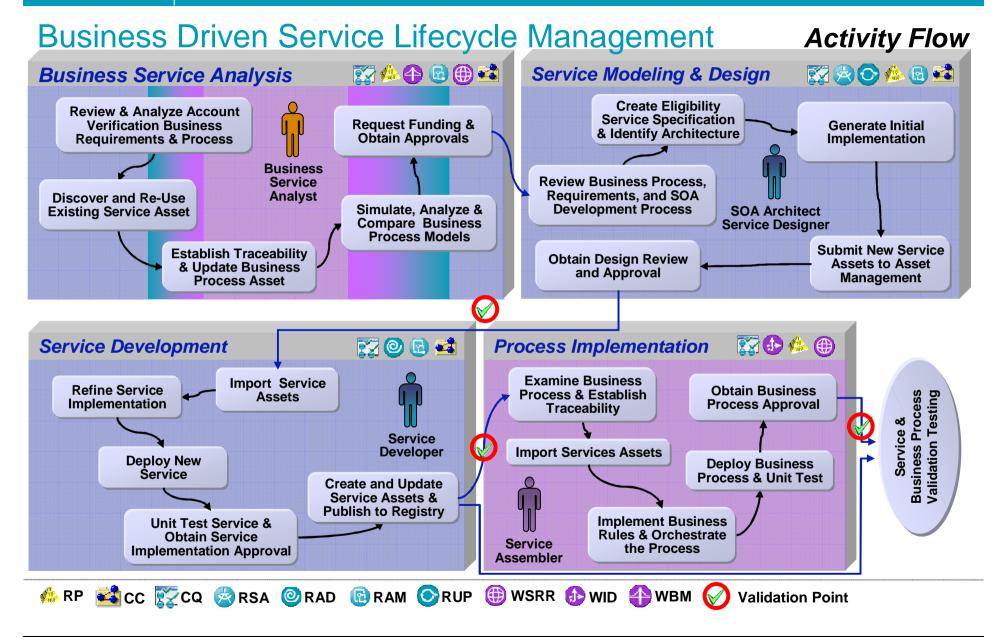




## The demo example – JK Enterprises

- For the purposes of this demo, I will play the role of a Business Service Analyst (and an Architect/Designer)
- JK Enterprises is under increasing pressure to reduce costs while improving their ability to serve their customers.
- At present, Credit Check activities are handled manually by a team of Account Coordinators who are notified via a paper form to phone or fax the "appropriate" credit reporting agency to retrieve the customer's credit score.
- JK Enterprises wishes to improve their ability to process requests for new accounts quickly.
- In the course of early analysis it became patently clear that Account Application and Account Verification were strategic reusable services whose improvement would greatly benefit the business.

