

IBM Lotus Sametime 7.5

REAL-TIME. RIGHT NOW.

Milano, 20 Ottobre 2006

Un nuovo modello di collaborazione



Messaggio / Documento



- ❖ Reti private
- ❖ Connessioni discontinue
- ❖ Sistemi e tecnologie proprietarie

Persona



- ❖ Web globale
- ❖ "Always on"
- ❖ Sistemi Open



Le opzioni disponibili

Soluzioni di tipo *Consumer*

Client di Chat & Instant Messaging pubblici

Gratuiti e semplici da scaricare / installare

Bassi livelli di sicurezza (Identificazione utenti, Encryption)

Inesistenti funzionalità di logging, archiviazione, auditing



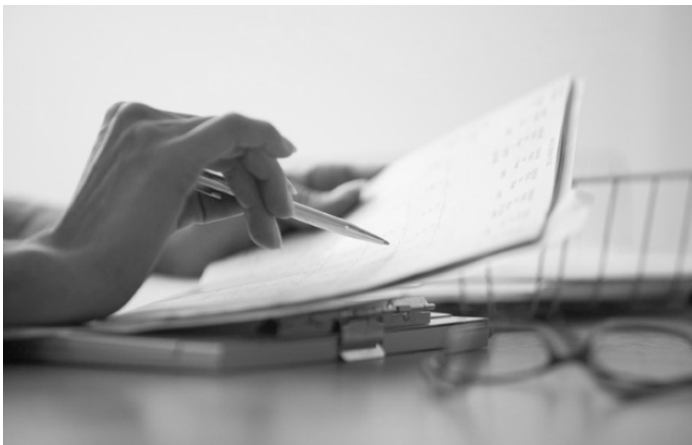
Soluzioni di tipo *Enterprise*

Client di Chat & Instant Messaging privati

Licenza commerciale e server dedicati *on site*

Massima sicurezza (Identificazione utenti, Encryption)

Funzionalità di logging, archiviazione, auditing



Lo scenario ibrido attuale

- Circa l'**80%** del traffico di IM all'interno delle aziende si svolge su reti e servizi pubblici
- Il **40%** delle aziende che utilizzano l'IM si ritrovano a gestire 3 o più IM networks
- Questa proliferazione incontrollata può introdurre fattori di rischio

Source: Osterman Research Enterprise IM Tracking Survey
<http://www.ostermanresearch.com/research.htm>



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- Real Time Collaboration per le aziende
 - ❖ Oltre 16 milioni di licenze
 - ❖ 25 aziende con più di 100k utenti
 - ❖ 27 aziende delle attuali Fortune Global 50
 - ❖ 8 delle 10 più importanti banche mondiali
 - ❖ 8 delle 10 aziende farmaceutiche
 - ❖ 3 delle 4 aziende a maggiore redditività

REAL TIME BUSINESS



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Identificazione e Autenticazione utenti
(via Enterprise Directory)

End to End Encryption per comunicazioni sicure

Funzionalità di logging, auditing, archiving

Opzioni per la privacy personale

Integrazione con sistemi antivirus



IM & Web Conference Home Server privato

Alta affidabilità e scalabilità (clustering)

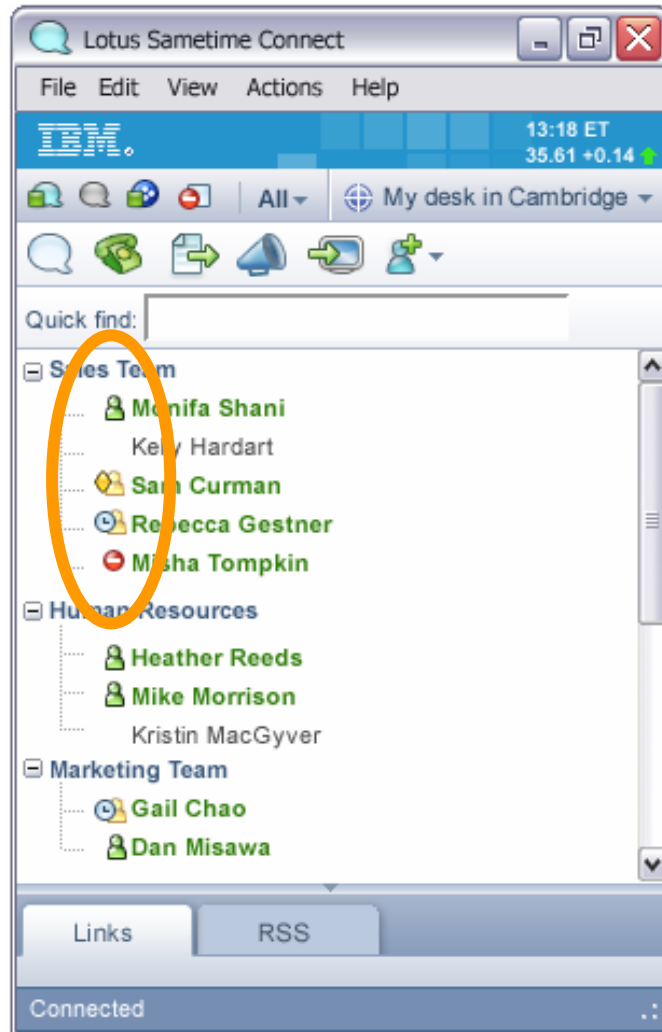
Completo supporto multiplatforma (client & server)

Supporto VoIP nativo

Integrazione con l'infrastruttura IT esistente

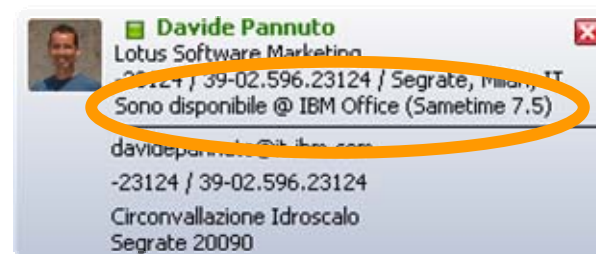
Interoperabile con i sistemi pubblici

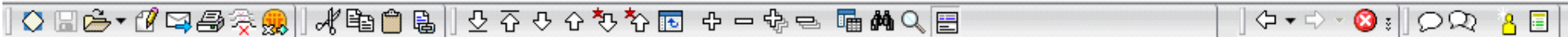




Indicatori di Presenza

- Disponibilità delle Persone
- Modalità di connessione
- Localizzazione Geografica
- Opzioni per la Privacy





Mail
for Lee Jackson

- Inbox (13)
- Drafts
- Sent
- Follow Up
- Junk Mail
- Trash
- Views
 - All Documents
 - Mail Threads
 - Chat Transcrip
 - Voice Inbox
- Folders
- Tools

