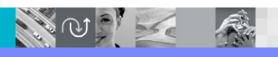


#### Information Management

# WebSphere Customer Center Product Vision and Roadmap November 2006

IBM Software Group





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- Product Vision
- Product Roadmap
- Recent Release(s)
  - ▶ WCC v6.5
- Upcoming Release(s)
  - ▶ WCC v7.0
- Master Data Management



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- Development Process



#### WebSphere Customer Center Product Vision

#### Vision statement

To be the most fully functional and high-performance customer transaction hub that is integrated with complimentary master data management and business information service offerings



### WebSphere Customer Center

Product Vision (continued)

- Key strategic product initiatives
  - Continued development of core product functionality
    - New large grain services
    - Additional subject areas & fine grain services
  - Continued development of new common components (business logic functionality)
  - Lower total cost of ownership for our clients
    - Pre-integration with multiple components for common processes ETL, standardization, etc.
    - Ensure that WCC has open interfaces to enable integration outside of the product roadmap
    - Build tooling to automate manual coding efforts where appropriate
    - Identify repeatable patterns in field implementations and incorporate function into the roadmap where appropriate
  - Integration with solution-broadening functionality
    - Use IBM MDM components and BIS offerings to proof



### WebSphere Customer Center

Product Vision (continued)

- Product functional vision:
  - To manage all party-centric information via a service-oriented architecture and to be the system of record for operational party data
  - ▶ To manage the entire customer lifecycle
  - Autonomic CDI
  - ▶ To integrate with business process management applications to offer complete customer-centric processing
  - To integrate with applications that will generate additional insight into the customer relationship and 'operationalize' that insight
  - ▶ To integrate with additional master management applications as appropriate, or have a joint integration story with BPM



# WebSphere Customer Center

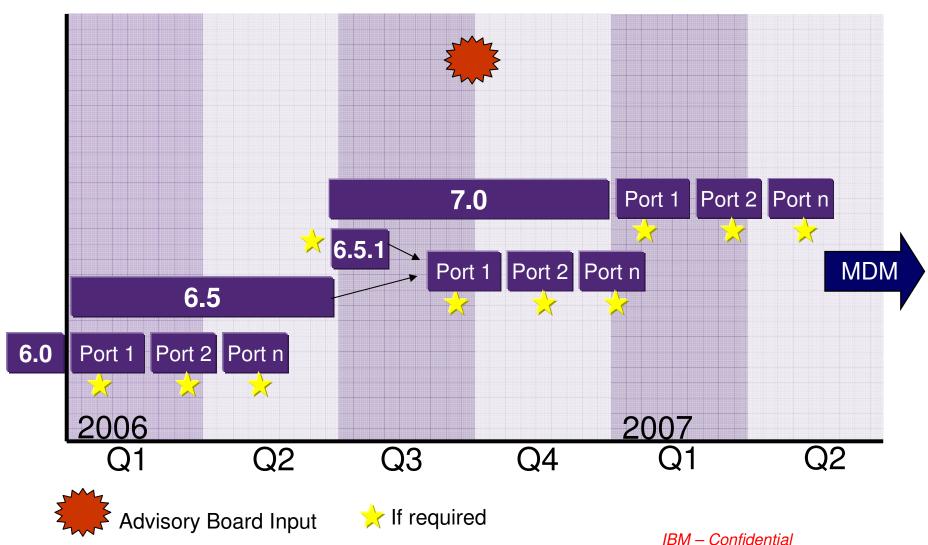
Product Vision (continued)

- Product architectural vision
  - Service-oriented architecture (SOA)
  - ▶ To be a transaction processor
  - Componentization
  - Flexibility
  - High-performance & scalability
  - Neutrality



- Product vision
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  - ▶ WCC v7.0
- Master Data Management

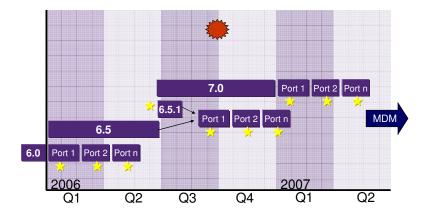
#### WebSphere Customer Center Product Release Schedule





#### WebSphere Customer Center Product Requirement Overview

- Develop new functionality
- Enhance existing functionality
- Integration
- Platform support
- Technology improvements
- Performance
- Maintenance items



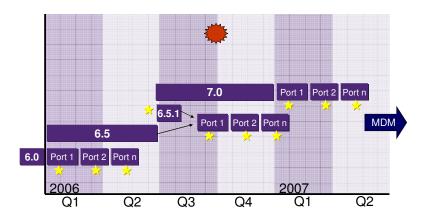
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#### WebSphere Customer Center Product Roadmap Version 6.5

