ACTIVITY 2
ANALYZING DECISION-MAKING STYLES

Instructions:
As each video scenario is shown or after the role play is done, define the required decision, then answer the questions listed. Eliminate inappropriate styles and select the most appropriate style (the one illustrated in the video). For videos, click the scenario title.

Decision Required: _____

Question	If Yes, Eliminate Style(s)
Is an immediate decision required?	C, D, G
Does leader lack expertise?	A
Do subordinates lack expertise?	D, G
Are subordinates apt to sabotage intended results?	D, G
Is problem new and/or complex, with little available information?	A, D
Is subordinate commitment necessary?	A
Is subordinate commitment necessary and is serious conflict between subordinates likely?	A, C
Will the decision affect most subordinates?	A
Will the decision affect only one or a select few subordinates?	A, G

MOST APPROPRIATE STYLE?

Decision Required: _____

Question	If Yes, Eliminate Style(s)
Is an immediate decision required?	C, D, G
Does leader lack expertise?	A
Do subordinates lack expertise?	D, G
Are subordinates apt to sabotage intended results?	D, G
Is problem new and/or complex, with little available information?	A, D
Is subordinate commitment necessary?	A
Is subordinate commitment necessary and is serious conflict between subordinates likely?	A, C
Will the decision affect most subordinates?	A
Will the decision affect only one or a select few subordinates?	A, G

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Is subordinate commitment necessary and is serious conflict between subordinates likely?	A, C
Will the decision affect most subordinates?	A
Will the decision affect only one or a select few subordinates?	A, G

MOST APPROPRIATE STYLE?