Follow Up

Remove Flag

When	Who
09/01	ingen
	CAMAVUM
	Jane Rogers
	CAMAVUM
	CAMAVUM
	Bob Thompsc

on Domino/JKD

New Memo Reply Reply to All Forward Delete Follow Up Folder Copy Into New Chat Tools View Unread

Who	Date	Time	Size	Subject
Paul Godby	08/16/2005	04:06 PM	542	Paul Godby/JKD [started: 4:05 PM]
Bob Thompson	08/26/2005	12:51 PM	405	Bob Thompson/JKD [started: 12:50 PM]
Gerald Brett	08/26/2005	12:54 PM	601	Gerald Brett/JKD [started: 12:51 PM]
Jim Davis	08/30/2005	12:47 PM	437	Jim Davis/JKD [started: 12:45 PM]
Bob Thompson	08/31/2005	01:27 PM	592	Bob Thompson/JKD [started: 1:24 PM]
Bob Thompson	08/31/2005	01:33 PM	366	Bob Thompson/JKD [started: 1:32 PM]

From Lee Jackson/JKD To Bob Thompson
Subject Bob Thompson/JKD [started: 1:24 PM] cc

Lee Jackson/JKD (1:24 PM) Bob, I'll review the new practice soon.
Bob Thompson/JKD (1:24 PM) Good, can you do it by the end of the week?
Lee Jackson/JKD (1:24 PM) sure
Bob Thompson/JKD (1:27 PM) Also take a look at this db <notes:///86257049004FD8F1>

Contacts

for Samantha Daryn

- My Contacts
- Recent Collaborations
- My Groups**
- Categories
- Contact Card


Search the Organization Directory by:

Name

for:

New Contact New Group Collaborate Now Edit Delete Show: List View

Name	E-Mail	Phone Number	Company
Circulars			
Gail Chao	gchao@renovations.com	555-555-1234	Renovations
Samantha Daryn	sdaryn@renovations.com	555-555-2345	Renovations
Vivian Hanley	vhanley@renovations.com	555-555-3456	Renovations
Mike Motler	mmotler@renovations.com	555-555-4567	Renovations
Heather Reeds	hreeds@renovations.com	555-555-6789	Renovations
Family			
Friends			
Legal			
Local Restaurants			
Marketing			
Amadou Alain	aalain@renovations.com	555-555-0291	Renovations

 **Gail Chao**
Renovations - Manager

E-mail:
Work: gchao@renovations.com

Phone Numbers:
Office: 456-567-4567
Cell: 456-896-5785

Other Information:
Location: Chicago
Manager: Tom Hansen

Addresses:
Business: 5 Business Ave.
B.City, MA 01010
USA
Personal: 2134 Main St
Chicago, IL 60603
USA

Comments Attachments Names & Certificates

Management Contact

Calendar

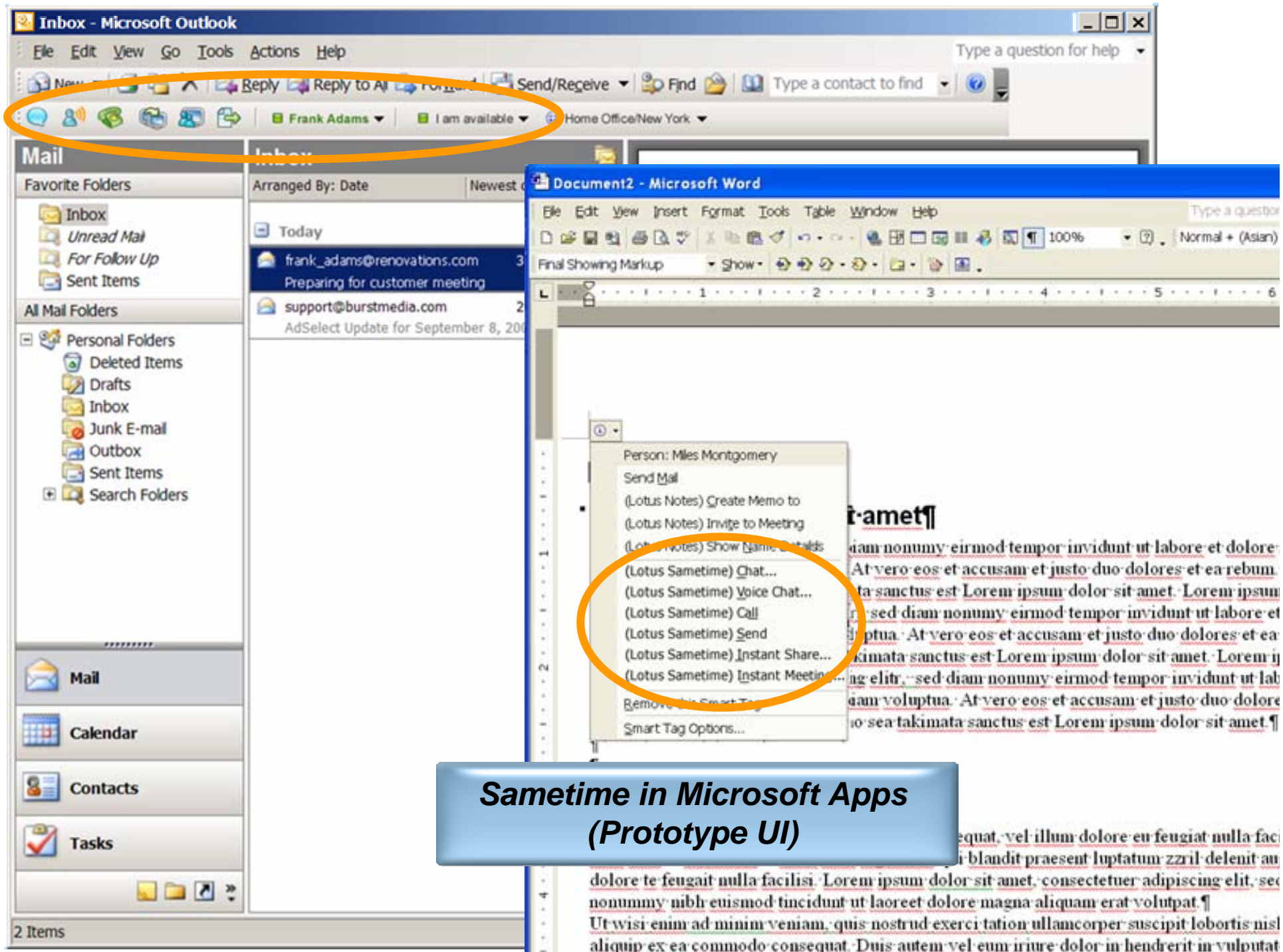
Contacts

Quickfind:

View: My Contacts

- Amadou Alain
- Ed Al-Amon
- Gail Chao
- Sam Curman
- Samantha Daryn
- Thom Frankel
- Vivian Hanley
- Kelly Hardart
- Minh Li
- Dina Maroni
- Dennis Mickles
- Dan Misawa
- Larry Moriarty
- Mike Motler
- Gardner Raynes
- Heather Reeds
- Morfa Shani
- Nora Shin
- Patricia Starky
- Lisa Starky
- Linh Truoc

Activities



**Sametime in Microsoft Apps
(Prototype UI)**



Your Support Flashes



Fix patch for Lotus Notes Domino 3.0

Faster run time, continuous updates and RSS integration.