- Full internationalization enablement
  - Support for single and multi-byte character sets (unicode/UTF-8)
  - Support for multiple standardization deployment (i.e., ability to call multiple country standardizers)
  - Internationalization of product UIs (admin UI and data stewardship UI)
  - Support for international date formats
- Functionality
  - Web Services
    - Level 1 interface release 1
  - Fast Track Facility
  - Installation improvements





### WebSphere Customer Center v 6.5 Internationalization (I18N)

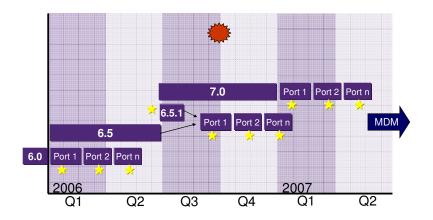
- Localized (L10N) for:
  - English
  - Chinese (simplified)
  - Chinese (traditional)
  - Japanese
  - Korean
  - French
  - German
  - Italian
  - Spanish
  - Portuguese (Brazil)
  - Polish



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#### WebSphere Customer Center Product Roadmap Version 7.0

- New Functionality
  - Enhanced search capabilities
  - New transactions
  - Delta processing services
  - Data corruption management
  - Aggregate view of known duplicate suspect records
  - Pending Party critical data changes
- Enhancements to existing functionality
  - Support for Probabilistic Matching (WebSphere QualityStage matching engine)
  - Macro Role enhancements
  - Rules of visibility enhancements
  - Enhanced Grouping Services
- Integration
  - ▶ ETL integration (WebSphere DataStage)
  - Enhanced Web services integration
  - Entity Analytics integration



- Technology & architecture
  - Framework enhancements
  - Report enablement
  - History enhancements
- Performance
  - Performance improvements
  - Benchmarking
- User Interface Enhancements
  - Data Stewardship UI
  - Administration UI

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#### WebSphere Customer Center v7.0 New Functionality

- Enhanced search capabilities
  - ▶ Phonetic searches party names (various), city name
  - Common name exclusion
  - Support for additional wildcard/look-alike searches (e.g., last 4 digits, middle 3 characters, etc.)
  - Search by: macro role, partial contact method, zip code and party equivalency
- Delta processing services
  - XML composite services to update party or contract using external identifier
    - Get Party by party equivalency ID
    - Update contract by contract system ID
    - Update party by party equivalency ID
- New (selected) services
  - N-Party Collapse
  - Process Control Table services



# WebSphere Customer Center v 7.0 New Functionality (continued)

- Data corruption management
  - Ability to define data corruption events and monitor them using event manager
  - Detection of an event results in notification messages and logging the event
- Aggregate view of known duplicate suspect records
  - Non-persistent aggregation of duplicate party records
  - Ability to manage/view duplicate and separate party records
  - Identified by "x factor" (e.g. line-of-business)
- Pending party critical data changes
  - Pend awaiting review by authorized user
  - Subject to security authority can be bypassed



#### WebSphere Customer Center v 7.0 Enhancements to existing functionality

- Party Matching Enhancements
  - Deterministic matching, same as previous releases
  - Probabilistic matching by Quality Stage, as a new option, either:
    - Replaces deterministic matching algorithm (real-time or evergreen)
    - Augments deterministic matching algorithm by re-evaluating deterministic A2s and Bs in near-realtime, using Event Manager
- Macro role enhancements
  - Get party by role (large grain inquiry service)
- Rules of visibility enhancements
  - Pre-execution determination -- pre-determine objects (party objects and sub-objects) that may be accessed
- Generic grouping services
- New data field
  - Customer since date



# WebSphere Customer Center v 7.0 *Integration*

- Extract, transform, and load (ETL)
  - Integration with WebSphere DataStage using WCC meta data for WCC load
  - ▶ Integration with WebSphere DataStage using WCC meta data for WCC extracts for data exports from WCC to other applications
- Integration with WebSphere QualityStage
  - Probabilistic matching engine addition (as mentioned on the enhanced functionality slide)
  - For name and address standardization
- Web services interface for business services (web services as a first-level interface)
- Integration with Entity Analytics
- Dun & Bradstreet Integration
  - For matching and/or enrichment



#### WebSphere Customer Center v 7.0 Technology & Architecture Enhancements

- Inquiry transaction framework enhancements
- Fast Track Transaction Server enhancements
- Report enablement aggregate data
- Upgrade ARM interface to ARM 4.0 standard
- Ability to supply external transaction ID for transaction audit log
- Component Security
- History enhancements