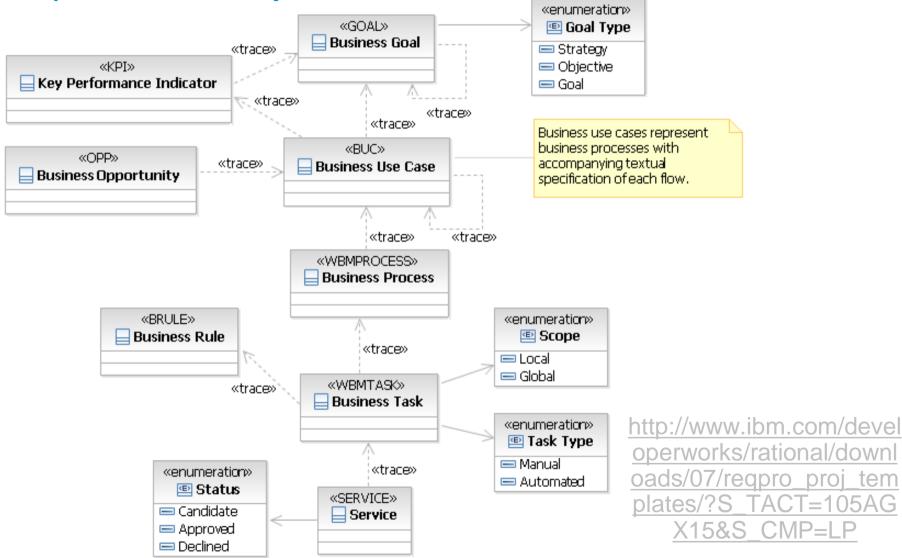








RequisitePro Project Structure





# RequisitePro v7 Integration Summary

#### **Benefits**

- Requirements across the Lifecycle
- Requirements Traceability



#### **Capabilities**

- Hub of the Lifecycle for the Analyst
- Analyze requirements coverage to test
- Visualize requirement links to model elements

Products	RequisitePro Integrations
IBM Rational Data Architect	✓
IBM Rational Software Modeler	$\checkmark$
IBM Rational Software Architect	$\checkmark$
IBM WebSphere Business Modeler	$\checkmark$
IBM WebSphere Information Developer	$\checkmark$
IBM Rational ClearCase/ClearQuest/CQTM	✓
IBM Rational Portfolio Manager	✓



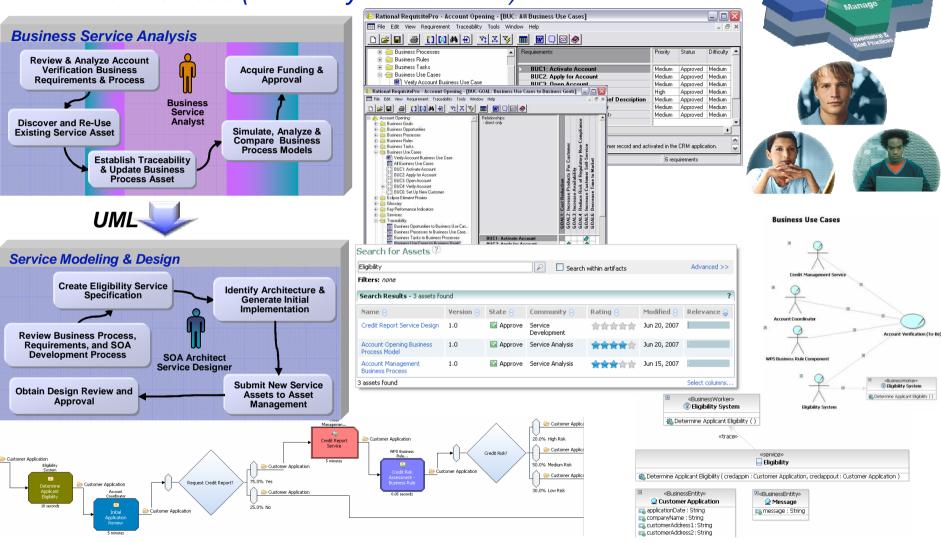
**Business Service Analysis** Model SOA Lifecycle Deploy Define business requirements **35** Goal Type Strategy ■ Objective Key Performance Indicator ■ Goal etracon «trace» Business use cases represent **Business Service Analysis** «RLIC» Business Use Case Business Opportunity Review & Analyze Account **Acquire Funding & Verification Business** etranes etrace Requirements & Process Approval «WBMPROCESS» Rusiness Process **Business** «BRULE» «enumeration» Business Rule Scope Scope Service Local **Analyst** Discover and Re-Use «WBMTA9K» **Existing Service Asset** Simulate, Analyze & Business Task Compare Business Account Management Services Vision, VIS - Microsoft Word **Process Models** File Edit View Insert Format Tools Table RequisitePro Window Help Type a question for help - > Establish Traceability «trace» & Update Business Status - 10 - | B | ∰ «SERVICE» Candidate Process Asset Service Approved **Business Goals** & Rational RequisitePro - Account Opening - [KPI: All Key Performance Indicators] File Edit View Requirement Traceability Tools Window Help \_ & X GOAL1 Cost Reduction of 10% by 2007 GOAL2 Increase Products Per Customer by 10% by 2007 GOAL3 Increase Availability of On-Line Presence to 99.999% GOAL4 Reduce Risk of Regulatory Non-Compliance 🛨 🦲 Business Tasks Rational RequisitePro - Account Opening - [GOAL: All Business Goals] 🛨 🦲 Business Use Cases Eclipse Element Proxies Decrease cost of account activ File Edit View Requirement Traceability Tools Window Help \_ 5 X 🖈 🦲 Glossarv KPI2: Decrease negotiated Decrease negotiated cost (Vend 🚊 🚐 Key Performance Indicators KPI3: Automate credit repo All Key Performance Indicators Account Opening Priority Automate 75% of all credit repor KPI1: Decrease cost of account activation . Business Goals KPI4: Decrease number of KPI2: Decrease negotiated cost of credit r.. All Business Goals\* **GOAL1: Cost Reduction** 1000000 20000 1020000 High Decrease number of credit repo KPI3: Automate credit report retrievals GOAL1: Cost Reduction Cost Reduction of 10% by 2007 KPI5: Increase electronic KPI4: Decrease number of credit report retr.. GOAL2: Increase Products Per Custo... GOAL2: Increase Products Per Customer 250000 50000 300000 Medium Increase electronic applications Increase Products Per Customer by 10% by 2007 KPI5: Increase electronic applications GOAL3: Increase Availability KPI6: Reduce call center GOAL3: Increase Availability 25000 15000 40000 [] KPI6: Reduce call center calls Reduce number of call center ( GOAL4: Reduce Risk of Regulatory N., Increase Availability of On-Line Presence to 99.999% GOAL5: Increase Customer Self-Servi... Services GOAL4: Reduce Risk of Regulatory Non-Compliance 100000 20000 120000 Medium GOAL6: Decrease Time to Market Reduce Risk of Regulatory Non-Compliance KPI1: Decrease cost of account active **Business Opportunities GOAL5: Increase Customer Self-Service** 50000 5000 55000 Low Decrease cost of account activation Business Processes Increase Customer Self-Service via Internet to 85% by 2006 # Business Rules GOAL6: Decrease Time to Market 250000 30000 280000 Medium Ready Decrease Time to Market for New Products by 10% by 2007 # Business Tasks Medium (Click here to create a requirement) # Eclipse Element Proxies GRAL1: Cost Reduction Cost Reduction of 10% by 2007