3 new responses in the feedback forum



Bookmarks

Links, RSS Feeds, Saved Searches

- Saved Searches**
 - IBM Lotus Workplace 3.0
 - Tivoli PRISM Solution
 - Websphere Everyplace Access Client
 - Linux Workplace Client Technology
- Tech Notes**
- Source Code**
- Sample Sites**
 - Support Info World Technology
 - IBM Solutions World
 - Lotusphere Notes and Demos
 - Personal Support Data
 - World Data Clock
 - Technotes.com and more

What's New?

06 new documents | 02 upcoming events | Past 7 days

Name	Category	Date Posted
IBM Workplace Collaboration Services and Domino Together	Redbook	June 18 - 5:15 PM
Q1 2005 Lotus Premium Support Newsletter	Newsletter	June 19 - 2:15 PM
Quickly Create Domino Web Services: New Web Services Function	Tutorial	June 19 - 3:23 PM
New Features in Lotus Premium Support Portal version 1.27	Announcement	June 19 - 3:38 PM
Improvements in Premium Support Version 1.24	Flash Tech Note	June 19 - 4:05 PM
Connecting Lotus Instant Messaging (Sametime) Communities	Article	June 19 - 5:00 PM
Conference call for PSP on June 20 at 2:00 PM EST	Upcoming event	June 19 - 5:30 PM
Video Conference for quarterly announcements on June 21 at 3 PM	Upcoming Event	June 19 - 5:45 PM

What would you like to do?



Troubleshoot a problem



Download a patch or fix



Check for responses to my forum postings



Get a new RSS feed



Open a PMR



Contact my Support Manager



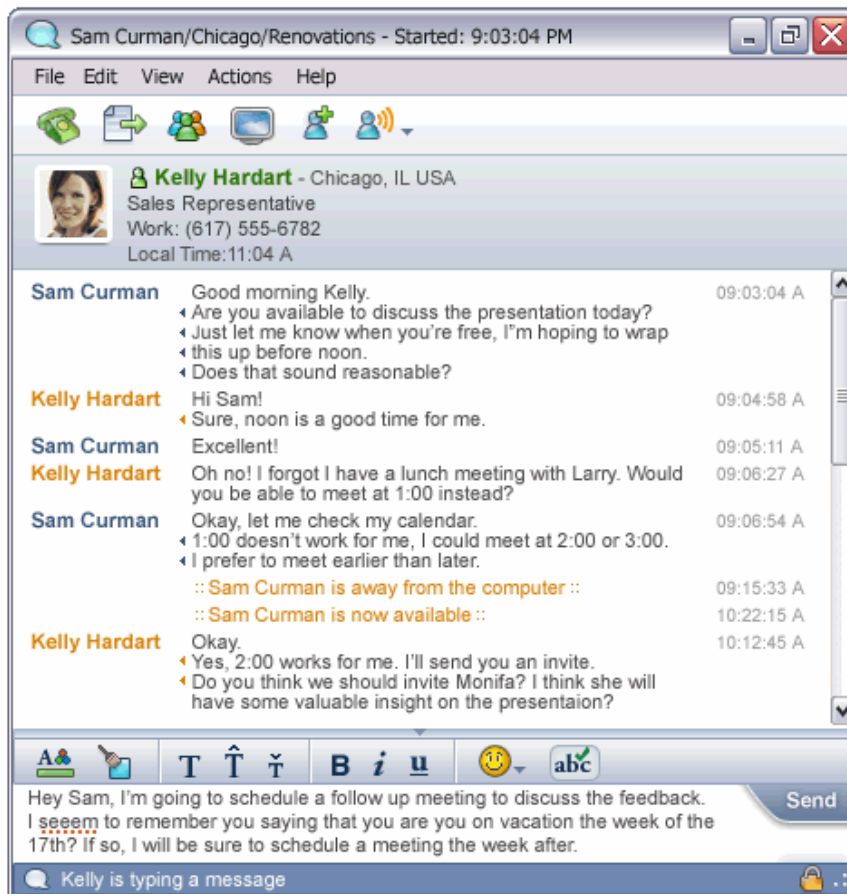
Change the content or layout



Change my password

Chat Central

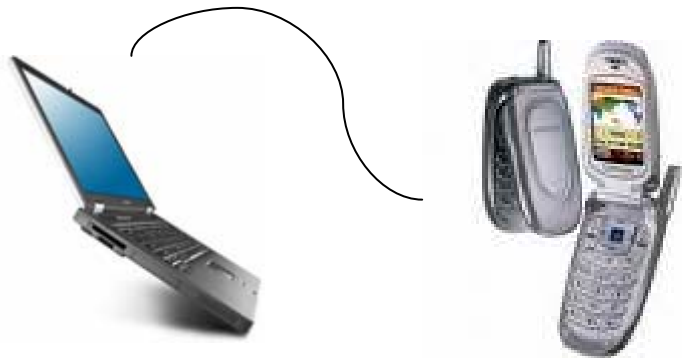
- My Lotus Support Contacts**
 - Steve Williams
 - Candace Collins
- My Company's Lotus Support Team**
 - James Fry
 - Mary banks
 - Sammy Nguyen
- My Fellow Lotus Customers**
 - Bobby Hill (United Accts)
 - Murray Acheson (International)
 - Kay Truman (JMM Corp)



Comunicazione

- Rich Text Chat
- File Transfer sicuro
- Screen Capture
- Chat History





Comunicazione

- Connessioni in VoIP (PC to PC)
- Integrazione con telefonia
 - PC to Phone
 - Phone to Phone





Primi device supportati

BlackBerry (4.0+)