#### WebSphere Customer Center v 7.0 Performance

- Rules of visibility enhancements will enhance performance
- Search enhancements may improve performance on search services
- Additional performance enhancement / tuning
- Performance heavy load testing introduced as part of product certification



# WebSphere Customer Center v 7.0 User interface enhancements

- Data stewardship user interface
  - Party maintenance functionality
  - N-Party collapse functionality
  - Inclusion of source and data decay attributes
  - Enhanced grouping functionality
  - Enhanced hierarchy functionality
- Administration user interface
  - PCT user interface
  - Meta data user interface



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### Strategic View

#### Enterprises exist ...

... to serve customers

... by delivering products and services to them

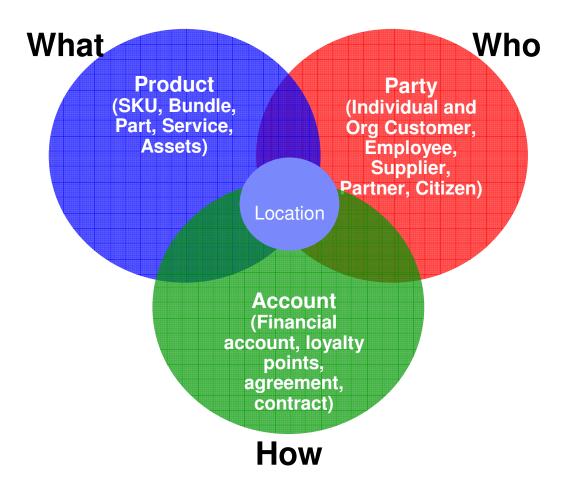
... via effective understanding of their relationship with them

#### **IBM's Current Focus**

- Party
- Product
- Account?

#### Supported by

Location

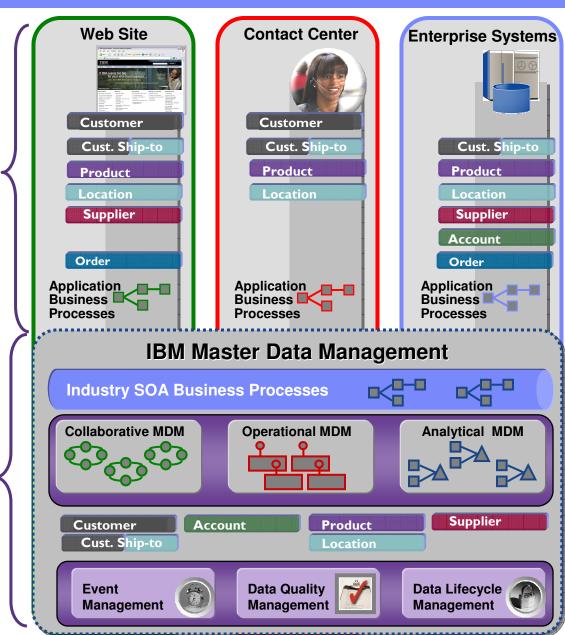




# The Right Solution IBM Master Data Management

Separation of application function from data function to create common data processing capabilities

- Separation of common data functionality into an enterprise application
- Integration of data function via business services to serve all data consumers
- Master data management is complementary to application processes
  - It provides applications with accurate and complete data about all key business entities



Master Data Management

Consumers

ata

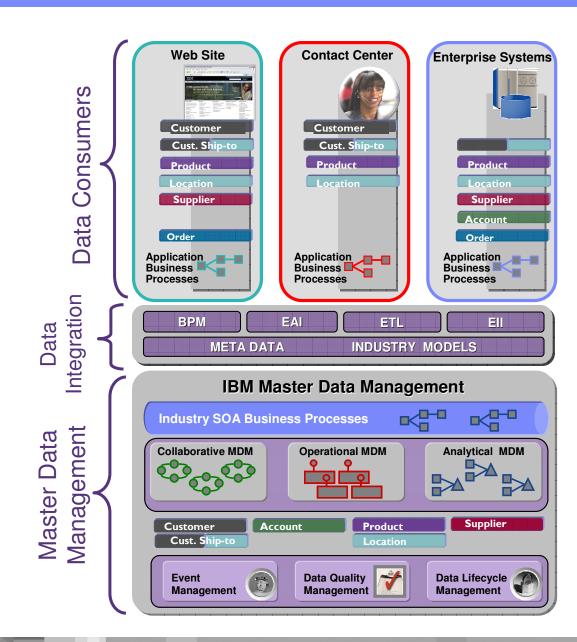


#### Data Integration: Bridge "consumers" and "managers"

IBM has the leading integration functionality, and IBM MDM is better positioned to integrate to consumers then any other MDM solution