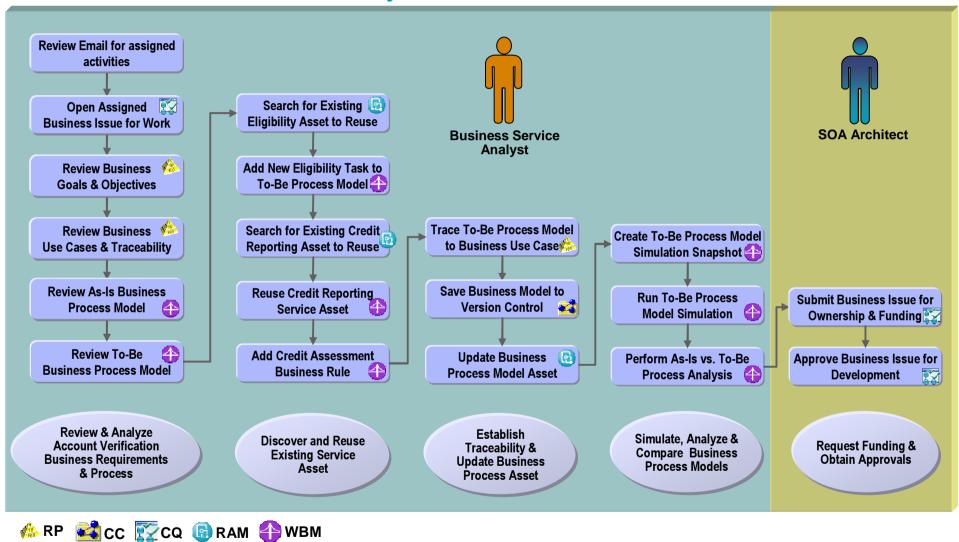
Model SOA Lifecycle Deploy

Business Service Analysis
Model the business (& identify the services)





