

# Austerity

## Package Deal Game

### Role Briefing: Observer

You should try to observe different parts of the negotiations. If there are several of you, divide up the task and follow groups/individuals all the way through.

Observations will fall into three main areas: Actors; processes and; outcomes.

Some questions to consider:

- How are issues bundled?
- How are levels of negotiation bundled?
- Who has power? Of what sort?
- Is altruism better than self-interest in this game?

The full set of figures that the players are working with are included here, but should not be shared with any of them during the game itself.