Nokia E-series

Windows Mobile 2003

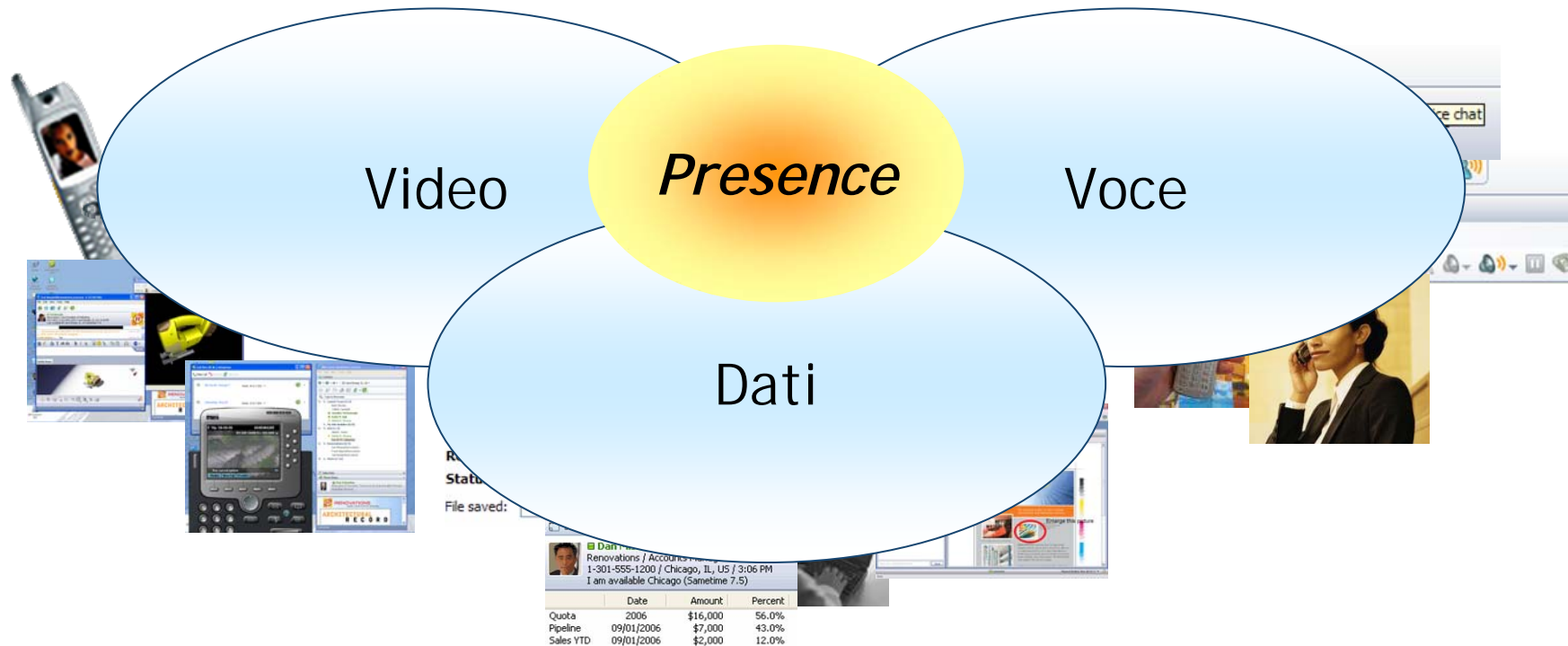
Windows Mobile 5

➤ Funzionalità utilizzabili su Smartphone:

- ❖ Indicatori di presenza e disponibilità
- ❖ Invio di Instant Message
- ❖ Accesso alla Directory per le ricerca dei nominativi
- ❖ Visualizzazione business card
- ❖ Click to call da mobile phone (Phone to PC)

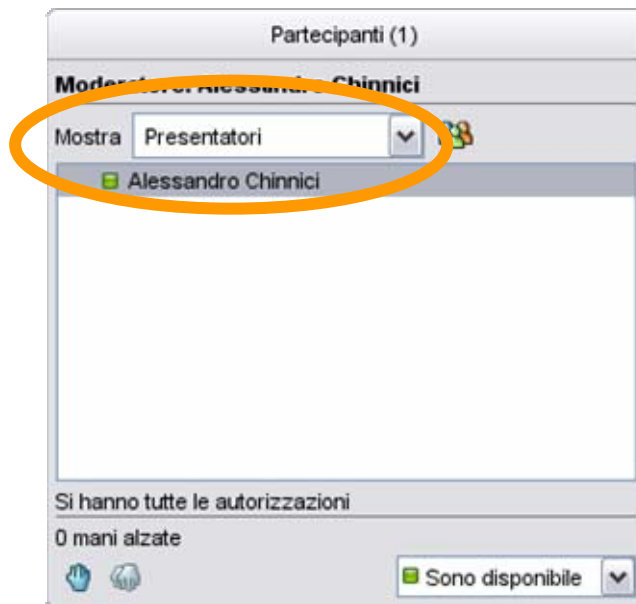


Comunicazioni unificate su reti IP



Una vera piattaforma di comunicazione e collaborazione integrata ed omogenea in grado di supportare tutte le differenti modalità operativa





Condivisione

- Videoconferencing
- Whiteboard
- Files / Documenti
- Applicazioni



IBM Lotus Sametime 7.5

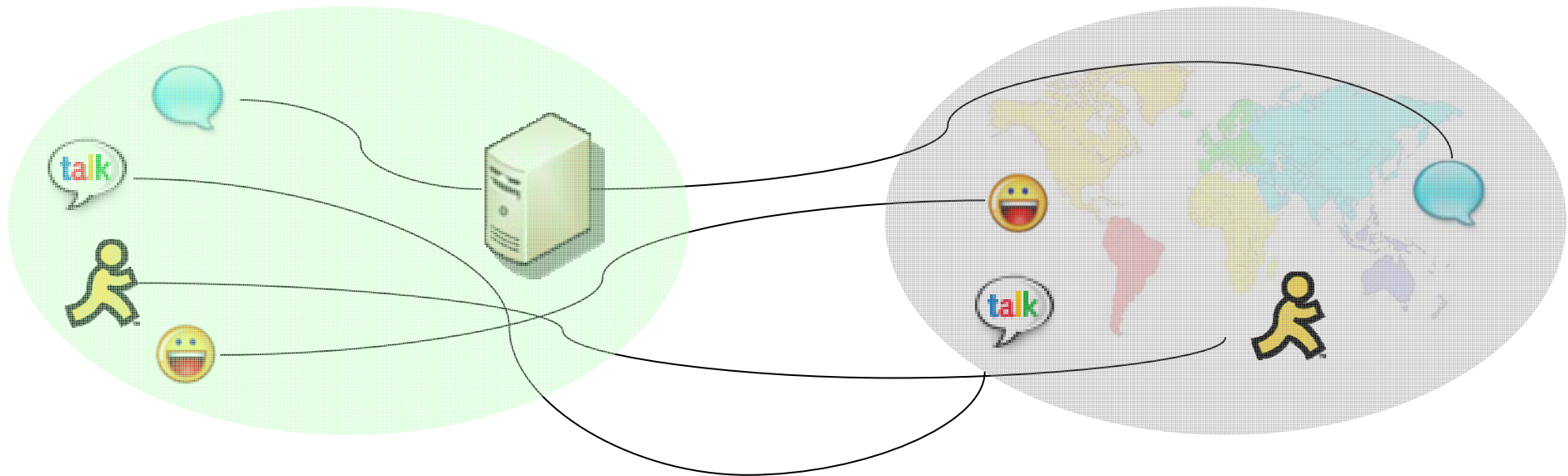
Real Time Gateway

- Gestione delle connessioni extra-aziendali
 - ❖ Abilita la condivisione delle informazioni sulla presenza e le comunicazioni in real time
- Federazione dei singoli domini di IM
 - ❖ Gestisce le comunicazioni tra differenti domini
- Coesistenza di server IM multipli
 - ❖ Gestisce le comunicazioni tra differenti server appartenenti allo stesso dominio