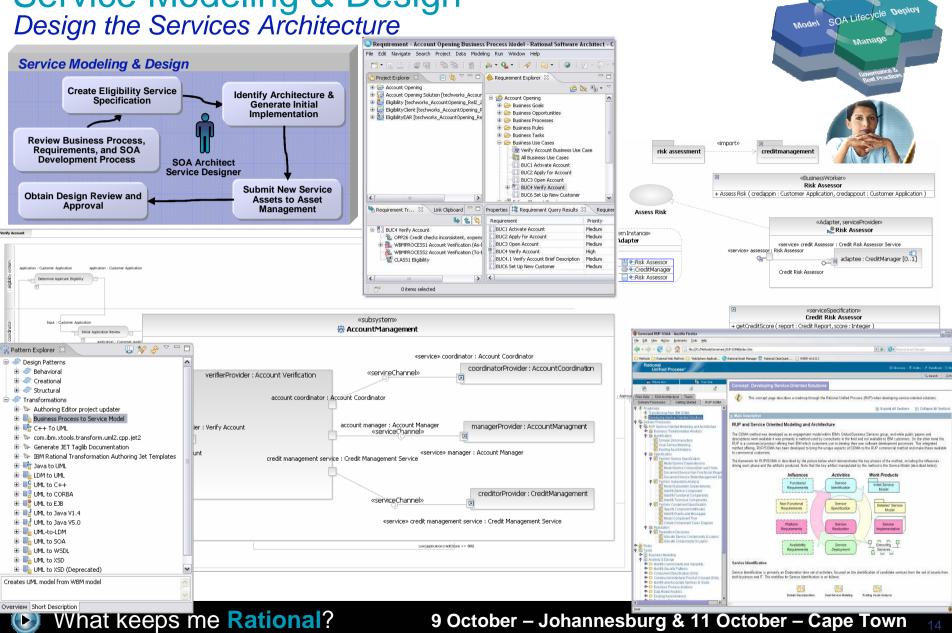
#### **Business Service Analysis**





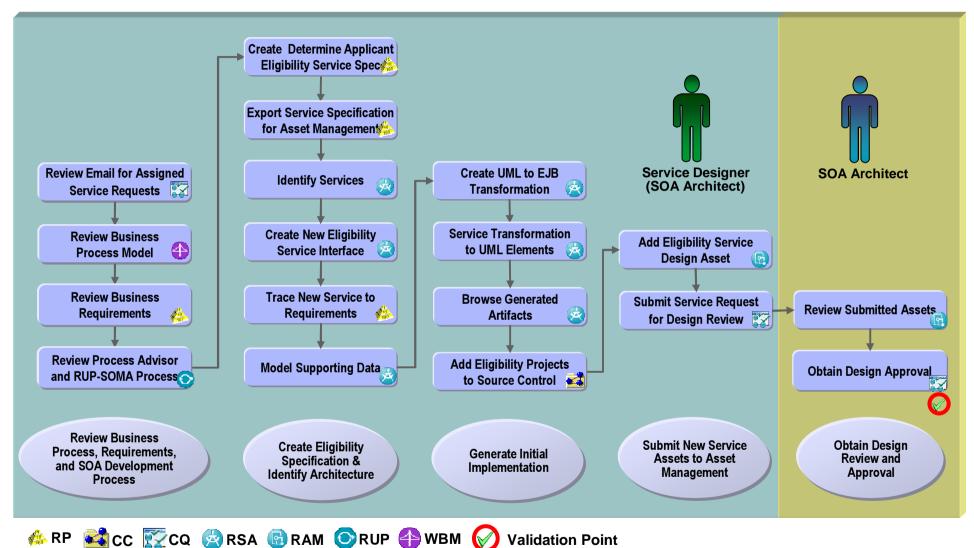


Service Modeling & Design Design the Services Architecture





# Service Modeling & Design











# High-level steps

- Show the Business Modeling template on DeveloperWorks and its use in RequisitePro
- Open the business vision document and show addition of a new goal, and change and update of another – show version history, revision
- Create a new BUC, and specification document
- Create a new BUC process in WBM, and edit the html requirement text
- Open the BUC process in RSA, and create a Business Analysis Model
- Transform the model from UML2 to EJB







