

Mission:

The Mission of the CCPI is to foster sustainable business at the corporate level between Portuguese companies and their Indian counter parties.

Vision:

- Promote Portugal and its Lusofonic partners to Indian corporations and HNIs as a natural destination for investment.
- Create conditions with the government and institutions in Portugal to facilitate this vision and change the political rhetoric to include India as an additional nexus in their promotional strategy.

Members:

CCPI focuses primarily on corporate members and keep membership at a level where we can serve efficiently.

Services:

CCPI provides all services needed to ensure our members can effectively do business in India. CCPI coordinates with Embassies and Consulates in both countries and accompany members if required to meet with potential Indian clients. Our aim is to be a business channel and to that end social events will be kept to a minimum.

Portugal India trade relations

Portugal and India are two countries which are complementary to each other in terms of trade relations and export needs. However, the potential of the trade benefits between these two countries hadn't been explored for many years. For example, only recently the export of Olive oil from Portugal to India has picked up pace and Portuguese companies are gearing up to exploit the Olive oil market in India. At present, India imports more than 12000 tons of Olive oil from countries like Portugal, Spain and Turkey.

Key Contacts

Rajan Sahay, President: Rajan graduated in Economics and History from Oxford University. He worked as a Management Consultant in the US and UK for 5 years before coming to Portugal where he established a fully integrated Real Estate company. In the past 4 years Rajan has been a business angel investing in start ups. As well as his core Real estate business Rajan is also a partner in companies working in IT, Banking and Commodities.

See: <http://www.linkedin.com/pub/rajan-sahay/29/65/188> for the full profile.

Nitin Puri, Secretary General: Nitin holds an MBA degree from The Lisbon MBA (UNL/UCP/MIT Sloan School of Management) and a Bachelors degree in Commerce from University of Auckland & University of California, USA. Nitin has worked in the corporate and Micro finance sectors for YES BANK and HSBC in Mumbai, India and the International department at Banco Espirito Santo in Lisbon, Portugal prior to starting his own Technology solutions venture in Portugal.

More about the CCPI

The Chamber will not only act as a conduit for trade but also provide consulting to both the parties in Portugal as well as India to establish their business and trade. The Geographical location of Portugal provides it with an unprecedented advantage and makes it a fit for acting as a hub for many businesses that work round the clock. Located at the Western most tip of Europe allows Portugal to have overlapping time with both America as well as Asia. The geographical location is very well complimented by the availability of scenic real estate and initiatives by the Government of Portugal to provide all sorts of assistance to new and promising business initiatives. - **>Link of Portuguese Govt's initiative.**