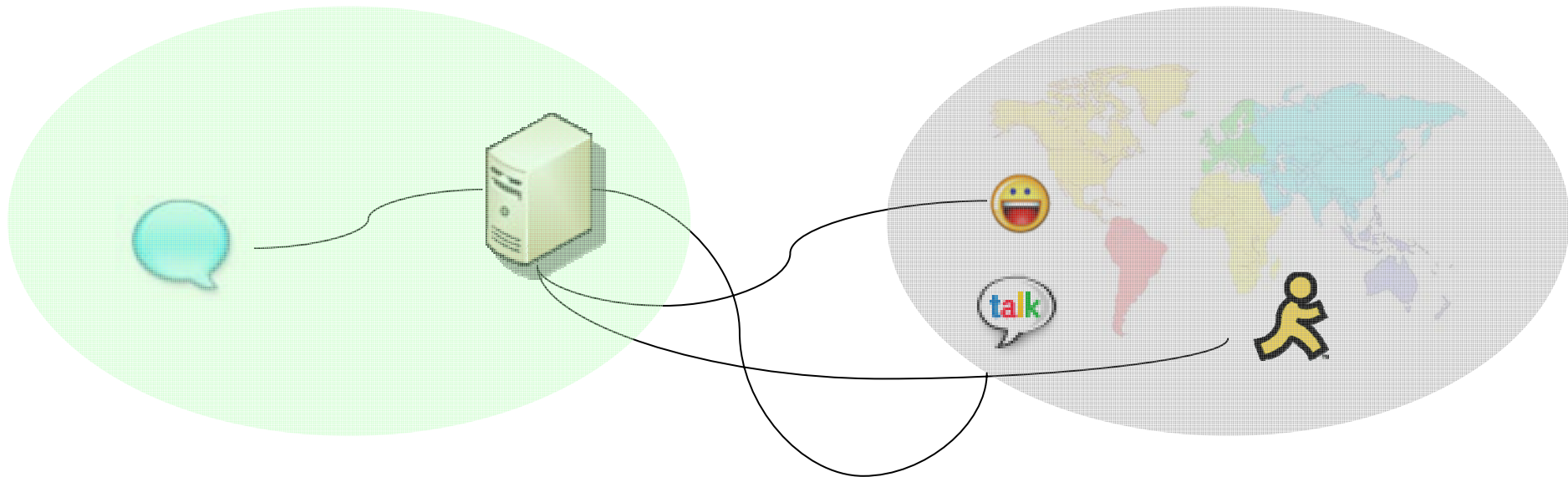
IBM Lotus Sametime 7.5

Da connessioni client-based incontrollate...

