



# Sirius Corporate Overview

For more than two decades, Sirius has been helping customers design, implement and maintain their IT infrastructure with best of breed technology solutions. With offices across the U.S. and partnerships with the leading hardware and software providers, including IBM®, Sirius provides IT solutions architected to incorporate servers, storage, software, professional services and financing.

## Highlights:

- IBM Premier Business Partner
- Over 20 years experience in IT infrastructure solutions
- Largest IBM eServer™ reseller in the world
- Largest IBM iSeries reseller in the world
- Top IBM pSeries Solution Provider, Americas
- Nationwide sales and technical team
- Hundreds of professional sales and technical certifications
- Leading IBM Global Financing provider
- IBM Maintenance and Services provider
- Technical and solution services teams
- Strong ISV partners: Lakeview Technology, PeopleSoft®, SAP®, SSA Global™, more

## Servers

We are experts at sizing, configuring and implementing servers that give you on demand capabilities for your mission critical applications.

**IBM eServer xSeries®:** Intel servers, mainframe reliability

**IBM eServer pSeries®:** UNIX servers, benchmark leadership

**IBM eServer i5 and iSeries™:** Integrated servers, low cost of ownership

**IBM eServer zSeries®:** Mainframe servers, enterprise computing strength

Sirius server solutions include:

- New server sizing, configuration and implementation
- Server upgrades
- Server consolidation (with or without storage consolidation)
- Disaster preparedness, backup and recovery, high availability
- Server performance tuning, capacity planning
- Server security
- OS maintenance, upgrades (z/OS, z/VM, OS/400®, i5/OS™, UNIX, Windows®, Linux)
- Server enterprise management



## Storage

As organizations see their most important asset, information, rapidly expand in volume and value, Sirius has responded. Sirius has invested in a team of certified storage specialists, a dedicated storage practice, and three IBM TotalStorage® Solution Centers.

Sirius storage solutions include:

- Storage virtualization planning and implementation
- Storage consolidation (with or without server consolidation)
- New storage: disk, tape, fabric, software
- Disaster preparedness, backup and recovery, high availability
- Storage security
- Enterprise management of storage
- Heterogeneous data sharing
- Existing storage upgrades: add capacity to disk, tape, fabric



## Printers

In concert with IBM's leadership in total enterprise print and output solutions, Sirius provides the latest in IBM printing products, from 16 page-per-minute laser desktop printers to data-center class high volume printers capable of generating over 1,000 impressions per minute.

Our extensive printer solutions include:

- Workgroup printers: network attached color and b/w printers, 16 - 45 impressions per minute (ipm)
- Industrial printers: impact, non-impact, laser, dot matrix, and line dot matrix printers for multipart forms, labels, barcodes
- Cutsheet printers for large monthly volumes of 600K to 2M impressions
- Continuous forms printers: High resolution printers with speeds up to 1220 impressions per minute

## Point of Sale Systems

Sirius can show you how today's Point of Sale (POS) systems let you advertise, train, and connect to the internet right from the check-out counter. IBM sets the industry standard for POS equipment specifically designed to meet the extreme demands of the retail and hospitality vendor and Sirius offers the complete line of IBM POS hardware. Sirius can assist with the development, installation, implementation, and ongoing maintenance of your POS solution saving you time and money. Sirius offers:

- Large scale national roll-out operations
- A centrally located inventory and shipping depot
- 24 hour repair or replacement for defective or broken devices

## Software and Solution Services

Sirius has application expertise to integrate business applications, provide e-business solutions and implement enterprise management strategies. With certified professionals on all IBM software pillars, including IBM WebSphere®, DB2®, Lotus® and Tivoli®, we represent the industry's leading software tools, and most importantly we help you implement and customize them successfully.

Sirius software and solution services include:

- Portal design and implementation
- Commerce applications integrated with existing software
- Collaboration (Lotus & Domino™)
- Legacy application modernization (Green-screen to web)
- Content management
- Application development using WebSphere, Java, and Domino

## Partnerships

Sirius partners with technology and industry leaders, including manufacturers, software developers and ISVs, and service providers, all of which complement our core capabilities to provide infrastructure solutions:

IBM	Data Pro	Lakeview	MPG	SAP	VMware™
ABL	i2	Technology	Onyx	Siebel®	
AT&T®	Intentia	Lawson®	PeopleSoft®	Silvon	
Cisco®	Kronos®	McDATA®	PowerTech	SSA Global™	

## Financing Solutions

Sirius offers a broad range of financing and leasing terms and conditions through IBM Global Financing (IGF). With IGF, you can conserve working capital with flexible payment options. We offer competitive rates, financial expertise, easy-to-understand agreements and high-quality service.

IBM **DB2** Data Management Software

IBM **Tivoli** software

IBM **WebSphere** software

IBM **Lotus** software

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