

RESOURCERY PLC

Resourcery Plc is a leading Information Technology (IT) company in West Africa with its head office in Lagos, Nigeria. The company's sole aim is "To become Africa's foremost global IT Company by empowering her customers through technology"

The company is taking advantage of the abundant market opportunities in Africa to challenge global players by dispelling the Myth that **"Africa has little to contribute to the advancement of the global digital economy"**.

History

Resourcery commenced operations in 1985 as an IT firm, providing PC and printer accessories – and training services. Employing 3 people, the founder always wanted to 'make technology work'

The company later became an authorized distributor for AST Computers (now defunct), competing in the volatile and price sensitive PC market (of the early 90's) with Gateway, Compaq, IBM and a host of others. During this era, the PC rose in prominence with firms like (MBM, Computer Warehouse, Dataflex, Chams) 'rising' while the older-larger firms (NCR, Inlaks, ICL, Data Sciences) began to lose mainframe business to smaller, cheaper PCs. Unable to compete in the price sensitive market and deal with unauthorized imports of PCs, the company sought for areas it could provide more value – and improved margins

Through foresight, diligence and luck, Resourcery became partners for SYSTIMAX (then AT&T), the largest provider of data networking infrastructure materials. Soon, it became the household name (in the corporate world) for any company serious about installing quality, timely and problem free networking infrastructure. From banks to oil companies to manufacturing firms, the company became #1. At a point, little marketing was done. The company even had too much on its' plate and few worthy competitors (e.g. ITECO).

Customer Focus

From complex local area networks to enterprise hardware and software solutions, Resourcery provides innovative business solutions for its numerous customers who are largely blue chip organizations in the finance, telecoms, energy, manufacturing and services industries. The company is committed to delivering world-class services to her diverse base of customers.

Drive

Company's vision is to become the dominant player in the African information and communications technology sector, delivering value-added services from our global partners to the African continent.

Company Operations

Resourcery has the highest level of partnerships with leading global IT firms like Cisco (Gold), Microsoft (Gold), Oracle (Gold), CommScope (elite business partner...the only company with such level of partnership in the whole of Africa), Checkpoint (Gold) amongst others. The company's business operation is structured along Business Video and Voice Solutions, Outsourcing and Support, Enterprise Security Solutions, Enterprise Network Infrastructure, Enterprise Hardware and Storage and Business Enterprise Applications solution areas.

Solution areas

Strategic Information Services; Resourcery offers advanced business intelligence and analytical solutions from SAS, the largest privately owned software company in the world

Outsourcing and support; this means access to expert support across all product lines. The approach to clients' service is that of building lasting relationships. One that starts from the cradle right to the very top of customers' success.

Business Video and Voice Solution; The Unified Communications (UC) and collaboration (UCC) concept and vision encompass several communication systems and models including;

- **Unified Messaging.** This allows user's access to voice, e-mail, fax and other mixed media from a single mailbox independent of the access device
- **Collaboration and Interaction Systems.** Here the focus is on applications such as calendaring, scheduling, workflow, IVR and other applications that help individuals and group communicate effectively
- **IP Telephony (IPT) and Value-add solutions and services.** This is the general term for technologies that use IP to exchange voice & fax information. Value-add solutions are enhancements to standard solutions (e.g. IPT Home, associated solutions, billing and IPTv)
- **Transaction and Information Systems.** These focus on providing access to e-commerce, voice web-browsing, weather, stock information e.t.c

- **Call and contact centers'**: Call centres are facilities where agents handle service calls (voice centric) while Contact centres are facilities where agents handle multi-platform service requests, voice, e-mail, postal mail, web enquiries, chat e.t.c

Enterprise Network and Infrastructure Solution unit was created to leverage on her over 15 years of experience in designing, Installing and supporting high – performance complex network infrastructure by providing world class unified communications network solutions geared towards serving all business needs. Below some of the areas;

- ***Adaptive network infrastructure/Intelligent building systems***
 - High –Performance Structured Cabling Systems Solution
 - IP Surveillance
 - Uninterruptible Power Systems
- ***Data Center Solutions***
 - Communication Room & Environment Infrastructure
 - Access Control & Monitoring Systems
 - Power Systems Provisioning and Management
- ***Campus Data Network Solutions***
 - LAN Switching
 - Private Networks (LRE, Wireless)
- ***Converged Communication & Customer Interactive Solutions***
 - Unified communications
 - VOIP & IP Telephony Services
 - Call Centre Solutions
 - Corporate PBX

Enterprise Hardware and storage: Resourcery's backup and recovery solutions provide companies with the assessment, design and implementation framework for a company-wide backup and recovery infrastructure. The recovery processes is designed to match the service level requirements.

Enterprise Business Applications: the company is a Microsoft certified Enterprise Software Advisor (ESA) and the largest Enterprise Software Advisor in sub-Saharan Africa and the Middle East. Her Enterprise Business Applications include Document

management solutions and Microsoft infrastructure solutions. We have an (ENTERPRISE) agreement with Microsoft, the world's leading Software Company that enables us to