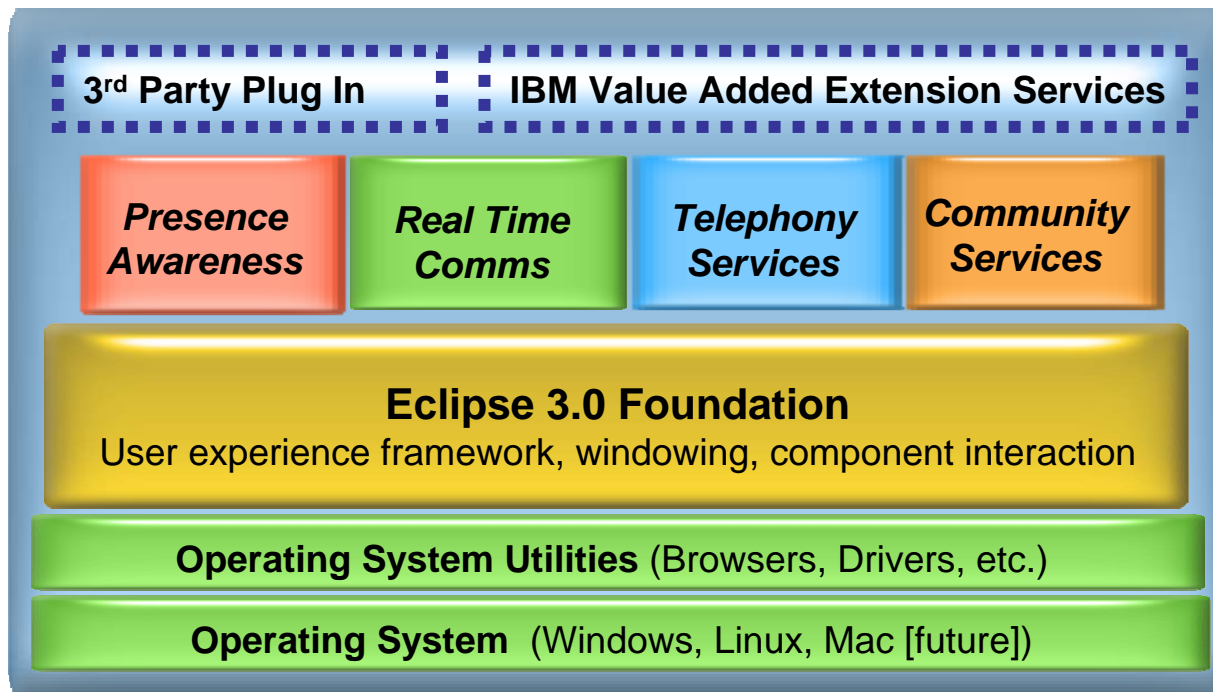


IBM Lotus Sametime 7.5

...ad una gestione tramite Real Time Gateway

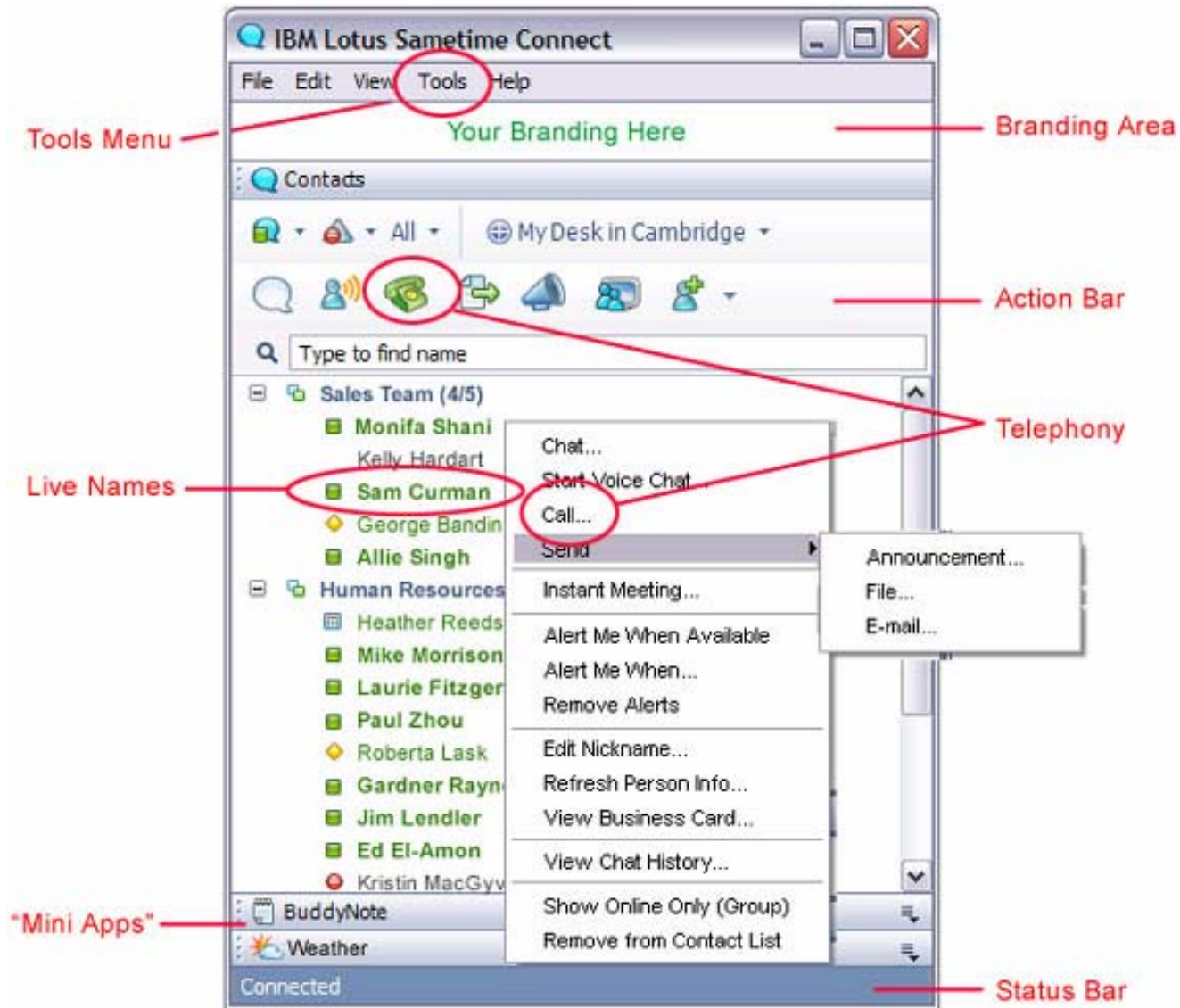


Una vera piattaforma applicativa



- ❖ Client basato su framework Eclipse
- ❖ I plug in accedono a tutte le classi di servizio di Sametime
- ❖ Aggiungono opzioni di visualizzazione e/o funzionalità applicative





The screenshot shows a chat window titled "Sam Curman [started: 9:16:14 AM]". The window has a menu bar with "File", "Edit", "View", "Tools", and "Help". Below the menu is an "Action Bar" with several icons, including a "Tools Menu" icon and a "Telephony" icon. The main chat area shows a conversation between Sam Curman and Kelly Hardart. Kelly Hardart's profile is visible at the top right, including her name, title "Renovations - Sales Representative", location "555-4545 / New York, NY, US", and availability "I am available @ Home Office (Sametime 7.5)". A "Branding Area" is highlighted in the top right of the chat window. At the bottom, there is a "Message Tool Bar" with various icons for text formatting and actions, and a "Status Bar" with a lock icon. The text in the chat window includes: "Good morning Kelly. Are you available to discuss the presentation today? Just let me know when you're free, I'm hoping to wrap this up before noon. Does that sound reasonable?", "Hi Sam! Sure, noon is a good time for me.", "Excellent!", "Oh no! I forgot I have a lunch meeting with Larry! Would you be able to meet at 1:00 instead?", "Okay, let me check my calendar. I prefer to meet earlier than later.", "Okay. Yes, 2:00 works for me. I'll send you an invite. Do you think we should invite Monifa? I think she will have some valuable insight on the presentation?".



Sales Data

Dan Misawa
 Renovations / Accounts Manager
 1-415-555-1001 / San Francisco, CA, US / 9:52 AM
 I am available @ San Francisco (Sametime 7.5)

Data Notes	Date	Amount
Quota	2006	\$11,000
Pipeline	08/01/2006	\$5,000
Sales YTD	08/01/2006	\$2,000

Hire date 08/21/81
 Likes to fish

IBM Lotus Sametime Connect

File Edit View Tools Help

Contacts

Available Chicago

Type to find name

Work (3/3)

- Dan Misawa/Renovations
- Frank Adams/Renovations
- Ted Amado/Renovations

Sales Data

Dan Misawa
 Renovations / Accounts Manager
 1-415-555-1001 / San Francisco, CA, US / 9:52 AM
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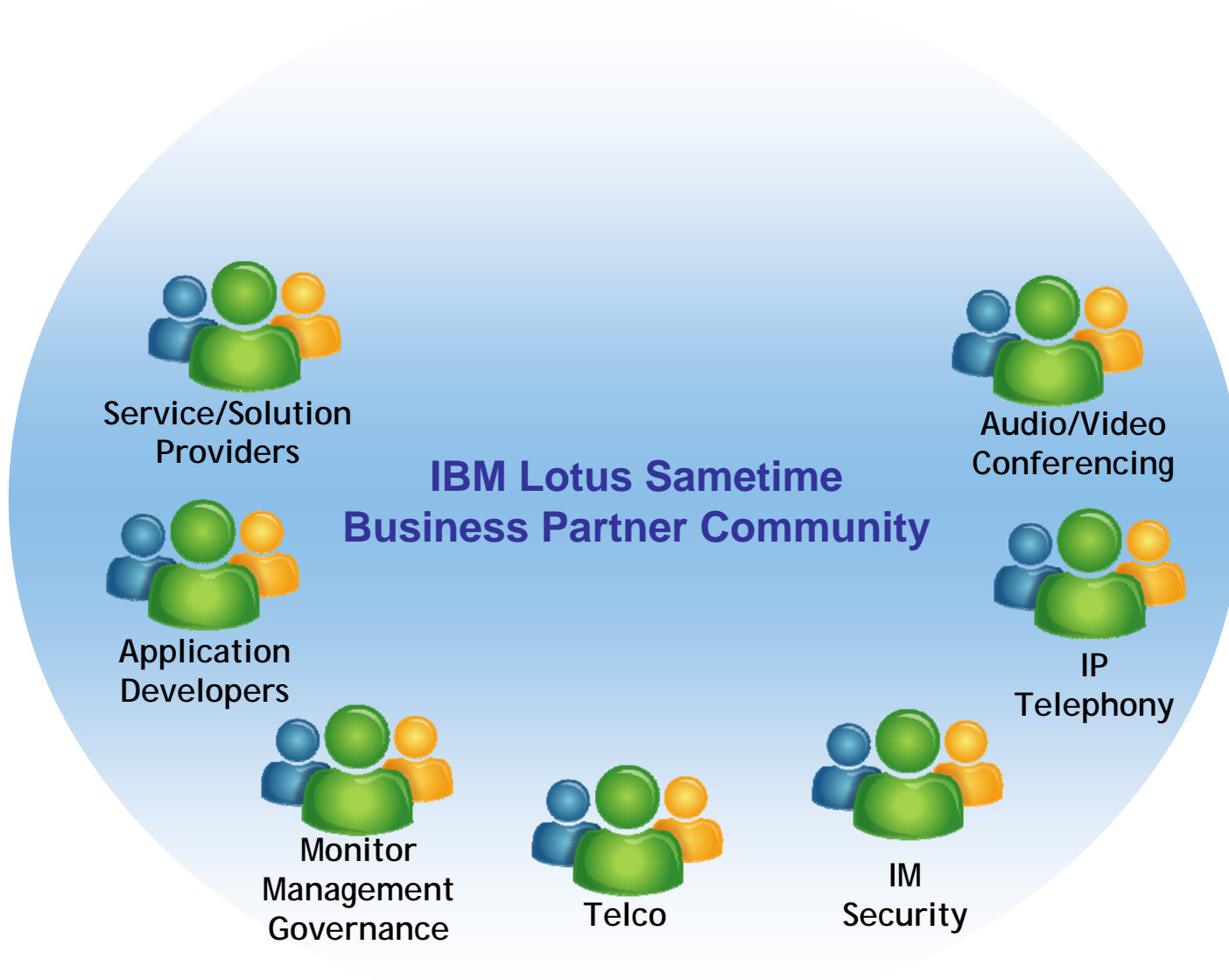
Recent Buddies