#### More Information

- Business Modeling RequisitePro project template
  - ✓ http://www-128.ibm.com/developerworks/rational/downloads/07/regpro proj templates/
- **Business Integration** 
  - √ http://www.ibm.com/software/info/topic/perform/busintegration.h tml
- Information on IBM WebSphere Software
  - ✓ www.ibm.com/software/websphere
- Information on IBM Rational Software
  - ✓ www.ibm.com/software/rational/
- Building SOA Solution using the Rational SDP Redbook
  - √ http://www.redbooks.ibm.com/abstracts/sg247356.html





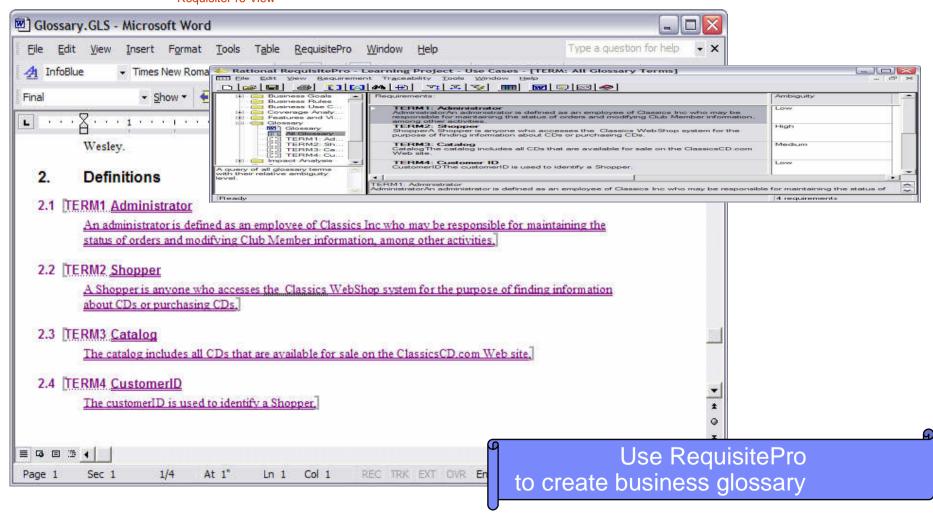
# Thank You

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# Artifact: Common business glossary