# IBM Industry Models and IBM Integration Infrastructure

- Integrated with IBM Industry Data, Process and Service Models
- Models link MDM to Process Server and Business Services Fabric
- Information Server for delivery of trust information
- IBM Industry Process and Service models provide MDM Implementation Accelerators





#### **IBM Master Data Management**

#### Core Capabilities

#### Multi-Style

#### Collaborative MDM

 Authoring, workflow, check in/out services to support collaboration on master data creation, management and quality control

#### Operational MDM

- Business services to ingest master data from range of sources, manage it and fulfill all consumer uses of master data
- Over 500 Business Services
- Act as "System of Record"

#### Analytic MDM

- Identity resolution & relationship discovery
- Master data simplifies input to analytical environments (DWs) and improves quality (MDM is source)
- Enterprise reporting and analytics
- Industry-specific data warehouses

#### Multi-Domain

Support for Customer, Product, Account, Location, Supplier ....

#### Data Quality Management

- Duplicate record processing
- Data validation, cleansing & standardization

#### Event Management

- Event detection & management
- Notification to business processes and systems

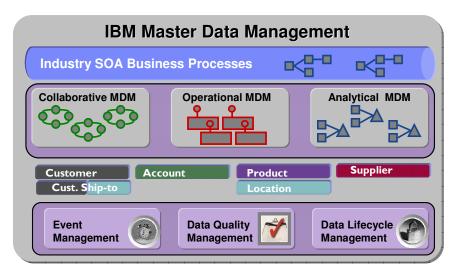
#### Data Lifecycle Management

- Data Governance
- Data access management
- Auditing, enterprise rules and policies



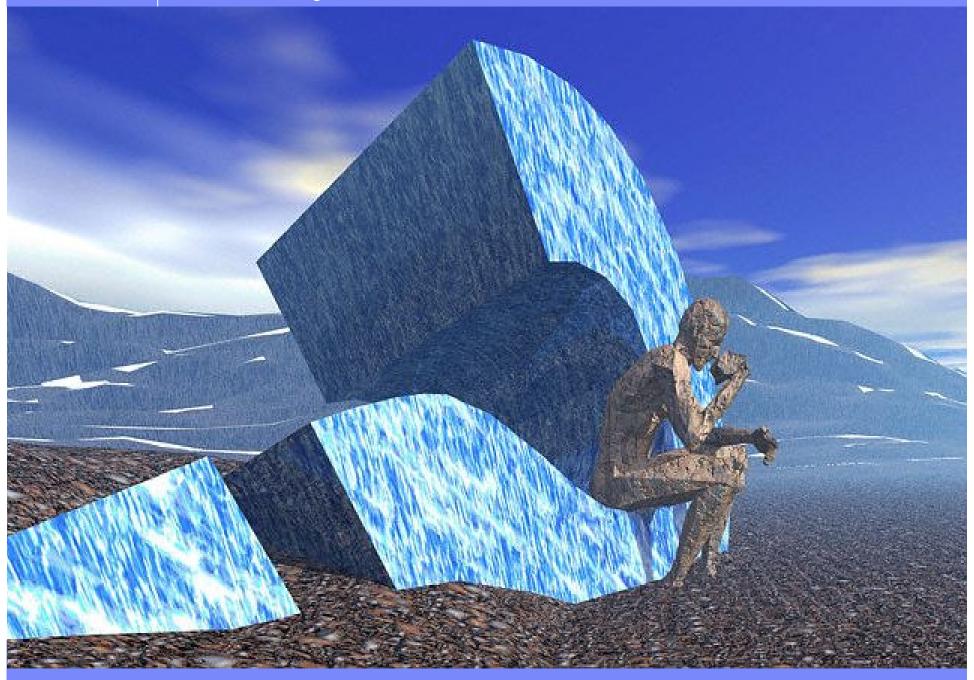














## Product Roadmap Input

Advisory board customers

Other Clients

**Analysts** 

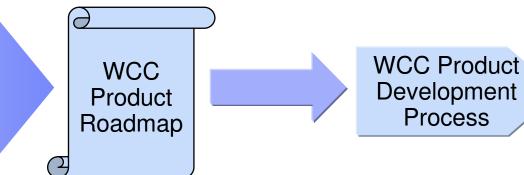
**Prospects** 

Competition

Services team

**Partners** 

R&D



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## Product Requirement Definition Process