RENOVATIONS
 MAKE YOUR OFFICE SPECIAL

ARCHITECTURAL RECORD

Connected







[Software](#) > [Lotus](#) > [Business partners](#) >

IBM Business Partner Showcase for Lotus Sametime

Lotus software

- [Lotus Sametime](#)
- [Library](#)
- [Case studies](#)
- [How to buy](#)
- [developerWorks: Lotus](#)
- [Business Partners](#)
- [Services](#)
- [Support](#)

Related links

- [Lotus Web Conferencing](#)
- [Lotus Sametime Everyplace](#)
- [Real-Time and Team Collaboration](#)
- [Lotus, IBM Workplace, WebSphere Portal and WebSphere Everyplace products at a glance](#)
- [Lotus Domino Solutions Catalog](#)
- [Warranty info](#)



Welcome to this IBM Business Partner Virtual Showcase featuring solutions built on IBM Lotus Sametime.

With more than 150 new and enhanced features, Lotus Sametime 7.5 software represents a significant upgrade in real-time collaboration capabilities, including a new IM

client, a completely redesigned Web conferencing user experience, federation with public IM networks, integration with leading telephony and desktop video providers and integrated Voice over IP (VoIP). With its open and fully extensible design, it transforms Lotus Sametime software from a real-time collaboration program to a real-time collaboration platform, enabling IBM Business Partners and developers to easily deliver customized real-time business solutions to provide greater value to your investment.

Explore the showcase and reach out to the IBM Business Partners who have built solutions specifically for your business.

IBM, along with its Business Partners, are paving the way for advanced organizational collaboration and social networking tools, allowing organizations to change the way they do business and making their whole company much faster, more responsive and more productive.

We're here to help

Easy ways to get the answers you need.

[Call me](#)

[E-mail us](#)

or call us at
800-465-6887 Priority code: 104CBW74

Events

Find a "Real-Time. Right Now." event near you, around the world.

[→ Register now](#)

Resources

[→ Demo: Lotus Sametime 7.5](#)

Learn more

[→ Find out all the buzz about Lotus Sametime 7.5.](#)

Watch and listen

Take a peek. See what Lotus Sametime 7.5 is about. Watch the webcast event!

[→ Register now](#)

Catalogo
dei plug in disponibili
ibm.com/software/lotus/partnershowcase/sametime/



Un nuovo modello di collaborazione



Messaggio / Documento



- ❖ Reti private
- ❖ Connessioni discontinue
- ❖ Sistemi e tecnologie proprietarie