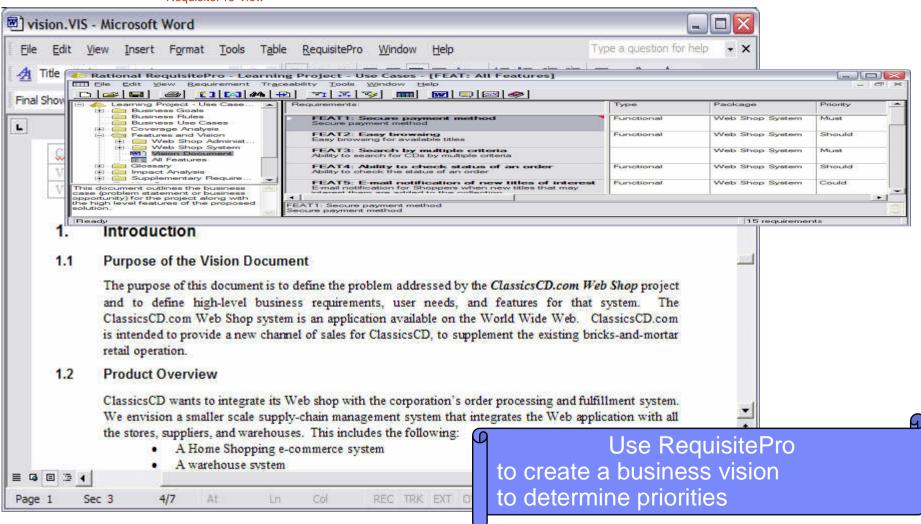
RequisitePro View





#### **Artifact: Business Vision**

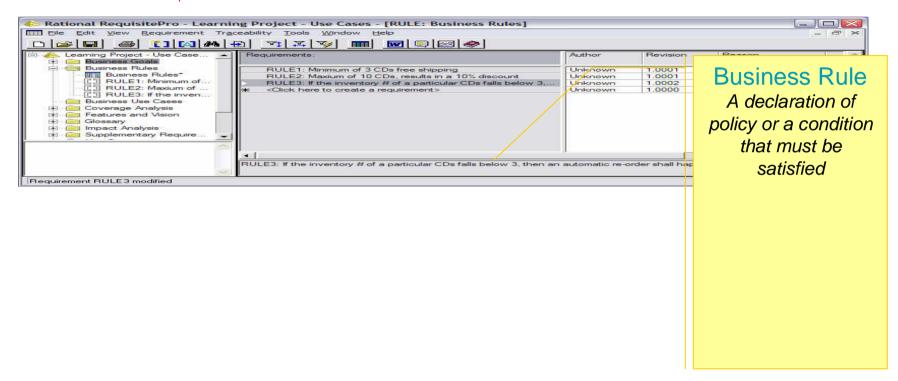
RequisitePro View





#### **Artifact: Business Rules**

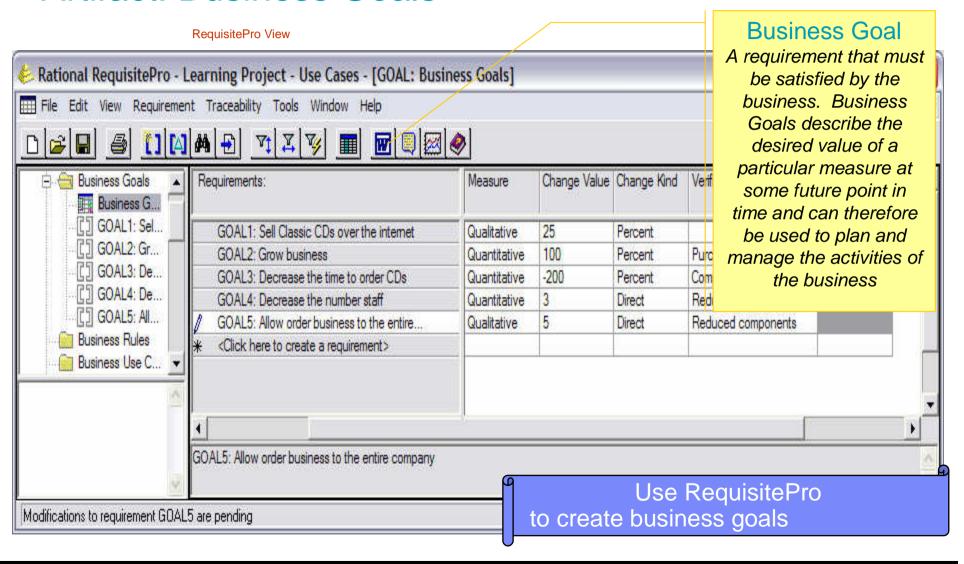
#### RequisitePro View



Use RequisitePro to create business rules



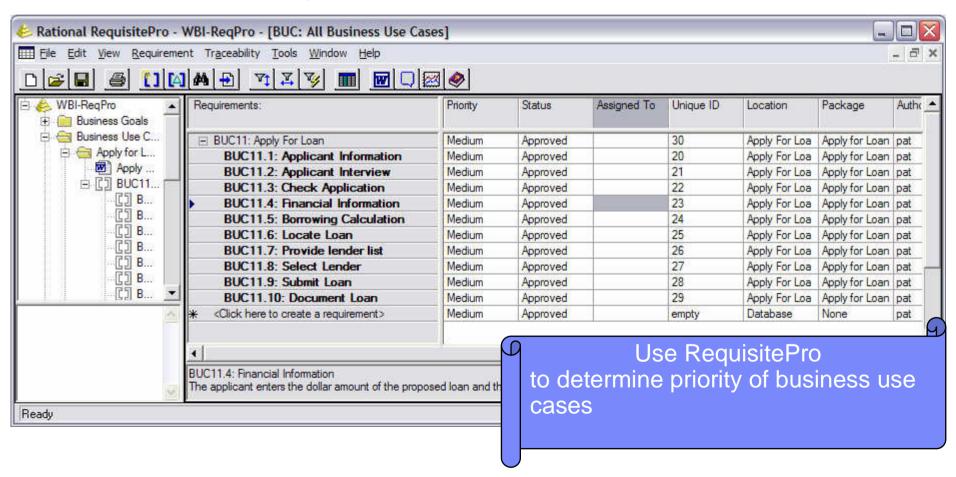
#### **Artifact: Business Goals**





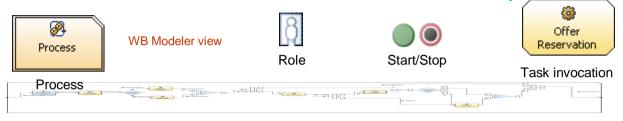
## Artifact: Business Use Cases (outline)

#### RequisitePro view





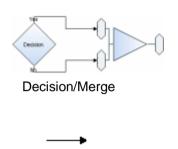
## **Artifact: Business Use Cases (flows)**



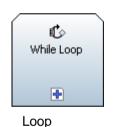


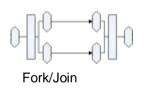


Document the process with information kept in the repository about the tasks, roles, assets, and costs



Connection





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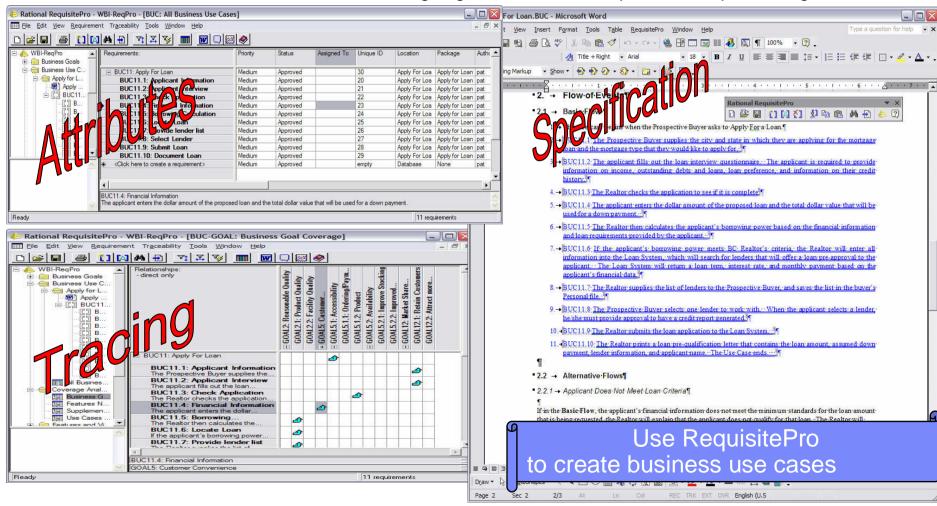
Use WB Modeler to discover and capture key business process to determine opportunities for software automation



## Artifact: Business Use Case (detailed)

RequisitePro View

This maybe redundant, depending upon the WBM model completeness of, assigning role resources responsible for performing tasks





## Artifacts: Business Analysis Model