Persona



- ❖ Web globale
- ❖ "Always on"
- ❖ Sistemi Open

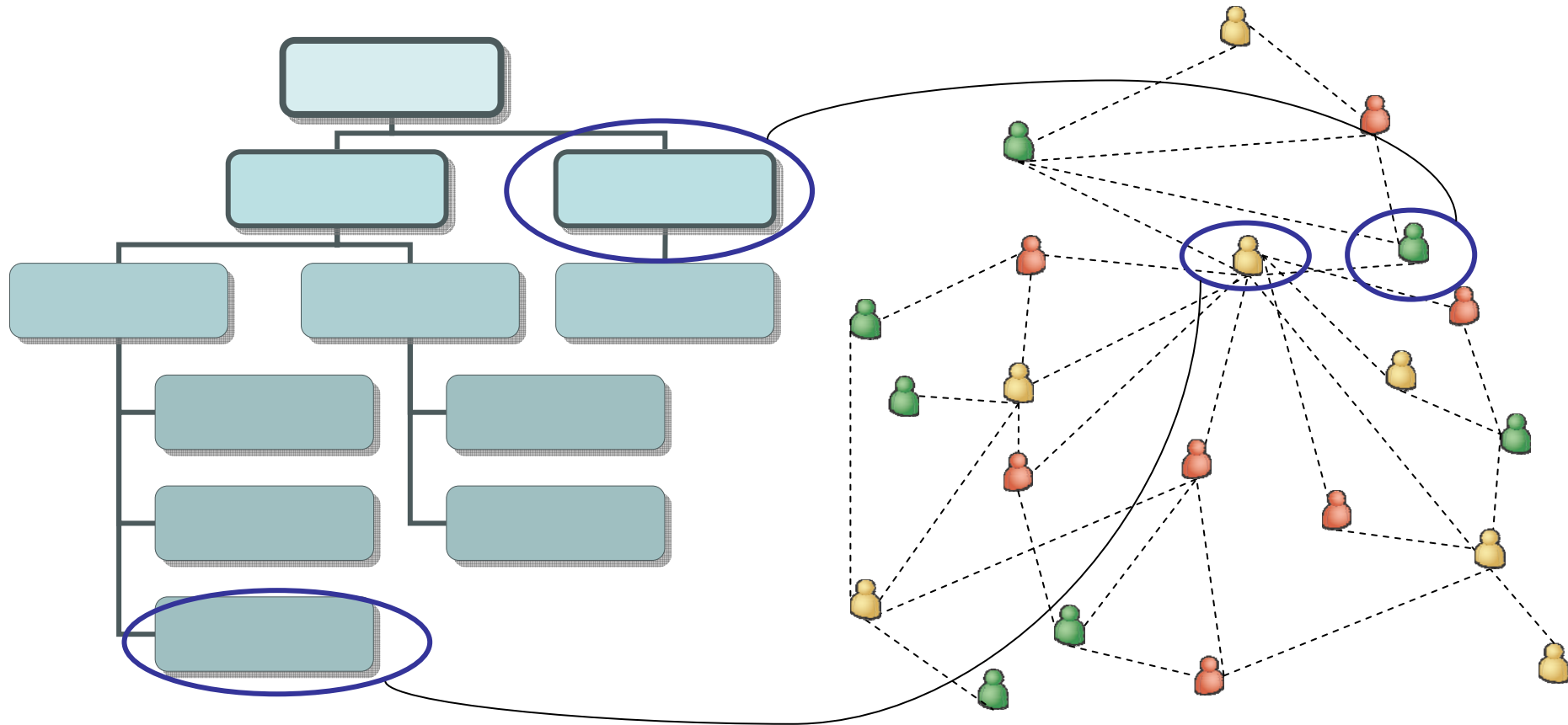
Comunità



- ❖ Reti sociali
- ❖ Condivisione
- ❖ Cooperazione



Strutture formali e reti informali



Real Time Social Networking

Basato sul concetto di appartenenza ad una o più **comunità**
 Utilizza questa caratteristica "sociale" per determinare quali **alert** recapitare e come



- ❖ **SkillTap**: per porre domande ad una o più comunità. Le risposte possono alimentare una lista di FAQ e contribuire alla condivisione del patrimonio intellettuale aziendale.
- ❖ **Instant poll** per avviare sondaggi istantanei
- ❖ **Free jam** come forum per brainstorming e discussioni in real time



Lotus Sametime @ IBM

380K utenti a livello mondiale
circa 280K utenti attivi ogni giorno
picchi di 200K connessioni concorrenti
viaggiano +4M messaggi IM al giorno



193K e-meetings nel 2005 con oltre 1.2M di partecipanti (14% di questi erano clienti e/o business partner) e 110M di minuti di connessione totali.

La media giornaliera è di circa 990 meeting con oltre 4.500 partecipanti (e picchi di 320 meeting concorrenti)



Lotus Sametime @ IBM

Cost Savings per Year:

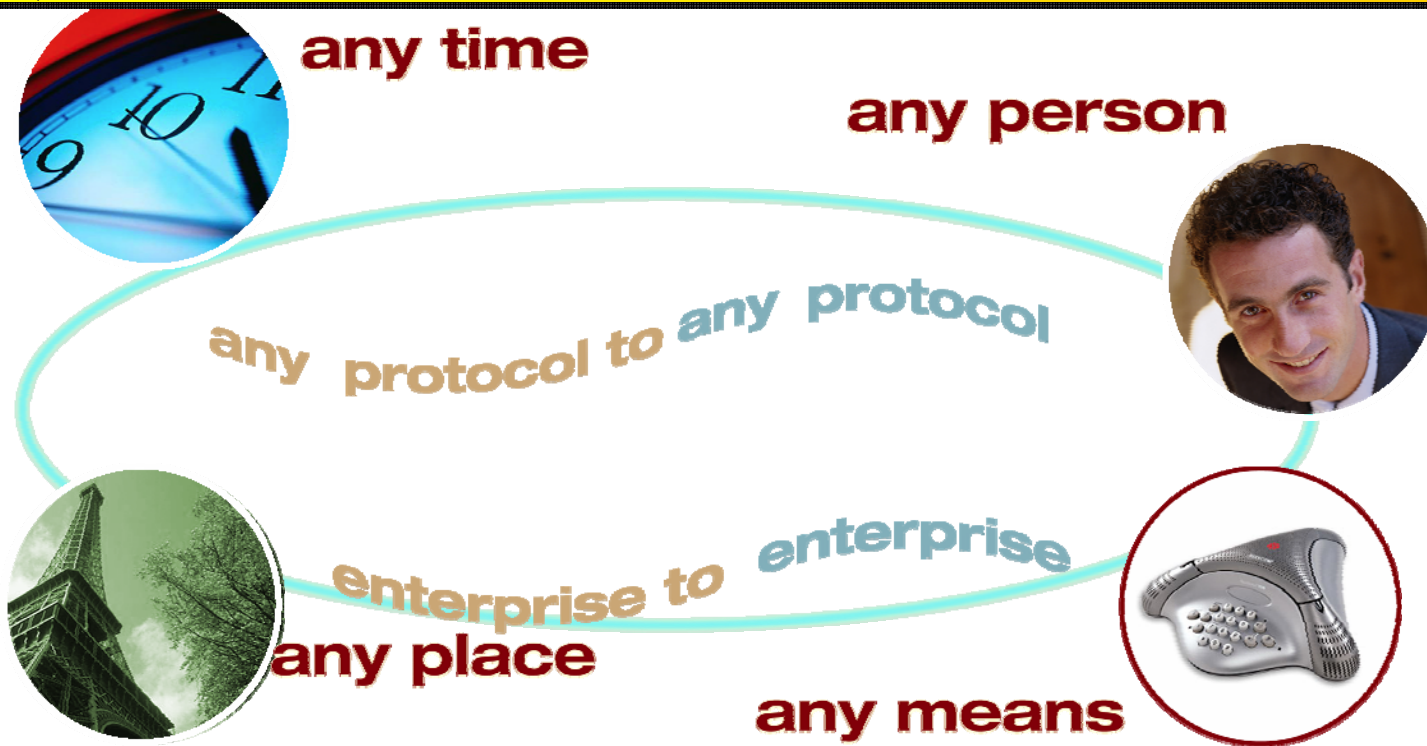
\$9.3 Milioni



Cost Savings per Year:

\$72 Milioni





IBM Lotus Sametime 7.5

Real Time Collaboration. Business Ready



Register to use Sametime

Change your password

Administer the server

Welcome to IBM Lotus Sametime

Sametime Instant Messaging

Chat, talk, and send documents across your company



1. With IBM® Lotus® Sametime®, you can use chat history to find previous online conversations.

2. Enhance your collaboration by including rich text, emoticons, and screen snapshots. Real-time spell checking finds typos as you type, and integrated voice chat lets you seamlessly transition from typing to talking.

3. Quickly find contacts using type-ahead, and mouse over names to see additional contact and location information.

Plus: Optional plugins extend Lotus Sametime capabilities.

Attend a Meeting



Schedule a Meeting



[View All Meetings](#)

Need more information?

[Sametime documentation](#)

[Lotus Sametime 7.5 SDK](#)

[Developer resources](#)

[IBM.com](#)

[Lotus.com](#)

Sito pubblico di demo
stdemo75.dfw.ibm.com

Download 

[Lotus Sametime Connect 7.5 Client](#)

Thank
YOU

